



Fair Housing

Beginning July 1, 2008 any licensed real estate agent will be required to take at least 3 hours of fair housing and anti-discrimination coursework as part of the existing 22.5-hour requirement for real estate licensees.



Separate FACT from FICTION!

It's not just about operating within the law, it's about making the sale! From dealing with today's less conventional families to helping a disabled home buyer find the right fit, in the 21st century, diversity is the name of the game. Your most likely buyer may not be who you think it is! You'll come away from this 3-hour interactive class with an in-depth knowledge of both federal and state fair housing laws that govern every real estate transaction. From meeting your customer for the first time to the closing table. And you'll get real life examples of costly mistakes Realtors® have made right here in Monroe County and learn how to avoid those mistakes yourself! You'll have great handouts you can refer to later. Feel free to ask any and all questions you want!!!!

REGISTER NOW!

Go online to www.GRAR.org,
fax 585-292-0283, or call 585-341-2150.

Name: _____

Member No.: _____

Address: _____

City: _____ State: _____ Zip: _____

Cell: _____ Fax: _____

Email: _____

Credit Card: Visa MC American Express

Credit card #: _____

Exp. Date: _____

Signature: _____

February 8, 1:00 p.m. – 4:00 p.m.
May 11, 1:00 p.m. – 4:00 p.m.
August 22, 9:00 a.m. – 12:00 p.m.
November 2, 9:00 a.m. – 12:00 p.m.

Instructor: Anne Peterson
Location: GRAR 800 W. Metro Park,
Rochester, NY 14623
**Cost: \$35 Members/
\$75 Non-Members**
• C.E. Credit Hours: 3