

Marketwatch Report

Q2-2018



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q2-2018	1-Yr Chg	Q2-2018	1-Yr Chg	Q2-2018	1-Yr Chg	Q2-2018	1-Yr Chg	Q2-2018	1-Yr Chg
Monroe County	1,442	↓ - 6.6%	3,825	↑ + 0.6%	2,189	↓ - 12.2%	\$152,000	↑ + 9.7%	\$392.5	↓ - 4.5%
Ontario County	503	↑ + 2.4%	735	↑ + 11.0%	292	↓ - 12.6%	\$185,000	↑ + 19.4%	\$65.2	↑ + 0.6%
Livingston County	168	↓ - 18.4%	224	↓ - 14.5%	148	↑ + 1.4%	\$125,000	↓ - 2.9%	\$21.6	↑ + 1.1%
Wayne County	295	↓ - 10.3%	448	↓ - 1.8%	215	↓ - 22.1%	\$134,000	↑ + 4.8%	\$30.4	↓ - 19.3%
Genesee County	110	↓ - 11.3%	190	↑ + 9.2%	108	↓ - 10.0%	\$115,000	↑ + 15.0%	\$12.5	↓ - 7.0%
Orleans County	184	↑ + 9.5%	209	↑ + 5.6%	123	↑ + 11.8%	\$90,000	↑ + 18.3%	\$12.2	↑ + 40.7%
Wyoming County	130	↓ - 14.5%	170	↑ + 0.6%	72	→ 0.0%	\$96,750	↓ - 6.9%	\$7.8	↓ - 3.7%
Yates County	141	↑ + 8.5%	150	↑ + 11.9%	57	↓ - 17.4%	\$182,000	↑ + 27.3%	\$14.0	↓ - 0.2%
Allegany County	224	↑ + 4.2%	185	↑ + 10.1%	87	↓ - 13.0%	\$80,000	↑ + 24.9%	\$5.8	↑ + 1.5%
Steuben County	207	↓ - 4.2%	189	↑ + 6.8%	85	↓ - 14.1%	\$97,000	↑ + 14.3%	\$14.3	↑ + 10.0%
Seneca County	88	↓ - 17.0%	104	↓ - 16.8%	56	↓ - 12.5%	\$97,137	↓ - 4.5%	\$6.5	↓ - 23.9%
Cayuga County	315	↑ + 6.1%	312	↓ - 2.5%	123	↓ - 25.0%	\$125,000	↑ + 24.6%	\$18.3	↓ - 15.1%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	06-2017	06-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Homes for Sale		3,984	3,816	- 4.2%	--	--	--
New Listings		2,238	2,326	+ 3.9%	11,344	11,017	- 2.9%
Pending Sales		1,597	1,406	- 12.0%	8,200	7,652	- 6.7%
Closed Sales		1,594	1,362	- 14.6%	6,699	6,144	- 8.3%
\$ Volume of Closed Sales (in millions)		\$259.7	\$239.1	- 7.9%	\$1,003.1	\$985.0	- 1.8%
Median Sales Price		\$139,900	\$150,000	+ 7.2%	\$127,500	\$136,000	+ 6.7%
Pct. of Orig. Price Received		97.0%	97.9%	+ 0.9%	94.8%	95.6%	+ 0.8%
Months Supply of Inventory		3.2	3.1	- 3.1%	--	--	--
Housing Affordability Index		229	202	- 11.8%	251	223	- 11.2%

Local Market Update for June 2018

A RESEARCH TOOL FROM UNYREIS



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Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	06-2018	1-Yr Chg	06-2018	1-Yr Chg	06-2018	1-Yr Chg	06-2018	1-Yr Chg	06-2018	1-Yr Chg
Monroe County	1,442	- 6.6%	1,313	+ 4.2%	835	- 17.9%	\$159,900	+ 9.5%	\$158.5	- 8.6%
Chili	37	- 5.1%	42	+ 7.7%	35	- 7.9%	\$152,500	+ 9.7%	\$5.6	- 3.4%
Clarkson	23	+ 35.3%	20	+ 233.3%	6	+ 50.0%	\$153,750	- 13.3%	\$1.0	+ 25.0%
Gates	47	- 19.0%	58	- 6.5%	26	- 42.2%	\$116,250	- 7.0%	\$3.2	- 43.9%
Greece	226	- 6.6%	207	0.0%	138	- 14.8%	\$130,000	- 6.4%	\$19.7	- 15.8%
Hamlin	23	0.0%	13	- 27.8%	7	- 36.4%	\$85,000	- 22.7%	\$0.6	- 53.8%
Ogden/Spencerport	32	- 8.6%	36	+ 38.5%	23	- 11.5%	\$170,000	+ 8.0%	\$4.5	- 6.3%
Parma/Hilton	66	+ 10.0%	36	+ 33.3%	18	- 5.3%	\$198,750	+ 32.6%	\$3.5	+ 16.7%
Riga/Churchville	9	0.0%	7	0.0%	5	- 16.7%	\$199,000	+ 24.4%	\$1.0	+ 11.1%
Sweden/Brockport	16	- 40.7%	20	0.0%	6	- 64.7%	\$77,750	- 46.9%	\$0.5	- 80.8%
Wheatland/Mumford/Scottsville	7	- 36.4%	4	- 33.3%	5	- 44.4%	\$183,000	+ 26.3%	\$0.9	- 25.0%
Brighton	66	+ 10.0%	60	+ 9.1%	47	- 28.8%	\$220,000	+ 23.2%	\$12.5	- 17.2%
East Rochester	14	+ 55.6%	13	- 7.1%	10	0.0%	\$124,250	+ 37.5%	\$1.2	+ 9.1%
Henrietta	54	+ 8.0%	71	+ 9.2%	41	- 19.6%	\$162,000	- 4.7%	\$6.9	- 26.6%
Irondequoit	105	- 6.3%	123	- 2.4%	97	- 10.2%	\$135,000	+ 12.5%	\$13.9	+ 5.3%
Mendon/Honeoye Falls	40	- 2.4%	22	- 8.3%	9	- 52.6%	\$405,000	+ 55.8%	\$3.5	- 34.0%
Penfield	90	- 10.9%	88	- 1.1%	56	- 3.4%	\$240,500	+ 11.6%	\$14.2	+ 3.6%
Perinton/Fairport	118	+ 2.6%	112	+ 25.8%	64	- 19.0%	\$235,500	+ 17.8%	\$15.8	- 9.2%
Pittsford	118	- 4.8%	93	+ 32.9%	54	+ 3.8%	\$325,000	- 4.3%	\$20.9	+ 12.4%
Rush	18	+ 100.0%	9	+ 350.0%	3	0.0%	\$195,000	+ 22.7%	\$0.6	+ 20.0%
Webster	113	- 10.3%	106	+ 1.0%	62	- 12.7%	\$225,950	+ 16.5%	\$14.2	- 2.7%
City of Rochester	220	- 20.3%	173	- 14.8%	123	- 24.5%	\$113,585	+ 45.3%	\$14.3	- 4.7%
Ontario County	503	+ 2.4%	235	- 1.3%	115	- 15.4%	\$189,900	+ 27.9%	\$25.1	- 1.2%
Canandaigua	125	+ 33.0%	47	- 11.3%	23	- 14.8%	\$200,000	- 20.0%	\$5.3	- 13.1%
Victor	100	- 13.0%	59	+ 11.3%	28	- 6.7%	\$247,000	+ 11.0%	\$8.4	+ 20.0%
Livingston County	168	- 18.4%	77	- 8.3%	55	+ 1.9%	\$140,000	+ 15.2%	\$8.7	+ 10.1%
Avon & Geneseo	40	- 9.1%	16	- 20.0%	13	+ 30.0%	\$160,000	- 6.6%	\$2.6	+ 23.8%
Wayne County	295	- 10.3%	158	+ 1.9%	84	- 20.0%	\$138,250	+ 3.2%	\$12.3	- 14.6%
Macedon	22	+ 46.7%	19	+ 5.6%	6	- 57.1%	\$197,750	+ 43.8%	\$1.1	- 45.0%
Genesee County	110	- 11.3%	79	+ 31.7%	41	- 2.4%	\$110,000	+ 0.7%	\$4.6	- 8.0%
Batavia	56	+ 19.1%	32	+ 33.3%	15	- 21.1%	\$91,000	+ 17.4%	\$1.6	+ 14.3%
Orleans County	184	+ 9.5%	74	+ 10.4%	43	+ 65.4%	\$100,000	- 11.9%	\$4.5	+ 60.7%
Wyoming County	130	- 14.5%	64	+ 6.7%	26	- 10.3%	\$99,500	- 22.9%	\$3.1	- 16.2%
Yates County	141	+ 8.5%	56	+ 5.7%	25	- 24.2%	\$268,500	+ 76.6%	\$7.7	+ 6.9%
Allegany County	224	+ 4.2%	72	+ 35.8%	50	+ 47.1%	\$67,450	+ 6.2%	\$1.8	- 30.8%
Steuben County	207	- 4.2%	60	+ 7.1%	23	- 42.5%	\$109,000	+ 26.2%	\$3.0	- 43.4%
Seneca County	88	- 17.0%	24	- 50.0%	14	- 17.6%	\$134,900	+ 13.5%	\$2.4	- 7.7%
Cayuga County	315	+ 6.1%	112	+ 8.7%	50	- 18.0%	\$122,450	+ 23.7%	\$7.2	- 23.4%
Chautauqua County	658	- 32.9%	226	- 2.6%	88	- 16.2%	\$93,375	+ 0.9%	\$9.8	- 19.7%
Cattaraugus County	561	- 15.0%	118	- 16.3%	47	- 32.9%	\$82,500	+ 10.0%	\$5.1	- 40.0%

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Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	6,298	- 3.4%	3,686	- 8.9%	\$144,000	+ 6.7%	\$616.1	- 4.5%
Chili	243	+ 7.0%	140	- 10.3%	\$145,000	+ 5.5%	\$21.2	- 5.8%
Clarkson	56	+ 27.3%	26	+ 13.0%	\$145,500	+ 6.3%	\$4.0	+ 21.2%
Gates	252	- 15.7%	171	- 19.0%	\$117,500	+ 2.2%	\$19.8	- 16.8%
Greece	1,016	- 4.6%	654	- 3.1%	\$132,600	+ 8.7%	\$94.6	+ 6.2%
Hamlin	58	- 19.4%	33	- 25.0%	\$105,000	- 0.5%	\$3.3	- 26.7%
Ogden/Spencerport	145	- 3.3%	89	- 5.3%	\$154,900	+ 4.2%	\$15.7	0.0%
Parma/Hilton	148	+ 9.6%	84	+ 9.1%	\$169,950	+ 17.6%	\$15.2	+ 26.7%
Riga/Churchville	29	- 32.6%	19	- 13.6%	\$124,000	- 22.5%	\$2.7	- 18.2%
Sweden/Brockport	68	- 15.0%	49	+ 14.0%	\$125,000	- 10.7%	\$6.9	+ 19.0%
Wheatland/Mumford/Scottsville	34	- 26.1%	24	- 20.0%	\$132,500	+ 19.3%	\$3.4	0.0%
Brighton	306	- 3.2%	166	- 17.0%	\$200,000	+ 15.6%	\$40.5	- 5.2%
East Rochester	69	+ 25.5%	45	+ 12.5%	\$90,178	- 0.2%	\$4.4	+ 10.0%
Henrietta	295	- 2.0%	191	+ 1.6%	\$149,000	- 2.6%	\$32.3	+ 1.6%
Irondequoit	599	- 10.6%	408	- 11.9%	\$128,500	+ 11.7%	\$54.5	+ 0.6%
Mendon/Honeoye Falls	91	- 13.3%	34	- 43.3%	\$264,250	+ 1.9%	\$10.2	- 41.7%
Penfield	417	+ 0.5%	218	- 9.5%	\$221,250	+ 16.4%	\$52.3	0.0%
Perinton/Fairport	486	+ 0.4%	267	- 15.8%	\$210,000	+ 5.0%	\$62.0	- 11.6%
Pittsford	425	- 1.8%	177	- 22.0%	\$290,000	0.0%	\$60.2	- 17.2%
Rush	36	+ 38.5%	11	- 38.9%	\$195,000	- 6.5%	\$2.2	- 42.1%
Webster	486	+ 4.7%	240	- 4.4%	\$191,950	+ 1.1%	\$51.0	- 1.5%
City of Rochester	1,039	- 4.5%	640	- 4.0%	\$82,000	+ 12.5%	\$59.8	- 1.8%
Ontario County	1,196	+ 4.0%	549	- 2.7%	\$165,000	+ 13.8%	\$116.8	+ 10.4%
Canandaigua	263	+ 11.4%	102	- 20.3%	\$198,000	+ 17.9%	\$24.1	- 8.4%
Victor	328	+ 12.7%	122	+ 2.5%	\$267,500	+ 13.8%	\$36.0	+ 15.0%
Livingston County	397	- 8.3%	249	+ 4.6%	\$125,000	- 4.2%	\$35.6	+ 6.9%
Avon & Geneseo	85	+ 3.7%	57	+ 23.9%	\$140,000	- 11.4%	\$9.6	+ 23.1%
Wayne County	711	- 9.7%	383	- 19.2%	\$130,000	+ 8.3%	\$53.5	- 11.9%
Macedon	64	0.0%	28	- 34.9%	\$167,450	+ 11.6%	\$4.7	- 27.7%
Genesee County	282	- 11.6%	195	- 6.7%	\$110,500	+ 5.2%	\$22.2	- 6.7%
Batavia	119	+ 1.7%	76	+ 8.6%	\$90,000	+ 4.7%	\$7.8	+ 18.2%
Orleans County	344	+ 1.5%	208	+ 1.0%	\$91,500	+ 17.8%	\$20.9	+ 22.9%
Wyoming County	259	- 0.4%	128	+ 3.2%	\$90,000	- 5.3%	\$13.4	+ 2.3%
Yates County	237	+ 15.6%	109	0.0%	\$165,000	+ 10.0%	\$26.3	+ 15.9%
Allegany County	315	- 2.2%	155	- 9.4%	\$75,450	+ 17.8%	\$11.4	+ 4.6%
Steuben County	302	+ 0.7%	156	- 7.7%	\$95,500	+ 12.5%	\$25.0	+ 20.2%
Seneca County	175	- 14.2%	106	- 7.0%	\$107,200	+ 4.1%	\$12.9	- 14.6%
Cayuga County	489	- 2.8%	215	- 21.2%	\$123,500	+ 18.2%	\$30.5	- 12.4%
Chautauqua County	973	- 15.4%	463	- 1.7%	\$89,000	+ 11.3%	\$55.0	+ 11.6%
Cattaraugus County	557	- 19.4%	304	- 3.2%	\$80,000	+ 0.3%	\$33.2	- 3.8%