

Greater Rochester Association of REALTORS® , Inc.
Genesee Region Real Estate Information Service, Inc.

2011 Real Estate Activity Report
3rd Quarter

Existing Homes	2nd Quarter 2011	3rd Quarter 2011	% of Inc/Dec	3rd Quarter 2010	3rd Quarter 2011	% of Inc/Dec
Homes Listed for Sale	6,009	4,926	-18%	5,342	4,926	-8%
Quarterly Closings	2,371	2,887	22%	2,664	2,887	8%
Median Sale Price	120,000	123,000	3%	122,500	123,000	0%
Dollar Volume of Sales	335,565,307	432,046,157	29%	387,147,961	432,046,157	12%
Purchase Offers Accepted	2,651	2,160	-19%	1,194	2,160	81%

Activity by County/Township

	2nd Quarter 2011		3rd Quarter 2011		% of Inc./Dec.		3rd Quarter 2010		3rd Quarter 2011		% of Inc./Dec.	
	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median
Monroe County Towns												
Chili	58	137,000	66	122,000	13.8%	-10.9%	55	144,000	66	122,000	20.0%	-15.3%
Clarkson	21	140,000	15	124,900	-28.6%	-10.8%	16	114,000	15	124,900	-6.3%	9.6%
Gates	49	99,900	81	103,900	65.3%	4.0%	52	95,000	81	103,900	55.8%	9.4%
Greece	255	115,000	250	120,000	-2.0%	4.3%	195	116,250	250	120,000	28.2%	3.2%
Hamlin	15	109,900	22	112,000	46.7%	1.9%	12	105,720	22	112,000	83.3%	5.9%
Ogden (Spencerport Village)	37	162,500	56	150,000	51.4%	-7.7%	48	142,000	56	150,000	16.7%	5.6%
Parma (Hilton Village)	28	115,000	41	125,000	46.4%	8.7%	40	120,000	41	125,000	2.5%	4.2%
Riga (Churchville Village)	5	140,000	5	135,000	0.0%	-3.6%	4	NA	5	135,000	25.0%	NA
Sweden (Brockport Village)	16	127,000	22	121,500	37.5%	-4.3%	16	126,000	22	121,500	37.5%	-3.6%
Wheatland (Mumford Vil, Scottsville Vil)	11	135,000	14	111,700	27.3%	-17.3%	12	95,900	14	111,700	16.7%	16.5%
Brighton (West Brighton)	91	162,500	118	162,000	29.7%	-0.3%	90	168,000	118	162,000	31.1%	-3.6%
East Rochester	15	93,000	13	86,000	-13.3%	-7.5%	15	96,000	13	86,000	-13.3%	-10.4%
Henrietta (West Henrietta)	87	137,000	88	130,000	1.1%	-5.1%	65	132,900	88	130,000	35.4%	-2.2%
Irondequoit (East and West)	163	105,000	185	101,000	13.5%	-3.8%	140	110,000	185	101,000	32.1%	-8.2%
Mendon (Honeoye Falls Village)	24	220,000	26	259,900	8.3%	18.1%	19	250,000	26	259,900	36.8%	4.0%
Penfield	88	169,900	108	193,000	22.7%	13.6%	92	184,000	108	193,000	17.4%	4.9%
Perinton (Fairport Village)	97	193,000	116	188,500	19.6%	-2.3%	107	192,500	116	188,500	8.4%	-2.1%
Pittsford (Pittsford Village)	88	245,000	119	249,900	35.2%	2.0%	97	265,000	119	249,900	22.7%	-5.7%
Rush	5	148,450	9	166,000	80.0%	11.8%	5	172,000	9	166,000	80.0%	-3.5%
Webster (Webster Village)	104	164,500	90	189,900	-13.5%	15.4%	83	171,000	90	189,900	8.4%	11.1%
Monroe County Total	1,559	126,900	1,792	129,900	14.9%	2.4%	1,497	130,000	1,792	129,900	19.7%	-0.1%
City of Rochester	298	61,000	348	71,000	16.8%	16.4%	334	54,000	348	71,000	4.2%	31.5%
Surrounding Counties/Towns												
Genesee County	45	93,600	53	88,000	17.8%	-6.0%	50	85,000	53	88,000	6.0%	3.5%
Batavia	17	96,500	19	74,000	11.8%	-23.3%	17	84,900	19	74,000	11.8%	-12.8%
Livingston County	102	118,000	96	124,000	-5.9%	5.1%	110	122,000	96	124,000	-12.7%	1.6%
Avon & Geneseo	28	139,900	14	122,900	-50.0%	-12.2%	25	167,500	14	122,900	-44.0%	-26.6%
Ontario County	200	137,500	265	154,000	32.5%	12.0%	254	136,000	265	154,000	4.3%	13.2%
Canandaigua	34	182,000	62	185,000	82.4%	1.6%	42	174,500	62	185,000	47.6%	6.0%
Victor	31	291,000	55	310,000	77.4%	6.5%	45	260,000	55	310,000	22.2%	19.2%
Orleans County	66	65,000	86	82,900	30.3%	27.5%	73	79,900	86	82,900	17.8%	3.8%
Wayne County	157	116,500	220	106,000	40.1%	-9.0%	237	123,600	220	106,000	-7.2%	-14.2%
Macedon	9	129,900	23	137,000	155.6%	5.5%	22	139,900	23	137,000	4.5%	-2.1%