

Marketwatch Report

Q1-2018



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg	Q1-2018	1-Yr Chg
Monroe County	1,091	↓ - 21.2%	2,473	↓ - 8.9%	1,395	↓ - 10.2%	\$130,000	↑ + 0.8%	\$208.6	↓ - 10.8%
Ontario County	376	↓ - 5.3%	461	↓ - 5.5%	252	↑ + 9.6%	\$146,000	↑ + 7.0%	\$50.6	↑ + 23.4%
Livingston County	158	↓ - 7.6%	173	↑ + 1.2%	97	↑ + 5.4%	\$119,900	↓ - 8.5%	\$13.7	↑ + 14.3%
Wayne County	238	↓ - 11.2%	263	↓ - 20.5%	161	↓ - 18.7%	\$119,450	↑ + 7.2%	\$22.2	↓ - 3.6%
Genesee County	88	↓ - 24.1%	92	↓ - 36.6%	85	↓ - 4.5%	\$105,500	↓ - 1.4%	\$9.4	↓ - 9.8%
Orleans County	154	↓ - 2.5%	135	↓ - 4.3%	82	↓ - 14.6%	\$91,750	↑ + 18.1%	\$8.3	↓ - 0.5%
Wyoming County	96	↓ - 15.8%	89	↓ - 2.2%	53	↑ + 1.9%	\$78,000	↓ - 13.6%	\$5.2	↑ + 3.1%
Yates County	95	↓ - 5.9%	87	↑ + 22.5%	52	↑ + 30.0%	\$145,000	↓ - 19.2%	\$12.3	↑ + 41.6%
Allegany County	210	↓ - 7.5%	130	↓ - 15.6%	63	↓ - 11.3%	\$74,500	↑ + 13.3%	\$5.2	↑ + 0.4%
Steuben County	181	↓ - 2.7%	113	↓ - 8.1%	67	↓ - 4.3%	\$95,500	↑ + 12.4%	\$10.3	↑ + 33.0%
Seneca County	79	↑ + 2.6%	71	↓ - 10.1%	50	→ 0.0%	\$131,200	↑ + 25.0%	\$6.5	↓ - 1.7%
Cayuga County	250	→ 0.0%	177	↓ - 3.3%	85	↓ - 22.0%	\$120,000	↑ + 10.0%	\$11.5	↓ - 12.7%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	03-2017	03-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Homes for Sale		3,459	3,022	- 12.6%	--	--	--
New Listings		1,915	1,833	- 4.3%	4,693	4,269	- 9.0%
Pending Sales		1,388	1,275	- 8.1%	3,435	3,079	- 10.4%
Closed Sales		973	808	- 17.0%	2,651	2,445	- 7.8%
\$ Volume of Closed Sales (in millions)		\$140.9	\$123.0	- 12.7%	\$375.3	\$364.0	- 3.0%
Median Sales Price		\$126,000	\$130,000	+ 3.2%	\$122,203	\$127,000	+ 3.9%
Pct. of Orig. Price Received		93.7%	94.2%	+ 0.5%	93.3%	93.8%	+ 0.5%
Months Supply of Inventory		2.7	2.5	- 7.4%	--	--	--
Housing Affordability Index		247	237	- 4.0%	255	242	- 5.1%

Local Market Update for March 2018

A RESEARCH TOOL FROM UNYREIS



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Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	03-2018	1-Yr Chg	03-2018	1-Yr Chg	03-2018	1-Yr Chg	03-2018	1-Yr Chg	03-2018	1-Yr Chg
Monroe County	1,091	- 21.2%	1,045	- 6.4%	465	- 21.1%	\$135,000	+ 3.8%	\$71.8	- 20.7%
Chili	31	- 13.9%	28	- 15.2%	16	- 42.9%	\$124,950	+ 1.7%	\$2.0	- 42.9%
Clarkson	13	+ 8.3%	8	+ 33.3%	2	- 60.0%	\$187,500	+ 21.0%	\$0.4	- 50.0%
Gates	28	- 46.2%	36	- 34.5%	23	- 30.3%	\$121,000	+ 7.1%	\$2.6	- 31.6%
Greece	179	- 7.3%	193	+ 27.8%	97	+ 3.2%	\$125,000	+ 0.8%	\$14.7	+ 15.7%
Hamlin	17	+ 21.4%	12	+ 50.0%	2	- 81.8%	\$50,000	- 51.0%	\$0.1	- 90.9%
Ogden/Spencerport	24	- 17.2%	14	- 50.0%	15	+ 36.4%	\$136,000	+ 2.3%	\$2.1	+ 23.5%
Parma/Hilton	64	- 3.0%	25	- 28.6%	11	- 8.3%	\$200,000	+ 39.4%	\$2.0	+ 5.3%
Riga/Churchville	5	- 16.7%	3	- 25.0%	3	- 25.0%	\$106,000	- 48.7%	\$0.4	- 42.9%
Sweden/Brockport	19	- 26.9%	9	- 30.8%	6	+ 50.0%	\$200,000	+ 186.1%	\$1.1	+ 266.7%
Wheatland/Mumford/Scottsville	10	0.0%	4	0.0%	2	- 33.3%	\$117,000	+ 3.4%	\$0.2	- 33.3%
Brighton	53	- 7.0%	58	- 1.7%	19	- 50.0%	\$212,000	+ 15.5%	\$5.1	- 35.4%
East Rochester	8	- 33.3%	15	+ 25.0%	8	+ 14.3%	\$75,000	+ 12.8%	\$0.6	0.0%
Henrietta	32	- 30.4%	44	+ 4.8%	26	+ 36.8%	\$145,500	+ 0.4%	\$4.2	+ 31.3%
Irondequoit	74	- 39.3%	91	- 22.9%	55	- 12.7%	\$122,500	+ 5.4%	\$6.7	- 10.7%
Mendon/Honeoye Falls	25	- 32.4%	13	- 23.5%	4	- 66.7%	\$207,875	- 16.0%	\$1.1	- 65.6%
Penfield	61	- 23.8%	74	+ 4.2%	27	- 20.6%	\$235,000	+ 27.0%	\$6.8	- 4.2%
Perinton/Fairport	93	+ 5.7%	87	- 5.4%	25	- 45.7%	\$186,100	+ 6.3%	\$5.5	- 42.1%
Pittsford	95	- 4.0%	68	+ 6.3%	15	- 54.5%	\$247,000	- 16.6%	\$3.8	- 63.8%
Rush	9	- 18.2%	3	- 40.0%	1	0.0%	\$207,000	- 55.9%	\$0.2	- 60.0%
Webster	85	- 7.6%	74	- 7.5%	33	+ 3.1%	\$180,000	- 6.0%	\$6.4	- 3.0%
City of Rochester	166	- 43.9%	186	- 15.1%	75	- 24.2%	\$70,000	+ 25.0%	\$5.7	- 18.6%
Ontario County	376	- 5.3%	181	- 6.2%	88	- 8.3%	\$147,000	+ 1.4%	\$16.8	- 6.1%
Canandaigua	95	+ 41.8%	48	+ 33.3%	19	- 29.6%	\$187,500	+ 33.9%	\$3.5	- 31.4%
Victor	87	- 13.0%	50	+ 6.4%	21	+ 16.7%	\$285,000	- 13.6%	\$5.5	+ 12.2%
Livingston County	158	- 7.6%	80	+ 31.1%	31	+ 3.3%	\$104,478	- 17.0%	\$4.4	+ 22.2%
Avon & Geneseo	38	+ 26.7%	22	+ 144.4%	9	+ 28.6%	\$96,900	- 35.4%	\$1.5	+ 50.0%
Wayne County	238	- 11.2%	126	+ 0.8%	48	- 39.2%	\$118,500	+ 15.0%	\$7.1	- 19.3%
Macedon	16	+ 33.3%	6	- 57.1%	2	- 50.0%	\$97,000	- 33.1%	\$0.2	- 60.0%
Genesee County	88	- 24.1%	32	- 50.0%	34	+ 21.4%	\$102,500	+ 0.1%	\$3.3	+ 13.8%
Batavia	42	- 2.3%	10	- 60.0%	19	+ 111.1%	\$79,750	- 22.0%	\$1.6	+ 77.8%
Orleans County	154	- 2.5%	62	+ 26.5%	26	+ 18.2%	\$117,000	+ 46.6%	\$3.2	+ 68.4%
Wyoming County	96	- 15.8%	39	+ 25.8%	16	+ 45.5%	\$76,500	- 21.9%	\$1.5	+ 7.1%
Yates County	95	- 5.9%	40	+ 42.9%	15	+ 15.4%	\$150,000	- 23.1%	\$3.7	+ 42.3%
Allegany County	210	- 7.5%	88	- 6.4%	19	- 24.0%	\$75,000	+ 66.7%	\$1.6	+ 14.3%
Steuben County	181	- 2.7%	41	- 21.2%	21	- 22.2%	\$142,000	+ 67.1%	\$4.0	+ 29.0%
Seneca County	79	+ 2.6%	24	- 20.0%	18	+ 12.5%	\$148,500	+ 30.5%	\$2.3	+ 4.5%
Cayuga County	250	0.0%	73	+ 1.4%	27	- 25.0%	\$118,968	+ 13.8%	\$3.4	- 22.7%
Chautauqua County	579	- 26.0%	134	- 25.1%	51	- 15.0%	\$76,000	+ 0.1%	\$6.0	- 9.1%
Cattaraugus County	508	- 16.4%	84	- 34.4%	44	- 18.5%	\$71,250	- 10.4%	\$3.6	- 33.3%

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	2,473	- 8.9%	1,395	- 10.2%	\$130,000	+ 0.8%	\$208.6	- 10.8%
Chili	84	- 2.3%	53	- 18.5%	\$139,900	+ 8.2%	\$7.6	- 11.6%
Clarkson	20	+ 5.3%	10	- 16.7%	\$137,500	- 3.8%	\$1.6	0.0%
Gates	92	- 27.0%	70	- 15.7%	\$110,620	- 2.5%	\$7.6	- 16.5%
Greece	431	+ 0.2%	237	- 7.8%	\$125,000	+ 8.7%	\$32.9	+ 1.5%
Hamlin	19	- 34.5%	11	- 35.3%	\$105,000	- 3.7%	\$1.1	- 42.1%
Ogden/Spencerport	52	- 14.8%	37	+ 19.4%	\$149,900	+ 7.1%	\$6.3	+ 23.5%
Parma/Hilton	56	- 22.2%	38	+ 22.6%	\$175,250	+ 17.7%	\$6.9	+ 32.7%
Riga/Churchville	10	- 41.2%	10	+ 11.1%	\$115,000	- 43.3%	\$1.2	- 14.3%
Sweden/Brockport	27	0.0%	22	+ 37.5%	\$178,550	+ 37.8%	\$3.6	+ 89.5%
Wheatland/Mumford/Scottsville	13	- 23.5%	10	- 23.1%	\$127,450	+ 56.9%	\$1.3	+ 18.2%
Brighton	114	- 16.2%	48	- 34.2%	\$199,950	+ 17.7%	\$12.1	- 17.1%
East Rochester	32	+ 52.4%	21	+ 61.5%	\$84,900	- 0.7%	\$1.8	+ 50.0%
Henrietta	101	- 7.3%	78	+ 8.3%	\$146,000	+ 0.7%	\$13.0	+ 14.0%
Irondequoit	223	- 21.8%	156	- 12.4%	\$120,450	+ 12.6%	\$19.2	- 4.5%
Mendon/Honeoye Falls	35	- 18.6%	12	- 50.0%	\$207,875	- 17.7%	\$2.7	- 61.4%
Penfield	170	- 8.6%	72	- 23.4%	\$218,000	+ 18.2%	\$16.6	- 14.0%
Perinton/Fairport	178	- 8.2%	87	- 25.0%	\$187,500	+ 0.7%	\$19.9	- 21.0%
Pittsford	158	- 15.1%	49	- 41.7%	\$251,000	- 11.2%	\$12.7	- 49.6%
Rush	11	+ 10.0%	4	- 55.6%	\$215,950	+ 2.9%	\$0.9	- 50.0%
Webster	202	+ 15.4%	88	- 7.4%	\$175,250	+ 0.9%	\$17.0	- 8.6%
City of Rochester	445	- 8.4%	282	+ 8.0%	\$70,000	+ 9.4%	\$22.3	+ 4.7%
Ontario County	461	- 5.5%	252	+ 9.6%	\$146,000	+ 7.0%	\$50.6	+ 23.4%
Canandaigua	106	+ 11.6%	46	- 16.4%	\$174,900	+ 9.3%	\$9.4	- 13.0%
Victor	128	- 11.7%	48	+ 11.6%	\$235,750	- 7.0%	\$12.9	+ 11.2%
Livingston County	173	+ 1.2%	97	+ 5.4%	\$119,900	- 8.5%	\$13.7	+ 14.2%
Avon & Geneseo	43	+ 59.3%	26	+ 23.8%	\$143,250	- 9.3%	\$4.4	+ 37.5%
Wayne County	263	- 20.5%	161	- 18.7%	\$119,450	+ 7.2%	\$22.2	- 3.5%
Macedon	16	- 33.3%	13	- 18.8%	\$124,900	- 11.9%	\$1.9	- 13.6%
Genesee County	92	- 36.6%	85	- 4.5%	\$105,500	- 1.4%	\$9.4	- 9.6%
Batavia	37	- 28.8%	35	+ 12.9%	\$91,500	- 0.5%	\$3.4	+ 6.3%
Orleans County	135	- 4.3%	82	- 14.6%	\$91,750	+ 18.1%	\$8.3	0.0%
Wyoming County	89	- 2.2%	53	+ 1.9%	\$78,000	- 13.6%	\$5.2	+ 2.0%
Yates County	87	+ 22.5%	52	+ 30.0%	\$145,000	- 19.2%	\$12.3	+ 41.4%
Allegany County	130	- 15.6%	63	- 11.3%	\$74,500	+ 13.3%	\$5.2	0.0%
Steuben County	113	- 8.1%	67	- 4.3%	\$95,500	+ 12.4%	\$10.3	+ 32.1%
Seneca County	71	- 10.1%	50	0.0%	\$131,200	+ 25.0%	\$6.5	- 1.5%
Cayuga County	177	- 3.3%	85	- 22.0%	\$120,000	+ 10.0%	\$11.5	- 12.9%
Chautauqua County	377	- 13.7%	192	+ 3.8%	\$82,000	+ 3.8%	\$23.2	+ 19.6%
Cattaraugus County	220	- 33.5%	139	- 1.4%	\$72,550	- 17.6%	\$15.0	- 2.6%