

# Marketwatch Report

## Q2-2019



# County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q2-2019	1-Yr Chg	Q2-2019	1-Yr Chg	Q2-2019	1-Yr Chg	Q2-2019	1-Yr Chg	Q2-2019	1-Yr Chg
<b>Monroe County</b>	1,201	↓ - 13.5%	3,686	↓ - 3.6%	2,145	↓ - 10.3%	\$155,000	↑ + 2.6%	\$395.3	↓ - 7.2%
<b>Ontario County</b>	470	↓ - 1.7%	742	↑ + 0.8%	321	↑ + 3.9%	\$210,000	↑ + 13.5%	\$79.5	↑ + 16.2%
<b>Livingston County</b>	178	↑ + 10.6%	283	↑ + 26.3%	136	↓ - 12.8%	\$142,875	↑ + 14.3%	\$21.8	↓ - 2.1%
<b>Wayne County</b>	237	↓ - 12.2%	408	↓ - 8.9%	225	↓ - 7.0%	\$135,500	↑ + 0.4%	\$33.2	↓ - 3.4%
<b>Genesee County</b>	82	↓ - 27.4%	177	↓ - 6.8%	87	↓ - 22.3%	\$119,500	↑ + 2.7%	\$10.8	↓ - 17.6%
<b>Orleans County</b>	119	↓ - 33.5%	168	↓ - 19.6%	87	↓ - 32.6%	\$100,000	↑ + 11.1%	\$9.1	↓ - 29.6%
<b>Wyoming County</b>	103	↓ - 20.8%	159	↓ - 6.5%	58	↓ - 20.5%	\$109,250	↑ + 13.2%	\$7.3	↓ - 6.8%
<b>Yates County</b>	118	↓ - 10.6%	140	↓ - 6.7%	54	↓ - 8.5%	\$168,702	↓ - 7.3%	\$13.3	↓ - 10.4%
<b>Allegany County</b>	193	↓ - 11.9%	154	↓ - 17.2%	91	↑ + 1.1%	\$83,750	↑ + 4.7%	\$7.4	↑ + 24.0%
<b>Steuben County</b>	197	↑ + 0.5%	200	↑ + 5.8%	75	↓ - 17.6%	\$86,000	↓ - 11.3%	\$10.1	↓ - 32.2%
<b>Seneca County</b>	78	↓ - 9.3%	101	↓ - 2.9%	55	↓ - 1.8%	\$90,450	↓ - 6.9%	\$7.2	↑ + 11.8%
<b>Cayuga County</b>	312	↑ + 8.3%	328	↑ + 4.5%	136	↓ - 0.7%	\$125,950	↑ + 0.8%	\$19.4	↓ - 4.6%

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	06-2018	06-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Homes for Sale</b>		3,645	<b>3,290</b>	- 9.7%	--	--	--
<b>New Listings</b>		2,327	<b>2,220</b>	- 4.6%	11,022	<b>10,659</b>	- 3.3%
<b>Pending Sales</b>		1,560	<b>1,535</b>	- 1.6%	7,750	<b>7,771</b>	+ 0.3%
<b>Closed Sales</b>		1,586	<b>1,208</b>	- 23.8%	6,447	<b>6,024</b>	- 6.6%
<b>\$ Volume of Closed Sales</b> (in millions)		\$275.4	<b>\$221.6</b>	- 19.5%	\$1,034.1	<b>\$1,001.9</b>	- 3.1%
<b>Median Sales Price</b>		\$149,500	<b>\$155,000</b>	+ 3.7%	\$136,500	<b>\$140,489</b>	+ 2.9%
<b>Pct. of Orig. Price Received</b>		97.8%	<b>98.2%</b>	+ 0.4%	95.6%	<b>96.1%</b>	+ 0.5%
<b>Months Supply of Inventory</b>		3.0	<b>2.7</b>	- 10.0%	--	--	--
<b>Housing Affordability Index</b>		203	<b>196</b>	- 3.4%	222	<b>217</b>	- 2.3%

# Local Market Update for June 2019

A RESEARCH TOOL FROM UNYREIS



## Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	06-2019	1-Yr Chg	06-2019	1-Yr Chg	06-2019	1-Yr Chg	06-2019	1-Yr Chg	06-2019	1-Yr Chg
<b>Monroe County</b>	<b>1,201</b>	<b>- 13.5%</b>	<b>1,263</b>	<b>- 3.8%</b>	<b>710</b>	<b>- 27.8%</b>	<b>\$162,200</b>	<b>+ 3.0%</b>	<b>\$137.4</b>	<b>- 25.4%</b>
Chili	26	- 27.8%	40	- 4.8%	30	- 31.8%	\$162,900	+ 9.3%	\$5.5	- 21.4%
Clarkson	15	- 28.6%	9	- 55.0%	10	+ 11.1%	\$187,250	+ 15.9%	\$2.1	+ 40.0%
Gates	34	- 24.4%	46	- 20.7%	29	- 9.4%	\$128,000	+ 10.8%	\$3.6	- 7.7%
Greece	174	- 15.9%	186	- 10.6%	109	- 33.5%	\$149,900	+ 15.3%	\$17.8	- 23.3%
Hamlin	18	- 28.0%	18	+ 38.5%	6	- 33.3%	\$143,250	+ 27.9%	\$0.9	0.0%
Ogden/Spencerport	25	- 19.4%	33	- 8.3%	20	- 23.1%	\$202,500	+ 18.8%	\$4.0	- 20.0%
Parma/Hilton	60	- 7.7%	39	+ 8.3%	18	- 10.0%	\$160,500	- 14.7%	\$3.6	- 5.3%
Riga/Churchville	11	+ 37.5%	9	+ 28.6%	4	- 20.0%	\$192,500	- 3.3%	\$0.8	- 20.0%
Sweden/Brockport	24	+ 60.0%	28	+ 40.0%	14	+ 75.0%	\$155,000	+ 47.3%	\$2.5	+ 177.8%
Wheatland/Mumford/Scottsville	11	+ 83.3%	12	+ 200.0%	8	+ 14.3%	\$154,750	+ 14.6%	\$1.2	+ 9.1%
Brighton	42	- 32.3%	57	- 5.0%	40	- 25.9%	\$224,950	+ 11.4%	\$10.7	- 20.7%
East Rochester	9	- 30.8%	9	- 30.8%	5	- 58.3%	\$125,100	+ 4.3%	\$0.6	- 57.1%
Henrietta	74	+ 39.6%	80	+ 11.1%	28	- 41.7%	\$181,900	+ 16.2%	\$5.6	- 30.9%
Irondequoit	87	- 13.0%	111	- 9.8%	73	- 32.4%	\$135,000	0.0%	\$10.1	- 34.0%
Mendon/Honeoye Falls	37	+ 2.8%	18	- 18.2%	7	- 50.0%	\$395,000	- 1.3%	\$2.6	- 51.9%
Penfield	70	- 17.6%	85	- 3.4%	41	- 37.9%	\$245,000	+ 9.9%	\$10.8	- 34.5%
Perinton/Fairport	135	+ 22.7%	130	+ 16.1%	59	- 20.3%	\$240,000	+ 4.3%	\$15.7	- 12.3%
Pittsford	108	0.0%	94	+ 2.2%	40	- 31.0%	\$331,500	- 0.3%	\$13.9	- 37.4%
Rush	10	- 41.2%	2	- 77.8%	5	+ 66.7%	\$250,000	+ 28.2%	\$1.2	+ 100.0%
Webster	106	- 3.6%	88	- 17.0%	45	- 40.8%	\$205,000	- 7.2%	\$10.2	- 41.7%
City of Rochester	125	- 46.8%	169	- 1.7%	119	- 19.0%	\$113,500	+ 5.1%	\$14.2	- 19.3%
<b>Ontario County</b>	<b>470</b>	<b>- 1.7%</b>	<b>254</b>	<b>+ 7.6%</b>	<b>124</b>	<b>- 5.3%</b>	<b>\$213,750</b>	<b>+ 15.5%</b>	<b>\$31.7</b>	<b>+ 12.4%</b>
Canandaigua	112	+ 0.9%	65	+ 38.3%	23	- 8.0%	\$211,000	+ 6.6%	\$6.8	+ 21.4%
Victor	92	- 6.1%	41	- 30.5%	24	- 27.3%	\$267,500	+ 4.3%	\$6.9	- 30.3%
<b>Livingston County</b>	<b>178</b>	<b>+ 10.6%</b>	<b>96</b>	<b>+ 24.7%</b>	<b>49</b>	<b>- 22.2%</b>	<b>\$167,500</b>	<b>+ 25.7%</b>	<b>\$9.1</b>	<b>- 3.2%</b>
Avon & Geneseo	30	- 23.1%	21	+ 31.3%	11	- 21.4%	\$167,500	+ 4.7%	\$2.0	- 23.1%
<b>Wayne County</b>	<b>237</b>	<b>- 12.2%</b>	<b>139</b>	<b>- 12.0%</b>	<b>69</b>	<b>- 35.5%</b>	<b>\$145,000</b>	<b>- 1.4%</b>	<b>\$10.7</b>	<b>- 33.1%</b>
Macedon	13	- 38.1%	11	- 42.1%	8	- 20.0%	\$197,500	- 0.1%	\$1.6	- 15.8%
<b>Genesee County</b>	<b>82</b>	<b>- 27.4%</b>	<b>60</b>	<b>- 24.1%</b>	<b>36</b>	<b>- 20.0%</b>	<b>\$123,500</b>	<b>+ 3.3%</b>	<b>\$4.5</b>	<b>- 15.1%</b>
Batavia	33	- 43.1%	26	- 18.8%	15	- 6.3%	\$106,000	+ 14.6%	\$1.6	- 5.9%
<b>Orleans County</b>	<b>119</b>	<b>- 33.5%</b>	<b>59</b>	<b>- 20.3%</b>	<b>26</b>	<b>- 45.8%</b>	<b>\$82,750</b>	<b>- 17.2%</b>	<b>\$2.8</b>	<b>- 42.9%</b>
<b>Wyoming County</b>	<b>103</b>	<b>- 20.8%</b>	<b>55</b>	<b>- 14.1%</b>	<b>28</b>	<b>+ 7.7%</b>	<b>\$121,250</b>	<b>+ 21.9%</b>	<b>\$3.7</b>	<b>+ 19.4%</b>
<b>Yates County</b>	<b>118</b>	<b>- 10.6%</b>	<b>37</b>	<b>- 33.9%</b>	<b>21</b>	<b>- 19.2%</b>	<b>\$197,500</b>	<b>- 23.1%</b>	<b>\$5.9</b>	<b>- 24.4%</b>
<b>Allegany County</b>	<b>193</b>	<b>- 11.9%</b>	<b>52</b>	<b>- 27.8%</b>	<b>58</b>	<b>+ 13.7%</b>	<b>\$84,000</b>	<b>+ 18.2%</b>	<b>\$4.1</b>	<b>+ 115.8%</b>
<b>Steuben County</b>	<b>197</b>	<b>+ 0.5%</b>	<b>67</b>	<b>+ 11.7%</b>	<b>31</b>	<b>+ 6.9%</b>	<b>\$99,000</b>	<b>- 9.2%</b>	<b>\$4.4</b>	<b>+ 22.2%</b>
<b>Seneca County</b>	<b>78</b>	<b>- 9.3%</b>	<b>30</b>	<b>+ 25.0%</b>	<b>15</b>	<b>+ 7.1%</b>	<b>\$92,597</b>	<b>- 31.4%</b>	<b>\$1.7</b>	<b>- 29.2%</b>
<b>Cayuga County</b>	<b>312</b>	<b>+ 8.3%</b>	<b>108</b>	<b>- 3.6%</b>	<b>39</b>	<b>- 36.1%</b>	<b>\$139,000</b>	<b>+ 15.8%</b>	<b>\$5.5</b>	<b>- 36.8%</b>
<b>Chautauqua County</b>	<b>647</b>	<b>+ 0.2%</b>	<b>210</b>	<b>- 7.1%</b>	<b>107</b>	<b>+ 13.8%</b>	<b>\$120,000</b>	<b>+ 34.8%</b>	<b>\$17.3</b>	<b>+ 68.0%</b>
<b>Cattaraugus County</b>	<b>470</b>	<b>- 17.1%</b>	<b>121</b>	<b>+ 2.5%</b>	<b>53</b>	<b>0.0%</b>	<b>\$80,000</b>	<b>- 10.1%</b>	<b>\$6.0</b>	<b>- 3.2%</b>

# Local Market Update for June 2019

A RESEARCH TOOL FROM UNYREIS



## Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
<b>Monroe County</b>	<b>6,074</b>	<b>- 3.6%</b>	<b>3,691</b>	<b>- 5.2%</b>	<b>\$148,000</b>	<b>+ 2.8%</b>	<b>\$642.1</b>	<b>- 1.4%</b>
Chili	216	- 11.1%	160	+ 6.0%	\$145,000	+ 0.1%	\$24.7	+ 7.4%
Clarkson	53	- 5.4%	31	0.0%	\$165,000	+ 7.1%	\$5.0	0.0%
Gates	235	- 6.7%	175	- 2.2%	\$123,500	+ 5.6%	\$21.5	+ 3.4%
Greece	932	- 8.4%	579	- 15.8%	\$139,300	+ 5.1%	\$87.8	- 11.3%
Hamlin	73	+ 25.9%	29	- 19.4%	\$132,000	+ 21.2%	\$4.3	+ 10.3%
Ogden/Spencerport	146	+ 0.7%	77	- 18.1%	\$169,900	+ 9.3%	\$14.8	- 10.8%
Parma/Hilton	165	+ 11.5%	90	+ 3.4%	\$156,000	- 8.2%	\$16.3	+ 3.2%
Riga/Churchville	32	+ 10.3%	17	- 10.5%	\$170,000	+ 37.1%	\$2.9	+ 7.4%
Sweden/Brockport	106	+ 55.9%	64	+ 18.5%	\$148,500	+ 17.9%	\$9.4	+ 25.3%
Wheatland/Mumford/Scottsville	39	+ 14.7%	22	- 18.5%	\$141,000	+ 4.4%	\$3.1	- 16.2%
Brighton	269	- 12.4%	177	0.0%	\$202,500	+ 1.3%	\$42.8	+ 0.2%
East Rochester	63	- 8.7%	47	- 2.1%	\$106,500	+ 18.2%	\$4.9	+ 6.5%
Henrietta	337	+ 13.9%	180	- 9.5%	\$166,000	+ 11.4%	\$33.2	- 1.5%
Irondequoit	553	- 7.7%	399	- 5.7%	\$130,000	+ 1.2%	\$54.2	- 3.9%
Mendon/Honeoye Falls	97	+ 6.6%	46	+ 17.9%	\$271,225	- 3.1%	\$13.2	+ 9.1%
Penfield	345	- 17.3%	205	- 10.9%	\$228,000	+ 3.9%	\$50.0	- 8.8%
Perinton/Fairport	520	+ 7.0%	270	- 4.6%	\$215,000	+ 2.4%	\$64.8	- 0.8%
Pittsford	447	+ 5.4%	188	+ 2.2%	\$285,000	- 1.9%	\$60.3	- 3.7%
Rush	29	- 19.4%	18	+ 63.6%	\$271,750	+ 39.4%	\$4.5	+ 104.5%
Webster	469	- 3.5%	238	- 7.4%	\$201,950	+ 4.7%	\$53.2	- 3.1%
City of Rochester	948	- 8.7%	679	+ 0.3%	\$90,000	+ 11.1%	\$71.2	+ 11.8%
<b>Ontario County</b>	<b>1,202</b>	<b>+ 0.4%</b>	<b>534</b>	<b>- 6.0%</b>	<b>\$183,000</b>	<b>+ 10.9%</b>	<b>\$120.8</b>	<b>+ 0.1%</b>
Canandaigua	284	+ 8.0%	110	+ 5.8%	\$210,000	+ 6.6%	\$28.4	+ 15.9%
Victor	246	- 25.0%	114	- 10.9%	\$277,000	+ 1.7%	\$33.6	- 11.8%
<b>Livingston County</b>	<b>438</b>	<b>+ 10.3%</b>	<b>229</b>	<b>- 10.9%</b>	<b>\$135,000</b>	<b>+ 8.9%</b>	<b>\$35.3</b>	<b>- 2.8%</b>
Avon & Geneseo	88	+ 3.5%	58	0.0%	\$163,250	+ 16.6%	\$10.2	+ 6.3%
<b>Wayne County</b>	<b>651</b>	<b>- 8.4%</b>	<b>403</b>	<b>- 1.9%</b>	<b>\$125,250</b>	<b>- 3.7%</b>	<b>\$56.4</b>	<b>- 1.9%</b>
Macedon	56	- 12.5%	38	+ 18.8%	\$167,801	+ 0.2%	\$6.4	+ 16.4%
<b>Genesee County</b>	<b>274</b>	<b>- 2.8%</b>	<b>158</b>	<b>- 21.0%</b>	<b>\$117,250</b>	<b>+ 5.2%</b>	<b>\$20.3</b>	<b>- 11.4%</b>
Batavia	107	- 10.1%	70	- 10.3%	\$104,500	+ 16.1%	\$7.8	- 1.3%
<b>Orleans County</b>	<b>267</b>	<b>- 22.4%</b>	<b>174</b>	<b>- 18.7%</b>	<b>\$90,000</b>	<b>- 1.6%</b>	<b>\$17.4</b>	<b>- 19.1%</b>
<b>Wyoming County</b>	<b>237</b>	<b>- 8.5%</b>	<b>109</b>	<b>- 15.5%</b>	<b>\$100,000</b>	<b>+ 11.1%</b>	<b>\$12.9</b>	<b>- 4.4%</b>
<b>Yates County</b>	<b>216</b>	<b>- 8.9%</b>	<b>89</b>	<b>- 19.8%</b>	<b>\$160,000</b>	<b>- 3.0%</b>	<b>\$20.0</b>	<b>- 26.2%</b>
<b>Allegany County</b>	<b>314</b>	<b>- 0.6%</b>	<b>141</b>	<b>- 10.8%</b>	<b>\$75,000</b>	<b>0.0%</b>	<b>\$11.7</b>	<b>+ 1.7%</b>
<b>Steuben County</b>	<b>302</b>	<b>0.0%</b>	<b>154</b>	<b>- 4.9%</b>	<b>\$80,800</b>	<b>- 15.4%</b>	<b>\$18.8</b>	<b>- 26.6%</b>
<b>Seneca County</b>	<b>175</b>	<b>0.0%</b>	<b>97</b>	<b>- 8.5%</b>	<b>\$93,000</b>	<b>- 13.2%</b>	<b>\$13.7</b>	<b>+ 6.2%</b>
<b>Cayuga County</b>	<b>502</b>	<b>+ 2.2%</b>	<b>238</b>	<b>+ 2.6%</b>	<b>\$120,500</b>	<b>- 2.4%</b>	<b>\$31.6</b>	<b>- 4.2%</b>
<b>Chautauqua County</b>	<b>1,006</b>	<b>+ 3.4%</b>	<b>491</b>	<b>+ 3.2%</b>	<b>\$88,000</b>	<b>+ 0.1%</b>	<b>\$62.1</b>	<b>+ 10.3%</b>
<b>Cattaraugus County</b>	<b>560</b>	<b>+ 0.5%</b>	<b>320</b>	<b>+ 2.9%</b>	<b>\$85,000</b>	<b>+ 6.3%</b>	<b>\$36.4</b>	<b>+ 6.1%</b>