

Annual Report on the Rochester Regional Housing Market

All data from GENRIS
Current as of January 10, 2016



Greater Rochester Association of REALTORS® Member Housing Statistics Confidentiality Disclaimer

The information provided in this report is embargoed to Greater Rochester Association of REALTORS® (GRAR) members only. On a quarterly basis, GRAR releases to the media an overview of the residential housing statistics and general analysis of the market conditions for the Greater Rochester & Finger Lakes region. Certain statistical indicators tracked in this report, while beneficial to agents, are purposefully NOT provided to the public. In an effort to present a consistent message for the benefit of the consumer, GRAR would prefer to be the point of contact for this statistical report and provide the necessary commentary to ensure this data is not being misinterpreted. Thank you, we appreciate your discretion and cooperation in this matter. If you have any questions, please contact GRAR directly.

2015

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4,157

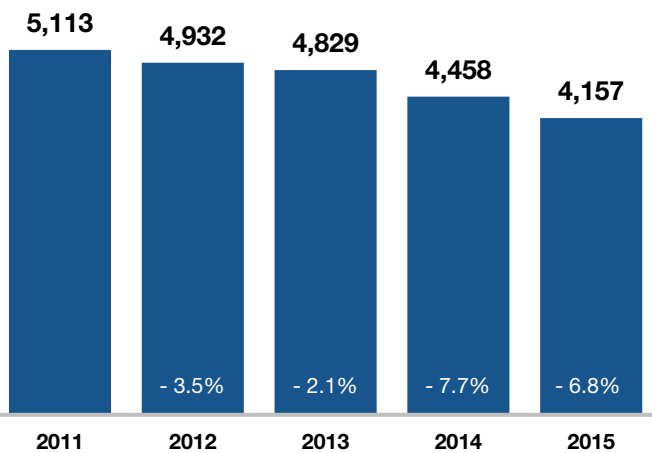
Homes for Sale in 2015

- 6.8%

Change from 2014

Inventory of Homes for Sale

At the end of the year



12,739

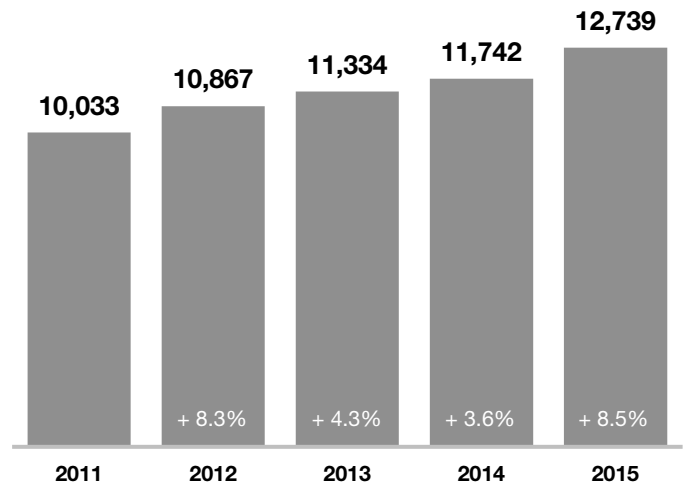
Pending Sales in 2015

+ 8.5%

Change from 2014

Pending Sales

At the end of the year



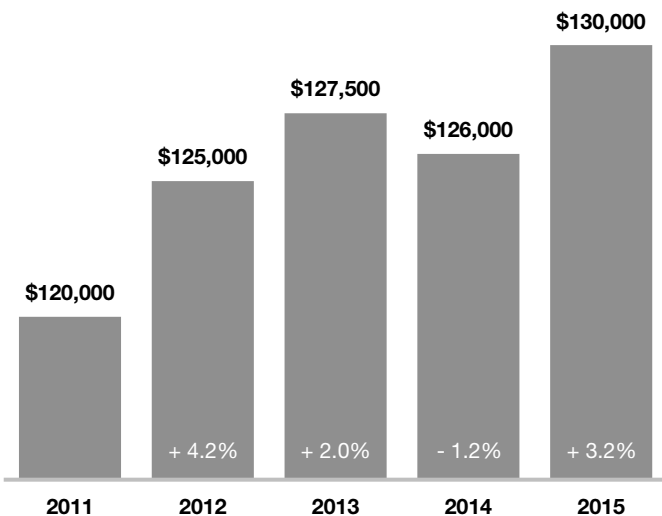
\$130,000

Median Sales Price in 2015

+ 3.2%

Change from 2014

Median Sales Price



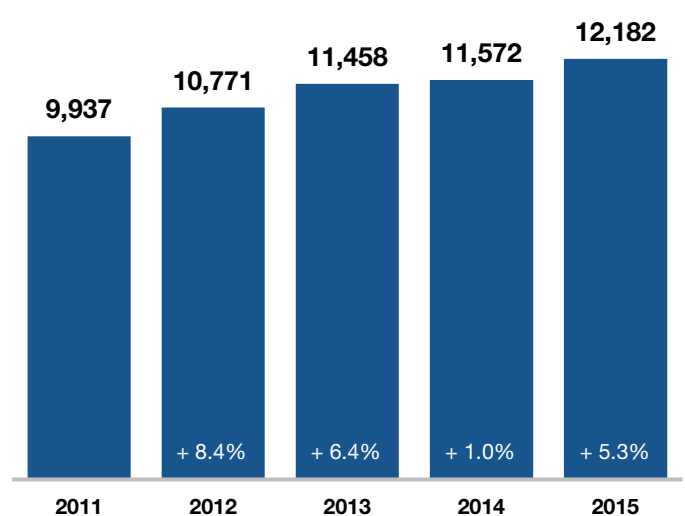
12,182

Closed Sales in 2015

+ 5.3%

Change from 2014

Closed Sales



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\$1,884.4

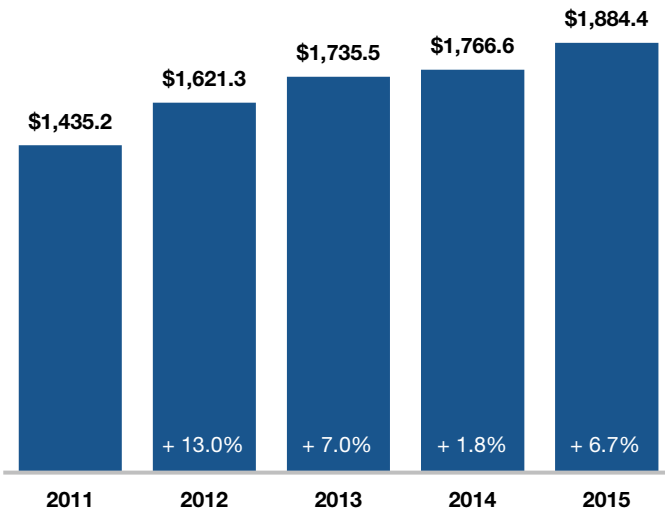
+ 6.7%

Dollar Volume of Closed Sales (in millions) in 2015

Change from 2014

Dollar Volume of Closed Sales

In millions



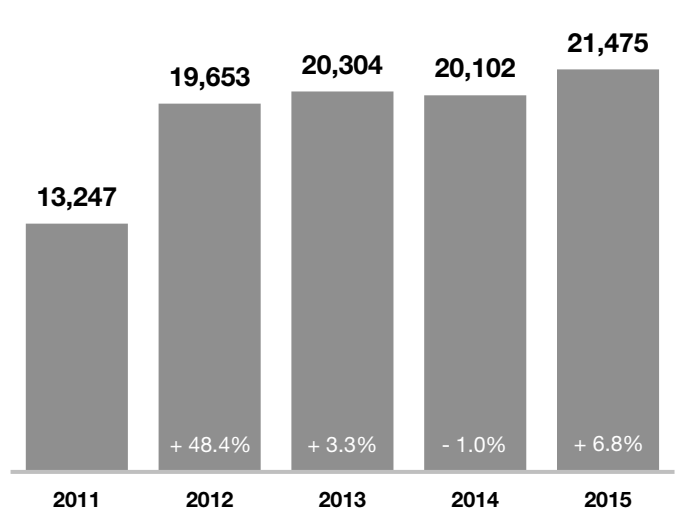
21,475

+ 6.8%

New Listings in 2015

Change from 2014

New Listings



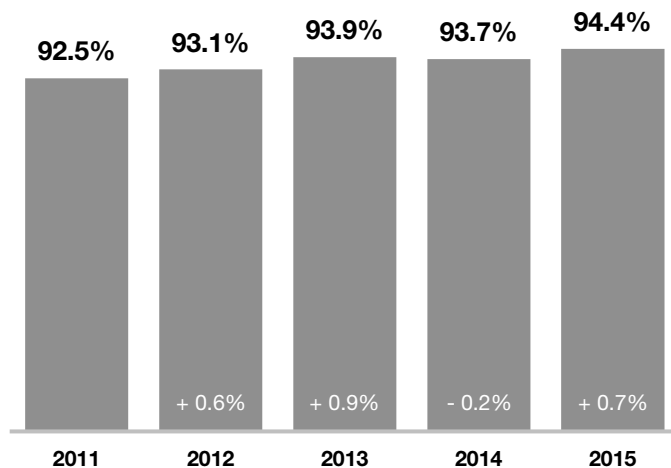
94.4%

+ 0.7%

Pct. of Orig. Price Received in 2015

Change from 2014

Pct. of Orig. Price Received



3.9

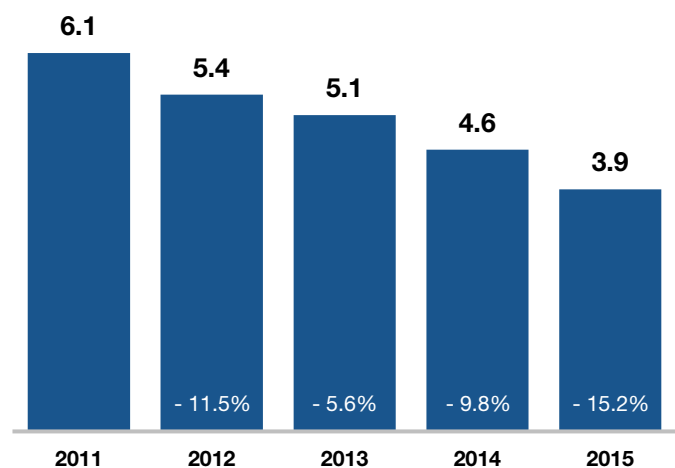
- 15.2%

Months Supply in 2015

Change from 2014

Months Supply of Inventory

At the end of the year



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	Median Sales Price			Closed Sales		
	2014	2015	Percentage Change	2014	2015	Percentage Change
Monroe County	\$129,900	\$133,000	+ 2.4%	7,728	8,108	+ 4.9%
Chili	\$130,000	\$134,250	+ 3.3%	311	361	+ 16.1%
Clarkson	\$152,500	\$130,000	- 14.8%	58	59	+ 1.7%
Gates	\$105,000	\$105,500	+ 0.5%	352	335	- 4.8%
Greece	\$118,000	\$119,900	+ 1.6%	1,119	1,266	+ 13.1%
Hamlin	\$113,000	\$120,000	+ 6.2%	90	86	- 4.4%
Ogden (Spencerport Village)	\$150,000	\$140,000	- 6.7%	186	197	+ 5.9%
Parma (Hilton Village)	\$137,500	\$142,000	+ 3.3%	145	186	+ 28.3%
Riga (Churchville Village)	\$121,500	\$123,500	+ 1.6%	54	60	+ 11.1%
Sweden (Brockport Village)	\$115,000	\$119,400	+ 3.8%	93	120	+ 29.0%
Wheatland (Mumford Village, Scottsville Village)	\$122,800	\$124,500	+ 1.4%	48	44	- 8.3%
Brighton (West Brighton)	\$163,000	\$167,250	+ 2.6%	458	439	- 4.1%
East Rochester	\$83,750	\$93,000	+ 11.0%	76	81	+ 6.6%
Henrietta (West Henrietta)	\$134,000	\$135,000	+ 0.7%	414	488	+ 17.9%
Irondequoit (East and West)	\$105,000	\$110,000	+ 4.8%	756	836	+ 10.6%
Mendon (Honeoye Falls Village)	\$227,000	\$249,500	+ 9.9%	100	104	+ 4.0%
Penfield	\$179,900	\$194,900	+ 8.3%	525	531	+ 1.1%
Perinton (Fairport Village)	\$188,000	\$185,000	- 1.6%	624	643	+ 3.0%
Pittsford (Pittsford Village)	\$269,100	\$263,200	- 2.2%	428	437	+ 2.1%
Rush	\$170,000	\$220,500	+ 29.7%	39	41	+ 5.1%
Webster (Webster Village)	\$164,000	\$175,000	+ 6.7%	519	564	+ 8.7%
City of Rochester	\$74,500	\$75,000	+ 0.7%	1,333	1,230	- 7.7%
Ontario County	\$153,000	\$153,000	0.0%	1,184	1,252	+ 5.7%
Canandaigua	\$190,500	\$199,900	+ 4.9%	260	235	- 9.6%
Victor	\$257,500	\$263,000	+ 2.1%	220	230	+ 4.5%
Livingston County	\$114,000	\$129,250	+ 13.4%	456	467	+ 2.4%
Avon & Geneseo	\$137,250	\$162,000	+ 18.0%	89	105	+ 18.0%
Wayne County	\$114,950	\$120,000	+ 4.4%	859	875	+ 1.9%
Macedon	\$135,000	\$148,950	+ 10.3%	96	88	- 8.3%
Genesee County	\$99,900	\$93,500	- 6.4%	167	205	+ 22.8%
Batavia	\$89,000	\$83,500	- 6.2%	47	67	+ 42.6%
Orleans County	\$84,250	\$94,900	+ 12.6%	294	329	+ 11.9%
Wyoming County	\$87,000	\$72,450	- 16.7%	50	67	+ 34.0%
Yates County	\$143,100	\$140,700	- 1.7%	230	228	- 0.9%
Allegany County	\$56,000	\$66,400	+ 18.6%	33	42	+ 27.3%
Steuben County	\$105,000	\$99,750	- 5.0%	204	205	+ 0.5%
Seneca County	\$99,000	\$101,920	+ 2.9%	191	193	+ 1.0%

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	Homes for Sale			Pending Sales		
	2014	2015	Percentage Change	2014	2015	Percentage Change
Monroe County	2,320	2,019	- 13.0%	7,866	8,488	+ 7.9%
Chili	61	50	- 18.0%	321	383	+ 19.3%
Clarkson	19	15	- 21.1%	61	60	- 1.6%
Gates	111	95	- 14.4%	355	358	+ 0.8%
Greece	363	341	- 6.1%	1,153	1,316	+ 14.1%
Hamlin	29	19	- 34.5%	86	96	+ 11.6%
Ogden (Spencerport Village)	72	42	- 41.7%	181	219	+ 21.0%
Parma (Hilton Village)	55	65	+ 18.2%	152	196	+ 28.9%
Riga (Churchville Village)	17	15	- 11.8%	61	59	- 3.3%
Sweden (Brockport Village)	48	37	- 22.9%	107	127	+ 18.7%
Wheatland (Mumford Village, Scottsville Village)	10	13	+ 30.0%	46	47	+ 2.2%
Brighton (West Brighton)	64	69	+ 7.8%	460	461	+ 0.2%
East Rochester	27	13	- 51.9%	79	89	+ 12.7%
Henrietta (West Henrietta)	116	66	- 43.1%	425	505	+ 18.8%
Irondequoit (East and West)	244	185	- 24.2%	753	878	+ 16.6%
Mendon (Honeoye Falls Village)	43	43	0.0%	106	114	+ 7.5%
Penfield	166	90	- 45.8%	526	544	+ 3.4%
Perinton (Fairport Village)	136	133	- 2.2%	635	652	+ 2.7%
Pittsford (Pittsford Village)	115	106	- 7.8%	423	431	+ 1.9%
Rush	13	10	- 23.1%	44	35	- 20.5%
Webster (Webster Village)	137	143	+ 4.4%	507	582	+ 14.8%
City of Rochester	474	469	- 1.1%	1,385	1,336	- 3.5%
Ontario County	580	541	- 6.7%	1,197	1,258	+ 5.1%
Canandaigua	115	92	- 20.0%	262	248	- 5.3%
Victor	96	114	+ 18.8%	231	227	- 1.7%
Livingston County	248	202	- 18.5%	449	508	+ 13.1%
Avon & Geneseo	43	34	- 20.9%	91	113	+ 24.2%
Wayne County	402	365	- 9.2%	841	917	+ 9.0%
Macedon	16	29	+ 81.3%	97	93	- 4.1%
Genesee County	73	75	+ 2.7%	169	217	+ 28.4%
Batavia	29	30	+ 3.4%	49	71	+ 44.9%
Orleans County	162	143	- 11.7%	305	340	+ 11.5%
Wyoming County	44	34	- 22.7%	56	71	+ 26.8%
Yates County	160	161	+ 0.6%	247	234	- 5.3%
Allegany County	35	122	+ 248.6%	31	53	+ 71.0%
Steuben County	171	197	+ 15.2%	208	229	+ 10.1%
Seneca County	132	105	- 20.5%	191	202	+ 5.8%