

Marketwatch Report

Q4-2016



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
Monroe County	1,612	↓ - 34.0%	2,161	↓ - 6.1%	2,105	↑ + 3.6%	\$134,600	↑ + 3.5%	\$327.3	↑ + 4.8%
Ontario County	410	↓ - 31.9%	364	↓ - 11.0%	308	↓ - 8.1%	\$149,950	↑ + 7.1%	\$56.1	↓ - 10.1%
Livingston County	184	↓ - 23.7%	161	↑ + 1.9%	151	↑ + 4.9%	\$119,000	↓ - 9.2%	\$20.8	↑ + 3.6%
Wayne County	333	↓ - 22.7%	245	↓ - 14.6%	226	↓ - 21.8%	\$121,600	↑ + 2.2%	\$29.4	↓ - 19.1%
Genesee County	118	↓ - 39.2%	108	↓ - 15.0%	132	↑ + 6.5%	\$103,500	↑ + 2.0%	\$14.8	↑ + 6.2%
Orleans County	168	↓ - 39.6%	132	↓ - 12.6%	150	↑ + 22.0%	\$81,090	↓ - 15.3%	\$13.4	↑ + 9.0%
Wyoming County	131	↓ - 33.8%	82	↑ + 1.2%	81	↓ - 8.0%	\$82,000	↓ - 3.5%	\$7.9	↓ - 10.8%
Yates County	112	↓ - 38.1%	61	↓ - 36.5%	59	↑ + 1.7%	\$162,500	↑ + 12.1%	\$13.3	↑ + 9.0%
Allegany County	222	↓ - 16.5%	97	↓ - 28.1%	90	↑ + 73.1%	\$71,500	↑ + 2.1%	\$7.2	↑ + 58.5%
Steuben County	215	↓ - 9.3%	116	↑ + 2.7%	103	↓ - 14.9%	\$90,000	↑ + 9.8%	\$16.7	↑ + 12.4%
Seneca County	93	↓ - 27.3%	56	↓ - 20.0%	80	↑ + 14.3%	\$120,000	↑ + 17.7%	\$12.8	↑ + 30.1%

Local Market Update for December 2016

A RESEARCH TOOL FROM GENRIS



Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	12-2016	1-Yr Chg	12-2016	1-Yr Chg	12-2016	1-Yr Chg	12-2016	1-Yr Chg	12-2016	1-Yr Chg
Monroe County	1,612	- 34.0%	540	- 3.2%	656	- 2.7%	\$138,500	+ 6.6%	\$105.7	- 0.7%
Chili	45	- 31.8%	15	+ 7.1%	32	+ 6.7%	\$131,250	+ 1.0%	\$4.3	+ 2.4%
Clarkson	9	- 52.6%	3	- 40.0%	9	+ 125.0%	\$175,000	+ 3.7%	\$1.6	+ 128.6%
Gates	74	- 37.3%	32	+ 28.0%	35	+ 40.0%	\$105,000	+ 3.0%	\$3.9	+ 50.0%
Greece	269	- 32.2%	95	+ 25.0%	96	- 6.8%	\$122,450	+ 10.3%	\$13.1	+ 8.3%
Hamlin	19	- 32.1%	6	+ 20.0%	11	+ 10.0%	\$103,400	+ 9.2%	\$1.1	+ 22.2%
Ogden/Spencerport	31	- 38.0%	11	- 15.4%	18	- 25.0%	\$147,450	- 15.5%	\$3.1	- 29.5%
Parma/Hilton	62	- 6.1%	22	+ 46.7%	12	- 40.0%	\$154,500	+ 7.3%	\$1.9	- 47.2%
Riga/Churchville	13	- 23.5%	4	+ 33.3%	7	+ 40.0%	\$150,000	+ 11.1%	\$1.1	+ 83.3%
Sweden/Brockport	30	- 26.8%	10	- 9.1%	10	- 9.1%	\$142,450	+ 29.6%	\$1.4	+ 7.7%
Wheatland/Mumford/Scottsville	14	0.0%	4	+ 33.3%	9	+ 28.6%	\$145,000	+ 15.5%	\$1.2	+ 33.3%
Brighton	46	- 45.9%	20	+ 5.3%	35	+ 2.9%	\$175,000	+ 2.0%	\$7.0	- 26.3%
East Rochester	15	- 34.8%	5	+ 66.7%	7	+ 40.0%	\$90,000	- 10.4%	\$0.6	+ 20.0%
Henrietta	49	- 35.5%	21	- 27.6%	34	+ 47.8%	\$143,750	+ 13.2%	\$5.3	+ 60.6%
Irondequoit	155	- 32.0%	57	+ 5.6%	64	- 8.6%	\$119,250	+ 3.7%	\$7.9	- 2.5%
Mendon/Honeoye Falls	38	- 19.1%	10	- 28.6%	12	+ 33.3%	\$176,814	- 43.0%	\$2.6	+ 13.0%
Penfield	74	- 37.8%	17	- 10.5%	32	- 28.9%	\$226,000	+ 18.9%	\$7.9	- 13.2%
Perinton/Fairport	98	- 36.8%	30	+ 20.0%	58	+ 16.0%	\$179,900	- 1.2%	\$11.2	+ 6.7%
Pittsford	107	- 16.4%	27	- 10.0%	40	+ 5.3%	\$250,500	- 12.1%	\$12.0	- 12.4%
Rush	14	+ 27.3%	2	--	5	+ 66.7%	\$185,000	- 15.4%	\$1.1	+ 83.3%
Webster	111	- 29.7%	33	- 23.3%	41	- 12.8%	\$161,000	- 8.0%	\$7.4	- 16.9%
City of Rochester	339	- 43.1%	116	- 23.7%	89	- 19.8%	\$85,995	+ 39.0%	\$9.8	+ 15.3%
Ontario County	410	- 31.9%	81	- 31.9%	101	+ 3.1%	\$149,000	- 2.2%	\$17.7	- 14.9%
Canandaigua	81	- 17.3%	12	- 42.9%	16	- 23.8%	\$222,750	+ 29.1%	\$3.6	- 42.9%
Victor	99	- 25.6%	25	- 19.4%	22	+ 10.0%	\$232,500	- 25.7%	\$4.8	- 17.2%
Livingston County	184	- 23.7%	30	- 28.6%	36	- 32.1%	\$131,500	- 10.5%	\$5.2	- 31.6%
Avon & Geneseo	28	- 33.3%	6	- 25.0%	5	- 54.5%	\$156,000	+ 4.7%	\$0.7	- 56.3%
Wayne County	333	- 22.7%	68	+ 6.3%	68	- 18.1%	\$125,900	+ 18.2%	\$9.0	- 8.2%
Macedon	11	- 64.5%	6	+ 100.0%	7	- 30.0%	\$136,577	- 8.6%	\$1.0	- 28.6%
Genesee County	118	- 39.2%	21	- 44.7%	38	- 5.0%	\$119,950	+ 35.5%	\$5.0	+ 31.6%
Batavia	38	- 53.7%	7	- 56.3%	12	- 20.0%	\$108,900	+ 57.8%	\$1.4	+ 27.3%
Orleans County	168	- 39.6%	27	- 41.3%	39	+ 21.9%	\$89,900	+ 16.9%	\$4.0	+ 37.9%
Wyoming County	131	- 33.8%	25	+ 31.6%	26	- 10.3%	\$90,450	+ 2.8%	\$2.7	- 12.9%
Yates County	112	- 38.1%	14	- 41.7%	14	- 12.5%	\$160,250	- 6.6%	\$3.2	- 15.8%
Allegany County	222	- 16.5%	28	- 24.3%	33	+ 175.0%	\$70,500	+ 12.1%	\$2.5	+ 127.3%
Steuben County	215	- 9.3%	42	+ 61.5%	35	+ 52.2%	\$79,000	+ 9.7%	\$4.4	+ 57.1%
Seneca County	93	- 27.3%	13	+ 30.0%	15	+ 7.1%	\$185,000	+ 17.9%	\$3.5	+ 25.0%

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	12,942	- 5.7%	8,965	+ 7.4%	\$133,000	+ 0.8%	\$1,398.1	+ 7.7%
Chili	441	- 20.1%	349	- 5.9%	\$133,900	- 0.3%	\$49.1	- 5.9%
Clarkson	108	+ 4.9%	80	+ 35.6%	\$147,000	+ 13.1%	\$11.9	+ 38.4%
Gates	626	+ 1.6%	460	+ 31.1%	\$106,500	+ 1.4%	\$48.0	+ 25.7%
Greece	2,058	- 8.2%	1,363	+ 4.6%	\$117,900	- 0.9%	\$176.8	+ 5.4%
Hamlin	134	- 6.9%	96	+ 9.1%	\$109,950	- 8.4%	\$10.8	+ 4.9%
Ogden/Spencerport	261	- 27.5%	206	0.0%	\$155,000	+ 9.9%	\$35.4	+ 8.3%
Parma/Hilton	349	- 0.6%	198	+ 2.1%	\$140,000	- 1.4%	\$30.8	- 3.1%
Riga/Churchville	73	- 25.5%	59	- 9.2%	\$125,000	+ 3.3%	\$8.0	- 7.0%
Sweden/Brockport	162	- 28.3%	116	- 10.1%	\$118,750	+ 0.6%	\$15.2	- 4.4%
Wheatland/Mumford/Scottsville	94	+ 11.9%	62	+ 37.8%	\$128,950	+ 2.7%	\$8.9	+ 56.1%
Brighton	595	- 5.1%	465	+ 3.1%	\$175,000	+ 4.8%	\$97.1	+ 7.1%
East Rochester	147	+ 8.9%	118	+ 40.5%	\$85,500	- 7.3%	\$10.4	+ 26.8%
Henrietta	632	- 3.2%	476	- 4.0%	\$145,000	+ 7.4%	\$75.0	+ 0.4%
Irondequoit	1,280	- 6.8%	917	+ 6.3%	\$112,500	+ 2.3%	\$108.8	+ 9.7%
Mendon/Honeoye Falls	202	- 10.6%	127	+ 18.7%	\$269,450	+ 7.8%	\$35.4	+ 26.9%
Penfield	746	- 4.1%	549	+ 1.5%	\$204,000	+ 5.7%	\$120.0	+ 5.4%
Perinton/Fairport	993	+ 5.8%	733	+ 12.6%	\$187,500	+ 1.4%	\$154.5	+ 15.2%
Pittsford	785	+ 7.5%	453	+ 2.7%	\$275,300	+ 3.9%	\$143.8	+ 5.4%
Rush	73	+ 37.7%	42	+ 2.4%	\$192,950	- 12.5%	\$9.1	- 12.5%
Webster	872	- 6.1%	558	- 2.8%	\$180,000	+ 2.9%	\$111.0	- 3.7%
City of Rochester	2,311	- 7.5%	1,538	+ 19.5%	\$75,000	+ 0.1%	\$137.8	+ 19.1%
Ontario County	2,159	- 9.3%	1,270	- 0.5%	\$150,000	- 1.3%	\$238.3	- 3.9%
Canandaigua	416	- 10.0%	253	+ 6.3%	\$192,500	- 2.3%	\$55.3	- 7.4%
Victor	552	- 3.5%	237	+ 1.3%	\$245,000	- 5.8%	\$60.1	- 6.5%
Livingston County	920	- 4.7%	577	+ 11.2%	\$129,000	+ 1.2%	\$83.2	+ 12.6%
Avon & Geneseo	179	- 5.8%	122	- 6.2%	\$159,950	+ 0.6%	\$22.5	+ 0.9%
Wayne County	1,475	- 6.5%	951	+ 4.6%	\$116,250	- 3.1%	\$118.6	+ 2.7%
Macedon	126	- 14.3%	107	+ 15.1%	\$140,000	- 9.1%	\$15.2	+ 7.8%
Genesee County	650	- 7.5%	491	+ 10.8%	\$98,400	- 6.2%	\$53.1	+ 6.0%
Batavia	233	- 13.7%	182	0.0%	\$89,950	- 2.2%	\$17.5	- 6.4%
Orleans County	803	- 7.4%	537	+ 4.5%	\$80,500	- 7.9%	\$47.0	- 1.1%
Wyoming County	539	- 9.4%	322	+ 12.2%	\$85,000	- 4.5%	\$33.3	+ 9.9%
Yates County	409	- 9.3%	250	+ 8.2%	\$149,900	+ 5.9%	\$55.1	+ 13.1%
Allegany County	615	+ 19.9%	278	+ 64.5%	\$70,750	+ 8.8%	\$22.8	+ 62.9%
Steuben County	629	- 1.4%	375	+ 7.1%	\$87,500	+ 3.0%	\$50.7	+ 18.5%
Seneca County	408	+ 0.7%	262	+ 16.4%	\$107,000	+ 10.0%	\$38.2	+ 27.3%