

Marketwatch Report

Q2-2021



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q2-2021	1-Yr Chg	Q2-2021	1-Yr Chg	Q2-2021	1-Yr Chg	Q2-2021	1-Yr Chg	Q2-2021	1-Yr Chg
Monroe County	550	↓ - 31.0%	3,185	↑ + 20.6%	2,027	↑ + 22.7%	\$201,001	↑ + 21.8%	\$482.6	↑ + 52.5%
Ontario County	210	↓ - 31.4%	520	↓ - 16.1%	308	↑ + 16.7%	\$205,000	↓ - 3.1%	\$84.2	↑ + 31.2%
Livingston County	60	↓ - 40.6%	197	↑ + 13.9%	112	↑ + 20.4%	\$158,750	↑ + 12.6%	\$19.9	↑ + 41.0%
Wayne County	131	↓ - 21.1%	398	↑ + 27.6%	220	↑ + 14.6%	\$175,000	↑ + 26.9%	\$43.0	↑ + 43.4%
Genesee County	52	↓ - 16.1%	192	↑ + 36.2%	128	↑ + 64.1%	\$157,000	↑ + 12.1%	\$21.5	↑ + 94.4%
Orleans County	41	↓ - 48.8%	133	↑ + 18.8%	95	↑ + 8.0%	\$139,900	↑ + 27.2%	\$13.1	↑ + 41.9%
Wyoming County	43	↓ - 47.6%	126	↑ + 13.5%	62	↓ - 4.6%	\$152,500	↑ + 90.6%	\$10.4	↑ + 58.2%
Yates County	61	↓ - 4.7%	95	↑ + 28.4%	53	↑ + 8.2%	\$181,000	↑ + 0.8%	\$17.7	↑ + 51.3%
Allegany County	72	↓ - 41.0%	115	↓ - 0.9%	77	↑ + 32.8%	\$80,000	→ 0.0%	\$7.9	↑ + 49.4%
Steuben County	85	↓ - 43.0%	149	↑ + 11.2%	92	↑ + 26.0%	\$125,000	↑ + 35.7%	\$15.0	↑ + 87.3%
Seneca County	37	↓ - 28.8%	89	↑ + 67.9%	48	↑ + 29.7%	\$124,950	↑ + 48.3%	\$8.6	↑ + 113.8%
Cayuga County	155	↓ - 15.8%	250	↑ + 13.1%	137	↑ + 16.1%	\$147,950	↑ + 2.7%	\$24.6	↑ + 30.6%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	06-2020	06-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Homes for Sale		2,167	1,502	- 30.7%	--	--	--
New Listings		2,164	2,094	- 3.2%	8,666	8,697	+ 0.4%
Pending Sales		1,750	1,640	- 6.3%	6,576	7,493	+ 13.9%
Closed Sales		950	1,259	+ 32.5%	5,381	6,125	+ 13.8%
\$ Volume of Closed Sales (in millions)		\$174.0	\$297.7	+ 71.1%	\$923.4	\$1,267.8	+ 37.3%
Median Sales Price		\$155,500	\$199,900	+ 28.6%	\$147,500	\$173,122	+ 17.4%
Pct. of Orig. Price Received		98.1%	109.5%	+ 11.6%	96.7%	104.1%	+ 7.7%
Months Supply of Inventory		1.9	1.1	- 42.1%	--	--	--
Housing Affordability Index		222	176	- 20.7%	234	203	- 13.2%

Local Market Update for June 2021

A RESEARCH TOOL FROM UNYREIS



Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	06-2021	1-Yr Chg	06-2021	1-Yr Chg	06-2021	1-Yr Chg	06-2021	1-Yr Chg	06-2021	1-Yr Chg
Monroe County	550	- 31.0%	1,211	+ 1.4%	808	+ 41.0%	\$210,000	+ 23.5%	\$201.3	+ 79.9%
Chili	19	+ 35.7%	55	+ 61.8%	35	+ 133.3%	\$230,500	+ 27.3%	\$7.8	+ 188.9%
Clarkson	7	- 53.3%	9	0.0%	8	+ 60.0%	\$234,050	+ 33.7%	\$1.9	+ 111.1%
Gates	24	0.0%	55	+ 10.0%	44	+ 120.0%	\$182,454	+ 33.2%	\$8.0	+ 185.7%
Greece	64	- 16.9%	169	+ 4.3%	135	+ 45.2%	\$200,000	+ 29.9%	\$29.3	+ 90.3%
Hamlin	4	- 76.5%	7	- 50.0%	5	- 16.7%	\$151,000	+ 3.8%	\$0.9	+ 28.6%
Ogden/Spencerport	17	- 34.6%	42	+ 55.6%	16	+ 45.5%	\$204,011	+ 8.8%	\$4.1	+ 70.8%
Parma/Hilton	24	- 31.4%	33	+ 57.1%	11	- 38.9%	\$259,999	+ 42.9%	\$2.9	- 19.4%
Riga/Churchville	2	- 66.7%	4	- 60.0%	6	+ 200.0%	\$183,500	- 26.9%	\$1.1	+ 120.0%
Sweden/Brockport	6	- 40.0%	19	+ 18.8%	13	+ 8.3%	\$192,000	+ 7.3%	\$2.4	+ 9.1%
Wheatland/Mumford/Scottsville	7	+ 75.0%	10	+ 66.7%	4	+ 300.0%	\$186,250	- 2.0%	\$0.9	+ 350.0%
Brighton	30	- 26.8%	59	- 23.4%	44	+ 83.3%	\$274,500	+ 19.3%	\$14.2	+ 129.0%
East Rochester	2	- 33.3%	16	+ 128.6%	7	0.0%	\$160,000	+ 90.5%	\$1.1	+ 37.5%
Henrietta	25	- 55.4%	61	- 20.8%	31	- 11.4%	\$225,000	+ 31.6%	\$8.3	+ 22.1%
Irondequoit	33	+ 3.1%	119	+ 14.4%	70	+ 37.3%	\$190,000	+ 30.1%	\$14.6	+ 94.7%
Mendon/Honeoye Falls	12	- 33.3%	18	- 10.0%	9	+ 12.5%	\$398,500	+ 24.5%	\$3.9	+ 62.5%
Penfield	32	- 43.9%	73	- 11.0%	45	+ 114.3%	\$290,000	+ 20.8%	\$12.8	+ 132.7%
Perinton/Fairport	30	- 46.4%	92	+ 16.5%	62	+ 21.6%	\$289,500	+ 28.7%	\$20.2	+ 54.2%
Pittsford	45	- 51.1%	81	- 11.0%	51	+ 54.5%	\$435,000	+ 31.2%	\$25.0	+ 92.3%
Rush	3	- 40.0%	5	- 37.5%	2	0.0%	\$400,500	+ 100.3%	\$0.8	+ 100.0%
Webster	46	- 37.0%	79	- 23.3%	56	+ 36.6%	\$280,000	+ 9.8%	\$17.1	+ 64.4%
City of Rochester	118	- 13.2%	205	+ 4.1%	154	+ 31.6%	\$140,000	+ 29.6%	\$24.1	+ 65.1%
Ontario County	210	- 31.4%	199	- 16.0%	113	+ 24.2%	\$285,000	+ 39.1%	\$35.6	+ 50.2%
Canandaigua	36	- 47.8%	34	- 34.6%	22	+ 4.8%	\$290,000	- 6.5%	\$7.5	- 8.5%
Victor	55	- 21.4%	49	+ 88.5%	28	+ 33.3%	\$417,500	+ 50.7%	\$11.6	+ 103.5%
Livingston County	60	- 40.6%	77	- 15.4%	33	+ 3.1%	\$180,000	+ 49.0%	\$6.1	+ 35.6%
Avon & Geneseo	15	- 37.5%	17	- 32.0%	9	+ 80.0%	\$235,000	+ 34.3%	\$2.0	+ 185.7%
Wayne County	131	- 21.1%	155	+ 14.0%	80	+ 21.2%	\$175,000	+ 34.6%	\$16.1	+ 75.0%
Macedon	5	0.0%	14	+ 55.6%	6	+ 100.0%	\$224,000	+ 40.0%	\$1.6	+ 166.7%
Genesee County	52	- 16.1%	80	- 7.0%	41	+ 105.0%	\$165,000	+ 23.1%	\$7.0	+ 150.0%
Batavia	22	- 24.1%	32	- 3.0%	19	+ 111.1%	\$130,000	- 7.1%	\$2.7	+ 125.0%
Orleans County	41	- 48.8%	58	+ 13.7%	35	+ 2.9%	\$150,000	+ 25.0%	\$5.0	+ 31.6%
Wyoming County	43	- 47.6%	55	0.0%	22	+ 4.8%	\$154,722	+ 158.3%	\$3.7	+ 105.6%
Yates County	61	- 4.7%	31	- 20.5%	13	- 7.1%	\$157,500	+ 6.8%	\$3.5	+ 2.9%
Allegany County	72	- 41.0%	32	- 36.0%	28	+ 3.7%	\$75,000	- 5.6%	\$2.1	- 22.2%
Steuben County	85	- 43.0%	61	- 17.6%	26	+ 30.0%	\$152,288	+ 24.8%	\$5.9	+ 156.5%
Seneca County	37	- 28.8%	39	+ 39.3%	19	+ 111.1%	\$135,000	+ 32.4%	\$3.3	+ 266.7%
Cayuga County	155	- 15.8%	91	- 23.5%	41	- 4.7%	\$151,000	+ 1.8%	\$8.3	+ 16.9%
Chautauqua County	283	- 29.4%	195	- 7.1%	101	+ 23.2%	\$126,900	+ 41.2%	\$17.5	+ 96.6%
Cattaraugus County	186	- 42.4%	114	+ 18.8%	66	+ 40.4%	\$135,000	+ 51.7%	\$12.5	+ 127.3%

Local Market Update for June 2021

A RESEARCH TOOL FROM UNYREIS



Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	5,097	+ 3.1%	3,560	+ 12.4%	\$187,500	+ 18.7%	\$787.3	+ 36.4%
Chili	196	+ 28.1%	138	+ 7.0%	\$190,500	+ 22.1%	\$28.7	+ 29.9%
Clarkson	39	- 22.0%	30	+ 30.4%	\$219,250	+ 29.0%	\$6.4	+ 68.4%
Gates	231	+ 17.3%	195	+ 33.6%	\$154,000	+ 15.8%	\$30.7	+ 54.3%
Greece	740	+ 2.6%	575	+ 8.7%	\$175,000	+ 19.9%	\$110.1	+ 30.6%
Hamlin	34	- 26.1%	31	+ 19.2%	\$160,000	+ 18.6%	\$5.7	+ 50.0%
Ogden/Spencerport	129	+ 11.2%	89	+ 29.0%	\$202,000	+ 20.2%	\$20.6	+ 45.1%
Parma/Hilton	119	+ 24.0%	70	+ 7.7%	\$210,000	+ 21.4%	\$16.9	+ 32.0%
Riga/Churchville	29	- 17.1%	29	+ 31.8%	\$200,000	+ 11.7%	\$5.7	+ 54.1%
Sweden/Brockport	85	+ 28.8%	57	+ 62.9%	\$167,500	+ 26.9%	\$10.5	+ 101.9%
Wheatland/Mumford/Scottsville	33	+ 32.0%	16	+ 77.8%	\$161,500	+ 24.2%	\$3.3	+ 153.8%
Brighton	236	- 6.0%	161	- 1.8%	\$258,000	+ 17.3%	\$48.5	+ 21.9%
East Rochester	50	+ 42.9%	39	+ 39.3%	\$150,000	+ 56.3%	\$5.9	+ 96.7%
Henrietta	260	- 20.0%	180	+ 7.1%	\$207,000	+ 24.5%	\$40.2	+ 30.1%
Irondequoit	466	+ 17.1%	361	+ 19.9%	\$164,000	+ 15.3%	\$64.6	+ 42.6%
Mendon/Honeoye Falls	67	- 16.3%	43	- 24.6%	\$365,000	+ 14.1%	\$17.2	- 12.2%
Penfield	308	+ 15.8%	213	+ 20.3%	\$270,000	+ 12.5%	\$61.9	+ 39.7%
Perinton/Fairport	365	- 11.0%	233	- 10.0%	\$266,000	+ 20.4%	\$68.0	+ 10.7%
Pittsford	325	- 7.7%	171	+ 21.3%	\$425,000	+ 32.8%	\$78.5	+ 57.3%
Rush	17	- 34.6%	12	- 20.0%	\$252,500	+ 1.0%	\$3.3	- 19.5%
Webster	366	- 2.9%	228	+ 24.6%	\$267,750	+ 24.5%	\$66.5	+ 53.9%
City of Rochester	1,002	+ 8.9%	689	+ 11.1%	\$125,000	+ 34.4%	\$93.9	+ 45.4%
Ontario County	837	- 23.1%	540	+ 7.6%	\$195,000	+ 4.3%	\$136.8	+ 20.6%
Canandaigua	160	- 25.2%	93	- 13.9%	\$250,000	+ 0.6%	\$30.3	+ 0.7%
Victor	203	+ 14.0%	112	+ 14.3%	\$312,500	+ 10.1%	\$37.3	+ 28.2%
Livingston County	296	- 6.3%	212	+ 9.8%	\$155,000	+ 10.7%	\$36.7	+ 25.3%
Avon & Geneseo	64	+ 4.9%	41	+ 20.6%	\$207,500	+ 17.2%	\$9.4	+ 23.7%
Wayne County	596	+ 9.4%	422	+ 15.3%	\$167,500	+ 27.9%	\$76.4	+ 41.0%
Macedon	45	+ 18.4%	29	+ 7.4%	\$175,000	+ 4.8%	\$6.1	+ 19.6%
Genesee County	302	+ 23.3%	231	+ 29.8%	\$149,950	+ 15.3%	\$36.8	+ 57.3%
Batavia	144	+ 34.6%	112	+ 41.8%	\$135,000	+ 8.0%	\$16.6	+ 67.7%
Orleans County	240	- 1.6%	201	+ 7.5%	\$131,500	+ 28.3%	\$26.8	+ 37.4%
Wyoming County	200	0.0%	133	+ 12.7%	\$141,000	+ 48.4%	\$21.2	+ 63.1%
Yates County	147	+ 15.7%	107	+ 24.4%	\$202,500	+ 37.3%	\$35.4	+ 86.3%
Allegany County	200	+ 3.1%	166	+ 48.2%	\$85,000	+ 25.0%	\$17.3	+ 82.1%
Steuben County	250	- 4.6%	179	+ 20.9%	\$125,000	+ 35.8%	\$27.3	+ 59.6%
Seneca County	133	+ 9.0%	105	+ 22.1%	\$131,900	+ 42.4%	\$18.6	+ 67.6%
Cayuga County	390	+ 5.7%	266	+ 13.2%	\$149,950	+ 15.4%	\$46.7	+ 30.4%
Chautauqua County	776	+ 9.0%	578	+ 15.8%	\$120,000	+ 25.0%	\$91.0	+ 42.0%
Cattaraugus County	489	+ 12.9%	400	+ 41.8%	\$124,950	+ 32.9%	\$71.9	+ 99.2%