

# Area Overviews



	Total Closed Sales	Change from 2017	Percent Single Family	Percent Condominium	Median Showings per Listing	Homes for Sale	Months Supply of Inventory	List to Close	Pct. of Orig. Price Received
<b>Monroe County</b>	<b>8,755</b>	<b>- 2.1%</b>	<b>91.5%</b>	<b>8.5%</b>	<b>7.1</b>	<b>1,013</b>	<b>1.4</b>	<b>23</b>	<b>97.5%</b>
Chili	365	+ 3.1%	88.5%	11.5%	6.5	34	1.1	19	98.3%
Clarkson	71	+ 29.1%	100.0%	0.0%	6.0	13	2.2	24	96.4%
Gates	380	- 15.0%	92.4%	7.6%	8.3	42	1.3	23	97.5%
Greece	1,460	- 1.6%	93.6%	6.4%	7.2	144	1.2	23	97.8%
Hamlin	81	- 6.9%	100.0%	0.0%	4.3	11	1.5	30	96.4%
Ogden (Spencerport Village)	202	- 4.3%	91.6%	8.4%	5.9	22	1.3	26	97.7%
Parma (Hilton Village)	198	+ 17.9%	93.4%	6.6%	5.5	59	3.6	39	97.2%
Riga (Churchville Village)	48	- 23.8%	72.9%	27.1%	8.1	5	1.2	25	96.7%
Sweden (Brockport Village)	117	+ 6.4%	87.2%	12.8%	4.1	24	2.4	34	94.5%
Wheatland (Mumford Village, Scottsville Village)	55	- 9.8%	98.2%	1.8%	5.0	3	0.7	27	97.2%
Brighton (West Brighton)	410	- 7.2%	86.6%	13.4%	6.8	35	1.0	22	97.7%
East Rochester	101	+ 24.7%	77.2%	22.8%	8.0	14	1.7	21	97.6%
Henrietta (West Henrietta)	479	+ 3.2%	93.5%	6.5%	8.0	51	1.3	17	99.3%
Irondequoit (East and West)	932	- 3.5%	96.9%	3.1%	7.1	82	1.0	20	98.1%
Mendon (Honeoye Falls Village)	106	- 13.8%	94.3%	5.7%	6.6	19	2.0	38	94.7%
Penfield	517	- 7.3%	83.0%	17.0%	8.0	58	1.3	22	98.4%
Perinton (Fairport Village)	649	- 3.9%	82.7%	17.3%	6.9	80	1.5	23	97.9%
Pittsford (Pittsford Village)	459	+ 0.7%	89.3%	10.7%	7.3	79	2.1	24	97.0%
Rush	41	+ 10.8%	100.0%	0.0%	6.5	5	1.4	33	95.4%
Webster (Webster Village)	566	- 8.1%	85.9%	14.1%	6.0	85	1.8	23	98.1%
City of Rochester	1,518	+ 1.9%	97.1%	2.9%	7.3	148	1.1	22	96.4%
<b>Ontario County</b>	<b>1,208</b>	<b>- 6.3%</b>	<b>90.7%</b>	<b>9.3%</b>	<b>5.5</b>	<b>383</b>	<b>3.9</b>	<b>43</b>	<b>94.9%</b>
Canandaigua	241	- 3.3%	99.8%	0.2%	4.9	80	4.3	69	91.8%
Victor	254	+ 5.4%	85.8%	14.2%	5.6	103	5.0	40	95.7%
<b>Livingston County</b>	<b>569</b>	<b>+ 3.1%</b>	<b>99.1%</b>	<b>0.9%</b>	<b>4.4</b>	<b>126</b>	<b>2.7</b>	<b>53</b>	<b>92.7%</b>
Avon & Geneseo	127	+ 14.4%	99.2%	0.8%	6.7	29	2.7	45	93.2%
<b>Wayne County</b>	<b>961</b>	<b>- 9.2%</b>	<b>99.3%</b>	<b>0.7%</b>	<b>6.2</b>	<b>229</b>	<b>2.8</b>	<b>40</b>	<b>95.3%</b>
Macedon	97	- 7.6%	95.9%	4.1%	7.3	13	1.6	23	97.1%
<b>Genesee County</b>	<b>465</b>	<b>+ 3.1%</b>	<b>99.6%</b>	<b>0.4%</b>	<b>4.3</b>	<b>69</b>	<b>1.8</b>	<b>61</b>	<b>92.4%</b>
Batavia	187	+ 11.3%	98.9%	1.1%	4.6	35	2.2	65	92.3%
<b>Orleans County</b>	<b>486</b>	<b>- 6.5%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>4.5</b>	<b>112</b>	<b>2.8</b>	<b>56</b>	<b>91.8%</b>
<b>Wyoming County</b>	<b>335</b>	<b>+ 6.7%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>5.2</b>	<b>72</b>	<b>2.6</b>	<b>63</b>	<b>90.7%</b>
<b>Yates County</b>	<b>258</b>	<b>- 1.5%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>2.5</b>	<b>93</b>	<b>4.7</b>	<b>57</b>	<b>93.1%</b>
<b>Allegany County</b>	<b>332</b>	<b>- 8.3%</b>	<b>99.7%</b>	<b>0.3%</b>	<b>3.1</b>	<b>186</b>	<b>6.8</b>	<b>94</b>	<b>89.0%</b>
<b>Steuben County</b>	<b>369</b>	<b>- 3.9%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>2.3</b>	<b>189</b>	<b>6.0</b>	<b>75</b>	<b>91.3%</b>
<b>Seneca County</b>	<b>228</b>	<b>- 10.9%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>4.6</b>	<b>83</b>	<b>4.5</b>	<b>65</b>	<b>91.8%</b>
<b>Cayuga County</b>	<b>613</b>	<b>- 3.3%</b>	<b>99.8%</b>	<b>0.2%</b>	<b>4.9</b>	<b>218</b>	<b>4.3</b>	<b>69</b>	<b>91.8%</b>

# Area Historical Median Prices



	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
<b>Monroe County</b>	<b>\$129,500</b>	<b>\$132,000</b>	<b>\$132,500</b>	<b>\$138,100</b>	<b>\$147,000</b>	<b>+ 6.4%</b>	<b>+ 13.5%</b>
Chili	\$130,000	\$134,250	\$134,984	\$139,900	\$147,250	+ 5.3%	+ 13.3%
Clarkson	\$152,500	\$130,000	\$147,000	\$149,900	\$150,000	+ 0.1%	- 1.6%
Gates	\$105,000	\$105,000	\$106,625	\$117,000	\$118,000	+ 0.9%	+ 12.4%
Greece	\$117,950	\$119,000	\$117,500	\$125,000	\$133,000	+ 6.4%	+ 12.8%
Hamlin	\$113,000	\$120,000	\$109,900	\$115,000	\$120,000	+ 4.3%	+ 6.2%
Ogden (Spencerport Village)	\$149,950	\$141,000	\$155,000	\$149,900	\$161,250	+ 7.6%	+ 7.5%
Parma (Hilton Village)	\$137,000	\$142,000	\$139,500	\$149,900	\$165,250	+ 10.2%	+ 20.6%
Riga (Churchville Village)	\$121,500	\$121,000	\$125,000	\$173,500	\$131,500	- 24.2%	+ 8.2%
Sweden (Brockport Village)	\$115,000	\$118,000	\$118,750	\$135,500	\$132,000	- 2.6%	+ 14.8%
Wheatland (Mumford Village, Scottsville Village)	\$125,700	\$125,500	\$128,950	\$125,000	\$133,900	+ 7.1%	+ 6.5%
Brighton (West Brighton)	\$163,000	\$167,000	\$175,000	\$175,000	\$195,000	+ 11.4%	+ 19.6%
East Rochester	\$82,000	\$92,250	\$85,000	\$95,000	\$104,900	+ 10.4%	+ 27.9%
Henrietta (West Henrietta)	\$133,000	\$134,950	\$144,900	\$150,000	\$155,000	+ 3.3%	+ 16.5%
Irondequoit (East and West)	\$105,000	\$110,000	\$112,000	\$118,000	\$129,400	+ 9.7%	+ 23.2%
Mendon (Honeoye Falls Village)	\$227,000	\$250,000	\$269,450	\$269,000	\$261,750	- 2.7%	+ 15.3%
Penfield	\$179,900	\$193,000	\$204,000	\$198,000	\$217,800	+ 10.0%	+ 21.1%
Perinton (Fairport Village)	\$187,750	\$185,000	\$187,250	\$203,000	\$217,500	+ 7.1%	+ 15.8%
Pittsford (Pittsford Village)	\$269,000	\$265,000	\$275,000	\$296,000	\$295,000	- 0.3%	+ 9.7%
Rush	\$170,000	\$220,500	\$192,950	\$201,000	\$207,000	+ 3.0%	+ 21.8%
Webster (Webster Village)	\$164,000	\$175,000	\$182,000	\$194,000	\$199,950	+ 3.1%	+ 21.9%
City of Rochester	\$74,000	\$74,900	\$75,200	\$77,000	\$86,000	+ 11.7%	+ 16.2%
<b>Ontario County</b>	<b>\$153,000</b>	<b>\$152,000</b>	<b>\$150,000</b>	<b>\$156,000</b>	<b>\$172,500</b>	<b>+ 10.6%</b>	<b>+ 12.7%</b>
Canandaigua	\$116,000	\$108,150	\$109,900	\$114,800	\$128,000	+ 11.5%	+ 10.3%
Victor	\$257,500	\$260,000	\$245,000	\$262,500	\$272,500	+ 3.8%	+ 5.8%
<b>Livingston County</b>	<b>\$115,000</b>	<b>\$127,000</b>	<b>\$128,000</b>	<b>\$130,000</b>	<b>\$130,000</b>	<b>0.0%</b>	<b>+ 13.0%</b>
Avon & Geneseo	\$138,450	\$159,000	\$159,950	\$160,000	\$148,250	- 7.3%	+ 7.1%
<b>Wayne County</b>	<b>\$113,000</b>	<b>\$120,000</b>	<b>\$115,250</b>	<b>\$124,900</b>	<b>\$135,000</b>	<b>+ 8.1%</b>	<b>+ 19.5%</b>
Macedon	\$135,000	\$154,000	\$140,000	\$151,500	\$170,000	+ 12.2%	+ 25.9%
<b>Genesee County</b>	<b>\$106,000</b>	<b>\$104,900</b>	<b>\$98,400</b>	<b>\$106,500</b>	<b>\$115,450</b>	<b>+ 8.4%</b>	<b>+ 8.9%</b>
Batavia	\$93,000	\$91,050	\$90,000	\$90,000	\$105,000	+ 16.7%	+ 12.9%
<b>Orleans County</b>	<b>\$81,620</b>	<b>\$87,400</b>	<b>\$81,090</b>	<b>\$81,000</b>	<b>\$96,500</b>	<b>+ 19.1%</b>	<b>+ 18.2%</b>
<b>Wyoming County</b>	<b>\$93,000</b>	<b>\$89,000</b>	<b>\$85,000</b>	<b>\$94,500</b>	<b>\$98,234</b>	<b>+ 4.0%</b>	<b>+ 5.6%</b>
<b>Yates County</b>	<b>\$143,800</b>	<b>\$141,500</b>	<b>\$149,900</b>	<b>\$161,950</b>	<b>\$169,000</b>	<b>+ 4.4%</b>	<b>+ 17.5%</b>
<b>Allegany County</b>	<b>\$65,950</b>	<b>\$65,000</b>	<b>\$72,050</b>	<b>\$65,100</b>	<b>\$74,500</b>	<b>+ 14.4%</b>	<b>+ 13.0%</b>
<b>Steuben County</b>	<b>\$85,000</b>	<b>\$84,950</b>	<b>\$87,500</b>	<b>\$87,950</b>	<b>\$95,500</b>	<b>+ 8.6%</b>	<b>+ 12.4%</b>
<b>Seneca County</b>	<b>\$95,000</b>	<b>\$97,250</b>	<b>\$107,500</b>	<b>\$108,400</b>	<b>\$118,225</b>	<b>+ 9.1%</b>	<b>+ 24.4%</b>
<b>Cayuga County</b>	<b>\$116,000</b>	<b>\$108,150</b>	<b>\$109,900</b>	<b>\$114,800</b>	<b>\$128,000</b>	<b>+ 11.5%</b>	<b>+ 10.3%</b>

# Marketwatch Report

## Q4-2018



# County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
<b>Monroe County</b>	1,013	↓ - 9.0%	2,022	↑ + 0.6%	2,115	↓ - 3.5%	\$145,000	↑ + 7.4%	\$365.6	↑ + 4.4%
<b>Ontario County</b>	383	↑ + 3.8%	379	↓ - 10.6%	281	↓ - 18.8%	\$175,000	↑ + 8.4%	\$59.0	↓ - 16.5%
<b>Livingston County</b>	126	↓ - 10.6%	130	↑ + 2.4%	142	↑ + 2.2%	\$133,000	↑ + 4.7%	\$22.5	↑ + 16.4%
<b>Wayne County</b>	229	↓ - 7.7%	257	↓ - 1.9%	272	↑ + 3.0%	\$135,000	↑ + 8.0%	\$40.2	↑ + 14.1%
<b>Genesee County</b>	69	↓ - 46.5%	92	↓ - 10.7%	129	↑ + 7.5%	\$118,251	↑ + 10.5%	\$15.8	↑ + 9.7%
<b>Orleans County</b>	112	↓ - 26.3%	89	↓ - 36.4%	148	↑ + 4.2%	\$120,000	↑ + 52.0%	\$15.7	↑ + 16.8%
<b>Wyoming County</b>	72	↓ - 36.8%	66	↓ - 23.3%	94	↑ + 1.1%	\$105,000	↑ + 5.0%	\$10.8	↑ + 9.2%
<b>Yates County</b>	93	↑ + 14.8%	60	↓ - 15.5%	70	↓ - 23.1%	\$163,000	↑ + 0.6%	\$18.7	↓ - 6.7%
<b>Allegany County</b>	186	↑ + 8.8%	91	→ 0.0%	100	↓ - 1.0%	\$70,000	↑ + 6.1%	\$9.3	↑ + 18.1%
<b>Steuben County</b>	189	↑ + 1.1%	117	↓ - 2.5%	118	↑ + 9.3%	\$94,000	↑ + 2.2%	\$16.4	↑ + 6.4%
<b>Seneca County</b>	83	↓ - 5.7%	61	↑ + 1.7%	58	↓ - 24.7%	\$126,450	↑ + 8.4%	\$9.0	↓ - 22.3%
<b>Cayuga County</b>	218	↓ - 9.5%	153	↑ + 1.3%	185	↑ + 12.1%	\$125,000	↑ + 8.7%	\$30.1	↑ + 33.1%