



# GRADUATE TO A NEW LEVEL OF REAL ESTATE AS A GRI.



GRI  
**2**

**Business**

Build your business while assuring real estate license law compliance. From creating an effective business plan to using assistants or a team, in this course you'll discover proven tools used by top producers to gain market share.

## TOP 3 TAKEAWAYS

You'll learn to:

- Operate your business responsibly and cost-effectively.
- Increase your productivity and avoid wasted time.
- Reduce your exposure to claims and lawsuits.

Location: Greater Rochester Association of REALTORS®  
3445 Winton Pl, Ste.104  
Rochester, NY 14623

Instructor: Lin Fields, AHWD,ePRO,GRI,MRP,SFR

Date / Time: June 20, 2019 / 8:30am - 5:30pm

CE Credit: 7.5 hours

Cost: \$125 Members / \$150 Non-members

Co-sponsored by:



This is one of eight required courses for NAR's REALTOR®-only Graduate REALTOR® Institute designation. Additional electives are needed. Visit [NYSAR.com/education](http://NYSAR.com/education) for details



New York State Association of REALTORS®, Inc.

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Or, complete and fax your registration form to NYSAR.

