



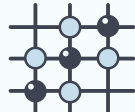
LEADERSHIP



Vision



Wisdom



Strategy



Communication



Skillful



Good decision



Teamwork



Success

now accepting applications for the

2020 LEADERSHIP ACADEMY

sponsored by the New York State Association of REALTORS®

“More than one prior Leadership Academy graduate advised me: ‘If you have the opportunity, do it!’ So I did, and I have to admit in the midst of 5 sessions, it took a while to gain perspective on what was learned. Insights on what it means to be an effective leader, whether in your business, NYSAR, or NAR were invaluable. These are lessons I carry with me daily, and I am grateful to have had the opportunity.”

– Susan Hughes, Leadership Academy graduate, Licensed Associate Real Estate Broker

Apply for NYSAR’s Leadership Academy to:

- Connect with industry peers and leaders.
- Refine your strategic and organizational capabilities.
- Discover new strategies for professional and personal success.
- Establish effective procedures for goal-setting and problem-solving.
- Develop a better understanding of industry and association issues.

Application Deadline: October 18, 2019 by 5 p.m.
Visit [NYSAR.com](https://www.nysar.com) for full details and to apply.



Your home for success.

2020 Leadership Academy

The Leadership Academy consists of five retreats held across New York State over the course of five months. Through a variety of teaching methods, participants will learn: leadership skills including conflict resolution; communications; working with various demographics; REALTOR® association operations at all three levels; legal issues; legislative advocacy; team building and much more.

ABOUT

Recognizing the need to identify and nurture strong future leaders, the New York State Association of REALTORS® established the Leadership Academy in 2007. This advanced leadership program provides member participants with a unique opportunity to develop their leadership skills and prepare to provide meaningful contributions to the three-tiered REALTOR® organization, their business and community, while also enriching their personal and professional lives.

OBJECTIVE & PROGRAM OVERVIEW

The objective of NYSAR's Leadership Academy is to discover, educate and empower future leaders. The content aims to help participants realize the leader within and focuses on the past, present and future of the association as well as a leader's role serving the greater good of the association. Graduates come away with life-long friendships, a strong referral network and a real sense of accomplishment. While the Leadership Academy strives to provide a path to association service and leadership, participating does not guarantee graduates future leadership positions within the association.

1.

April 20 - 21
Thayer Hotel
West Point, NY

2.

June 1 - 2
Hampton Inn
Downtown Albany, NY

3.

July 20 - 21
Ramada Geneva Lakefront
Geneva, NY

4.

August 24 - 25
Delta Hotel
Utica, NY

5.

September 21 - 22
Queensbury Hotel,
Glens Falls, NY

Frequently Asked Questions

Who's eligible to apply?

Any full-time NYSAR REALTOR® member in good standing who has been in the business for at least three years as of January 1, 2018.

How can I submit an application?

Download the application at [NYSAR.com/about-nysar/leadershipacademy](https://nysar.com/about-nysar/leadershipacademy) and submit it, along with two letters of recommendation to preilly@nysar.com.

What is the application deadline?

Applications must be submitted by Friday, October 18, 2019 at 5 p.m. EST.

How will I know if my application was received?

A confirmation email will be sent to the email address provided on your application. If it's determined that the application is incomplete, a second email will be sent.

Why are you asking for letters of recommendation?

Letters written in support of your application from people who know you well and can provide additional evidence of your skills and abilities will help the Advisory Board gain a better picture of who you are.

Who can write my recommendation letters?

Recommendation letters in support of your application can be written by anyone you have worked with or for. A minimum of two letters of recommendation are required.

How many participants will be selected?

The number of participants is limited to a minimum of 11 and maximum of 15.

What is the selection process?

All applications will be reviewed by the NYSAR members who have been appointed to the Leadership Academy Advisory Board. Participants will be selected based solely upon the information that is supplied on the application. Efforts will be made to select participants who will represent a cross-section of the profession as well as the diversity of the association. Consideration is given to business specialty and geography.

When will I be notified if I was accepted?

All applicants will be notified of their status via email or phone by December 2, 2019.

Is there a fee to participate?

Yes, the tuition fee is \$1,600. After successfully submitting your application, NYSAR will issue you an invoice for the \$500 deposit that is required with each application.

Applicants will receive the deposit back if they are not accepted into the Leadership Academy. If accepted and the applicant backs out, the deposit will be forfeited.

Upon acceptance, full tuition payment is due by December 20, 2019.

If selected, must I attend all five retreats?

Yes, you must participate in all five retreats in order to graduate. This program thrives on the interactive group activities and it would do all participants a disservice if any fellow participants were to skip retreats.

Visit [NYSAR.com/About-NYSAR/Leadership-Academy](https://nysar.com/About-NYSAR/Leadership-Academy) to download your application.

Contact: Patrick Reilly, VP, Board & Member Services

518.463.0300 x205 | preilly@nysar.com