



2018 GRAR Board of Director's Meeting

Wednesday, December 19th, 2018

Call to Order

A quorum was present, and the meeting was called to order at 9:02 a.m. A motion to adopt the meeting agenda was made, seconded, and carried. A motion to approve the minutes from the November 21st meeting was made, seconded and carried. Meeting materials were available on the Board Resource Page prior to the meeting.

Professional Standards Report

Staff presented case #18-0053E. A motion to ratify the decision of the hearing panel is made, seconded and carried.

Officers Reports

A motion to file the financial report for the audit is made, seconded and carried. A motion to approve the 2019 budget as presented is made, seconded and carried. The directors were reminded to fill in the Board Self-Assessment either electronically or on a hand-written form.

Officer & Committee Chair Reports

The REALTORS® Charitable Foundation, Women's Council of REALTORS® and Young REALTORS® Network provided a report on their activities. There are concerns with how the NYSAR Housing Opportunity Foundation is managing the applications for local buyers, and with how they are communicating with applicants through the process. Staff will contact the NYSAR Housing Opportunities Foundation staff for clarification and suggest improvements.

CEO Report

CEO Yockel reviewed ongoing operational items. CFO Blanco reported on the various improvements to our office space that we are completing. Upon request from several former GRAR instructors, the board agreed to have staff present a proposal for naming the GRAR classroom in honor of former employee Sandra Kleps who recently passed away. Staff will bring a proposal in January.

Executive Session

The board met in Executive Session to discuss a confidential employee issue.

There being no other matters to discuss, the meeting was adjourned at 10:24 a.m.

Submitted by,

Lanie Bittner, 2018 GRAR Secretary/Treasurer