

Short Sales – Moving Targets in Challenging Markets



You've got a short sale? We've got the answers!

This content-rich presentation will tell you how to raise your percentages of closings in short sale situations. Learn to analyze the complete package so you and your clients will know if you have a feasible transaction. Learn the best time to submit proposals to lenders and actually get them accepted. Reduce your exposure to litigation and leave the impossible to the US Marines!

Instructor: Mike Smith

Date: Tuesday, July 27

Time: 1:00 PM – 4:00 PM

Location: GRAR 930 East Ave.
Rochester, NY 14607

CE Credits: 3 hours

Cost: \$35.00 Members /
\$75.00 Non-Members

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