

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	03-2015	03-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Homes for Sale		14,476	12,818	- 11.5%	--	--	--
New Listings		4,586	5,146	+ 12.2%	10,911	12,013	+ 10.1%
Pending Sales		2,817	3,157	+ 12.1%	6,776	7,955	+ 17.4%
Closed Sales		1,970	2,014	+ 2.2%	5,130	5,944	+ 15.9%
\$ Volume of Closed Sales (in millions)		\$280.7	\$289.7	+ 3.2%	\$716.9	\$833.7	+ 16.3%
Median Sales Price		\$119,800	\$120,000	+ 0.2%	\$118,000	\$119,000	+ 0.8%
Pct. of Orig. Price Received		91.9%	92.0%	+ 0.1%	91.6%	91.8%	+ 0.2%
Months Supply of Inventory		5.6	4.3	- 23.2%	--	--	--
Housing Affordability Index		286	289	+ 1.0%	290	291	+ 0.3%

Local Market Update

A RESEARCH TOOL FROM GENRIS



Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	3,174	+ 13.0%	1,408	+ 11.9%	\$123,300	+ 2.8%	\$203.4	+ 16.1%
Chili	103	- 12.7%	62	+ 26.5%	\$129,000	+ 2.4%	\$8.3	+ 27.7%
Clarkson	24	+ 4.3%	11	- 26.7%	\$131,250	+ 1.8%	\$1.6	- 30.4%
Gates	163	+ 19.9%	81	+ 42.1%	\$100,000	- 3.8%	\$7.6	+ 24.6%
Greece	515	+ 12.7%	217	+ 13.6%	\$113,500	+ 7.3%	\$26.9	+ 20.1%
Hamlin	37	+ 76.2%	17	+ 54.5%	\$112,000	+ 9.8%	\$2.1	+ 75.0%
Ogden/Spencerport	64	- 22.0%	34	+ 47.8%	\$174,950	+ 27.7%	\$6.5	+ 91.2%
Parma/Hilton	71	+ 26.8%	33	+ 50.0%	\$135,000	+ 17.4%	\$4.9	+ 28.9%
Riga/Churchville	17	+ 6.3%	9	- 18.2%	\$80,000	- 42.8%	\$0.9	- 40.0%
Sweden/Brockport	34	- 34.6%	18	- 10.0%	\$127,250	+ 20.7%	\$2.5	+ 13.6%
Wheatland/Mumford/Scottsville	22	+ 37.5%	9	+ 800.0%	\$111,900	+ 32.1%	\$1.0	+ 900.0%
Brighton	144	+ 11.6%	77	+ 11.6%	\$160,000	+ 3.6%	\$15.0	+ 24.0%
East Rochester	30	- 6.3%	19	+ 90.0%	\$74,500	- 11.6%	\$1.6	+ 100.0%
Henrietta	141	- 11.3%	76	- 9.5%	\$129,900	- 0.0%	\$10.6	- 13.8%
Irondequoit	315	+ 11.3%	141	+ 17.5%	\$106,400	- 0.3%	\$15.7	+ 19.8%
Mendon/Honeoye Falls	47	- 6.0%	24	+ 20.0%	\$287,500	+ 26.1%	\$7.3	+ 58.7%
Penfield	208	+ 26.8%	81	- 2.4%	\$184,000	+ 6.7%	\$15.9	- 1.9%
Perinton/Fairport	229	+ 25.1%	108	+ 47.9%	\$177,750	+ 4.6%	\$22.4	+ 58.9%
Pittsford	183	+ 28.0%	49	- 15.5%	\$255,000	+ 12.7%	\$14.6	- 1.4%
Rush	13	- 7.1%	7	- 46.2%	\$187,000	- 28.0%	\$1.6	- 60.0%
Webster	221	+ 15.7%	83	+ 5.1%	\$179,900	+ 15.8%	\$16.4	+ 1.2%
City of Rochester	593	+ 22.5%	252	+ 1.2%	\$67,500	+ 27.4%	\$19.8	+ 11.9%
Ontario County	501	- 0.2%	215	+ 3.9%	\$130,000	- 16.1%	\$35.6	- 12.5%
Canandaigua	95	- 5.9%	51	+ 45.7%	\$205,000	+ 4.6%	\$10.6	+ 7.1%
Victor	133	+ 9.0%	36	- 5.3%	\$209,200	- 24.2%	\$8.2	- 24.8%
Livingston County	224	+ 21.7%	86	+ 14.7%	\$127,900	+ 8.4%	\$13.1	+ 26.0%
Avon & Geneseo	44	+ 120.0%	19	+ 5.6%	\$153,900	- 0.4%	\$3.9	+ 8.3%
Wayne County	314	+ 1.9%	162	+ 54.3%	\$99,000	- 16.1%	\$18.7	+ 39.6%
Macedon	29	+ 11.5%	19	+ 46.2%	\$172,500	+ 5.2%	\$3.3	+ 43.5%
Genesee County	147	+ 7.3%	92	+ 29.6%	\$86,450	- 10.9%	\$8.7	+ 16.0%
Batavia	60	+ 7.1%	30	+ 7.1%	\$75,110	- 18.8%	\$2.7	- 3.6%
Orleans County	186	+ 15.5%	107	+ 25.9%	\$71,000	- 10.4%	\$8.0	+ 15.9%
Wyoming County	114	+ 11.8%	61	+ 38.6%	\$78,750	- 4.0%	\$6.0	+ 36.4%
Yates County	84	+ 50.0%	55	+ 7.8%	\$124,800	- 3.3%	\$12.0	+ 44.6%
Allegany County	164	+ 156.3%	36	+ 24.1%	\$54,000	+ 8.0%	\$2.4	+ 20.0%
Steuben County	144	+ 60.0%	56	+ 64.7%	\$96,450	+ 1.5%	\$7.8	+ 77.3%
Seneca County	80	+ 19.4%	48	+ 33.3%	\$89,950	+ 1.9%	\$5.4	+ 17.4%

Marketwatch Report

Q1-2016



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
Monroe County	2,073	↓ - 7.5%	3,174	↑ + 13.0%	1,408	↑ + 11.9%	\$123,300	↑ + 2.8%	\$203.4	↑ + 16.1%
Ontario County	525	↓ - 8.7%	501	↓ - 0.2%	215	↑ + 3.9%	\$130,000	↓ - 16.1%	\$35.6	↓ - 12.5%
Livingston County	252	↓ - 1.2%	224	↑ + 21.7%	86	↑ + 14.7%	\$127,900	↑ + 8.4%	\$13.1	↑ + 26.8%
Wayne County	345	↓ - 14.8%	314	↑ + 1.9%	162	↑ + 54.3%	\$99,000	↓ - 16.1%	\$18.7	↑ + 39.8%
Genesee County	175	↓ - 9.3%	147	↑ + 7.3%	92	↑ + 29.6%	\$86,450	↓ - 10.9%	\$8.7	↑ + 15.9%
Orleans County	236	↓ - 9.2%	186	↑ + 15.5%	107	↑ + 25.9%	\$71,000	↓ - 10.4%	\$8.0	↑ + 16.6%
Wyoming County	152	↓ - 17.4%	114	↑ + 11.8%	61	↑ + 38.6%	\$78,750	↓ - 4.0%	\$6.0	↑ + 36.1%
Yates County	150	↑ + 0.7%	84	↑ + 50.0%	55	↑ + 7.8%	\$124,800	↓ - 3.3%	\$12.0	↑ + 45.8%
Allegany County	308	↑ + 118.4%	164	↑ + 156.3%	36	↑ + 24.1%	\$54,000	↑ + 8.0%	\$2.4	↑ + 24.4%
Steuben County	227	↑ + 19.5%	144	↑ + 60.0%	56	↑ + 64.7%	\$96,450	↑ + 1.5%	\$7.8	↑ + 76.4%
Seneca County	107	↓ - 24.6%	80	↑ + 19.4%	48	↑ + 33.3%	\$89,950	↑ + 1.9%	\$5.4	↑ + 17.7%