

Marketwatch Report

Q3-2016



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg	Q3-2016	1-Yr Chg
Monroe County	2,407	↓ - 26.1%	3,368	↓ - 12.8%	2,589	↓ - 9.9%	\$139,900	↑ + 1.1%	\$424.9	↓ - 8.8%
Ontario County	575	↓ - 24.2%	565	↓ - 13.3%	409	↓ - 3.3%	\$160,000	↑ + 0.1%	\$81.4	↓ - 4.0%
Livingston County	242	↓ - 32.0%	215	↓ - 21.5%	170	↓ - 1.7%	\$135,000	↑ + 12.5%	\$27.0	↑ + 17.1%
Wayne County	430	↓ - 20.7%	447	↑ + 6.7%	282	↓ - 0.7%	\$125,000	→ 0.0%	\$36.5	↓ - 0.2%
Genesee County	175	↓ - 23.6%	175	↓ - 16.7%	154	↑ + 4.1%	\$99,950	↓ - 11.2%	\$17.4	↓ - 2.6%
Orleans County	241	↓ - 29.7%	218	↓ - 15.8%	154	↓ - 8.3%	\$90,000	→ 0.0%	\$15.0	↓ - 5.6%
Wyoming County	203	↓ - 30.5%	152	↓ - 24.0%	93	↑ + 4.5%	\$109,000	↓ - 3.1%	\$10.9	↑ + 3.9%
Yates County	161	↓ - 27.1%	116	↓ - 12.1%	60	↓ - 26.8%	\$149,900	↑ + 2.0%	\$13.1	↓ - 32.9%
Allegany County	301	↑ + 9.5%	166	↑ + 16.1%	81	↑ + 65.3%	\$75,000	↑ + 2.0%	\$7.4	↑ + 71.2%
Steuben County	263	↓ - 10.8%	173	↓ - 12.2%	115	↑ + 0.9%	\$87,500	↓ - 19.4%	\$14.8	↓ - 0.4%
Seneca County	147	↓ - 21.8%	113	↑ + 6.6%	65	↓ - 4.4%	\$106,750	↑ + 10.2%	\$9.8	↑ + 18.2%

Local Market Update for September 2016

A RESEARCH TOOL FROM GENRIS



Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	10,782	- 5.6%	6,649	+ 5.4%	\$133,000	0.0%	\$1,041.4	+ 5.7%
Chili	363	- 21.6%	266	- 2.9%	\$135,000	+ 0.1%	\$37.7	- 2.8%
Clarkson	97	+ 9.0%	59	+ 18.0%	\$138,600	+ 6.6%	\$8.3	+ 13.7%
Gates	517	+ 3.0%	348	+ 23.0%	\$108,000	+ 1.9%	\$36.4	+ 17.4%
Greece	1,718	- 8.2%	1,012	+ 4.4%	\$117,250	- 2.3%	\$130.7	+ 4.0%
Hamlin	111	- 5.9%	61	- 4.7%	\$114,900	- 0.9%	\$7.6	+ 1.3%
Ogden/Spencerport	214	- 29.8%	145	- 0.7%	\$160,000	+ 14.3%	\$25.4	+ 10.9%
Parma/Hilton	285	- 3.1%	135	- 5.6%	\$137,000	- 1.4%	\$20.8	- 10.0%
Riga/Churchville	55	- 32.9%	40	- 14.9%	\$124,950	+ 3.3%	\$5.4	- 15.6%
Sweden/Brockport	129	- 30.6%	88	- 5.4%	\$114,950	- 7.3%	\$11.4	- 5.8%
Wheatland/Mumford/Scottsville	79	+ 16.2%	40	+ 25.0%	\$125,000	- 2.3%	\$5.9	+ 43.9%
Brighton	510	- 5.4%	357	+ 2.0%	\$175,900	+ 6.6%	\$74.3	+ 9.9%
East Rochester	127	+ 8.5%	82	+ 32.3%	\$88,500	- 0.1%	\$7.3	+ 23.7%
Henrietta	540	- 2.4%	351	- 11.6%	\$145,000	+ 6.6%	\$55.6	- 8.6%
Irondequoit	1,055	- 8.5%	672	+ 3.7%	\$112,500	+ 2.3%	\$79.0	+ 6.0%
Mendon/Honeoye Falls	168	- 9.2%	98	+ 28.9%	\$284,000	+ 13.8%	\$29.3	+ 47.2%
Penfield	641	- 4.2%	426	+ 2.9%	\$197,450	+ 1.3%	\$91.2	+ 4.5%
Perinton/Fairport	827	+ 7.1%	542	+ 10.8%	\$195,000	+ 5.4%	\$115.9	+ 15.2%
Pittsford	661	+ 6.4%	332	- 1.5%	\$284,750	+ 8.7%	\$106.5	+ 3.4%
Rush	58	+ 26.1%	29	- 17.1%	\$190,900	- 13.4%	\$6.5	- 28.6%
Webster	733	- 5.7%	420	- 3.2%	\$182,750	+ 5.8%	\$84.4	- 4.1%
City of Rochester	1,894	- 5.5%	1,146	+ 18.8%	\$76,000	+ 0.1%	\$102.2	+ 14.4%
Ontario County	1,794	- 9.0%	949	+ 0.9%	\$151,500	- 2.3%	\$179.3	- 3.4%
Canandaigua	338	- 12.0%	198	+ 11.9%	\$200,000	- 3.8%	\$45.1	+ 0.7%
Victor	445	- 3.3%	167	- 2.3%	\$225,000	- 16.2%	\$40.7	- 16.8%
Livingston County	759	- 5.9%	412	+ 9.9%	\$130,250	+ 3.0%	\$60.7	+ 12.6%
Avon & Geneseo	146	- 9.3%	95	- 5.0%	\$161,000	+ 1.6%	\$18.2	+ 4.6%
Wayne County	1,230	- 4.7%	698	+ 12.8%	\$115,000	- 4.2%	\$85.9	+ 8.7%
Macedon	106	- 9.4%	78	+ 32.2%	\$142,250	- 7.6%	\$11.2	+ 23.1%
Genesee County	542	- 5.9%	351	+ 10.0%	\$97,000	- 7.6%	\$37.5	+ 3.9%
Batavia	191	- 10.3%	135	+ 3.1%	\$90,000	+ 0.6%	\$13.1	- 1.5%
Orleans County	671	- 6.3%	377	- 3.1%	\$79,900	- 4.4%	\$32.6	- 6.9%
Wyoming County	457	- 11.1%	231	+ 16.7%	\$87,990	- 3.8%	\$24.4	+ 14.0%
Yates County	348	- 2.0%	186	+ 7.5%	\$148,500	+ 4.9%	\$40.0	+ 9.6%
Allegany County	518	+ 37.0%	182	+ 58.3%	\$70,000	+ 12.9%	\$15.0	+ 63.0%
Steuben County	513	- 2.3%	270	+ 17.9%	\$87,000	+ 1.0%	\$33.9	+ 21.5%
Seneca County	352	+ 5.1%	179	+ 15.5%	\$100,000	+ 7.0%	\$25.1	+ 24.9%

Activity Overview - MLS Wide

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	09-2015	09-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Homes for Sale		20,097	14,360	- 28.5%	--	--	--
New Listings		4,800	4,406	- 8.2%	46,868	44,148	- 5.8%
Pending Sales		2,915	2,613	- 10.4%	27,647	29,305	+ 6.0%
Closed Sales		3,316	3,046	- 8.1%	24,244	25,963	+ 7.1%
\$ Volume of Closed Sales (in millions)		\$508.1	\$488.1	- 3.9%	\$3,676.8	\$3,940.5	+ 7.2%
Median Sales Price		\$130,000	\$134,000	+ 3.1%	\$129,000	\$129,000	0.0%
Pct. of Orig. Price Received		93.8%	94.4%	+ 0.6%	93.8%	94.1%	+ 0.3%
Months Supply of Inventory		7.2	4.8	- 33.3%	--	--	--
Housing Affordability Index		244	245	+ 0.4%	246	254	+ 3.3%