

Marketwatch Report

Q2-2017



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q2-2017	1-Yr Chg	Q2-2017	1-Yr Chg	Q2-2017	1-Yr Chg	Q2-2017	1-Yr Chg	Q2-2017	1-Yr Chg
Monroe County	1,597	↓ - 37.5%	3,802	↓ - 10.3%	2,281	↓ - 12.0%	\$138,500	↑ + 4.1%	\$376.7	↓ - 7.1%
Ontario County	512	↓ - 21.1%	662	↓ - 9.1%	310	↓ - 4.3%	\$155,000	↓ - 2.8%	\$60.6	↓ - 2.7%
Livingston County	217	↓ - 26.4%	262	↓ - 18.1%	140	↓ - 6.0%	\$132,000	↑ + 3.9%	\$20.5	↑ + 4.5%
Wayne County	344	↓ - 14.4%	456	↓ - 2.8%	253	↑ + 4.5%	\$127,900	↑ + 11.2%	\$34.0	↑ + 15.2%
Genesee County	132	↓ - 28.6%	174	↓ - 20.9%	112	↑ + 12.0%	\$101,500	↑ + 3.8%	\$12.8	↑ + 17.4%
Orleans County	177	↓ - 38.8%	198	↓ - 25.8%	104	↓ - 8.0%	\$73,681	↓ - 10.1%	\$8.2	↓ - 12.7%
Wyoming County	147	↓ - 31.3%	169	↓ - 11.5%	72	↓ - 2.7%	\$103,910	↑ + 23.7%	\$8.1	↑ + 8.7%
Yates County	135	↓ - 27.0%	134	↓ - 9.5%	67	↓ - 4.3%	\$143,000	↓ - 6.8%	\$13.8	↓ - 6.9%
Allegany County	239	↓ - 19.3%	186	↓ - 1.1%	96	↑ + 52.4%	\$64,300	↓ - 10.1%	\$5.4	↑ + 6.1%
Steuben County	217	↓ - 19.9%	177	↓ - 8.8%	96	↑ + 15.7%	\$84,200	↑ + 2.1%	\$12.7	↑ + 26.5%
Seneca County	111	↓ - 31.5%	125	↓ - 21.4%	63	↓ - 3.1%	\$103,400	↓ - 8.9%	\$8.4	↓ - 14.0%
Cayuga County	295	↓ - 32.5%	321	→ 0.0%	153	↓ - 9.5%	\$105,000	↑ + 5.0%	\$20.7	↑ + 6.4%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	06-2016	06-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Homes for Sale		5,951	4,130	- 30.6%	--	--	--
New Listings		2,466	2,243	- 9.0%	12,813	11,366	- 11.3%
Pending Sales		1,514	1,519	+ 0.3%	8,344	8,187	- 1.9%
Closed Sales		1,615	1,350	- 16.4%	6,693	6,384	- 4.6%
\$ Volume of Closed Sales (in millions)		\$254.9	\$222.2	- 12.8%	\$960.2	\$954.5	- 0.6%
Median Sales Price		\$134,900	\$140,000	+ 3.8%	\$121,000	\$127,100	+ 5.0%
Pct. of Orig. Price Received		95.7%	97.1%	+ 1.5%	94.0%	94.8%	+ 0.9%
Months Supply of Inventory		4.7	3.3	- 29.8%	--	--	--
Housing Affordability Index		245	227	- 7.3%	273	250	- 8.4%

Local Market Update for June 2017

A RESEARCH TOOL FROM UNYREIS



Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	06-2017	1-Yr Chg	06-2017	1-Yr Chg	06-2017	1-Yr Chg	06-2017	1-Yr Chg	06-2017	1-Yr Chg
Monroe County	1,585	- 37.5%	1,250	- 9.0%	838	- 20.3%	\$149,950	+ 5.6%	\$144.1	- 18.0%
Chili	38	- 41.5%	39	- 26.4%	33	- 8.3%	\$140,000	+ 1.2%	\$5.1	- 8.9%
Clarkson	17	- 19.0%	6	- 50.0%	4	- 71.4%	\$177,250	+ 26.2%	\$0.8	- 57.9%
Gates	62	- 43.6%	62	- 4.6%	39	- 15.2%	\$125,000	+ 6.8%	\$5.0	- 7.4%
Greece	240	- 46.4%	206	- 12.0%	128	- 14.1%	\$139,900	+ 14.7%	\$18.3	- 10.3%
Hamlin	23	- 8.0%	18	+ 80.0%	9	+ 125.0%	\$118,000	- 18.9%	\$1.1	+ 83.3%
Ogden/Spencerport	36	- 18.2%	26	+ 36.8%	25	+ 31.6%	\$159,900	+ 19.3%	\$4.6	+ 64.3%
Parma/Hilton	64	- 24.7%	27	- 22.9%	18	- 14.3%	\$150,450	+ 11.4%	\$2.9	- 6.5%
Riga/Churchville	8	- 20.0%	7	- 30.0%	4	- 42.9%	\$132,400	+ 20.5%	\$0.6	- 25.0%
Sweden/Brockport	27	- 22.9%	20	+ 11.1%	13	- 13.3%	\$143,000	+ 32.4%	\$1.9	+ 5.6%
Wheatland/Mumford/Scottsville	14	- 26.3%	6	- 33.3%	5	- 44.4%	\$150,000	+ 17.3%	\$0.7	- 53.3%
Brighton	60	- 37.5%	55	- 14.1%	58	- 21.6%	\$179,000	- 4.5%	\$13.2	- 24.6%
East Rochester	11	- 69.4%	14	- 22.2%	9	+ 12.5%	\$87,220	- 15.7%	\$1.0	+ 25.0%
Henrietta	56	- 30.9%	64	- 20.0%	36	- 29.4%	\$176,000	+ 16.3%	\$6.7	- 19.3%
Irondequoit	114	- 48.4%	125	- 1.6%	88	- 8.3%	\$119,950	+ 6.0%	\$10.6	- 7.8%
Mendon/Honeoye Falls	41	- 35.9%	23	- 14.8%	17	+ 30.8%	\$269,000	- 0.4%	\$4.9	+ 32.4%
Penfield	113	- 14.4%	87	+ 19.2%	48	- 40.0%	\$215,500	+ 16.2%	\$11.2	- 32.1%
Perinton/Fairport	113	- 39.6%	89	- 11.9%	72	- 15.3%	\$200,000	0.0%	\$15.4	- 18.1%
Pittsford	126	- 30.0%	68	- 25.3%	42	- 38.2%	\$339,900	+ 15.3%	\$15.1	- 32.9%
Rush	10	- 44.4%	2	- 50.0%	2	- 33.3%	\$214,450	+ 3.1%	\$0.4	- 50.0%
Webster	131	- 23.8%	104	- 1.0%	59	- 22.4%	\$194,000	+ 10.9%	\$12.2	- 16.4%
City of Rochester	281	- 42.4%	202	- 7.8%	129	- 27.1%	\$84,500	+ 4.9%	\$12.4	- 27.1%
Ontario County	509	- 20.8%	238	+ 1.7%	120	- 8.4%	\$155,500	+ 7.2%	\$23.0	- 3.8%
Canandaigua	101	- 12.2%	53	+ 8.2%	23	- 8.0%	\$230,000	+ 32.9%	\$5.2	- 11.9%
Victor	120	- 9.1%	53	- 1.9%	27	+ 22.7%	\$225,000	- 6.2%	\$6.4	+ 20.8%
Livingston County	214	- 27.0%	84	- 4.5%	49	- 14.0%	\$124,000	+ 4.2%	\$7.3	- 5.2%
Avon & Geneseo	44	+ 2.3%	20	+ 81.8%	9	- 40.0%	\$184,500	+ 14.6%	\$1.9	- 24.0%
Wayne County	344	- 14.4%	155	- 9.4%	85	- 4.5%	\$136,500	+ 8.9%	\$11.5	+ 3.6%
Macedon	15	- 34.8%	18	+ 100.0%	13	0.0%	\$130,000	- 10.0%	\$1.8	0.0%
Genesee County	129	- 28.7%	59	- 28.0%	36	- 12.2%	\$112,950	+ 0.8%	\$4.5	- 8.2%
Batavia	47	- 28.8%	24	0.0%	15	- 34.8%	\$80,000	- 19.9%	\$1.2	- 50.0%
Orleans County	135	- 36.9%	51	- 16.4%	18	- 37.9%	\$108,250	+ 35.5%	\$1.9	- 20.8%
Wyoming County	146	- 31.1%	60	+ 1.7%	28	- 3.4%	\$127,750	+ 59.9%	\$3.5	+ 12.9%
Yates County	128	- 22.0%	52	+ 6.1%	31	+ 14.8%	\$152,000	- 6.2%	\$6.9	+ 9.5%
Allegany County	236	- 18.6%	57	- 10.9%	30	+ 25.0%	\$63,500	- 24.4%	\$2.3	+ 21.1%
Steuben County	183	- 4.7%	49	- 10.9%	34	+ 21.4%	\$83,950	+ 3.3%	\$4.5	0.0%
Seneca County	98	- 27.4%	45	+ 7.1%	17	- 15.0%	\$118,825	+ 21.3%	\$2.6	+ 4.0%

Local Market Update for June 2017

A RESEARCH TOOL FROM UNYREIS



Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	6,471	- 12.3%	3,823	- 6.7%	\$135,000	+ 4.7%	\$608.6	- 1.9%
Chili	227	- 11.7%	150	- 15.3%	\$137,500	+ 3.4%	\$21.6	- 13.6%
Clarkson	44	- 32.3%	23	- 34.3%	\$136,900	- 3.6%	\$3.3	- 35.3%
Gates	298	- 18.8%	205	- 6.0%	\$115,000	+ 7.5%	\$23.1	+ 2.2%
Greece	1,058	- 10.4%	633	0.0%	\$121,500	+ 4.1%	\$83.0	+ 1.5%
Hamlin	72	+ 12.5%	42	+ 13.5%	\$105,500	- 6.6%	\$4.3	- 6.5%
Ogden/Spencerport	150	+ 13.6%	92	0.0%	\$149,350	- 3.1%	\$15.4	- 6.1%
Parma/Hilton	132	- 25.8%	76	- 3.8%	\$144,750	+ 7.2%	\$11.9	0.0%
Riga/Churchville	43	+ 19.4%	20	- 25.9%	\$142,950	+ 24.3%	\$2.9	- 17.1%
Sweden/Brockport	80	- 10.1%	38	- 30.9%	\$134,200	+ 17.7%	\$5.1	- 27.1%
Wheatland/Mumford/Scottsville	46	- 4.2%	26	+ 8.3%	\$102,950	- 17.6%	\$2.9	- 17.1%
Brighton	315	- 13.7%	191	- 14.7%	\$172,450	- 0.2%	\$40.1	- 13.0%
East Rochester	55	- 41.5%	39	- 13.3%	\$87,220	+ 2.0%	\$3.9	- 2.5%
Henrietta	298	- 16.5%	171	- 13.6%	\$155,000	+ 12.6%	\$28.8	- 1.7%
Irondequoit	665	- 7.8%	441	+ 2.3%	\$114,950	+ 5.5%	\$51.3	+ 5.3%
Mendon/Honeoye Falls	104	- 11.9%	57	- 13.6%	\$260,000	- 8.5%	\$17.0	- 11.5%
Penfield	411	- 11.8%	226	- 11.0%	\$190,500	+ 0.3%	\$48.8	- 6.7%
Perinton/Fairport	481	- 16.6%	305	- 4.7%	\$199,900	+ 11.1%	\$66.7	+ 1.8%
Pittsford	423	- 8.0%	213	+ 13.9%	\$290,450	+ 3.7%	\$68.5	+ 17.1%
Rush	26	- 21.2%	17	+ 6.3%	\$209,900	+ 7.1%	\$3.7	- 2.6%
Webster	463	- 6.7%	234	- 6.4%	\$189,900	+ 5.5%	\$48.6	- 0.4%
City of Rochester	1,080	- 15.5%	624	- 14.4%	\$73,900	+ 1.9%	\$57.7	- 7.8%
Ontario County	1,144	- 6.0%	535	- 1.1%	\$145,000	0.0%	\$100.5	+ 2.4%
Canandaigua	234	- 1.3%	119	+ 0.8%	\$163,200	- 12.5%	\$24.1	- 4.0%
Victor	289	- 1.0%	115	+ 27.8%	\$235,000	+ 11.9%	\$30.5	+ 53.3%
Livingston County	429	- 20.7%	232	- 4.5%	\$131,500	+ 3.2%	\$32.6	- 3.8%
Avon & Geneseo	82	- 21.2%	44	- 24.1%	\$160,000	+ 0.5%	\$7.5	- 28.6%
Wayne County	787	+ 1.0%	450	+ 7.4%	\$120,000	+ 9.2%	\$56.8	+ 14.1%
Macedon	64	+ 3.2%	42	- 16.0%	\$148,750	+ 6.3%	\$6.4	- 9.9%
Genesee County	309	- 13.7%	192	0.0%	\$105,500	+ 11.7%	\$22.2	+ 14.4%
Batavia	113	- 16.3%	65	- 11.0%	\$88,000	+ 7.3%	\$6.3	- 6.0%
Orleans County	264	- 23.0%	147	- 10.9%	\$79,894	+ 6.3%	\$12.7	- 4.5%
Wyoming County	258	- 14.9%	122	- 12.9%	\$93,000	+ 16.3%	\$12.8	- 5.9%
Yates County	198	- 6.2%	106	- 13.8%	\$149,950	+ 0.7%	\$22.1	- 16.9%
Allegany County	340	- 2.6%	165	+ 63.4%	\$63,575	- 2.2%	\$10.2	+ 34.2%
Steuben County	268	+ 1.1%	142	+ 23.5%	\$81,340	+ 11.5%	\$17.3	+ 21.8%
Seneca County	192	- 8.1%	110	+ 3.8%	\$101,250	+ 12.4%	\$14.1	+ 4.4%