

Marketwatch Report

Q1-2022



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2022	1-Yr Chg	Q1-2022	1-Yr Chg	Q1-2022	1-Yr Chg	Q1-2022	1-Yr Chg	Q1-2022	1-Yr Chg
Monroe County	416	↑ + 12.4%	1,832	↓ - 4.2%	1,327	↓ - 13.5%	\$183,000	↑ + 9.3%	\$282.3	↓ - 7.4%
Ontario County	143	↓ - 13.3%	355	↑ + 11.6%	209	↓ - 11.1%	\$210,000	↑ + 10.5%	\$50.9	↓ - 4.3%
Livingston County	47	↓ - 2.1%	95	↓ - 4.0%	87	↓ - 13.9%	\$166,000	↑ + 11.8%	\$19.4	↑ + 14.8%
Wayne County	77	↑ + 22.2%	213	↑ + 8.1%	159	↓ - 20.9%	\$175,000	↑ + 10.8%	\$31.1	↓ - 6.8%
Genesee County	21	↓ - 30.0%	108	↓ - 1.8%	106	↑ + 2.9%	\$168,100	↑ + 20.1%	\$20.0	↑ + 31.1%
Orleans County	38	↓ - 7.3%	84	↓ - 21.5%	65	↓ - 39.3%	\$142,500	↑ + 10.5%	\$10.1	↓ - 26.6%
Wyoming County	29	↑ + 3.6%	71	↓ - 4.1%	72	↑ + 1.4%	\$147,950	↑ + 8.8%	\$11.6	↑ + 7.3%
Yates County	17	↓ - 62.2%	41	↓ - 21.2%	39	↓ - 27.8%	\$181,000	↓ - 16.7%	\$11.9	↓ - 32.6%
Allegany County	36	↓ - 46.3%	54	↓ - 36.5%	75	↓ - 15.7%	\$109,900	↑ + 23.8%	\$9.6	↑ + 1.7%
Steuben County	65	↓ - 17.7%	103	↑ + 2.0%	95	↑ + 9.2%	\$124,900	↑ + 4.0%	\$17.0	↑ + 38.1%
Seneca County	37	↑ + 48.0%	54	↑ + 22.7%	53	↓ - 7.0%	\$150,000	↑ + 11.1%	\$11.8	↑ + 17.5%
Cayuga County	100	↑ + 5.3%	136	↓ - 2.9%	123	↓ - 4.7%	\$165,500	↑ + 8.9%	\$24.2	↑ + 9.7%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	03-2021	03-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Homes for Sale		1,057	1,030	- 2.6%	--	--	--
New Listings		1,430	1,481	+ 3.6%	3,241	3,151	- 2.8%
Pending Sales		1,259	1,156	- 8.2%	2,955	2,644	- 10.5%
Closed Sales		915	830	- 9.3%	2,770	2,416	- 12.8%
\$ Volume of Closed Sales (in millions)		\$172.6	\$180.2	+ 4.4%	\$519.9	\$500.9	- 3.7%
Median Sales Price		\$160,000	\$182,000	+ 13.8%	\$160,000	\$175,000	+ 9.4%
Pct. of Orig. Price Received		101.4%	106.6%	+ 5.1%	100.4%	104.3%	+ 3.9%
Months Supply of Inventory		0.9	0.8	- 11.1%	--	--	--
Housing Affordability Index		261	234	- 10.3%	261	244	- 6.5%

Local Market Update for March 2022

A RESEARCH TOOL FROM UNYREIS



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Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	03-2022	1-Yr Chg	03-2022	1-Yr Chg	03-2022	1-Yr Chg	03-2022	1-Yr Chg	03-2022	1-Yr Chg
Monroe County	416	+ 12.4%	892	+ 4.1%	449	- 10.0%	\$200,000	+ 16.6%	\$102.0	- 2.4%
Chili	10	+ 66.7%	36	+ 16.1%	23	+ 43.8%	\$253,000	+ 39.4%	\$6.0	+ 93.5%
Clarkson	1	- 80.0%	6	+ 200.0%	4	- 20.0%	\$244,950	+ 9.8%	\$1.0	0.0%
Gates	10	- 16.7%	29	- 17.1%	33	+ 10.0%	\$172,000	+ 19.4%	\$5.9	+ 40.5%
Greece	51	- 1.9%	129	- 7.9%	70	- 21.3%	\$192,500	+ 13.2%	\$14.3	- 13.9%
Hamlin	2	- 50.0%	8	+ 60.0%	3	- 40.0%	\$225,000	+ 141.9%	\$0.8	+ 33.3%
Ogden/Spencerport	8	- 20.0%	19	0.0%	12	- 7.7%	\$221,000	+ 9.4%	\$2.4	- 17.2%
Parma/Hilton	12	- 29.4%	23	+ 9.5%	8	- 27.3%	\$218,000	- 3.1%	\$1.9	- 29.6%
Riga/Churchville	3	- 40.0%	4	- 60.0%	0	--	--	--	--	--
Sweden/Brockport	6	+ 20.0%	16	+ 33.3%	5	- 16.7%	\$180,000	+ 4.3%	\$1.1	0.0%
Wheatland/Mumford/Scottsville	8	+ 700.0%	3	- 57.1%	5	+ 150.0%	\$195,000	- 3.8%	\$0.8	+ 100.0%
Brighton	13	0.0%	48	+ 17.1%	17	- 19.0%	\$274,500	+ 3.6%	\$5.5	- 11.3%
East Rochester	6	+ 200.0%	9	+ 12.5%	2	- 60.0%	\$181,500	+ 65.0%	\$0.4	- 42.9%
Henrietta	15	- 46.4%	40	- 4.8%	20	- 35.5%	\$208,775	+ 4.4%	\$4.5	- 30.8%
Irondequoit	30	+ 42.9%	82	- 4.7%	48	+ 4.3%	\$185,000	+ 18.6%	\$10.2	+ 32.5%
Mendon/Honeoye Falls	10	+ 100.0%	9	- 18.2%	2	- 50.0%	\$587,500	+ 50.3%	\$1.2	- 36.8%
Penfield	14	- 33.3%	38	- 29.6%	20	- 31.0%	\$314,500	+ 12.3%	\$6.2	- 27.9%
Perinton/Fairport	18	+ 20.0%	63	+ 23.5%	35	+ 34.6%	\$297,000	+ 29.1%	\$11.6	+ 78.5%
Pittsford	23	- 30.3%	46	- 9.8%	12	- 45.5%	\$332,500	- 26.8%	\$4.4	- 55.1%
Rush	7	+ 250.0%	4	0.0%	0	--	--	--	--	--
Webster	33	+ 10.0%	58	- 13.4%	24	- 14.3%	\$307,500	+ 13.6%	\$7.4	- 14.0%
City of Rochester	136	+ 63.9%	222	+ 38.8%	106	+ 1.9%	\$125,750	+ 0.6%	\$16.4	+ 18.8%
Ontario County	143	- 13.3%	156	+ 27.9%	69	- 13.8%	\$210,000	+ 14.1%	\$16.0	- 3.6%
Canandaigua	29	- 23.7%	41	+ 127.8%	10	- 16.7%	\$286,000	- 0.2%	\$3.1	- 11.4%
Victor	43	- 8.5%	41	+ 46.4%	16	+ 14.3%	\$305,000	+ 27.1%	\$5.0	+ 28.2%
Livingston County	47	- 2.1%	43	+ 4.9%	41	+ 24.2%	\$180,000	+ 21.5%	\$8.9	+ 64.8%
Avon & Geneseo	12	- 20.0%	14	+ 27.3%	7	+ 40.0%	\$190,800	+ 3.7%	\$2.3	+ 155.6%
Wayne County	77	+ 22.2%	83	- 1.2%	60	- 18.9%	\$165,500	+ 6.4%	\$12.0	- 4.8%
Macedon	2	- 33.3%	0	--	4	- 42.9%	\$281,000	+ 64.3%	\$1.1	- 8.3%
Genesee County	21	- 30.0%	40	- 20.0%	37	+ 32.1%	\$171,600	+ 12.9%	\$6.5	+ 47.7%
Batavia	7	- 53.3%	15	- 53.1%	16	+ 14.3%	\$152,000	+ 8.6%	\$2.8	+ 40.0%
Orleans County	38	- 7.3%	38	- 13.6%	17	- 56.4%	\$127,500	+ 7.1%	\$2.4	- 41.5%
Wyoming County	29	+ 3.6%	35	+ 9.4%	21	- 27.6%	\$152,000	+ 10.5%	\$3.2	- 31.9%
Yates County	17	- 62.2%	16	- 23.8%	18	+ 50.0%	\$224,500	+ 41.2%	\$7.9	+ 182.1%
Allegany County	36	- 46.3%	26	- 39.5%	30	+ 3.4%	\$104,250	+ 18.5%	\$4.3	+ 34.4%
Steuben County	65	- 17.7%	48	+ 17.1%	34	+ 21.4%	\$118,975	- 9.5%	\$6.0	+ 42.9%
Seneca County	37	+ 48.0%	31	+ 29.2%	17	- 15.0%	\$180,000	+ 33.3%	\$4.4	+ 33.3%
Cayuga County	100	+ 5.3%	69	- 1.4%	35	- 18.6%	\$171,500	+ 29.4%	\$6.2	- 6.1%
Chautauqua County	142	- 29.0%	114	- 13.0%	93	+ 4.5%	\$126,063	+ 8.7%	\$14.8	+ 10.4%
Cattaraugus County	129	- 24.6%	74	- 17.8%	55	- 5.2%	\$100,000	- 12.5%	\$7.8	- 26.4%

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	1,832	- 4.2%	1,327	- 13.5%	\$183,000	+ 9.3%	\$282.3	- 7.4%
Chili	71	+ 10.9%	46	- 27.0%	\$212,500	+ 20.7%	\$10.5	- 11.8%
Clarkson	10	- 28.6%	8	- 42.9%	\$223,250	+ 1.8%	\$1.8	- 37.9%
Gates	78	- 11.4%	70	- 24.7%	\$163,500	+ 14.3%	\$11.8	- 11.9%
Greece	288	- 5.9%	225	- 12.8%	\$175,000	+ 9.4%	\$43.9	- 2.9%
Hamlin	10	- 33.3%	8	- 46.7%	\$173,450	+ 32.4%	\$1.6	- 36.0%
Ogden/Spencerport	44	+ 10.0%	25	- 40.5%	\$230,000	+ 24.0%	\$5.9	- 35.9%
Parma/Hilton	39	- 13.3%	28	- 17.6%	\$230,000	+ 11.7%	\$7.2	- 15.3%
Riga/Churchville	6	- 62.5%	3	- 80.0%	\$290,000	+ 93.5%	\$0.9	- 67.9%
Sweden/Brockport	30	0.0%	15	- 37.5%	\$180,000	+ 9.9%	\$2.9	- 37.0%
Wheatland/Mumford/Scottsville	10	- 9.1%	11	+ 22.2%	\$141,000	- 3.5%	\$1.7	+ 30.8%
Brighton	90	+ 18.4%	62	- 3.1%	\$269,750	+ 15.5%	\$18.8	+ 5.6%
East Rochester	17	+ 6.3%	16	- 11.1%	\$162,950	+ 26.9%	\$2.7	+ 8.0%
Henrietta	73	- 33.0%	60	- 36.8%	\$202,525	+ 8.9%	\$13.5	- 31.8%
Irondequoit	165	- 6.8%	138	- 11.0%	\$176,250	+ 16.3%	\$26.0	+ 2.0%
Mendon/Honeoye Falls	22	- 8.3%	11	- 38.9%	\$277,000	- 17.6%	\$3.7	- 48.6%
Penfield	89	- 30.5%	50	- 38.3%	\$301,506	+ 12.7%	\$15.6	- 31.9%
Perinton/Fairport	122	+ 5.2%	94	+ 11.9%	\$275,000	+ 20.8%	\$29.2	+ 45.3%
Pittsford	100	- 8.3%	40	- 33.3%	\$341,250	- 8.5%	\$15.0	- 40.9%
Rush	10	+ 66.7%	1	- 83.3%	\$229,900	+ 2.2%	\$0.2	- 85.7%
Webster	121	- 12.3%	79	- 11.2%	\$264,777	+ 10.8%	\$22.7	- 7.0%
City of Rochester	437	+ 13.8%	337	+ 13.5%	\$120,000	0.0%	\$46.7	+ 31.2%
Ontario County	355	+ 11.6%	209	- 11.1%	\$210,000	+ 10.5%	\$50.9	- 4.3%
Canandaigua	84	+ 35.5%	32	- 28.9%	\$254,950	+ 0.0%	\$8.4	- 28.2%
Victor	85	+ 14.9%	37	- 9.8%	\$350,000	+ 29.7%	\$12.6	+ 4.1%
Livingston County	95	- 4.0%	87	- 13.9%	\$166,000	+ 11.8%	\$19.4	+ 14.8%
Avon & Geneseo	24	+ 14.3%	15	- 6.3%	\$260,000	+ 44.5%	\$6.0	+ 81.8%
Wayne County	213	+ 8.1%	159	- 20.9%	\$175,000	+ 10.8%	\$31.1	- 6.9%
Macedon	7	- 56.3%	9	- 40.0%	\$235,000	+ 37.4%	\$2.1	- 22.2%
Genesee County	108	- 1.8%	106	+ 2.9%	\$168,100	+ 20.1%	\$20.0	+ 31.6%
Batavia	51	- 12.1%	40	- 14.9%	\$140,450	+ 10.8%	\$6.4	- 1.5%
Orleans County	84	- 21.5%	65	- 39.3%	\$142,500	+ 10.5%	\$10.1	- 26.3%
Wyoming County	71	- 4.1%	72	+ 1.4%	\$147,950	+ 8.8%	\$11.6	+ 7.4%
Yates County	41	- 21.2%	39	- 27.8%	\$181,000	- 16.7%	\$11.9	- 32.8%
Allegany County	54	- 36.5%	75	- 15.7%	\$109,900	+ 23.8%	\$9.6	+ 2.1%
Steuben County	103	+ 2.0%	95	+ 9.2%	\$124,900	+ 4.0%	\$17.0	+ 38.2%
Seneca County	54	+ 22.7%	53	- 7.0%	\$150,000	+ 11.1%	\$11.8	+ 16.8%
Cayuga County	136	- 2.9%	123	- 4.7%	\$165,500	+ 8.9%	\$24.2	+ 9.5%
Chautauqua County	245	- 15.5%	281	- 1.1%	\$137,800	+ 26.1%	\$49.0	+ 12.9%
Cattaraugus County	164	- 17.6%	178	- 1.7%	\$115,900	+ 5.4%	\$29.4	- 5.8%