

Greater Rochester Association of REALTORS® , Inc.
Genesee Region Real Estate Information Service, Inc.

2011 Real Estate Activity Report
1st Quarter

Existing Homes	4th Quarter 2010	1st Quarter 2011	% of Inc/Dec	1st Quarter 2010	1st Quarter 2011	% of Inc/Dec
Homes Listed for Sale	3,522	4,644	31.9%	6,151	4,644	-24.5%
Quarterly Closings	2,134	1,634	-23.4%	1,802	1,634	-9.3%
Median Sale Price	119,500	114,900	-3.8%	113,000	114,900	1.7%
Dollar Volume of Sales	305,961,118	219,356,666	-28.3%	234,052,151	219,356,666	-6.3%
Purchase Offers Accepted	887	1,991	124.5%	1,862	1,991	6.9%

Activity by County/Township

	4th Quarter 2010		1st Quarter 2011		% of Inc./Dec.		1st Quarter 2010		1st Quarter 2011		% of Inc./Dec.	
	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median
Monroe County Towns												
Chili	48	136,000	36	133,000	-25.0%	-2.2%	42	127,500	36	133,000	-14.3%	4.3%
Clarkson	23	130,000	8	121,000	-65.2%	-6.9%	14	125,000	8	121,000	-42.9%	-3.2%
Gates	54	100,000	52	100,000	-3.7%	0.0%	47	101,000	52	100,000	10.6%	-1.0%
Greece	208	116,500	160	114,900	-23.1%	-1.4%	182	114,900	160	114,900	-12.1%	0.0%
Hamlin	22	93,000	18	89,000	-18.2%	-4.3%	15	78,500	18	89,000	20.0%	13.4%
Ogden (Spencerport Village)	34	138,500	40	127,900	17.6%	-7.7%	39	144,900	40	127,900	2.6%	-11.7%
Parma (Hilton Village)	30	137,000	20	134,000	-33.3%	-2.2%	28	133,000	20	134,000	-28.6%	0.8%
Riga (Churchville Village)	17	172,000	11	183,700	-35.3%	6.8%	11	149,500	11	183,700	0.0%	22.9%
Sweden (Brockport Village)	18	110,000	17	118,500	-5.6%	7.7%	11	115,960	17	118,500	54.5%	2.2%
Wheatland (Mumford Vil, Scottsville Vil)	8	103,000	3	NA	-62.5%	NA	8	101,000	3	NA	-62.5%	NA
Brighton (West Brighton)	59	153,000	51	165,000	-13.6%	7.8%	54	178,000	51	165,000	-5.6%	-7.3%
East Rochester	9	77,000	7	79,615	-22.2%	3.4%	9	89,900	7	79,615	-22.2%	-11.4%
Henrietta (West Henrietta)	73	120,000	59	129,900	-19.2%	8.3%	45	130,000	59	129,900	31.1%	-0.1%
Irondequoit (East and West)	140	111,000	95	96,000	-32.1%	-13.5%	115	106,600	95	96,000	-17.4%	-9.9%
Mendon (Honeoye Falls Village)	27	270,000	7	212,500	-74.1%	-21.3%	11	265,000	7	212,500	-36.4%	-19.8%
Penfield	68	188,277	58	173,500	-14.7%	-7.8%	62	200,000	58	173,500	-6.5%	-13.3%
Perinton (Fairport Village)	96	178,000	69	168,900	-28.1%	-5.1%	59	173,000	69	168,900	16.9%	-2.4%
Pittsford (Pittsford Village)	70	259,900	65	235,000	-7.1%	-9.6%	38	195,000	65	235,000	71.1%	20.5%
Rush	7	179,900	4	NA	-42.9%	NA	3	NA	4	NA	33.3%	NA
Webster (Webster Village)	93	175,000	62	170,000	-33.3%	-2.9%	75	167,000	62	170,000	-17.3%	1.8%
Monroe County Total	1,104	140,000	842	130,851	-23.7%	-6.5%	868	132,000	842	130,851	-3.0%	-0.9%
City of Rochester	228	59,000	238	49,900	4.4%	-15.4%	274	55,000	238	49,900	-13.1%	-9.3%
Surrounding Counties/Towns												
Genesee County	60	96,000	33	87,900	-45.0%	-8.4%	69	90,500	33	87,900	-52.2%	-2.9%
Batavia	26	89,900	12	89,900	-53.8%	0.0%	9	90,500	12	89,900	33.3%	-0.7%
Livingston County	98	113,000	64	106,500	-34.7%	-5.8%	61	106,000	64	106,500	4.9%	0.5%
Avon & Geneseo	21	163,500	18	142,500	-14.3%	-12.8%	17	148,725	18	142,500	5.9%	-4.2%
Ontario County	176	124,500	146	132,500	-17.0%	6.4%	154	129,000	146	132,500	-5.2%	2.7%
Canandaigua	29	128,000	25	157,500	-13.8%	23.0%	34	165,000	25	157,500	-26.5%	-4.5%
Victor	32	270,000	25	274,000	-21.9%	1.5%	18	257,000	25	274,000	38.9%	6.6%
Orleans County	76	82,000	47	75,000	-38.2%	-8.5%	51	80,500	47	75,000	-7.8%	-6.8%
Wayne County	189	109,900	119	90,500	-37.0%	-17.7%	143	96,500	119	90,500	-16.8%	-6.2%
Macedon	17	118,000	13	141,000	-23.5%	19.5%	12	129,900	13	141,000	8.3%	8.5%