

Marketwatch Report

Q2-2020



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q2-2020	1-Yr Chg	Q2-2020	1-Yr Chg	Q2-2020	1-Yr Chg	Q2-2020	1-Yr Chg	Q2-2020	1-Yr Chg
Monroe County	813	↓ - 30.6%	2,639	↓ - 28.4%	1,551	↓ - 32.9%	\$165,000	↑ + 6.5%	\$299.4	↓ - 29.4%
Ontario County	321	↓ - 28.7%	619	↓ - 16.6%	249	↓ - 25.7%	\$215,000	↑ + 2.6%	\$61.0	↓ - 25.7%
Livingston County	104	↓ - 38.1%	173	↓ - 38.9%	87	↓ - 39.6%	\$143,000	↓ - 4.0%	\$13.6	↓ - 41.6%
Wayne County	156	↓ - 30.0%	312	↓ - 23.5%	177	↓ - 28.0%	\$139,950	↑ + 2.2%	\$27.8	↓ - 24.6%
Genesee County	59	↓ - 30.6%	141	↓ - 20.3%	74	↓ - 21.3%	\$135,950	↑ + 16.4%	\$10.4	↓ - 9.3%
Orleans County	75	↓ - 35.9%	112	↓ - 33.3%	82	↓ - 7.9%	\$110,000	↑ + 10.0%	\$8.7	↓ - 5.9%
Wyoming County	82	↓ - 18.8%	111	↓ - 30.2%	64	↑ + 6.7%	\$80,000	↓ - 26.8%	\$6.4	↓ - 15.9%
Yates County	71	↓ - 37.2%	74	↓ - 47.1%	48	↓ - 17.2%	\$179,700	↑ + 5.7%	\$11.6	↓ - 20.1%
Allegany County	120	↓ - 36.8%	116	↓ - 24.7%	56	↓ - 41.1%	\$78,900	↓ - 5.2%	\$5.1	↓ - 33.7%
Steuben County	158	↓ - 15.5%	134	↓ - 33.0%	72	↓ - 7.7%	\$92,810	↑ + 7.9%	\$8.0	↓ - 23.1%
Seneca County	51	↓ - 34.6%	53	↓ - 47.5%	35	↓ - 38.6%	\$84,250	↓ - 9.0%	\$3.9	↓ - 48.6%
Cayuga County	218	↓ - 17.1%	218	↓ - 33.7%	114	↓ - 19.1%	\$146,200	↑ + 16.0%	\$18.5	↓ - 8.0%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	06-2019	06-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Homes for Sale		3,147	2,230	- 29.1%	--	--	--
New Listings		2,221	2,161	- 2.7%	10,661	8,659	- 18.8%
Pending Sales		1,641	1,693	+ 3.2%	7,846	6,567	- 16.3%
Closed Sales		1,382	847	- 38.7%	6,273	5,202	- 17.1%
\$ Volume of Closed Sales (in millions)		\$251.5	\$156.9	- 37.6%	\$1,043.6	\$895.1	- 14.2%
Median Sales Price		\$155,000	\$157,363	+ 1.5%	\$141,000	\$147,500	+ 4.6%
Pct. of Orig. Price Received		98.3%	98.0%	- 0.3%	96.1%	96.6%	+ 0.5%
Months Supply of Inventory		2.6	1.9	- 26.9%	--	--	--
Housing Affordability Index		202	207	+ 2.5%	222	221	- 0.5%

Local Market Update for June 2020

A RESEARCH TOOL FROM UNYREIS



Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	06-2020	1-Yr Chg	06-2020	1-Yr Chg	06-2020	1-Yr Chg	06-2020	1-Yr Chg	06-2020	1-Yr Chg
Monroe County	814	- 30.5%	1,193	- 5.5%	506	- 39.3%	\$168,950	+ 5.6%	\$98.9	- 37.7%
Chili	16	- 27.3%	34	- 15.0%	14	- 58.8%	\$175,500	+ 5.2%	\$2.5	- 59.7%
Clarkson	15	+ 7.1%	9	0.0%	4	- 60.0%	\$176,250	- 5.9%	\$0.7	- 66.7%
Gates	21	- 47.5%	50	+ 8.7%	20	- 35.5%	\$140,500	+ 9.8%	\$2.8	- 26.3%
Greece	75	- 56.6%	162	- 12.9%	84	- 35.9%	\$158,450	+ 10.7%	\$14.2	- 30.7%
Hamlin	17	- 5.6%	14	- 22.2%	5	- 28.6%	\$133,000	- 6.1%	\$0.5	- 50.0%
Ogden/Spencerport	28	+ 7.7%	27	- 18.2%	7	- 66.7%	\$187,500	- 1.3%	\$1.7	- 58.5%
Parma/Hilton	36	- 37.9%	21	- 46.2%	16	- 23.8%	\$195,450	+ 26.1%	\$3.3	- 21.4%
Riga/Churchville	6	- 45.5%	10	+ 11.1%	1	- 80.0%	\$170,000	- 19.0%	\$0.2	- 80.0%
Sweden/Brockport	11	- 54.2%	16	- 42.9%	9	- 40.0%	\$178,000	+ 11.3%	\$1.6	- 40.7%
Wheatland/Mumford/Scottsville	4	- 63.6%	6	- 50.0%	1	- 87.5%	\$190,000	+ 22.8%	\$0.2	- 83.3%
Brighton	41	- 8.9%	77	+ 35.1%	23	- 50.0%	\$235,000	+ 7.1%	\$6.0	- 50.4%
East Rochester	4	- 42.9%	7	- 22.2%	7	+ 40.0%	\$84,000	- 32.9%	\$0.8	+ 33.3%
Henrietta	59	- 19.2%	77	- 3.8%	31	- 8.8%	\$165,000	- 5.7%	\$5.8	- 10.8%
Irondequoit	39	- 51.9%	104	- 6.3%	46	- 43.9%	\$145,000	+ 7.4%	\$6.7	- 40.7%
Mendon/Honeoye Falls	20	- 45.9%	20	+ 11.1%	5	- 37.5%	\$236,500	- 36.1%	\$1.3	- 55.2%
Penfield	58	- 13.4%	81	- 4.7%	18	- 61.7%	\$240,000	+ 3.2%	\$4.8	- 59.3%
Perinton/Fairport	57	- 55.1%	79	- 38.8%	43	- 37.7%	\$224,900	- 6.3%	\$10.7	- 41.5%
Pittsford	98	- 8.4%	91	- 4.2%	30	- 36.2%	\$333,250	+ 2.5%	\$12.1	- 26.2%
Rush	5	- 37.5%	8	+ 300.0%	1	- 80.0%	\$155,000	- 38.0%	\$0.2	- 83.3%
Webster	73	- 27.0%	103	+ 17.0%	38	- 30.9%	\$257,450	+ 25.6%	\$9.8	- 21.6%
City of Rochester	131	+ 6.5%	197	+ 16.6%	103	- 32.7%	\$108,000	0.0%	\$13.1	- 27.6%
Ontario County	322	- 28.4%	237	- 6.7%	77	- 43.0%	\$212,500	0.0%	\$20.6	- 39.2%
Canandaigua	73	- 34.8%	52	- 20.0%	19	- 29.6%	\$310,000	+ 31.9%	\$7.5	- 3.8%
Victor	73	- 14.1%	26	- 36.6%	19	- 29.6%	\$300,000	+ 13.2%	\$5.5	- 26.7%
Livingston County	105	- 37.5%	91	- 5.2%	26	- 53.6%	\$130,500	- 22.2%	\$4.0	- 61.9%
Avon & Geneseo	24	- 17.2%	25	+ 19.0%	4	- 66.7%	\$161,500	- 1.3%	\$0.5	- 77.3%
Wayne County	156	- 30.0%	136	- 2.2%	57	- 29.6%	\$130,000	- 13.3%	\$8.1	- 37.2%
Macedon	4	- 66.7%	9	- 18.2%	3	- 66.7%	\$160,000	- 17.9%	\$0.6	- 66.7%
Genesee County	59	- 30.6%	86	+ 43.3%	19	- 51.3%	\$130,000	+ 6.6%	\$2.6	- 46.9%
Batavia	26	- 23.5%	33	+ 26.9%	9	- 43.8%	\$140,000	+ 40.3%	\$1.2	- 29.4%
Orleans County	76	- 35.0%	51	- 13.6%	30	+ 7.1%	\$120,000	+ 45.0%	\$3.5	+ 16.7%
Wyoming County	82	- 18.8%	55	0.0%	21	- 30.0%	\$59,900	- 50.6%	\$1.8	- 55.0%
Yates County	71	- 37.2%	39	+ 5.4%	13	- 45.8%	\$145,000	- 32.6%	\$3.2	- 52.9%
Allegany County	120	- 36.8%	50	- 3.8%	25	- 57.6%	\$78,700	- 6.0%	\$2.5	- 39.0%
Steuben County	158	- 15.5%	74	+ 10.4%	19	- 44.1%	\$125,000	+ 27.9%	\$2.2	- 52.2%
Seneca County	51	- 34.6%	28	- 6.7%	8	- 52.9%	\$112,800	+ 16.3%	\$0.9	- 55.0%
Cayuga County	218	- 17.1%	117	+ 7.3%	40	- 7.0%	\$149,425	+ 7.5%	\$6.8	+ 13.3%
Chautauqua County	426	- 30.3%	210	0.0%	79	- 30.7%	\$89,950	- 25.0%	\$8.8	- 51.6%
Cattaraugus County	324	- 30.6%	95	- 21.5%	46	- 23.3%	\$87,275	+ 9.5%	\$5.3	- 15.9%

Local Market Update for June 2020

A RESEARCH TOOL FROM UNYREIS



Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	4,942	- 18.6%	3,047	- 21.2%	\$158,000	+ 6.8%	\$556.8	- 17.1%
Chili	153	- 29.2%	124	- 25.3%	\$156,000	+ 7.0%	\$21.3	- 17.8%
Clarkson	50	- 5.7%	22	- 29.0%	\$167,500	+ 1.5%	\$3.6	- 28.0%
Gates	196	- 16.6%	140	- 22.2%	\$134,500	+ 8.7%	\$19.2	- 13.5%
Greece	720	- 22.7%	516	- 15.0%	\$147,000	+ 6.3%	\$82.4	- 9.9%
Hamlin	46	- 37.0%	25	- 19.4%	\$134,900	+ 3.8%	\$3.6	- 20.0%
Ogden/Spencerport	117	- 19.9%	62	- 23.5%	\$169,000	- 1.2%	\$13.2	- 15.4%
Parma/Hilton	96	- 41.8%	63	- 33.0%	\$180,000	+ 16.1%	\$12.5	- 26.5%
Riga/Churchville	35	+ 9.4%	21	+ 16.7%	\$178,000	+ 3.2%	\$3.4	+ 9.7%
Sweden/Brockport	66	- 37.7%	32	- 52.2%	\$131,000	- 11.6%	\$4.7	- 52.0%
Wheatland/Mumford/Scottsville	25	- 35.9%	8	- 63.6%	\$134,000	- 5.0%	\$1.2	- 61.3%
Brighton	251	- 6.7%	160	- 14.0%	\$222,500	+ 12.9%	\$39.1	- 12.9%
East Rochester	35	- 44.4%	28	- 41.7%	\$96,000	- 9.2%	\$3.0	- 38.8%
Henrietta	324	- 3.9%	156	- 16.6%	\$166,250	+ 0.2%	\$28.6	- 16.6%
Irondequoit	398	- 28.0%	296	- 28.7%	\$141,000	+ 8.3%	\$44.5	- 21.2%
Mendon/Honeoye Falls	80	- 17.5%	54	+ 14.9%	\$317,500	+ 11.4%	\$18.5	+ 36.0%
Penfield	265	- 23.2%	171	- 19.3%	\$239,900	+ 7.1%	\$42.9	- 16.5%
Perinton/Fairport	410	- 21.0%	247	- 13.0%	\$221,000	+ 2.0%	\$58.0	- 15.3%
Pittsford	352	- 21.4%	138	- 30.3%	\$320,000	+ 12.3%	\$49.1	- 22.8%
Rush	27	- 6.9%	15	- 16.7%	\$250,000	- 8.0%	\$4.0	- 11.1%
Webster	377	- 19.6%	178	- 29.1%	\$217,450	+ 6.1%	\$42.1	- 25.4%
City of Rochester	919	- 3.1%	591	- 18.3%	\$93,000	+ 3.3%	\$62.1	- 18.0%
Ontario County	1,088	- 9.5%	487	- 11.5%	\$188,000	+ 3.3%	\$110.2	- 10.9%
Canandaigua	214	- 24.6%	106	- 7.0%	\$246,250	+ 16.7%	\$29.5	+ 0.7%
Victor	177	- 28.0%	95	- 18.8%	\$290,000	+ 5.1%	\$28.9	- 15.5%
Livingston County	316	- 27.9%	187	- 21.1%	\$142,500	+ 1.9%	\$28.8	- 21.7%
Avon & Geneseo	61	- 30.7%	33	- 45.0%	\$179,000	+ 9.6%	\$7.4	- 30.2%
Wayne County	545	- 16.3%	347	- 18.2%	\$132,000	+ 3.8%	\$51.5	- 14.2%
Macedon	38	- 32.1%	27	- 30.8%	\$167,000	+ 0.3%	\$5.1	- 22.7%
Genesee County	245	- 10.6%	173	+ 4.8%	\$127,500	+ 10.9%	\$22.6	+ 8.1%
Batavia	107	0.0%	76	+ 5.6%	\$123,650	+ 21.2%	\$9.4	+ 19.0%
Orleans County	244	- 8.6%	180	+ 2.3%	\$102,500	+ 13.9%	\$18.9	+ 7.4%
Wyoming County	200	- 16.0%	116	+ 4.5%	\$93,000	- 7.0%	\$12.7	- 3.8%
Yates County	127	- 41.2%	84	- 9.7%	\$147,500	- 9.5%	\$18.8	- 11.3%
Allegany County	194	- 38.2%	110	- 24.1%	\$67,000	- 10.5%	\$9.3	- 22.5%
Steuben County	262	- 13.2%	147	- 6.4%	\$92,120	+ 15.0%	\$17.1	- 10.0%
Seneca County	122	- 30.3%	84	- 15.2%	\$92,630	- 2.4%	\$11.0	- 21.4%
Cayuga County	366	- 27.2%	230	- 5.3%	\$130,000	+ 7.4%	\$34.9	+ 8.0%
Chautauqua County	712	- 29.2%	495	- 0.6%	\$98,750	+ 9.7%	\$63.9	+ 1.4%
Cattaraugus County	432	- 22.9%	278	- 15.2%	\$94,000	+ 14.0%	\$35.5	- 3.8%