

Marketwatch Report

Q3-2018



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q3-2018	1-Yr Chg	Q3-2018	1-Yr Chg	Q3-2018	1-Yr Chg	Q3-2018	1-Yr Chg	Q3-2018	1-Yr Chg
Monroe County	1,539	↓ - 5.3%	3,259	↑ + 0.2%	2,640	↓ - 2.4%	\$152,000	↑ + 3.4%	\$475.4	↑ + 1.6%
Ontario County	515	↑ + 9.8%	561	↓ - 9.1%	350	↓ - 7.7%	\$179,950	↑ + 9.7%	\$75.3	↓ - 4.9%
Livingston County	172	↓ - 17.3%	245	↑ + 11.9%	162	↓ - 7.4%	\$145,000	↑ + 7.4%	\$26.7	↑ + 6.1%
Wayne County	286	↓ - 10.9%	395	↑ + 1.0%	260	↓ - 18.8%	\$145,000	↑ + 16.0%	\$39.7	↓ - 7.4%
Genesee County	113	↓ - 28.5%	168	↓ - 9.7%	131	↑ + 7.4%	\$125,900	↑ + 14.5%	\$17.3	↑ + 19.3%
Orleans County	188	↑ + 7.4%	200	↓ - 2.9%	122	↓ - 29.1%	\$93,000	↑ + 2.2%	\$13.5	↓ - 25.8%
Wyoming County	111	↓ - 27.0%	118	↓ - 15.1%	109	↑ + 12.4%	\$109,000	↑ + 19.8%	\$13.9	↑ + 42.7%
Yates County	131	↑ + 28.4%	102	↑ + 6.3%	75	↑ + 21.0%	\$190,000	↓ - 7.3%	\$21.5	↑ + 32.8%
Allegany County	220	↑ + 0.9%	135	↓ - 8.2%	70	↓ - 22.2%	\$78,400	↑ + 12.0%	\$6.6	↓ - 19.3%
Steuben County	227	↓ - 4.6%	204	↑ + 12.1%	86	↓ - 19.6%	\$105,750	↑ + 17.5%	\$11.6	↓ - 11.6%
Seneca County	102	↓ - 10.5%	95	↓ - 16.7%	63	↓ - 3.1%	\$129,022	↑ + 19.1%	\$8.8	↓ - 15.7%
Cayuga County	315	→ 0.0%	265	↓ - 3.3%	187	↓ - 4.6%	\$132,750	↑ + 6.2%	\$29.7	↑ + 3.6%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	09-2017	09-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Homes for Sale		4,098	3,926	- 4.2%	--	--	--
New Listings		1,814	1,693	- 6.7%	17,173	16,774	- 2.3%
Pending Sales		1,249	1,135	- 9.1%	12,227	11,791	- 3.6%
Closed Sales		1,322	1,082	- 18.2%	11,192	10,682	- 4.6%
\$ Volume of Closed Sales (in millions)		\$208.8	\$181.4	- 13.1%	\$1,737.5	\$1,772.3	+ 2.0%
Median Sales Price		\$134,000	\$142,000	+ 6.0%	\$130,875	\$140,500	+ 7.4%
Pct. of Orig. Price Received		95.2%	96.0%	+ 0.8%	95.4%	96.1%	+ 0.7%
Months Supply of Inventory		3.3	3.2	- 3.0%	--	--	--
Housing Affordability Index		242	213	- 12.0%	248	216	- 12.9%

Local Market Update for September 2018

A RESEARCH TOOL FROM UNYREIS



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Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	09-2018	1-Yr Chg	09-2018	1-Yr Chg	09-2018	1-Yr Chg	09-2018	1-Yr Chg	09-2018	1-Yr Chg
Monroe County	1,539	- 5.3%	1,011	0.0%	643	- 16.6%	\$146,000	+ 2.1%	\$109.0	- 15.2%
Chili	42	- 12.5%	30	- 18.9%	31	+ 72.2%	\$146,000	+ 5.4%	\$5.0	+ 85.2%
Clarkson	12	- 29.4%	4	- 33.3%	7	+ 40.0%	\$178,000	+ 7.9%	\$1.2	+ 9.1%
Gates	51	- 30.1%	45	- 2.2%	23	- 36.1%	\$125,000	+ 8.7%	\$2.9	- 34.1%
Greece	214	- 20.1%	168	+ 2.4%	122	- 6.9%	\$130,500	+ 4.4%	\$17.5	+ 0.6%
Hamlin	22	+ 29.4%	12	+ 33.3%	4	- 55.6%	\$181,250	+ 37.3%	\$0.8	- 33.3%
Ogden/Spencerport	39	- 4.9%	21	- 16.0%	16	- 11.1%	\$164,188	+ 7.0%	\$3.2	+ 14.3%
Parma/Hilton	88	+ 37.5%	22	- 21.4%	20	+ 66.7%	\$148,500	- 12.4%	\$3.3	+ 50.0%
Riga/Churchville	14	+ 55.6%	9	+ 12.5%	4	- 55.6%	\$134,000	- 16.2%	\$0.5	- 66.7%
Sweden/Brockport	41	+ 28.1%	25	+ 38.9%	5	- 54.5%	\$90,000	- 35.7%	\$0.5	- 68.8%
Wheatland/Mumford/Scottsville	7	- 41.7%	5	+ 66.7%	4	0.0%	\$118,500	- 13.8%	\$0.5	- 16.7%
Brighton	61	- 15.3%	45	+ 18.4%	28	- 30.0%	\$194,142	+ 13.9%	\$6.9	- 11.5%
East Rochester	16	+ 100.0%	10	+ 100.0%	8	- 20.0%	\$124,450	+ 9.7%	\$1.0	- 16.7%
Henrietta	67	0.0%	54	- 14.3%	38	- 5.0%	\$183,000	+ 14.4%	\$7.0	+ 1.4%
Irondequoit	142	+ 6.8%	104	+ 9.5%	64	- 8.6%	\$132,500	+ 13.8%	\$8.7	+ 1.2%
Mendon/Honeoye Falls	41	+ 41.4%	16	- 27.3%	6	- 57.1%	\$237,500	- 15.5%	\$1.5	- 65.1%
Penfield	81	- 26.4%	59	- 7.8%	45	- 8.2%	\$229,000	+ 18.0%	\$10.8	- 0.9%
Perinton/Fairport	131	+ 21.3%	75	+ 33.9%	35	- 39.7%	\$235,000	+ 14.8%	\$8.4	- 35.4%
Pittsford	116	- 8.7%	52	- 17.5%	33	- 10.8%	\$257,500	- 10.8%	\$9.8	- 14.8%
Rush	8	- 20.0%	7	+ 16.7%	3	+ 50.0%	\$230,000	- 13.6%	\$0.7	+ 40.0%
Webster	119	+ 5.3%	77	+ 14.9%	40	- 34.4%	\$214,250	+ 4.5%	\$9.1	- 38.5%
City of Rochester	227	- 15.0%	171	- 9.0%	107	- 21.9%	\$85,000	+ 6.9%	\$9.9	- 26.7%
Ontario County	515	+ 9.8%	157	- 17.8%	92	- 22.7%	\$167,450	+ 2.1%	\$18.2	- 21.9%
Canandaigua	130	+ 18.2%	39	+ 25.8%	18	- 40.0%	\$207,500	+ 5.1%	\$4.1	- 34.9%
Victor	103	0.0%	32	- 45.8%	12	- 42.9%	\$164,000	- 30.2%	\$2.4	- 53.8%
Livingston County	172	- 17.3%	74	+ 1.4%	36	- 37.9%	\$169,900	+ 30.7%	\$6.2	- 26.2%
Avon & Geneseo	38	+ 8.6%	16	- 5.9%	11	- 15.4%	\$153,000	+ 14.2%	\$2.0	+ 11.1%
Wayne County	286	- 10.9%	117	- 3.3%	74	- 20.4%	\$132,750	+ 15.4%	\$10.8	- 10.0%
Macedon	12	- 36.8%	7	- 50.0%	5	- 58.3%	\$215,000	+ 22.5%	\$1.0	- 52.4%
Genesee County	113	- 28.5%	44	- 24.1%	32	- 15.8%	\$118,000	+ 17.1%	\$4.2	- 6.7%
Batavia	57	- 18.6%	20	- 33.3%	10	- 33.3%	\$110,950	+ 27.5%	\$1.3	- 18.8%
Orleans County	188	+ 7.4%	35	- 53.3%	35	- 42.6%	\$85,000	+ 4.9%	\$4.3	- 18.9%
Wyoming County	111	- 27.0%	40	- 2.4%	26	- 27.8%	\$105,500	+ 18.6%	\$3.1	- 6.1%
Yates County	131	+ 28.4%	27	- 12.9%	29	+ 26.1%	\$185,000	- 32.7%	\$8.8	+ 31.3%
Allegany County	220	+ 0.9%	35	- 18.6%	23	- 4.2%	\$80,000	+ 12.3%	\$2.0	- 20.0%
Steuben County	227	- 4.6%	55	+ 22.2%	25	- 10.7%	\$88,000	- 9.7%	\$2.6	- 10.3%
Seneca County	102	- 10.5%	23	- 41.0%	12	- 25.0%	\$176,660	+ 34.3%	\$2.1	- 12.5%
Cayuga County	315	0.0%	74	- 12.9%	53	- 1.9%	\$155,000	+ 20.2%	\$9.6	+ 6.7%
Chautauqua County	686	- 23.7%	135	- 1.5%	100	- 10.7%	\$96,000	+ 10.0%	\$13.5	- 17.2%
Cattaraugus County	566	- 11.0%	86	- 4.4%	50	- 20.6%	\$86,500	+ 20.1%	\$5.8	- 4.9%

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	9,558	- 2.2%	6,515	- 3.5%	\$147,500	+ 5.4%	\$1,124.1	+ 1.0%
Chili	356	+ 2.9%	283	+ 8.8%	\$148,000	+ 5.8%	\$44.7	+ 17.0%
Clarkson	75	+ 7.1%	55	+ 37.5%	\$154,000	+ 4.4%	\$8.8	+ 39.7%
Gates	377	- 15.7%	285	- 15.2%	\$119,900	+ 4.3%	\$34.0	- 12.4%
Greece	1,543	- 4.4%	1,107	- 1.4%	\$133,000	+ 6.5%	\$161.6	+ 6.9%
Hamlin	98	- 1.0%	54	- 18.2%	\$118,450	+ 3.9%	\$6.4	- 15.8%
Ogden/Spencerport	218	- 3.1%	154	- 3.8%	\$158,950	+ 4.6%	\$28.0	+ 4.1%
Parma/Hilton	238	+ 3.0%	144	+ 16.1%	\$165,200	+ 9.8%	\$25.5	+ 23.8%
Riga/Churchville	52	- 24.6%	32	- 30.4%	\$129,950	- 23.2%	\$4.7	- 37.3%
Sweden/Brockport	126	- 3.1%	83	+ 7.8%	\$135,000	- 3.6%	\$11.9	+ 9.2%
Wheatland/Mumford/Scottsville	52	- 24.6%	41	- 16.3%	\$135,000	+ 9.8%	\$5.7	- 1.7%
Brighton	445	- 5.3%	315	- 10.3%	\$195,000	+ 10.8%	\$75.8	- 1.8%
East Rochester	108	+ 45.9%	73	+ 9.0%	\$97,000	+ 2.1%	\$7.5	+ 7.1%
Henrietta	462	0.0%	362	+ 6.8%	\$157,000	+ 0.6%	\$62.6	+ 7.4%
Irondequoit	925	- 5.5%	691	- 6.1%	\$129,900	+ 12.5%	\$93.3	+ 5.7%
Mendon/Honeoye Falls	141	- 9.0%	73	- 23.2%	\$269,000	+ 1.5%	\$21.9	- 20.9%
Penfield	604	- 4.7%	388	- 8.3%	\$225,950	+ 17.1%	\$93.3	- 0.2%
Perinton/Fairport	736	+ 4.2%	474	- 10.2%	\$218,325	+ 7.0%	\$112.2	- 4.8%
Pittsford	637	+ 1.8%	347	- 4.1%	\$295,000	- 0.3%	\$117.6	- 2.6%
Rush	48	+ 20.0%	26	- 10.3%	\$201,550	- 2.6%	\$6.2	+ 3.3%
Webster	728	+ 4.6%	416	- 6.5%	\$196,000	- 0.1%	\$91.1	- 4.0%
City of Rochester	1,589	- 2.6%	1,112	+ 1.5%	\$85,000	+ 10.4%	\$111.2	+ 3.3%
Ontario County	1,757	- 0.6%	916	- 2.9%	\$171,500	+ 10.6%	\$195.7	+ 5.8%
Canandaigua	394	+ 7.4%	186	- 11.0%	\$200,000	+ 11.1%	\$43.8	- 4.2%
Victor	439	- 1.1%	201	+ 8.6%	\$280,000	+ 12.0%	\$58.4	+ 15.9%
Livingston County	642	- 1.5%	419	+ 1.5%	\$130,000	- 2.6%	\$63.1	+ 7.9%
Avon & Geneseo	144	+ 17.1%	95	+ 17.3%	\$148,250	- 6.1%	\$16.6	+ 23.0%
Wayne County	1,106	- 6.1%	671	- 15.6%	\$135,688	+ 10.3%	\$97.2	- 6.4%
Macedon	93	- 11.4%	63	- 18.2%	\$182,000	+ 19.0%	\$11.3	- 6.6%
Genesee County	450	- 10.9%	330	- 0.3%	\$115,000	+ 8.5%	\$40.2	+ 4.7%
Batavia	201	+ 1.5%	125	+ 8.7%	\$105,000	+ 20.7%	\$14.2	+ 25.7%
Orleans County	544	- 0.2%	335	- 11.4%	\$93,000	+ 13.4%	\$35.1	- 0.6%
Wyoming County	377	- 5.5%	238	+ 7.7%	\$96,750	+ 4.0%	\$27.4	+ 19.7%
Yates County	339	+ 12.6%	186	+ 8.8%	\$172,750	+ 7.0%	\$48.6	+ 24.9%
Allegany County	451	- 3.8%	227	- 13.0%	\$76,400	+ 17.5%	\$18.1	- 5.2%
Steuben County	506	+ 5.0%	248	- 10.1%	\$98,000	+ 13.4%	\$37.2	+ 9.4%
Seneca County	270	- 15.1%	169	- 5.6%	\$114,500	+ 10.7%	\$21.7	- 14.9%
Cayuga County	756	- 2.7%	416	- 11.3%	\$127,750	+ 11.7%	\$62.2	- 2.0%
Chautauqua County	1,506	- 9.6%	809	- 2.1%	\$89,900	+ 9.0%	\$98.9	+ 2.7%
Cattaraugus County	863	- 13.1%	486	- 4.1%	\$82,000	+ 2.5%	\$55.4	+ 2.4%