

Greater Rochester Association of REALTORS® , Inc.
Genesee Region Real Estate Information Service, Inc.

2011 Real Estate Activity Report
2nd Quarter

Existing Homes	1st Quarter 2011	2nd Quarter 2011	% of Inc/Dec	2nd Quarter 2010	2nd Quarter 2011	% of Inc/Dec
Homes Listed for Sale	4,644	6,009	29%	6,061	6,009	-1%
Quarterly Closings	1,634	2,371	45%	3,512	2,371	-32%
Median Sale Price	114,900	120,000	4%	120,000	120,000	0%
Dollar Volume of Sales	219,356,666	335,565,307	53%	486,959,704	335,565,307	-31%
Purchase Offers Accepted	1,991	2,651	33%	1,375	2,651	93%

Activity by County/Township

	1st Quarter 2011		2nd Quarter 2011		% of Inc./Dec.		2nd Quarter 2010		2nd Quarter 2011		% of Inc./Dec.	
	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median
Monroe County Towns												
Chili	48	136,000	58	137,000	20.8%	0.7%	111	129,900	58	137,000	-47.7%	5.5%
Clarkson	23	130,000	21	140,000	-8.7%	7.7%	18	109,900	21	140,000	16.7%	27.4%
Gates	54	100,000	49	99,900	-9.3%	-0.1%	122	105,000	49	99,900	-59.8%	-4.9%
Greece	208	116,500	255	115,000	22.6%	-1.3%	402	118,000	255	115,000	-36.6%	-2.5%
Hamlin	22	93,000	15	109,900	-31.8%	18.2%	21	108,000	15	109,900	-28.6%	1.8%
Ogden (Spencerport Village)	34	138,500	37	162,500	8.8%	17.3%	70	143,000	37	162,500	-47.1%	13.6%
Parma (Hilton Village)	30	137,000	28	115,000	-6.7%	-16.1%	54	120,000	28	115,000	-48.1%	-4.2%
Riga (Churchville Village)	17	172,000	5	140,000	-70.6%	-18.6%	14	130,000	5	140,000	-64.3%	7.7%
Sweden (Brockport Village)	18	110,000	16	127,000	-11.1%	15.5%	32	126,000	16	127,000	-50.0%	0.8%
Wheatland (Mumford Vil, Scottsville Vil)	8	103,000	11	135,000	37.5%	31.1%	21	117,000	11	135,000	-47.6%	15.4%
Brighton (West Brighton)	59	153,000	91	162,500	54.2%	6.2%	126	168,000	91	162,500	-27.8%	-3.3%
East Rochester	9	77,000	15	93,000	66.7%	20.8%	22	91,000	15	93,000	-31.8%	2.2%
Henrietta (West Henrietta)	73	120,000	87	137,000	19.2%	14.2%	128	130,000	87	137,000	-32.0%	5.4%
Irondequoit (East and West)	140	111,000	163	105,000	16.4%	-5.4%	265	108,000	163	105,000	-38.5%	-2.8%
Mendon (Honeoye Falls Village)	27	270,000	24	220,000	-11.1%	-18.5%	26	189,900	24	220,000	-7.7%	15.9%
Penfield	68	188,277	88	169,900	29.4%	-9.8%	105	188,000	88	169,900	-16.2%	-9.6%
Perinton (Fairport Village)	96	178,000	97	193,000	1.0%	8.4%	147	185,000	97	193,000	-34.0%	4.3%
Pittsford (Pittsford Village)	70	259,900	88	245,000	25.7%	-5.7%	125	267,000	88	245,000	-29.6%	-8.2%
Rush	7	179,900	5	148,450	-28.6%	-17.5%	9	170,000	5	148,450	-44.4%	-12.7%
Webster (Webster Village)	93	175,000	104	164,500	11.8%	-6.0%	150	167,000	104	164,500	-30.7%	-1.5%
Monroe County Total	1,104	140,000	1,559	126,900	41.2%	-9.4%	1,968	135,000	1,559	126,900	-20.8%	-6.0%
City of Rochester	228	59,000	298	61,000	30.7%	3.4%	510	72,900	298	61,000	-41.6%	-16.3%
Surrounding Counties/Towns												
Genesee County	60	96,000	45	93,600	-25.0%	-2.5%	99	97,000	45	93,600	-54.5%	-3.5%
Batavia	26	89,900	17	96,500	-34.6%	7.3%	11	79,000	17	96,500	54.5%	22.2%
Livingston County	98	113,000	102	118,000	4.1%	4.4%	134	115,900	102	118,000	-23.9%	1.8%
Avon & Geneseo	21	163,500	28	139,900	33.3%	-14.4%	33	158,000	28	139,900	-15.2%	-11.5%
Ontario County	176	124,500	200	137,500	13.6%	10.4%	256	135,000	200	137,500	-21.9%	1.9%
Canandaigua	29	128,000	34	182,000	17.2%	42.2%	51	168,000	34	182,000	-33.3%	8.3%
Victor	32	270,000	31	291,000	-3.1%	7.8%	42	270,000	31	291,000	-26.2%	7.8%
Orleans County	76	82,000	66	65,000	-13.2%	-20.7%	71	80,000	66	65,000	-7.0%	-18.8%
Wayne County	189	109,900	157	116,500	-16.9%	6.0%	243	114,000	157	116,500	-35.4%	2.2%
Macedon	17	118,000	9	129,900	-47.1%	10.1%	33	136,000	9	129,900	-72.7%	-4.5%