

Activity Overview

Key metrics by the reported quarter are compared to the same quarter of the previous year and the previous quarter.



Key Metrics	Historical Sparkbars	Q1-2013	Q1-2014	Percent Change	Q4-2013	Q1-2014	Percent Change
Homes for Sale		5,208	4,737	- 9.0%	4,588	4,737	+ 3.2%
New Listings		4,817	4,538	- 5.8%	3,433	4,538	+ 32.2%
Pending Sales		2,621	2,437	- 7.0%	2,047	2,437	+ 19.1%
Closed Sales		1,872	1,716	- 8.3%	2,734	1,716	- 37.2%
\$ Volume of Closed Sales (in millions)		\$267.6	\$240.9	- 10.0%	\$409.1	\$240.9	- 41.1%
Median Sales Price		\$120,000	\$120,000	0.0%	\$125,000	\$120,000	- 4.0%
Pct. of Orig. Price Received		92.7%	92.2%	- 0.6%	93.2%	92.2%	- 1.1%
Months Supply		5.7	5.1	- 10.5%	4.8	5.1	+ 6.3%

Local Market Update for Q1-2014

A RESEARCH TOOL FROM GENRIS



Activity Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2014	1-Yr Chg	Q1-2014	1-Yr Chg	Q1-2014	1-Yr Chg	Q1-2014	1-Yr Chg	Q1-2014	1-Yr Chg
Monroe County	2,499	↓ - 10.8%	3,020	↓ - 4.8%	1,122	↓ - 11.8%	\$124,950	↑ + 2.4%	\$160.9	↓ - 13.1%
Chili	85	↓ - 3.4%	107	↓ - 13.0%	42	↓ - 32.3%	\$143,000	↑ + 12.3%	\$6.2	↓ - 22.3%
Clarkson	43	↑ + 10.3%	42	↑ + 7.7%	8	↑ + 33.3%	\$152,500	↑ + 12.0%	\$1.2	↑ + 50.6%
Gates	120	↑ + 17.6%	153	↑ + 14.2%	57	↓ - 19.7%	\$100,000	↓ - 1.0%	\$5.7	↓ - 17.2%
Greece	439	↓ - 4.6%	484	↓ - 9.7%	162	↓ - 24.3%	\$116,000	↓ - 2.5%	\$21.3	↓ - 25.2%
Hamlin	25	↓ - 28.6%	28	↓ - 31.7%	13	↑ + 44.4%	\$97,000	↓ - 19.8%	\$1.6	↑ + 26.6%
Ogden/Spencerport	73	↓ - 9.9%	86	↓ - 15.7%	32	↓ - 5.9%	\$142,500	↓ - 2.4%	\$5.2	↑ + 1.1%
Parma/Hilton	72	↑ + 12.5%	65	↑ + 8.3%	16	↓ - 38.5%	\$125,938	↓ - 4.4%	\$2.2	↓ - 42.1%
Riga/Churchville	24	↑ + 84.6%	29	↑ + 45.0%	5	→ 0.0%	\$100,000	↓ - 11.5%	\$0.5	↓ - 21.9%
Sweden/Brockport	50	↓ - 12.3%	57	↑ + 39.0%	6	↓ - 45.5%	\$109,950	↓ - 0.9%	\$0.8	↓ - 43.2%
Wheatland/ Mumford/Scottsville	29	↑ + 141.7%	19	↑ + 26.7%	8	↑ + 60.0%	\$161,450	↑ + 31.0%	\$1.3	↑ + 133.5%
Brighton	104	↑ + 9.5%	159	↑ + 1.9%	65	↓ - 5.8%	\$145,000	↓ - 0.7%	\$11.2	↓ - 4.0%
East Rochester	20	↓ - 28.6%	25	↓ - 13.8%	7	↓ - 53.3%	\$49,125	↓ - 36.6%	\$0.4	↓ - 62.2%
Henrietta	115	↓ - 17.9%	138	↓ - 18.3%	64	↓ - 11.1%	\$122,750	↓ - 10.4%	\$8.4	↓ - 19.6%
Irondequoit	227	↓ - 3.0%	298	↓ - 1.3%	124	↑ + 3.3%	\$101,990	↑ + 6.3%	\$12.5	↓ - 4.8%
Mendon/ Honeoye Falls	53	↓ - 26.4%	37	↓ - 11.9%	12	↓ - 36.8%	\$187,450	↓ - 16.7%	\$2.5	↓ - 54.2%
Penfield	160	↓ - 32.8%	182	↓ - 5.7%	77	↑ + 5.5%	\$175,000	↑ + 6.4%	\$15.1	↑ + 12.4%
Perinton/Fairport	158	↓ - 16.0%	213	↓ - 12.7%	83	↓ - 12.6%	\$173,000	↑ + 9.5%	\$16.1	↓ - 13.0%
Pittsford	142	↓ - 9.0%	189	↓ - 10.4%	65	↓ - 11.0%	\$242,900	↑ + 1.7%	\$17.9	↓ - 16.2%
Rush	11	↓ - 15.4%	10	↓ - 33.3%	10	↑ + 233.3%	\$168,250	↑ + 22.8%	\$2.2	↑ + 326.8%
Webster	123	↓ - 19.6%	156	↓ - 9.8%	79	↑ + 17.9%	\$167,000	↓ - 10.2%	\$14.6	↑ + 6.8%
City of Rochester	426	↓ - 20.1%	543	↑ + 3.0%	187	↓ - 16.1%	\$61,500	↓ - 9.4%	\$13.8	↓ - 26.4%
Ontario County	632	↓ - 5.1%	487	↓ - 3.9%	176	↓ - 4.3%	\$142,250	↑ + 2.4%	\$30.7	↓ - 7.3%
Canandaigua	137	↓ - 12.2%	120	↓ - 2.4%	25	↓ - 16.7%	\$245,000	↑ + 76.9%	\$6.6	↑ + 7.7%
Victor	80	↓ - 25.9%	76	↓ - 27.6%	29	↑ + 7.4%	\$231,000	↓ - 22.5%	\$7.4	↓ - 13.4%
Livingston County	272	↑ + 1.9%	202	↑ + 14.8%	60	↓ - 13.0%	\$111,450	↓ - 17.4%	\$6.5	↓ - 30.4%
Avon & Geneseo	43	↓ - 20.4%	42	↑ + 16.7%	12	↓ - 20.0%	\$103,000	↓ - 44.3%	\$1.3	↓ - 53.4%
Wayne County	403	↓ - 19.6%	295	↓ - 20.9%	128	↑ + 3.2%	\$106,500	↓ - 8.2%	\$15.5	↑ + 6.3%
Macedon	27	↓ - 34.1%	31	↓ - 6.1%	11	↓ - 42.1%	\$130,000	→ + 0.0%	\$1.5	↓ - 34.2%
Genesee County	73	↓ - 21.5%	55	↓ - 16.7%	30	↓ - 14.3%	\$104,450	↑ + 22.9%	\$3.4	↑ + 7.9%
Batavia	32	→ 0.0%	25	↑ + 25.0%	8	↓ - 11.1%	\$114,950	↑ + 33.7%	\$0.8	↑ + 1.2%
Orleans County	175	↓ - 12.1%	110	↓ - 19.7%	57	↑ + 9.6%	\$84,500	↓ - 6.1%	\$5.5	↑ + 14.8%
Wyoming County	45	↑ + 9.8%	37	↑ + 54.2%	8	↑ + 33.3%	\$90,000	↓ - 14.1%	\$0.6	↑ + 10.5%
Yates County	171	↓ - 6.0%	98	↑ + 3.2%	32	↓ - 17.9%	\$120,000	↑ + 2.1%	\$6.6	↑ + 22.8%
Allegany County	27	→ 0.0%	11	↓ - 31.3%	5	→ 0.0%	\$37,000	↓ - 46.3%	\$0.5	↑ + 51.4%
Steuben County	186	→ 0.0%	80	↓ - 14.9%	31	↓ - 3.1%	\$89,000	↓ - 0.6%	\$3.5	↑ + 15.6%
Seneca County	134	↑ + 16.5%	66	↓ - 13.2%	36	↑ + 38.5%	\$78,425	↓ - 32.1%	\$3.6	↓ - 22.4%

Marketwatch Report

Q1-2014



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2014	1-Yr Chg	Q1-2014	1-Yr Chg	Q1-2014	1-Yr Chg	Q1-2014	1-Yr Chg	Q1-2014	1-Yr Chg
Monroe County	2,499	↓ - 10.8%	3,020	↓ - 4.8%	1,122	↓ - 11.8%	\$124,950	↑ + 2.4%	\$160.9	↓ - 13.1%
Ontario County	632	↓ - 5.1%	487	↓ - 3.9%	176	↓ - 4.3%	\$142,250	↑ + 2.4%	\$30.7	↓ - 7.3%
Livingston County	272	↑ + 1.9%	202	↑ + 14.8%	60	↓ - 13.0%	\$111,450	↓ - 17.4%	\$6.5	↓ - 30.4%
Wayne County	403	↓ - 19.6%	295	↓ - 20.9%	128	↑ + 3.2%	\$106,500	↓ - 8.2%	\$15.5	↑ + 6.3%
Genesee County	73	↓ - 21.5%	55	↓ - 16.7%	30	↓ - 14.3%	\$104,450	↑ + 22.9%	\$3.4	↑ + 7.9%
Orleans County	175	↓ - 12.1%	110	↓ - 19.7%	57	↑ + 9.6%	\$84,500	↓ - 6.1%	\$5.5	↑ + 14.8%
Wyoming County	45	↑ + 9.8%	37	↑ + 54.2%	8	↑ + 33.3%	\$90,000	↓ - 14.1%	\$0.6	↑ + 10.5%
Yates County	171	↓ - 6.0%	98	↑ + 3.2%	32	↓ - 17.9%	\$120,000	↑ + 2.1%	\$6.6	↑ + 22.8%
Allegany County	27	→ 0.0%	11	↓ - 31.3%	5	→ 0.0%	\$37,000	↓ - 46.3%	\$0.5	↑ + 51.4%
Steuben County	186	→ 0.0%	80	↓ - 14.9%	31	↓ - 3.1%	\$89,000	↓ - 0.6%	\$3.5	↑ + 15.6%
Seneca County	134	↑ + 16.5%	66	↓ - 13.2%	36	↑ + 38.5%	\$78,425	↓ - 32.1%	\$3.6	↓ - 22.4%