



GRADUATE TO A NEW LEVEL OF REAL ESTATE AS A GRI.



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Business

Build your business while assuring real estate license law compliance. From creating an effective business plan to using assistants or a team, in this course you'll discover proven tools used by top producers to gain market share.

TOP 3 TAKEAWAYS

You'll learn to:

- Operate your business responsibly and cost-effectively.
- Increase your productivity and avoid wasted time.
- Reduce your exposure to claims and lawsuits.

Location: Greater Rochester Association of REALTORS®
3445 Winton Pl, Ste.104
Rochester, NY 14623

Instructor: Lin Fields, AHWD,ePRO,GRI,MRP,SFR

Date / Time: June 20, 2019 / 8:30am - 5:30pm

CE Credit: 7.5 hours

Cost: \$125 Members / \$150 Non-members

Co-sponsored by:



**This is one of eight required courses for NAR's REALTOR®-only Graduate REALTOR® Institute designation.
Additional electives are needed. Visit NYSAR.com/education for details.**



New York State Association of REALTORS®, Inc.

Register today at nysarportal.com.
Or, complete and fax your registration form to NYSAR.

EDUCATION COURSE REGISTRATION FORM



CLASS INFO

Course Name: _____

Location: _____

Course Date: _____



ABOUT YOU

Name: _____

Home Address: _____

Office Name: _____

Phone: _____

Email: _____

License #: _____

Please attach a note identifying any disabilities which require special accommodations, including provisions for auxiliary aids.



PAYMENT \$ _____

☐ Check (Payable to NYSAR) ☐ Credit card (circle one)

VISA MasterCard AMEX Discover

Card Number: _____

Expiration Date: _____ Security Code: _____

Signature: _____

If you're a successful REALTOR[®], consider paying it forward by making a tax-deductible donation to the New York State Real Estate Education Foundation (NYSREEF) today at nysarportal.com.

REGISTER TODAY

- Visit nysarportal.com
- Fax to 518.462.5474
- Call 518.463.0300 x219
- Mail to NYSAR, 130 Washington Ave., Albany, NY 12210

Completion of this course does not automatically make you eligible for the designation. Additional courses and fees are required. See nysar.com.



Your home for success.

Need to cancel? No problem. Call at least 10 days in advance and there's no charge. Cancel 10 or fewer days before the class and you can transfer to another NYSAR class in this calendar year or your registration will be refunded, less a \$25 cancellation fee. No-shows forfeit tuition.

