

Activity Overview

Key metrics by the reported quarter are compared to the same quarter of the previous year and the previous quarter.



Key Metrics	Historical Sparkbars	Q3-2012	Q3-2013	Percent Change	Q2-2013	Q3-2013	Percent Change
Homes for Sale		6,352	5,868	- 7.6%	5,909	5,868	- 0.7%
New Listings		5,075	5,450	+ 7.4%	6,606	5,450	- 17.5%
Pending Sales		2,787	2,806	+ 0.7%	3,774	2,806	- 25.6%
Closed Sales		3,205	3,572	+ 11.5%	3,066	3,572	+ 16.5%
\$ Volume of Closed Sales (in millions)		\$519.7	\$563.2	+ 8.4%	\$466.7	\$563.2	+ 20.7%
Median Sales Price		\$132,000	\$133,000	+ 0.8%	\$128,845	\$133,000	+ 3.2%
Pct. of Orig. Price Received		93.9%	94.5%	+ 0.7%	94.4%	94.5%	+ 0.1%
Months Supply		7.0	6.2	- 11.4%	6.3	6.2	- 1.6%

Local Market Update for Q3-2013

A RESEARCH TOOL FROM GENRIS



Activity Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
Monroe County	3,130	↓ - 11.4%	3,536	↑ + 5.9%	2,429	↑ + 11.1%	\$135,500	↓ - 0.4%	\$392.4	↑ + 9.1%
Chili	112	↓ - 24.3%	157	→ 0.0%	120	↑ + 48.1%	\$132,500	↑ + 1.2%	\$16.8	↑ + 44.4%
Clarkson	42	↑ + 82.6%	29	↑ + 61.1%	21	↑ + 5.0%	\$165,000	↑ + 15.8%	\$3.4	↑ + 17.0%
Gates	143	↓ - 15.4%	171	↑ + 0.6%	108	↑ + 31.7%	\$109,700	↑ + 3.0%	\$12.0	↑ + 30.4%
Greece	526	↓ - 0.6%	583	↑ + 7.4%	344	↑ + 17.0%	\$114,950	↓ - 0.9%	\$44.1	↑ + 19.2%
Hamlin	41	↑ + 5.1%	38	↓ - 7.3%	19	↓ - 5.0%	\$107,500	↑ + 4.9%	\$2.3	↓ - 11.7%
Ogden/Spencerport	73	↓ - 13.1%	69	→ 0.0%	53	↑ + 3.9%	\$145,000	↑ + 5.1%	\$8.8	↑ + 14.2%
Parma/Hilton	98	↑ + 1.0%	90	↓ - 8.2%	44	↑ + 10.0%	\$130,000	↓ - 16.9%	\$6.6	↑ + 4.0%
Riga/Churchville	12	↓ - 40.0%	23	↑ + 21.1%	19	↑ + 111.1%	\$132,000	↓ - 0.4%	\$2.6	↑ + 129.0%
Sweden/Brockport	64	↓ - 14.7%	43	↓ - 15.7%	27	↓ - 20.6%	\$120,000	→ 0.0%	\$3.4	↓ - 24.4%
Wheatland/ Mumford/Scottsville	29	↑ + 70.6%	39	↑ + 77.3%	19	↑ + 11.8%	\$116,000	↑ + 0.8%	\$2.5	↑ + 25.2%
Brighton	120	↓ - 9.8%	170	↑ + 7.6%	134	↓ - 4.3%	\$167,450	↑ + 8.1%	\$28.7	↓ - 0.1%
East Rochester	32	↓ - 20.0%	31	↓ - 8.8%	24	↑ + 71.4%	\$95,000	↑ + 2.0%	\$2.3	↑ + 65.4%
Henrietta	131	↓ - 23.8%	181	↓ - 2.2%	146	↑ + 23.7%	\$129,100	↓ - 0.3%	\$20.4	↑ + 22.7%
Irondequoit	309	↓ - 14.2%	342	↑ + 5.2%	232	↑ + 13.7%	\$113,000	↑ + 6.1%	\$26.8	↑ + 13.0%
Mendon/ Honeoye Falls	69	↓ - 30.3%	66	↑ + 32.0%	35	↑ + 12.9%	\$237,900	↓ - 6.7%	\$9.0	↑ + 6.0%
Penfield	186	↓ - 28.2%	212	↓ - 4.9%	173	↑ + 4.8%	\$185,000	↓ - 3.9%	\$36.1	↑ + 4.6%
Perinton/Fairport	233	↓ - 4.5%	252	↑ + 13.5%	200	↓ - 11.1%	\$185,000	↑ + 2.8%	\$41.5	↓ - 8.4%
Pittsford	172	↓ - 9.9%	163	↓ - 3.6%	169	↑ + 5.6%	\$265,000	↓ - 12.0%	\$51.9	↓ - 3.6%
Rush	17	↑ + 21.4%	20	→ 0.0%	11	↓ - 8.3%	\$164,900	↓ - 19.5%	\$2.5	↓ - 6.6%
Webster	192	↓ - 6.3%	228	↑ + 7.5%	182	↑ + 22.1%	\$179,900	↑ + 9.7%	\$35.5	↑ + 33.1%
City of Rochester	529	↓ - 13.7%	629	↑ + 13.5%	349	↑ + 9.1%	\$87,900	↑ + 2.2%	\$35.0	↑ + 8.1%
Ontario County	733	↓ - 4.6%	565	↑ + 10.1%	350	↑ + 15.5%	\$156,000	↑ + 2.3%	\$65.6	↑ + 1.6%
Canandaigua	136	↓ - 15.0%	99	↓ - 13.2%	82	↑ + 20.6%	\$183,000	↓ - 1.9%	\$17.8	↓ - 15.0%
Victor	103	↓ - 8.8%	96	↓ - 5.0%	60	↓ - 17.8%	\$265,383	↑ + 5.1%	\$15.9	↓ - 17.8%
Livingston County	302	↓ - 5.3%	208	↓ - 7.1%	135	↓ - 3.6%	\$129,900	↑ + 8.3%	\$20.7	↑ + 10.2%
Avon & Geneseo	45	↓ - 35.7%	38	↓ - 20.8%	29	↑ + 16.0%	\$135,000	↑ + 3.8%	\$4.8	↑ + 41.0%
Wayne County	582	↑ + 0.2%	409	↑ + 11.4%	240	↑ + 15.4%	\$119,450	↓ - 3.1%	\$31.4	↑ + 14.9%
Macedon	31	↓ - 41.5%	24	↓ - 17.2%	29	→ 0.0%	\$148,000	↑ + 4.2%	\$4.4	↑ + 9.5%
Genesee County	79	↓ - 21.8%	79	↑ + 1.3%	51	↑ + 24.4%	\$100,000	↑ + 3.1%	\$5.4	↑ + 11.3%
Batavia	29	↓ - 21.6%	30	↑ + 7.1%	17	↑ + 88.9%	\$75,000	↓ - 15.7%	\$1.5	↑ + 97.0%
Orleans County	229	↓ - 4.6%	176	↑ + 13.5%	100	↑ + 9.9%	\$87,250	↑ + 0.3%	\$9.3	↑ + 12.7%
Wyoming County	46	↓ - 8.0%	29	↑ + 31.8%	11	→ 0.0%	\$108,000	↑ + 13.7%	\$1.1	↓ - 16.6%
Yates County	201	↓ - 2.9%	116	↑ + 41.5%	64	↑ + 12.3%	\$135,450	↑ + 2.2%	\$12.6	↑ + 2.5%
Allegany County	40	↑ + 2.6%	20	→ 0.0%	7	↓ - 30.0%	\$112,000	↑ + 26.6%	\$0.7	↓ - 16.9%
Steuben County	235	↑ + 6.3%	116	↑ + 17.2%	64	↑ + 56.1%	\$90,000	↓ - 18.2%	\$9.0	↑ + 40.6%
Seneca County	149	↓ - 10.8%	109	↑ + 9.0%	66	↓ - 1.5%	\$88,250	↓ - 15.8%	\$8.2	↓ - 3.2%

Marketwatch Report

Q3-2013



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
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Seneca County	149	↓ - 10.8%	109	↑ + 9.0%	66	↓ - 1.5%	\$88,250	↓ - 15.8%	\$8.2	↓ - 3.2%