



Fair Housing

Beginning July 1, 2008 any licensed real estate agent will be required to take at least 3 hours of fair housing and anti-discrimination coursework as part of the existing 22.5-hour requirement for real estate licensees.



Separate FACT from FICTION!

It's not just about operating within the law, it's about making the sale! From dealing with today's less conventional families to helping a disabled home buyer find the right fit, in the 21st century, diversity is the name of the game. Your most likely buyer may not be who you think it is! You'll come away from this 3-hour interactive class with an in-depth knowledge of both federal and state fair housing laws that govern every real estate transaction. From meeting your customer for the first time to the closing table. And you'll get real life examples of costly mistakes Realtors® have made right here in Monroe County and learn how to avoid those mistakes yourself! You'll have great handouts you can refer to later. Feel free to ask any and all questions you want!!!!

REGISTER NOW!

Go online to www.GRAR.org,
fax 585-292-0283, or call 585-341-2150.

Name: _____
Address: _____
City: _____ State: _____ Zip: _____
Cell: _____ Fax: _____
Email: _____
Credit Card: Visa MC American Express
Credit card #: _____
Exp. Date: _____
Signature: _____

April 15, 1:00 p.m.— 4:00 p.m.

(This session held at Simply Crepes
101 S. Main St., Canandaigua, NY 14424)

May 18, 4:00 p.m. – 7:00 p.m.

September 24, 1:00 p.m. – 4:00 p.m.

November 17, 9:00 a.m. – 12:00 p.m.

**Classes are being held at: GRAR
930 East Ave., Rochester, NY 14607**

Instructor: Anne Peterson

Cost: \$35 Members/

\$75 Non-Members

• C.E. Credit Hours: 3