

Marketwatch Report

Q3-2017



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg	Q3-2017	1-Yr Chg
Monroe County	1,702	↓ - 22.6%	3,254	↓ - 3.4%	2,597	↓ - 6.3%	\$148,000	↑ + 7.2%	\$451.9	↑ + 0.1%
Ontario County	515	↓ - 1.9%	617	↑ + 9.0%	364	↓ - 14.2%	\$163,628	↑ + 2.3%	\$76.5	↓ - 9.4%
Livingston County	215	↑ + 0.5%	219	↑ + 1.9%	171	↓ - 6.6%	\$138,000	↑ + 2.2%	\$24.8	↓ - 13.0%
Wayne County	336	↓ - 15.6%	391	↓ - 12.5%	308	↓ - 1.3%	\$125,000	→ 0.0%	\$41.6	↑ + 2.7%
Genesee County	163	↓ - 0.6%	186	↑ + 6.3%	117	↓ - 27.8%	\$110,000	↑ + 10.0%	\$13.9	↓ - 24.1%
Orleans County	168	↓ - 27.0%	206	↓ - 5.5%	172	↑ + 5.5%	\$91,000	↓ - 0.6%	\$18.3	↑ + 12.9%
Wyoming County	149	↓ - 19.5%	139	↓ - 8.6%	92	↓ - 8.9%	\$90,000	↓ - 16.3%	\$9.2	↓ - 21.5%
Yates County	112	↓ - 27.7%	96	↓ - 17.2%	60	↓ - 9.1%	\$205,000	↑ + 46.4%	\$15.6	↑ + 4.4%
Allegany County	239	↓ - 14.0%	161	↓ - 3.0%	87	↓ - 1.1%	\$71,250	↓ - 8.5%	\$7.9	↓ - 3.9%
Steuben County	259	↑ + 2.8%	182	↑ + 5.2%	106	↓ - 10.2%	\$90,000	↑ + 3.7%	\$13.1	↓ - 12.7%
Seneca County	121	↓ - 11.7%	114	→ 0.0%	63	↓ - 6.0%	\$103,000	↓ - 4.6%	\$10.0	↓ - 0.4%
Cayuga County	340	↓ - 9.1%	274	↓ - 5.2%	193	↑ + 5.5%	\$125,000	↑ + 8.2%	\$28.2	↑ + 17.9%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	09-2016	09-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Homes for Sale		5,117	4,323	- 15.5%	--	--	--
New Listings		1,838	1,817	- 1.1%	18,819	17,208	- 8.6%
Pending Sales		1,182	1,110	- 6.1%	12,378	12,107	- 2.2%
Closed Sales		1,384	1,214	- 12.3%	11,340	11,008	- 2.9%
\$ Volume of Closed Sales (in millions)		\$210.3	\$192.9	- 8.1%	\$1,684.8	\$1,710.9	+ 1.5%
Median Sales Price		\$125,000	\$134,000	+ 7.2%	\$125,000	\$130,500	+ 4.4%
Pct. of Orig. Price Received		93.8%	95.3%	+ 1.6%	94.4%	95.4%	+ 1.1%
Months Supply of Inventory		4.1	3.5	- 14.6%	--	--	--
Housing Affordability Index		264	239	- 9.5%	264	245	- 7.2%

Local Market Update for September 2017

A RESEARCH TOOL FROM UNYREIS



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Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	09-2017	1-Yr Chg	09-2017	1-Yr Chg	09-2017	1-Yr Chg	09-2017	1-Yr Chg	09-2017	1-Yr Chg
Monroe County	1,687	- 22.8%	1,007	- 5.5%	696	- 10.8%	\$145,000	+ 11.6%	\$117.3	- 1.9%
Chili	50	- 26.5%	37	+ 12.1%	18	- 14.3%	\$138,500	+ 2.6%	\$2.7	- 12.9%
Clarkson	18	- 5.3%	6	- 40.0%	5	- 37.5%	\$165,000	+ 58.7%	\$1.1	+ 10.0%
Gates	77	- 22.2%	46	- 2.1%	29	- 37.0%	\$117,500	+ 6.8%	\$3.7	- 24.5%
Greece	280	- 25.1%	163	- 1.8%	119	+ 0.8%	\$127,000	+ 8.8%	\$16.2	+ 11.0%
Hamlin	18	- 40.0%	9	- 35.7%	9	+ 50.0%	\$132,000	+ 46.7%	\$1.2	+ 140.0%
Ogden/Spencerport	44	+ 4.8%	25	0.0%	18	- 10.0%	\$153,500	+ 6.2%	\$2.8	- 17.6%
Parma/Hilton	69	- 26.6%	28	+ 12.0%	12	- 33.3%	\$169,500	+ 15.3%	\$2.2	- 21.4%
Riga/Churchville	10	0.0%	8	+ 60.0%	9	+ 200.0%	\$159,900	- 17.4%	\$1.5	+ 150.0%
Sweden/Brockport	34	- 2.9%	18	+ 12.5%	8	- 20.0%	\$136,000	+ 6.3%	\$1.1	- 15.4%
Wheatland/Mumford/Scottsville	12	- 33.3%	3	- 72.7%	4	+ 100.0%	\$137,450	+ 5.8%	\$0.6	+ 100.0%
Brighton	75	+ 1.4%	39	- 15.2%	39	- 2.5%	\$171,000	+ 3.6%	\$7.7	+ 2.7%
East Rochester	10	- 44.4%	5	- 50.0%	7	- 41.7%	\$106,000	+ 41.8%	\$0.7	- 36.4%
Henrietta	69	- 17.9%	63	+ 37.0%	34	- 8.1%	\$155,750	+ 3.8%	\$5.6	- 5.1%
Irondequoit	134	- 36.2%	95	- 11.2%	65	- 8.5%	\$115,000	0.0%	\$7.8	- 11.4%
Mendon/Honeoye Falls	29	- 44.2%	22	+ 37.5%	13	+ 18.2%	\$257,000	+ 2.8%	\$4.0	+ 29.0%
Penfield	113	+ 17.7%	64	+ 8.5%	44	- 8.3%	\$197,500	- 9.7%	\$10.0	- 4.8%
Perinton/Fairport	113	- 15.7%	55	- 21.4%	51	- 13.6%	\$210,000	+ 5.6%	\$11.7	- 10.0%
Pittsford	123	- 24.5%	60	- 14.3%	34	- 22.7%	\$289,350	+ 10.8%	\$10.7	- 23.6%
Rush	11	- 35.3%	6	+ 50.0%	2	- 50.0%	\$266,250	+ 69.9%	\$0.5	- 28.6%
Webster	126	- 12.5%	67	- 19.3%	58	+ 13.7%	\$198,000	+ 18.6%	\$14.1	+ 45.4%
City of Rochester	272	- 32.7%	188	- 7.4%	118	- 21.9%	\$80,000	+ 29.0%	\$11.6	- 9.4%
Ontario County	512	- 1.7%	191	+ 24.0%	108	- 12.9%	\$168,750	- 8.4%	\$21.5	- 21.2%
Canandaigua	123	+ 30.9%	31	+ 63.2%	25	0.0%	\$199,900	- 7.0%	\$5.4	- 16.9%
Victor	112	- 5.1%	59	+ 7.3%	20	- 13.0%	\$253,950	- 30.4%	\$5.0	- 32.4%
Livingston County	215	+ 1.4%	72	+ 22.0%	55	+ 14.6%	\$130,000	+ 1.6%	\$8.1	+ 12.5%
Avon & Geneseo	39	+ 30.0%	17	+ 21.4%	12	+ 33.3%	\$147,000	- 22.6%	\$1.8	- 5.3%
Wayne County	336	- 15.6%	120	+ 3.4%	88	- 22.1%	\$115,000	- 5.0%	\$11.5	- 19.6%
Macedon	18	+ 5.9%	14	+ 75.0%	12	0.0%	\$175,450	+ 36.5%	\$2.1	+ 40.0%
Genesee County	156	- 1.9%	57	+ 7.5%	34	- 32.0%	\$107,500	+ 0.7%	\$4.1	- 26.8%
Batavia	71	+ 31.5%	31	+ 158.3%	14	- 12.5%	\$91,750	+ 0.3%	\$1.5	- 11.8%
Orleans County	124	- 27.9%	51	+ 18.6%	44	+ 2.3%	\$82,000	- 28.7%	\$3.7	- 27.5%
Wyoming County	148	- 20.0%	40	- 23.1%	33	+ 6.5%	\$87,900	- 11.7%	\$3.0	- 18.9%
Yates County	109	- 24.8%	30	0.0%	21	- 30.0%	\$275,000	+ 121.8%	\$6.1	- 4.7%
Allegany County	238	- 12.8%	46	0.0%	21	- 19.2%	\$72,500	- 9.4%	\$2.2	- 8.3%
Steuben County	235	+ 19.3%	41	- 2.4%	25	- 26.5%	\$95,000	+ 32.9%	\$2.7	- 28.9%
Seneca County	117	+ 0.9%	37	+ 2.8%	14	- 22.2%	\$114,150	- 4.1%	\$1.9	- 34.5%
Cayuga County	333	- 2.1%	85	- 11.5%	52	- 8.8%	\$125,500	+ 9.1%	\$8.6	+ 16.2%

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	9,713	- 9.5%	6,628	- 3.5%	\$139,900	+ 5.6%	\$1,094.6	+ 2.2%
Chili	346	- 4.7%	258	- 4.8%	\$139,900	+ 3.6%	\$37.8	- 1.3%
Clarkson	70	- 27.1%	40	- 32.2%	\$147,450	+ 6.4%	\$6.3	- 24.1%
Gates	446	- 13.7%	328	- 8.6%	\$115,000	+ 6.5%	\$37.8	+ 0.3%
Greece	1,605	- 6.4%	1,099	+ 5.0%	\$124,900	+ 6.4%	\$148.1	+ 9.5%
Hamlin	99	- 10.0%	65	+ 4.8%	\$115,000	+ 1.0%	\$7.5	- 1.3%
Ogden/Spencerport	225	+ 6.1%	158	+ 4.6%	\$152,000	- 1.9%	\$26.6	+ 1.5%
Parma/Hilton	227	- 19.8%	124	- 14.5%	\$150,500	+ 9.1%	\$20.6	- 8.0%
Riga/Churchville	69	+ 25.5%	46	+ 12.2%	\$169,250	+ 35.4%	\$7.5	+ 33.9%
Sweden/Brockport	130	+ 3.2%	73	- 17.0%	\$139,950	+ 19.9%	\$10.3	- 10.4%
Wheatland/Mumford/Scottsville	68	- 13.9%	49	+ 22.5%	\$122,900	- 1.7%	\$5.8	- 1.7%
Brighton	470	- 7.1%	349	- 5.7%	\$176,000	+ 0.3%	\$76.9	0.0%
East Rochester	74	- 41.3%	64	- 26.4%	\$93,250	+ 5.1%	\$6.5	- 16.7%
Henrietta	458	- 14.9%	333	- 7.0%	\$155,300	+ 7.1%	\$57.0	+ 0.7%
Irondequoit	973	- 7.7%	728	+ 3.9%	\$115,000	+ 2.7%	\$86.9	+ 5.7%
Mendon/Honeoye Falls	154	- 8.3%	93	- 7.9%	\$264,900	- 5.4%	\$27.2	- 9.0%
Penfield	628	- 1.6%	414	- 5.0%	\$195,000	- 2.7%	\$91.7	- 2.7%
Perinton/Fairport	701	- 14.0%	517	- 6.8%	\$205,000	+ 7.9%	\$115.8	- 1.6%
Pittsford	612	- 6.6%	360	+ 6.8%	\$296,000	+ 5.0%	\$120.1	+ 11.8%
Rush	40	- 31.0%	29	- 6.5%	\$207,000	+ 10.7%	\$6.0	- 9.1%
Webster	695	- 4.5%	437	+ 0.5%	\$196,000	+ 6.5%	\$93.3	+ 6.9%
City of Rochester	1,623	- 14.0%	1,064	- 10.8%	\$77,500	+ 3.3%	\$104.8	- 0.7%
Ontario County	1,761	- 1.1%	922	- 4.5%	\$153,750	+ 1.5%	\$181.0	- 0.8%
Canandaigua	365	+ 9.6%	200	0.0%	\$179,500	- 10.3%	\$44.0	- 3.7%
Victor	442	- 0.2%	184	+ 8.2%	\$251,750	+ 11.0%	\$50.3	+ 20.6%
Livingston County	649	- 13.9%	408	- 4.0%	\$133,750	+ 2.7%	\$58.0	- 6.9%
Avon & Geneseo	123	- 15.2%	80	- 16.7%	\$157,950	- 1.6%	\$13.5	- 26.2%
Wayne County	1,174	- 4.2%	781	+ 7.0%	\$123,000	+ 7.0%	\$102.3	+ 13.4%
Macedon	105	- 0.9%	77	- 6.1%	\$153,000	+ 7.6%	\$12.1	+ 3.4%
Genesee County	486	- 8.1%	312	- 10.9%	\$107,000	+ 10.3%	\$36.4	- 2.7%
Batavia	192	+ 2.7%	110	- 17.9%	\$88,950	- 1.1%	\$10.9	- 16.2%
Orleans County	415	- 19.1%	284	- 1.4%	\$84,208	+ 0.2%	\$27.2	+ 5.4%
Wyoming County	396	- 13.0%	215	- 10.8%	\$92,000	+ 4.5%	\$22.2	- 12.6%
Yates County	289	- 9.4%	164	- 10.9%	\$163,000	+ 9.8%	\$37.6	- 6.9%
Allegany County	503	- 1.9%	257	+ 36.7%	\$65,000	- 9.8%	\$18.5	+ 17.1%
Steuben County	443	+ 5.5%	236	+ 11.3%	\$83,250	+ 11.0%	\$28.1	+ 11.1%
Seneca County	304	- 2.3%	172	+ 4.2%	\$101,250	+ 6.0%	\$23.8	+ 8.7%
Cayuga County	761	0.0%	450	- 0.9%	\$111,000	+ 5.7%	\$60.4	+ 14.6%