

Marketwatch Report

Q1-2017



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2017	1-Yr Chg	Q1-2017	1-Yr Chg	Q1-2017	1-Yr Chg	Q1-2017	1-Yr Chg	Q1-2017	1-Yr Chg
Monroe County	1,429	↓ - 36.8%	2,714	↓ - 14.5%	1,428	↓ - 5.4%	\$129,900	↑ + 6.5%	\$215.8	↓ - 0.1%
Ontario County	424	↓ - 26.8%	488	↓ - 2.6%	209	↓ - 4.1%	\$135,000	↑ + 2.9%	\$36.9	↑ + 2.2%
Livingston County	177	↓ - 32.4%	171	↓ - 23.7%	87	↓ - 8.4%	\$134,250	↑ + 5.7%	\$11.6	↓ - 18.9%
Wayne County	293	↓ - 20.4%	331	↑ + 5.4%	178	↑ + 0.6%	\$111,450	↑ + 11.0%	\$20.9	↑ + 2.4%
Genesee County	122	↓ - 32.2%	145	↓ - 1.4%	85	↓ - 13.3%	\$107,000	↑ + 20.9%	\$10.2	↑ + 9.7%
Orleans County	156	↓ - 38.1%	141	↓ - 24.2%	92	↓ - 17.9%	\$77,700	↑ + 11.0%	\$8.0	↓ - 3.4%
Wyoming County	113	↓ - 28.5%	91	↓ - 20.2%	51	↓ - 22.7%	\$90,124	↑ + 20.2%	\$4.9	↓ - 21.0%
Yates County	97	↓ - 36.6%	71	↓ - 15.5%	39	↓ - 30.4%	\$184,000	↑ + 50.3%	\$8.7	↓ - 28.5%
Allegany County	237	↓ - 26.4%	158	↓ - 3.7%	67	↑ + 71.8%	\$65,750	↑ + 22.3%	\$4.8	↑ + 88.9%
Steuben County	199	↓ - 18.4%	123	↓ - 15.8%	66	↓ - 8.3%	\$84,500	↓ - 4.5%	\$7.3	↓ - 19.6%
Seneca County	78	↓ - 31.6%	79	↓ - 1.3%	50	↑ + 2.0%	\$98,750	↑ + 9.8%	\$6.5	↑ + 19.5%
Cayuga County	246	↓ - 35.9%	183	↓ - 16.4%	104	↓ - 21.8%	\$110,000	↑ + 5.9%	\$12.8	↓ - 13.5%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	03-2016	03-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Homes for Sale		5,290	3,581	- 32.3%	--	--	--
New Listings		2,287	1,916	- 16.2%	5,363	4,696	- 12.4%
Pending Sales		1,489	1,277	- 14.2%	3,528	3,364	- 4.6%
Closed Sales		994	825	- 17.0%	2,641	2,457	- 7.0%
\$ Volume of Closed Sales (in millions)		\$140.4	\$119.0	- 15.0%	\$355.9	\$348.3	- 2.2%
Median Sales Price		\$118,000	\$126,000	+ 6.8%	\$113,000	\$123,000	+ 8.8%
Pct. of Orig. Price Received		92.6%	93.6%	+ 1.1%	92.2%	93.3%	+ 1.2%
Months Supply of Inventory		4.2	2.8	- 33.3%	--	--	--
Housing Affordability Index		274	247	- 9.9%	287	253	- 11.8%

Local Market Update for March 2017

A RESEARCH TOOL FROM GENRIS



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Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	03-2017	1-Yr Chg	03-2017	1-Yr Chg	03-2017	1-Yr Chg	03-2017	1-Yr Chg	03-2017	1-Yr Chg
Monroe County	1,418	- 37.0%	1,099	- 17.8%	495	- 14.5%	\$130,500	+ 3.7%	\$75.6	- 13.8%
Chili	37	- 33.9%	33	- 13.2%	24	- 4.0%	\$114,000	- 14.0%	\$2.6	- 23.5%
Clarkson	11	- 38.9%	6	- 40.0%	3	- 40.0%	\$134,500	+ 4.3%	\$0.4	- 42.9%
Gates	54	- 46.5%	54	- 15.6%	28	+ 3.7%	\$114,000	+ 6.0%	\$3.3	+ 22.2%
Greece	206	- 44.6%	150	- 31.5%	70	- 26.3%	\$123,450	+ 7.4%	\$9.4	- 21.7%
Hamlin	16	- 46.7%	8	- 52.9%	11	+ 10.0%	\$102,000	- 6.6%	\$1.1	0.0%
Ogden/Spencerport	32	- 38.5%	28	- 6.7%	9	- 30.8%	\$133,000	- 19.4%	\$1.5	- 31.8%
Parma/Hilton	66	- 10.8%	34	+ 6.3%	10	- 9.1%	\$143,498	+ 15.7%	\$1.6	+ 14.3%
Riga/Churchville	6	- 40.0%	3	- 50.0%	4	+ 33.3%	\$206,500	+ 158.4%	\$0.7	+ 133.3%
Sweden/Brockport	27	- 6.9%	13	0.0%	3	- 50.0%	\$69,900	- 42.9%	\$0.3	- 62.5%
Wheatland/Mumford/Scottsville	10	- 41.2%	4	- 69.2%	3	+ 50.0%	\$113,197	- 23.0%	\$0.3	0.0%
Brighton	58	- 28.4%	59	- 18.1%	32	+ 14.3%	\$183,500	+ 11.6%	\$6.5	+ 30.0%
East Rochester	14	0.0%	12	+ 20.0%	6	0.0%	\$68,750	- 2.1%	\$0.6	+ 20.0%
Henrietta	45	- 46.4%	41	- 33.9%	17	- 5.6%	\$144,900	+ 9.4%	\$2.9	+ 7.4%
Irondequoit	128	- 36.3%	116	- 15.9%	52	- 25.7%	\$119,500	+ 12.3%	\$6.1	- 24.7%
Mendon/Honeoye Falls	43	+ 2.4%	18	+ 12.5%	9	- 18.2%	\$245,000	- 10.9%	\$2.3	- 30.3%
Penfield	85	- 33.1%	70	- 21.3%	28	- 12.5%	\$172,000	- 16.1%	\$5.4	- 21.7%
Perinton/Fairport	89	- 38.2%	90	- 10.9%	44	- 15.4%	\$175,000	- 12.1%	\$9.2	- 23.3%
Pittsford	96	- 29.4%	61	- 16.4%	26	- 3.7%	\$299,000	+ 24.6%	\$8.4	+ 6.3%
Rush	11	- 21.4%	4	0.0%	1	- 50.0%	\$469,000	+ 26.3%	\$0.5	- 28.6%
Webster	95	- 38.7%	80	- 20.0%	31	+ 3.3%	\$187,900	- 6.0%	\$6.3	- 3.1%
City of Rochester	289	- 41.5%	215	- 6.5%	84	- 20.8%	\$64,250	- 14.3%	\$6.2	- 32.6%
Ontario County	422	- 26.6%	192	- 9.4%	76	- 6.2%	\$145,000	- 0.7%	\$14.1	+ 4.4%
Canandaigua	72	- 28.7%	36	- 14.3%	18	- 10.0%	\$132,250	- 44.4%	\$3.5	- 20.5%
Victor	106	- 16.5%	46	- 16.4%	14	+ 40.0%	\$332,500	+ 169.2%	\$3.8	+ 81.0%
Livingston County	176	- 32.6%	60	- 38.1%	26	- 7.1%	\$128,500	- 8.1%	\$3.3	- 32.7%
Avon & Geneseo	31	- 27.9%	9	- 57.1%	6	- 25.0%	\$159,000	- 14.0%	\$1.0	- 44.4%
Wayne County	293	- 19.7%	125	- 4.6%	63	- 4.5%	\$108,000	+ 2.6%	\$7.2	- 7.7%
Macedon	14	- 51.7%	14	+ 16.7%	3	- 76.9%	\$172,000	+ 7.5%	\$0.5	- 76.2%
Genesee County	116	- 33.3%	61	- 4.7%	25	- 24.2%	\$102,500	+ 2.5%	\$2.7	- 20.6%
Batavia	43	- 41.1%	23	- 20.7%	7	- 46.2%	\$102,301	- 26.9%	\$0.8	- 46.7%
Orleans County	117	- 36.1%	40	- 34.4%	14	- 50.0%	\$81,561	+ 25.5%	\$1.3	- 35.0%
Wyoming County	113	- 27.6%	30	- 40.0%	11	- 65.6%	\$98,000	+ 35.2%	\$1.4	- 56.3%
Yates County	93	- 33.1%	28	+ 47.4%	13	- 18.8%	\$195,000	+ 12.1%	\$2.6	- 39.5%
Allegany County	237	- 25.5%	95	- 5.0%	23	+ 43.8%	\$48,000	- 4.0%	\$1.4	+ 75.0%
Steuben County	162	- 6.9%	47	+ 17.5%	19	- 9.5%	\$76,500	+ 4.1%	\$2.1	- 27.6%
Seneca County	71	- 23.7%	30	0.0%	15	+ 15.4%	\$85,000	- 18.3%	\$1.9	+ 26.7%

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	2,686	- 15.1%	1,427	- 5.2%	\$129,900	+ 6.5%	\$215.5	+ 0.3%
Chili	86	- 16.5%	57	- 9.5%	\$128,700	+ 0.5%	\$7.3	- 13.1%
Clarkson	19	- 20.8%	8	- 27.3%	\$143,000	+ 9.0%	\$1.2	- 25.0%
Gates	125	- 23.3%	76	- 10.6%	\$113,750	+ 13.8%	\$8.4	+ 3.7%
Greece	426	- 17.1%	230	- 0.9%	\$114,950	+ 2.6%	\$28.6	- 0.3%
Hamlin	29	- 21.6%	17	- 5.6%	\$109,000	+ 0.2%	\$1.9	- 13.6%
Ogden/Spencerport	61	- 4.7%	28	- 20.0%	\$144,350	- 19.8%	\$4.7	- 30.9%
Parma/Hilton	70	- 1.4%	29	- 14.7%	\$148,900	+ 10.3%	\$4.9	- 2.0%
Riga/Churchville	16	- 5.9%	8	- 11.1%	\$206,500	+ 158.1%	\$1.3	+ 44.4%
Sweden/Brockport	27	- 20.6%	15	- 21.1%	\$132,900	+ 12.2%	\$1.9	- 26.9%
Wheatland/Mumford/Scottsville	17	- 22.7%	13	+ 44.4%	\$81,250	- 27.4%	\$1.1	+ 10.0%
Brighton	136	- 6.2%	67	- 14.1%	\$169,900	+ 5.5%	\$13.1	- 13.2%
East Rochester	21	- 30.0%	12	- 40.0%	\$90,250	+ 27.1%	\$1.2	- 25.0%
Henrietta	108	- 23.4%	69	- 12.7%	\$145,000	+ 13.3%	\$11.0	+ 0.9%
Irondequoit	281	- 10.8%	165	+ 3.8%	\$108,000	+ 2.9%	\$18.5	+ 6.3%
Mendon/Honeoye Falls	44	- 8.3%	21	- 16.0%	\$250,000	- 10.7%	\$6.1	- 19.7%
Penfield	184	- 10.2%	87	+ 2.4%	\$177,500	- 4.1%	\$17.4	+ 3.0%
Perinton/Fairport	192	- 15.0%	113	- 1.7%	\$186,500	+ 6.6%	\$24.6	+ 4.7%
Pittsford	178	- 1.7%	75	+ 50.0%	\$285,000	+ 12.2%	\$22.7	+ 53.4%
Rush	9	- 30.8%	9	+ 28.6%	\$209,900	+ 12.2%	\$1.8	+ 12.5%
Webster	175	- 20.1%	94	+ 8.0%	\$173,250	- 3.7%	\$18.3	+ 6.4%
City of Rochester	482	- 18.7%	234	- 17.9%	\$65,500	- 3.0%	\$19.6	- 14.4%
Ontario County	486	- 2.2%	208	- 4.6%	\$135,000	+ 2.9%	\$36.8	+ 1.9%
Canandaigua	95	+ 1.1%	45	- 15.1%	\$163,000	- 20.5%	\$9.1	- 17.3%
Victor	144	+ 8.3%	39	+ 5.4%	\$235,000	+ 23.7%	\$10.5	+ 26.5%
Livingston County	169	- 24.2%	87	- 7.4%	\$134,250	+ 5.3%	\$11.6	- 18.3%
Avon & Geneseo	27	- 38.6%	20	0.0%	\$161,500	+ 11.8%	\$3.2	- 20.0%
Wayne County	331	+ 6.4%	178	+ 0.6%	\$111,450	+ 11.0%	\$20.9	+ 2.5%
Macedon	24	- 17.2%	15	- 34.8%	\$147,500	- 11.9%	\$2.2	- 42.1%
Genesee County	139	- 3.5%	80	- 15.8%	\$106,500	+ 22.4%	\$9.5	+ 6.7%
Batavia	48	- 18.6%	29	- 3.3%	\$92,000	+ 22.5%	\$3.1	+ 14.8%
Orleans County	108	- 22.9%	64	- 19.0%	\$80,000	+ 12.7%	\$6.0	- 1.6%
Wyoming County	90	- 20.4%	51	- 22.7%	\$90,124	+ 20.2%	\$4.9	- 21.0%
Yates County	70	- 9.1%	39	- 27.8%	\$184,000	+ 45.9%	\$8.7	- 26.9%
Allegany County	157	- 4.3%	66	+ 69.2%	\$63,500	+ 18.1%	\$4.6	+ 76.9%
Steuben County	108	- 3.6%	53	- 1.9%	\$75,000	+ 2.8%	\$5.5	- 21.4%
Seneca County	77	+ 14.9%	49	+ 4.3%	\$95,000	+ 5.7%	\$6.3	+ 26.0%