

Marketwatch Report

Q1-2019



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2019	1-Yr Chg	Q1-2019	1-Yr Chg	Q1-2019	1-Yr Chg	Q1-2019	1-Yr Chg	Q1-2019	1-Yr Chg
Monroe County	940	↓ - 12.6%	2,388	↓ - 3.5%	1,483	↓ - 1.3%	\$138,000	↑ + 6.2%	\$237.3	↑ + 5.3%
Ontario County	351	↓ - 1.4%	460	↓ - 0.2%	208	↓ - 19.7%	\$159,000	↑ + 8.2%	\$40.4	↓ - 22.6%
Livingston County	134	↓ - 14.1%	155	↓ - 10.4%	86	↓ - 14.9%	\$130,625	↑ + 13.6%	\$12.7	↓ - 10.1%
Wayne County	197	↓ - 12.1%	243	↓ - 7.6%	174	↑ + 3.0%	\$118,779	↓ - 1.0%	\$22.7	↓ - 1.7%
Genesee County	72	↓ - 20.0%	97	↑ + 5.4%	70	↓ - 20.5%	\$112,450	↑ + 6.1%	\$9.3	↓ - 4.9%
Orleans County	91	↓ - 42.8%	99	↓ - 26.7%	85	→ 0.0%	\$77,200	↓ - 16.1%	\$8.0	↓ - 7.6%
Wyoming County	80	↓ - 15.8%	78	↓ - 12.4%	51	↓ - 8.9%	\$93,840	↑ + 18.8%	\$5.6	↓ - 1.9%
Yates County	94	↑ + 9.3%	76	↓ - 12.6%	35	↓ - 32.7%	\$135,000	↓ - 6.9%	\$6.7	↓ - 45.2%
Allegany County	223	↑ + 7.7%	160	↑ + 23.1%	48	↓ - 29.4%	\$62,000	↓ - 16.2%	\$4.2	↓ - 24.7%
Steuben County	165	↓ - 6.8%	102	↓ - 9.7%	78	↑ + 9.9%	\$75,000	↓ - 21.5%	\$8.6	↓ - 19.3%
Seneca County	82	↑ + 9.3%	74	↑ + 4.2%	42	↓ - 16.0%	\$115,000	↓ - 12.3%	\$6.5	↑ + 0.3%
Cayuga County	207	↓ - 11.5%	174	↓ - 1.7%	101	↑ + 6.3%	\$112,000	↓ - 5.9%	\$12.1	↓ - 4.5%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	03-2018	03-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Homes for Sale		2,939	2,642	- 10.1%	--	--	--
New Listings		1,833	1,667	- 9.1%	4,270	4,110	- 3.7%
Pending Sales		1,340	1,214	- 9.4%	3,135	3,081	- 1.7%
Closed Sales		937	850	- 9.3%	2,600	2,465	- 5.2%
\$ Volume of Closed Sales (in millions)		\$142.8	\$135.3	- 5.3%	\$386.6	\$374.7	- 3.1%
Median Sales Price		\$130,000	\$135,000	+ 3.8%	\$126,900	\$131,000	+ 3.2%
Pct. of Orig. Price Received		94.2%	95.4%	+ 1.3%	93.8%	94.1%	+ 0.3%
Months Supply of Inventory		2.4	2.2	- 8.3%	--	--	--
Housing Affordability Index		235	225	- 4.3%	241	232	- 3.7%

Local Market Update for March 2019

A RESEARCH TOOL FROM UNYREIS



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Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	03-2019	1-Yr Chg	03-2019	1-Yr Chg	03-2019	1-Yr Chg	03-2019	1-Yr Chg	03-2019	1-Yr Chg
Monroe County	940	- 12.6%	951	- 9.0%	514	- 7.7%	\$141,000	+ 4.4%	\$86.2	- 0.6%
Chili	32	+ 6.7%	37	+ 32.1%	27	+ 50.0%	\$139,900	+ 12.0%	\$3.8	+ 72.7%
Clarkson	12	+ 20.0%	6	- 25.0%	2	0.0%	\$63,500	- 66.1%	\$0.1	- 75.0%
Gates	33	+ 10.0%	39	+ 8.3%	25	- 13.8%	\$120,000	+ 7.9%	\$3.0	- 6.3%
Greece	139	- 19.7%	173	- 10.4%	93	- 20.5%	\$131,500	+ 5.2%	\$12.9	- 25.0%
Hamlin	15	- 6.3%	11	- 8.3%	4	+ 33.3%	\$149,000	+ 86.3%	\$0.8	+ 300.0%
Ogden/Spencerport	14	- 36.4%	9	- 35.7%	7	- 66.7%	\$139,900	+ 6.8%	\$1.0	- 67.7%
Parma/Hilton	65	+ 10.2%	26	+ 4.0%	16	+ 14.3%	\$157,500	- 26.6%	\$2.7	- 3.6%
Riga/Churchville	4	0.0%	3	0.0%	1	- 66.7%	\$178,000	+ 67.9%	\$0.2	- 50.0%
Sweden/Brockport	21	+ 16.7%	20	+ 122.2%	5	- 37.5%	\$148,000	- 26.0%	\$0.6	- 57.1%
Wheatland/Mumford/Scottsville	4	- 55.6%	4	0.0%	1	- 50.0%	\$184,900	+ 58.0%	\$0.2	0.0%
Brighton	28	- 45.1%	44	- 24.1%	26	+ 18.2%	\$197,000	- 7.2%	\$5.3	- 17.2%
East Rochester	11	+ 10.0%	12	- 20.0%	8	0.0%	\$105,950	+ 41.3%	\$0.8	+ 33.3%
Henrietta	58	+ 87.1%	55	+ 25.0%	34	+ 17.2%	\$167,101	+ 15.2%	\$6.2	+ 37.8%
Irondequoit	65	- 11.0%	92	+ 1.1%	45	- 28.6%	\$134,900	+ 12.5%	\$6.3	- 17.1%
Mendon/Honeoye Falls	23	- 8.0%	16	+ 23.1%	4	- 33.3%	\$210,225	+ 1.1%	\$1.0	- 33.3%
Penfield	56	- 6.7%	55	- 25.7%	26	- 13.3%	\$208,750	- 12.5%	\$6.2	- 17.3%
Perinton/Fairport	77	- 9.4%	66	- 24.1%	35	+ 16.7%	\$200,000	+ 7.4%	\$7.8	+ 11.4%
Pittsford	77	- 17.2%	67	- 1.5%	26	+ 30.0%	\$275,000	- 4.8%	\$8.0	+ 48.1%
Rush	5	- 28.6%	2	- 33.3%	2	+ 100.0%	\$105,500	- 49.0%	\$0.2	0.0%
Webster	69	- 17.9%	67	- 9.5%	38	- 7.3%	\$212,500	+ 18.1%	\$9.1	+ 12.3%
City of Rochester	132	- 28.6%	147	- 21.0%	89	- 1.1%	\$90,500	+ 31.2%	\$10.0	+ 51.5%
Ontario County	351	- 1.4%	174	- 3.9%	81	- 13.8%	\$159,000	+ 3.2%	\$17.1	- 7.6%
Canandaigua	97	+ 4.3%	50	+ 4.2%	18	- 5.3%	\$182,000	- 11.2%	\$4.9	+ 28.9%
Victor	86	+ 4.9%	34	- 32.0%	16	- 30.4%	\$275,000	- 3.5%	\$5.0	- 19.4%
Livingston County	134	- 14.1%	54	- 32.5%	23	- 34.3%	\$130,000	+ 30.0%	\$3.3	- 29.8%
Avon & Geneseo	24	- 35.1%	11	- 50.0%	7	- 22.2%	\$180,000	+ 85.8%	\$1.3	- 13.3%
Wayne County	197	- 12.1%	100	- 20.6%	55	0.0%	\$123,497	+ 2.9%	\$7.3	- 6.4%
Macedon	14	- 12.5%	9	+ 50.0%	3	+ 50.0%	\$204,900	+ 111.2%	\$0.6	+ 200.0%
Genesee County	72	- 20.0%	39	+ 21.9%	16	- 54.3%	\$108,700	+ 6.0%	\$2.0	- 41.2%
Batavia	32	- 23.8%	13	+ 30.0%	7	- 65.0%	\$84,900	+ 14.7%	\$0.7	- 58.8%
Orleans County	91	- 42.8%	32	- 48.4%	37	+ 32.1%	\$76,200	- 34.9%	\$3.4	- 2.9%
Wyoming County	80	- 15.8%	45	+ 15.4%	17	- 10.5%	\$80,500	+ 3.2%	\$1.7	- 15.0%
Yates County	94	+ 9.3%	26	- 35.0%	16	+ 6.7%	\$155,000	+ 3.3%	\$4.1	+ 10.8%
Allegany County	223	+ 7.7%	88	0.0%	14	- 33.3%	\$59,250	- 18.8%	\$0.8	- 52.9%
Steuben County	165	- 6.8%	41	0.0%	23	- 4.2%	\$75,000	- 25.2%	\$3.3	- 21.4%
Seneca County	82	+ 9.3%	31	+ 29.2%	16	- 11.1%	\$121,750	- 18.0%	\$2.5	+ 8.7%
Cayuga County	207	- 11.5%	83	+ 13.7%	37	+ 2.8%	\$74,000	- 37.3%	\$3.4	- 22.7%
Chautauqua County	492	- 12.3%	120	- 10.4%	70	+ 32.1%	\$89,000	+ 13.7%	\$9.6	+ 57.4%
Cattaraugus County	422	- 15.9%	87	+ 3.6%	45	- 8.2%	\$82,500	+ 18.0%	\$4.5	+ 18.4%

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	2,388	- 3.5%	1,483	- 1.3%	\$138,000	+ 6.2%	\$237.3	+ 5.4%
Chili	97	+ 15.5%	71	+ 29.1%	\$134,900	- 3.6%	\$10.2	+ 29.1%
Clarkson	23	+ 15.0%	10	0.0%	\$134,000	- 2.5%	\$1.3	- 18.8%
Gates	93	+ 1.1%	76	0.0%	\$118,950	+ 8.1%	\$9.2	+ 12.2%
Greece	389	- 9.7%	242	- 6.9%	\$130,000	+ 4.0%	\$34.8	- 3.1%
Hamlin	30	+ 57.9%	14	+ 16.7%	\$138,500	+ 24.8%	\$2.2	+ 83.3%
Ogden/Spencerport	44	- 15.4%	35	- 18.6%	\$155,000	+ 3.4%	\$6.0	- 18.9%
Parma/Hilton	65	+ 16.1%	39	- 7.1%	\$154,000	- 17.9%	\$6.2	- 20.5%
Riga/Churchville	9	- 10.0%	6	- 40.0%	\$181,950	+ 58.2%	\$1.2	0.0%
Sweden/Brockport	35	+ 29.6%	28	+ 12.0%	\$138,200	- 13.4%	\$3.6	- 10.0%
Wheatland/Mumford/Scottsville	11	- 15.4%	7	- 36.4%	\$150,000	+ 15.4%	\$0.9	- 40.0%
Brighton	96	- 16.5%	67	+ 34.0%	\$195,000	- 2.5%	\$14.7	+ 13.1%
East Rochester	32	0.0%	18	- 14.3%	\$103,250	+ 21.6%	\$1.8	0.0%
Henrietta	138	+ 36.6%	76	- 8.4%	\$161,000	+ 10.3%	\$13.3	- 2.9%
Irondequoit	216	- 3.1%	147	- 12.5%	\$127,950	+ 6.6%	\$19.6	- 5.8%
Mendon/Honeoye Falls	40	+ 14.3%	19	+ 35.7%	\$220,000	+ 5.8%	\$4.5	+ 45.2%
Penfield	127	- 25.3%	68	- 10.5%	\$195,750	- 10.2%	\$15.7	- 9.8%
Perinton/Fairport	158	- 11.2%	98	+ 4.3%	\$199,900	+ 6.9%	\$20.8	- 3.3%
Pittsford	173	+ 9.5%	67	+ 24.1%	\$260,000	+ 0.4%	\$19.6	+ 37.1%
Rush	11	0.0%	5	+ 25.0%	\$260,000	+ 20.4%	\$1.1	+ 22.2%
Webster	194	- 4.0%	95	- 2.1%	\$192,900	+ 9.9%	\$21.1	+ 12.2%
City of Rochester	407	- 8.5%	295	- 1.0%	\$84,000	+ 20.2%	\$29.3	+ 26.8%
Ontario County	460	- 0.2%	208	- 19.7%	\$159,000	+ 8.2%	\$40.4	- 22.8%
Canandaigua	113	+ 6.6%	45	- 2.2%	\$185,000	+ 3.1%	\$9.9	+ 2.1%
Victor	105	- 18.0%	41	- 18.0%	\$275,000	+ 16.6%	\$11.6	- 14.7%
Livingston County	155	- 10.4%	86	- 14.9%	\$130,625	+ 13.6%	\$12.7	- 9.9%
Avon & Geneseo	28	- 34.9%	24	- 7.7%	\$156,750	+ 9.4%	\$4.5	+ 2.3%
Wayne County	243	- 7.6%	174	+ 3.0%	\$118,779	- 1.0%	\$22.7	- 1.7%
Macedon	23	+ 43.8%	15	+ 15.4%	\$158,000	+ 26.5%	\$2.5	+ 31.6%
Genesee County	97	+ 5.4%	70	- 20.5%	\$112,450	+ 6.1%	\$9.3	- 5.1%
Batavia	41	+ 10.8%	33	- 8.3%	\$100,000	+ 11.1%	\$3.7	+ 5.7%
Orleans County	99	- 26.7%	85	0.0%	\$77,200	- 16.1%	\$8.0	- 8.0%
Wyoming County	78	- 12.4%	51	- 8.9%	\$93,840	+ 18.8%	\$5.6	- 1.8%
Yates County	76	- 12.6%	35	- 32.7%	\$135,000	- 6.9%	\$6.7	- 45.5%
Allegany County	160	+ 23.1%	48	- 29.4%	\$62,000	- 16.2%	\$4.2	- 25.0%
Steuben County	102	- 9.7%	78	+ 9.9%	\$75,000	- 21.5%	\$8.6	- 19.6%
Seneca County	74	+ 4.2%	42	- 16.0%	\$115,000	- 12.3%	\$6.5	0.0%
Cayuga County	174	- 1.7%	101	+ 6.3%	\$112,000	- 5.9%	\$12.1	- 4.7%
Chautauqua County	399	+ 5.8%	191	- 3.5%	\$83,000	+ 2.8%	\$23.2	- 1.7%
Cattaraugus County	225	+ 2.3%	133	- 8.3%	\$86,500	+ 21.4%	\$15.2	- 0.7%