

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



New York State Association of REALTORS®, Inc.

Key Metrics	Historical Sparkbars	1-2012	1-2013	Percent Change	YTD 2012	YTD 2013	Percent Change
New Listings		16,827	15,822	- 6.0%	16,827	15,822	- 6.0%
Pending Sales		6,255	7,250	+ 15.9%	6,255	7,250	+ 15.9%
Closed Sales		5,689	6,231	+ 9.5%	5,689	6,231	+ 9.5%
Days on Market		131	127	- 3.1%	131	127	- 3.1%
Median Sales Price		\$209,500	\$220,000	+ 5.0%	\$209,500	\$220,000	+ 5.0%
Average Sales Price		\$284,403	\$296,793	+ 4.4%	\$284,403	\$296,793	+ 4.4%
Pct. of List Price Received		93.7%	94.2%	+ 0.5%	93.7%	94.2%	+ 0.5%
Affordability Index		159	163	+ 2.5%	159	163	+ 2.5%
Homes for Sale		92,025	74,721	- 18.8%	--	--	--
Months Supply		12.3	8.9	- 27.6%	--	--	--

Activity by County

Key metrics by report month for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -
Albany* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Allegany	43	37	-14.0%	25	15	-40.0%	\$65,000	\$59,250	-8.8%	341	361	+5.9%	13.6	13.4	-2.0%
Bronx	227	222	-2.2%	65	51	-21.5%	\$275,000	\$290,000	+5.5%	1,348	1,050	-22.1%	23.3	13.2	-43.3%
Broome	169	174	+3.0%	115	78	-32.2%	\$101,860	\$92,800	-8.9%	947	823	-13.1%	8.5	7.7	-9.9%
Cattaraugus* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Cayuga	56	66	+17.9%	27	45	+66.7%	\$87,980	\$95,000	+8.0%	455	408	-10.3%	10.7	9.1	-14.8%
Chautauqua	107	154	+43.9%	37	54	+45.9%	\$83,000	\$68,750	-17.2%	789	1,223	+55.0%	10.9	15.9	+45.1%
Chemung	74	84	+13.5%	46	37	-19.6%	\$94,000	\$93,250	-0.8%	298	375	+25.8%	5.3	7.2	+36.0%
Chenango	56	43	-23.2%	27	21	-22.2%	\$94,000	\$82,400	-12.3%	414	388	-6.3%	16.5	15.7	-4.7%
Clinton	48	44	-8.3%	25	24	-4.0%	\$99,900	\$119,000	+19.1%	354	406	+14.7%	10.0	12.0	+19.2%
Columbia	92	101	+9.8%	31	30	-3.2%	\$185,000	\$225,750	+22.0%	1,017	862	-15.2%	25.0	17.4	-30.6%
Cortland	36	44	+22.2%	10	15	+50.0%	\$129,545	\$95,000	-26.7%	259	240	-7.3%	10.7	9.5	-11.0%
Delaware	62	101	+62.9%	17	27	+58.8%	\$122,000	\$110,000	-9.8%	570	725	+27.2%	37.0	29.5	-20.2%
Dutchess	414	402	-2.9%	111	136	+22.5%	\$239,000	\$230,000	-3.8%	2,649	2,189	-17.4%	17.1	12.2	-28.4%
Erie* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Essex	41	56	+36.6%	9	18	+100.0%	\$200,000	\$168,250	-15.9%	682	629	-7.8%	28.7	20.6	-28.2%
Franklin	36	26	-27.8%	20	19	-5.0%	\$116,000	\$119,000	+2.6%	437	398	-8.9%	19.8	18.8	-5.0%
Fulton	51	52	+2.0%	28	22	-21.4%	\$94,000	\$116,500	+23.9%	550	500	-9.1%	19.1	15.2	-20.2%
Genesee* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Greene	111	132	+18.9%	23	28	+21.7%	\$159,000	\$127,000	-20.1%	1,121	880	-21.5%	30.0	21.8	-27.5%
Hamilton	10	7	-30.0%	5	2	-60.0%	\$167,500	\$90,500	-46.0%	134	127	-5.2%	28.7	22.4	-21.9%
Herkimer	44	41	-6.8%	12	19	+58.3%	\$88,580	\$125,000	+41.1%	319	284	-11.0%	16.2	12.7	-21.6%

Activity by County (continued)

Key metrics by report month for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -
Jefferson	143	105	-26.6%	48	52	+8.3%	\$124,000	\$156,500	+26.2%	945	824	-12.8%	12.4	10.7	-13.1%
Kings	322	284	-11.8%	89	119	+33.7%	\$550,000	\$535,000	-2.7%	2,081	1,407	-32.4%	17.8	9.5	-46.5%
Lewis	18	25	+38.9%	7	11	+57.1%	\$117,450	\$81,500	-30.6%	209	202	-3.3%	17.2	13.1	-23.7%
Livingston* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Madison	65	67	+3.1%	27	30	+11.1%	\$190,000	\$110,000	-42.1%	504	427	-15.3%	11.6	8.9	-23.5%
Monroe	1,030	995	-3.4%	368	401	+9.0%	\$118,000	\$120,000	+1.7%	2,876	2,446	-15.0%	5.1	4.0	-20.8%
Montgomery* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Nassau	1,861	1,742	-6.4%	630	639	+1.4%	\$386,000	\$400,000	+3.6%	8,736	6,599	-24.5%	11.6	7.9	-31.9%
New York †	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Niagara* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oneida	209	235	+12.4%	76	80	+5.3%	\$96,400	\$110,000	+14.1%	1,064	907	-14.8%	9.2	7.1	-23.2%
Onondaga	506	435	-14.0%	224	260	+16.1%	\$119,000	\$124,900	+5.0%	2,659	1,875	-29.5%	8.2	5.2	-37.2%
Ontario	175	184	+5.1%	64	47	-26.6%	\$127,000	\$129,000	+1.6%	729	572	-21.5%	9.3	6.2	-32.6%
Orange* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Orleans* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Oswego	106	95	-10.4%	47	47	0.0%	\$88,000	\$85,000	-3.4%	694	586	-15.6%	11.3	8.5	-24.5%
Otsego	83	63	-24.1%	20	23	+15.0%	\$97,500	\$143,685	+47.4%	616	578	-6.2%	22.3	18.4	-17.6%
Putnam* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Queens	1,852	1,603	-13.4%	540	637	+18.0%	\$345,000	\$359,000	+4.1%	9,000	6,697	-25.6%	13.1	9.1	-30.8%
Rensselaer* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Richmond	519	476	-8.3%	155	228	+47.1%	\$370,000	\$370,000	0.0%	3,208	2,316	-27.8%	15.8	9.6	-39.0%
Rockland* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Activity by County (continued)

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	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -	1-2012	1-2013	+ / -
St Lawrence	81	84	+3.7%	27	45	+66.7%	\$75,500	\$91,250	+20.9%	755	672	-11.0%	14.5	12.5	-13.6%
Saratoga* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie* (1)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	17	19	+11.8%	8	13	+62.5%	\$89,000	\$175,000	+96.6%	135	113	-16.3%	9.2	9.3	+1.5%
Seneca	38	30	-21.1%	12	15	+25.0%	\$62,250	\$106,000	+70.3%	222	146	-34.2%	10.2	6.4	-37.1%
Steuben	115	102	-11.3%	45	39	-13.3%	\$79,000	\$108,000	+36.7%	591	642	+8.6%	9.5	11.3	+19.1%
Suffolk	2,273	2,117	-6.9%	682	795	+16.6%	\$290,000	\$310,000	+6.9%	11,522	9,458	-17.9%	14.1	10.5	-25.1%
Sullivan	124	133	+7.3%	34	39	+14.7%	\$103,910	\$109,750	+5.6%	1,468	1,326	-9.7%	28.3	24.6	-13.0%
Tioga	33	39	+18.2%	29	15	-48.3%	\$110,000	\$86,000	-21.8%	193	194	+0.5%	8.2	8.8	+6.6%
Tompkins	70	78	+11.4%	36	39	+8.3%	\$165,495	\$172,500	+4.2%	372	213	-42.7%	6.7	3.3	-50.2%
Ulster	230	283	+23.0%	87	84	-3.4%	\$173,000	\$200,000	+15.6%	1,988	1,786	-10.2%	19.7	15.4	-21.8%
Warren	126	96	-23.8%	43	35	-18.6%	\$175,000	\$164,000	-6.3%	1,129	929	-17.7%	19.7	14.3	-27.8%
Washington	69	67	-2.9%	37	28	-24.3%	\$123,600	\$150,490	+21.8%	769	612	-20.4%	21.0	14.2	-32.6%
Wayne	115	134	+16.5%	46	31	-32.6%	\$113,599	\$107,000	-5.8%	503	472	-6.2%	8.2	7.4	-10.3%
Westchester* (2)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wyoming* (3)	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Yates	33	36	+9.1%	15	13	-13.3%	\$120,000	\$119,000	-0.8%	205	174	-15.1%	10.0	9.2	-7.6%
New York State	16,827	15,822	-6.0%	5,689	6,231	+9.5%	\$209,500	\$220,000	+5.0%	92,025	74,721	-18.8%	12.3	8.9	-27.6%

[†] Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity.

* These data are included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below:

(1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191

(2) Hudson Gateway Association of REALTORS®, 60 South Broadway, White Plains, NY 10601, 914-681-0833

(3) Buffalo Niagara Association of REALTORS®, 200 John James Audubon Pkwy, Amherst, NY 14228, 716-636-9000