

**Greater Rochester Association of REALTORS® , Inc.**  
**Genesee Region Real Estate Information Service, Inc.**

**2011 Real Estate Activity Report**  
**4th Quarter**

<b>Existing Homes</b>	<b>3rd Quarter 2011</b>	<b>4th Quarter 2011</b>	<b>% of Inc/Dec</b>	<b>4th Quarter 2010</b>	<b>4th Quarter 2011</b>	<b>% of Inc/Dec</b>
Homes Listed for Sale	4,926	3,293	-33%	3,522	3,293	-7%
Quarterly Closings	2,887	2,243	-22%	2,134	2,243	5%
Median Sale Price	123,000	124,000	1%	119,500	124,000	4%
Dollar Volume of Sales	432,046,157	334,336,614	-23%	305,961,118	334,336,614	9%
Purchase Offers Accepted	2,160	1,710	-21%	887	1,710	93%

**Activity by County/Township**

	3rd Quarter 2011		4th Quarter 2011		% of Inc./Dec.		4th Quarter 2010		4th Quarter 2011		% of Inc./Dec.	
	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median
<b>Monroe County Towns</b>												
Chili	66	122,000	53	129,900	-19.7%	6.5%	48	136,000	53	129,900	10.4%	-4.5%
Clarkson	15	124,900	14	146,000	-6.7%	16.9%	23	130,000	14	146,000	-39.1%	12.3%
Gates	81	103,900	54	95,000	-33.3%	-8.6%	54	100,000	54	95,000	0.0%	-5.0%
Greece	250	120,000	193	119,900	-22.8%	-0.1%	208	116,500	193	119,900	-7.2%	2.9%
Hamlin	22	112,000	21	117,500	-4.5%	4.9%	22	93,000	21	117,500	-4.5%	26.3%
Ogden (Spencerport Village)	56	150,000	28	132,000	-50.0%	-12.0%	34	138,500	28	132,000	-17.6%	-4.7%
Parma (Hilton Village)	41	125,000	29	128,000	-29.3%	2.4%	30	137,000	29	128,000	-3.3%	-6.6%
Riga (Churchville Village)	5	135,000	13	151,000	160.0%	11.9%	17	172,000	13	151,000	-23.5%	-12.2%
Sweden (Brockport Village)	22	121,500	16	117,000	-27.3%	-3.7%	18	110,000	16	117,000	-11.1%	6.4%
Wheatland (Mumford Vil, Scottsville Vil)	14	111,700	11	95,000	-21.4%	-15.0%	8	103,000	11	95,000	37.5%	-7.8%
Brighton (West Brighton)	118	162,000	71	165,000	-39.8%	1.9%	59	153,000	71	165,000	20.3%	7.8%
East Rochester	13	86,000	12	79,500	-7.7%	-7.6%	9	77,000	12	79,500	33.3%	3.2%
Henrietta (West Henrietta)	88	130,000	76	126,000	-13.6%	-3.1%	73	120,000	76	126,000	4.1%	5.0%
Irondequoit (East and West)	185	101,000	144	103,500	-22.2%	2.5%	140	111,000	144	103,500	2.9%	-6.8%
Mendon (Honeoye Falls Village)	26	259,900	9	195,000	-65.4%	-25.0%	27	270,000	9	195,000	-66.7%	-27.8%
Penfield	108	193,000	79	172,000	-26.9%	-10.9%	68	188,277	79	172,000	16.2%	-8.6%
Perinton (Fairport Village)	116	188,500	82	165,000	-29.3%	-12.5%	96	178,000	82	165,000	-14.6%	-7.3%
Pittsford (Pittsford Village)	119	249,900	73	240,000	-38.7%	-4.0%	70	259,900	73	240,000	4.3%	-7.7%
Rush	9	166,000	9	195,000	0.0%	17.5%	7	179,900	9	195,000	28.6%	8.4%
Webster (Webster Village)	90	189,900	95	167,000	5.6%	-12.1%	93	175,000	95	167,000	2.2%	-4.6%
<b>Monroe County Total</b>	<b>1,792</b>	<b>129,900</b>	<b>1,293</b>	<b>126,000</b>	<b>-27.8%</b>	<b>-3.0%</b>	<b>1,104</b>	<b>140,000</b>	<b>1,293</b>	<b>126,000</b>	<b>17.1%</b>	<b>-10.0%</b>
<b>City of Rochester</b>	<b>348</b>	<b>71,000</b>	<b>211</b>	<b>63,725</b>	<b>-39.4%</b>	<b>-10.2%</b>	<b>228</b>	<b>59,000</b>	<b>211</b>	<b>63,725</b>	<b>-7.5%</b>	<b>8.0%</b>
<b>Surrounding Counties/Towns</b>												
Genesee County	53	88,000	46	95,000	-13.2%	8.0%	60	96,000	46	95,000	-23.3%	-1.0%
Batavia	19	74,000	10	55,000	-47.4%	-25.7%	25	89,900	10	55,000	-60.0%	-38.8%
Livingston County	96	124,000	97	129,000	1.0%	4.0%	98	113,000	97	129,000	-1.0%	14.2%
Avon & Geneseo	14	122,900	31	190,000	121.4%	54.6%	20	163,500	31	190,000	55.0%	16.2%
Ontario County	265	154,000	211	145,000	-20.4%	-5.8%	176	124,500	211	145,000	19.9%	16.5%
Canandaigua	62	185,000	41	155,000	-33.9%	-16.2%	29	128,000	41	155,000	41.4%	21.1%
Victor	55	310,000	30	295,000	-45.5%	-4.8%	32	270,000	30	295,000	-6.3%	9.3%
Orleans County	86	82,900	66	84,900	-23.3%	2.4%	76	82,000	66	84,900	-13.2%	3.5%
Wayne County	220	106,000	178	108,000	-19.1%	1.9%	189	109,900	178	108,000	-5.8%	-1.7%
Macedon	23	137,000	14	149,900	-39.1%	9.4%	17	118,000	14	149,900	-17.6%	27.0%