

Greater Rochester Association of REALTORS® , Inc.
Genesee Region Real Estate Information Service, Inc.

2012 Real Estate Activity Report
2nd Quarter

Existing Homes	1st Quarter 2012	2nd Quarter 2012	% of Inc/Dec	2nd Quarter 2011	2nd Quarter 2012	% of Inc/Dec
Homes Listed for Sale	4,709	5,556	18%	6,009	5,556	-8%
Quarterly Closings	1,781	2,640	48%	2,371	2,640	11%
Median Sale Price	115,000	122,500	7%	120,000	122,500	2%
Dollar Volume of Sales	240,533,075	381,656,286	59%	335,565,307	381,656,286	14%
Purchase Offers Accepted	2,236	2,879	29%	2,651	2,879	9%

Activity by County/Township

	1st Quarter 2012		2nd Quarter 2012		% of Inc./Dec.		2nd Quarter 2011		2nd Quarter 2012		% of Inc./Dec.	
	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median
Monroe County Towns												
Chili	42	122,500	82	119,000	95.2%	-2.9%	58	137,000	82	119,000	41.4%	-13.1%
Clarkson	9	119,000	14	134,900	55.6%	13.4%	21	140,000	14	134,900	-33.3%	-3.6%
Gates	44	108,000	77	105,400	75.0%	-2.4%	49	99,900	77	105,400	57.1%	5.5%
Greece	156	110,500	245	120,000	57.1%	8.6%	255	115,000	245	120,000	-3.9%	4.3%
Hamlin	13	120,000	20	104,000	53.8%	-13.3%	15	109,900	20	104,000	33.3%	-5.4%
Ogden (Spencerport Village)	32	118,000	42	153,000	31.3%	29.7%	37	162,500	42	153,000	13.5%	-5.8%
Parma (Hilton Village)	29	126,000	31	137,500	6.9%	9.1%	28	115,000	31	137,500	10.7%	19.6%
Riga (Churchville Village)	6	122,000	5	172,000	-16.7%	41.0%	5	140,000	5	172,000	0.0%	22.9%
Sweden (Brockport Village)	11	96,900	14	130,000	27.3%	34.2%	16	127,000	14	130,000	-12.5%	2.4%
Wheatland (Mumford Vil, Scottsville Vil)	4	NA	5	149,900	25.0%	NA	11	135,000	5	149,900	-54.5%	11.0%
Brighton (West Brighton)	47	148,000	110	163,500	134.0%	10.5%	91	162,500	110	163,500	20.9%	0.6%
East Rochester	4	NA	23	89,000	475.0%	NA	15	93,000	23	89,000	53.3%	-4.3%
Henrietta (West Henrietta)	55	122,000	93	129,900	69.1%	6.5%	87	137,000	93	129,900	6.9%	-5.2%
Irondequoit (East and West)	101	95,900	189	105,000	87.1%	9.5%	163	105,000	189	105,000	16.0%	0.0%
Mendon (Honeoye Falls Village)	11	160,000	24	216,500	118.2%	35.3%	24	220,000	24	216,500	0.0%	-1.6%
Penfield	62	142,000	115	180,000	85.5%	26.8%	88	169,900	115	180,000	30.7%	5.9%
Perinton (Fairport Village)	64	175,000	132	189,900	106.3%	8.5%	97	193,000	132	189,900	36.1%	-1.6%
Pittsford (Pittsford Village)	55	265,500	85	246,000	54.5%	-7.3%	88	245,000	85	246,000	-3.4%	0.4%
Rush	4	NA	5	135,900	25.0%	NA	5	148,450	5	135,900	0.0%	-8.5%
Webster (Webster Village)	67	169,900	93	171,000	38.8%	0.6%	104	164,500	93	171,000	-10.6%	4.0%
Monroe County Total	816	126,500	1,404	127,500	72.1%	0.8%	1,257	126,900	1,404	127,500	11.7%	0.5%
City of Rochester	158	60,000	338	70,500	113.9%	17.5%	298	61,000	338	70,500	13.4%	15.6%
Surrounding Counties/Towns												
Genesee County	29	100,000	31	85,900	6.9%	-14.1%	45	93,600	31	85,900	-31.1%	-8.2%
Batavia	9	69,000	10	75,900	11.1%	10.0%	17	96,500	10	75,900	-41.2%	-21.3%
Livingston County	82	100,000	114	103,900	39.0%	3.9%	102	118,000	114	103,900	11.8%	-11.9%
Avon & Geneseo	16	122,000	23	142,500	43.8%	16.8%	28	139,900	23	142,500	-17.9%	1.9%
Ontario County	172	133,000	250	137,500	45.3%	3.4%	200	137,500	250	137,500	25.0%	0.0%
Canandaigua	38	135,000	36	170,000	-5.3%	25.9%	34	182,000	36	170,000	5.9%	-6.6%
Victor	19	255,000	44	255,000	131.6%	0.0%	31	291,000	44	255,000	41.9%	-12.4%
Orleans County	54	78,000	75	65,100	38.9%	-16.5%	66	65,000	75	65,100	13.6%	0.2%
Wayne County	155	114,900	196	125,000	26.5%	8.8%	157	116,500	196	125,000	24.8%	7.3%
Macedon	11	105,000	16	145,000	45.5%	38.1%	9	129,900	16	145,000	77.8%	11.6%