

# Area Overviews



	Total Closed Sales	Change from 2018	Percent Single Family	Percent Condominium	Median Showings per Listing	Homes for Sale	Months Supply of Inventory	List to Close	Pct. of Orig. Price Received
<b>Monroe County</b>	<b>8,776</b>	<b>- 1.1%</b>	<b>91.7%</b>	<b>8.3%</b>	<b>10.6</b>	<b>841</b>	<b>1.1</b>	<b>21</b>	<b>98.3%</b>
Chili	338	- 7.7%	90.2%	9.8%	10.0	31	1.1	19	99.1%
Clarkson	64	- 11.1%	98.4%	1.6%	10.3	8	1.4	28	97.5%
Gates	417	+ 7.5%	93.8%	6.2%	12.5	27	0.8	20	98.6%
Greece	1,403	- 5.1%	95.7%	4.3%	10.9	118	1.0	19	98.6%
Hamlin	101	+ 24.7%	100.0%	0.0%	6.4	13	1.6	22	96.6%
Ogden (Spencerport Village)	221	+ 7.3%	93.2%	6.8%	8.5	15	0.8	21	98.1%
Parma (Hilton Village)	224	+ 12.0%	96.4%	3.6%	9.7	49	2.6	30	97.6%
Riga (Churchville Village)	49	- 2.0%	85.7%	14.3%	8.3	6	1.4	19	97.5%
Sweden (Brockport Village)	152	+ 28.8%	92.8%	7.2%	6.5	14	1.1	26	96.6%
Wheatland (Mumford Village, Scottsville Village)	49	- 12.5%	100.0%	0.0%	10.7	6	1.6	20	96.7%
Brighton (West Brighton)	435	+ 4.6%	85.7%	14.3%	10.3	25	0.7	18	98.6%
East Rochester	93	- 8.8%	83.9%	16.1%	9.7	9	1.1	22	97.5%
Henrietta (West Henrietta)	446	- 6.9%	90.1%	9.9%	11.5	49	1.3	17	99.6%
Irondequoit (East and West)	881	- 6.7%	96.8%	3.2%	11.4	68	0.9	20	98.4%
Mendon (Honeoye Falls Village)	116	+ 8.4%	94.8%	5.2%	6.2	23	2.3	33	96.9%
Penfield	510	- 2.5%	84.9%	15.1%	10.8	47	1.1	24	98.9%
Perinton (Fairport Village)	697	+ 5.6%	78.5%	21.5%	9.9	80	1.4	24	98.7%
Pittsford (Pittsford Village)	461	- 0.2%	91.3%	8.7%	9.8	60	1.5	25	96.4%
Rush	38	- 9.5%	100.0%	0.0%	9.9	9	2.4	25	97.8%
Webster (Webster Village)	583	+ 1.7%	83.9%	16.1%	9.8	54	1.1	21	98.1%
City of Rochester	1,498	- 3.3%	96.4%	3.6%	11.5	130	1.0	17	98.3%
<b>Ontario County</b>	<b>1,366</b>	<b>+ 11.9%</b>	<b>90.0%</b>	<b>10.0%</b>	<b>6.7</b>	<b>320</b>	<b>2.7</b>	<b>39</b>	<b>95.6%</b>
Canandaigua	293	+ 20.1%	83.6%	16.4%	5.9	88	3.5	36	96.5%
Victor	262	+ 2.3%	85.1%	14.9%	6.7	64	2.8	32	96.6%
<b>Livingston County</b>	<b>586</b>	<b>+ 1.9%</b>	<b>99.1%</b>	<b>0.9%</b>	<b>5.0</b>	<b>118</b>	<b>2.4</b>	<b>47</b>	<b>93.4%</b>
Avon & Geneseo	140	+ 10.2%	99.3%	0.7%	4.8	17	1.5	44	93.4%
<b>Wayne County</b>	<b>1,012</b>	<b>+ 3.7%</b>	<b>98.8%</b>	<b>1.2%</b>	<b>8.1</b>	<b>217</b>	<b>2.6</b>	<b>34</b>	<b>96.6%</b>
Macedon	98	- 1.0%	95.9%	4.1%	9.7	11	1.3	22	97.8%
<b>Genesee County</b>	<b>441</b>	<b>- 6.0%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>5.6</b>	<b>77</b>	<b>2.0</b>	<b>38</b>	<b>95.3%</b>
Batavia	190	+ 1.1%	100.0%	0.0%	5.2	32	1.9	48	95.1%
<b>Orleans County</b>	<b>435</b>	<b>- 11.4%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>5.0</b>	<b>86</b>	<b>2.3</b>	<b>58</b>	<b>91.7%</b>
<b>Wyoming County</b>	<b>313</b>	<b>- 7.1%</b>	<b>99.4%</b>	<b>0.6%</b>	<b>6.2</b>	<b>80</b>	<b>2.9</b>	<b>49</b>	<b>93.5%</b>
<b>Yates County</b>	<b>255</b>	<b>- 1.9%</b>	<b>99.6%</b>	<b>0.4%</b>	<b>3.9</b>	<b>89</b>	<b>4.0</b>	<b>57</b>	<b>91.9%</b>
<b>Allegany County</b>	<b>327</b>	<b>- 2.4%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>3.2</b>	<b>143</b>	<b>5.0</b>	<b>99</b>	<b>89.7%</b>
<b>Steuben County</b>	<b>388</b>	<b>+ 3.7%</b>	<b>99.7%</b>	<b>0.3%</b>	<b>2.4</b>	<b>163</b>	<b>5.1</b>	<b>74</b>	<b>90.3%</b>
<b>Seneca County</b>	<b>239</b>	<b>+ 4.4%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>6.4</b>	<b>66</b>	<b>3.1</b>	<b>59</b>	<b>91.6%</b>
<b>Cayuga County</b>	<b>726</b>	<b>+ 4.2%</b>	<b>90.4%</b>	<b>9.6%</b>	<b>6.2</b>	<b>412</b>	<b>6.6</b>	<b>101</b>	<b>89.9%</b>

# Area Historical Median Prices



	2015	2016	2017	2018	2019	Change From 2018	Change From 2015
<b>Monroe County</b>	<b>\$132,000</b>	<b>\$132,500</b>	<b>\$138,200</b>	<b>\$146,900</b>	<b>\$154,500</b>	<b>+ 5.2%</b>	<b>+ 17.0%</b>
Chili	\$134,000	\$135,000	\$139,900	\$147,000	\$153,250	+ 4.3%	+ 14.4%
Clarkson	\$130,000	\$147,000	\$148,950	\$150,000	\$165,000	+ 10.0%	+ 26.9%
Gates	\$105,000	\$106,250	\$117,000	\$118,950	\$126,550	+ 6.4%	+ 20.5%
Greece	\$119,000	\$117,500	\$125,000	\$133,000	\$142,000	+ 6.8%	+ 19.3%
Hamlin	\$120,000	\$109,900	\$115,000	\$120,000	\$128,000	+ 6.7%	+ 6.7%
Ogden (Spencerport Village)	\$141,000	\$155,000	\$149,900	\$163,750	\$185,000	+ 13.0%	+ 31.2%
Parma (Hilton Village)	\$142,000	\$139,500	\$149,900	\$164,950	\$164,350	- 0.4%	+ 15.7%
Riga (Churchville Village)	\$120,450	\$125,000	\$173,500	\$134,000	\$174,900	+ 30.5%	+ 45.2%
Sweden (Brockport Village)	\$118,000	\$118,750	\$135,500	\$130,000	\$142,000	+ 9.2%	+ 20.3%
Wheatland (Mumford Village, Scottsville Village)	\$125,500	\$128,950	\$125,000	\$132,950	\$143,750	+ 8.1%	+ 14.5%
Brighton (West Brighton)	\$166,500	\$175,000	\$175,000	\$195,000	\$195,000	0.0%	+ 17.1%
East Rochester	\$92,250	\$85,000	\$95,000	\$104,450	\$105,000	+ 0.5%	+ 13.8%
Henrietta (West Henrietta)	\$134,950	\$144,900	\$150,500	\$155,000	\$168,700	+ 8.8%	+ 25.0%
Irondequoit (East and West)	\$110,000	\$112,000	\$118,000	\$129,650	\$132,000	+ 1.8%	+ 20.0%
Mendon (Honeoye Falls Village)	\$250,000	\$269,450	\$269,000	\$263,500	\$278,000	+ 5.5%	+ 11.2%
Penfield	\$193,000	\$204,000	\$197,750	\$218,000	\$241,819	+ 10.9%	+ 25.3%
Perinton (Fairport Village)	\$185,000	\$187,250	\$202,500	\$217,700	\$220,000	+ 1.1%	+ 18.9%
Pittsford (Pittsford Village)	\$265,000	\$275,000	\$296,000	\$293,000	\$300,000	+ 2.4%	+ 13.2%
Rush	\$220,500	\$192,950	\$201,000	\$208,250	\$245,000	+ 17.6%	+ 11.1%
Webster (Webster Village)	\$175,000	\$181,500	\$194,000	\$200,000	\$205,000	+ 2.5%	+ 17.1%
City of Rochester	\$74,900	\$75,200	\$77,000	\$85,278	\$95,000	+ 11.4%	+ 26.8%
<b>Ontario County</b>	<b>\$152,000</b>	<b>\$150,000</b>	<b>\$156,000</b>	<b>\$173,000</b>	<b>\$183,000</b>	<b>+ 5.8%</b>	<b>+ 20.4%</b>
Canandaigua	\$197,000	\$195,000	\$195,000	\$215,000	\$229,950	+ 7.0%	+ 16.7%
Victor	\$260,000	\$245,000	\$262,500	\$269,000	\$290,500	+ 8.0%	+ 11.7%
<b>Livingston County</b>	<b>\$127,000</b>	<b>\$128,000</b>	<b>\$130,000</b>	<b>\$130,000</b>	<b>\$144,000</b>	<b>+ 10.8%</b>	<b>+ 13.4%</b>
Avon & Geneseo	\$159,000	\$159,950	\$160,000	\$148,250	\$166,750	+ 12.5%	+ 4.9%
<b>Wayne County</b>	<b>\$120,000</b>	<b>\$115,500</b>	<b>\$124,900</b>	<b>\$135,000</b>	<b>\$137,500</b>	<b>+ 1.9%</b>	<b>+ 14.6%</b>
Macedon	\$154,000	\$140,000	\$151,500	\$170,000	\$164,485	- 3.2%	+ 6.8%
<b>Genesee County</b>	<b>\$104,900</b>	<b>\$98,400</b>	<b>\$106,000</b>	<b>\$115,000</b>	<b>\$123,300</b>	<b>+ 7.2%</b>	<b>+ 17.5%</b>
Batavia	\$91,050	\$90,000	\$90,000	\$105,000	\$109,900	+ 4.7%	+ 20.7%
<b>Orleans County</b>	<b>\$87,400</b>	<b>\$81,090</b>	<b>\$81,000</b>	<b>\$97,000</b>	<b>\$109,000</b>	<b>+ 12.4%</b>	<b>+ 24.7%</b>
<b>Wyoming County</b>	<b>\$89,000</b>	<b>\$85,000</b>	<b>\$94,500</b>	<b>\$99,468</b>	<b>\$115,450</b>	<b>+ 16.1%</b>	<b>+ 29.7%</b>
<b>Yates County</b>	<b>\$141,500</b>	<b>\$149,900</b>	<b>\$161,950</b>	<b>\$169,900</b>	<b>\$169,000</b>	<b>- 0.5%</b>	<b>+ 19.4%</b>
<b>Allegany County</b>	<b>\$65,000</b>	<b>\$72,000</b>	<b>\$65,100</b>	<b>\$74,250</b>	<b>\$83,500</b>	<b>+ 12.5%</b>	<b>+ 28.5%</b>
<b>Steuben County</b>	<b>\$84,950</b>	<b>\$87,500</b>	<b>\$87,950</b>	<b>\$95,400</b>	<b>\$94,950</b>	<b>- 0.5%</b>	<b>+ 11.8%</b>
<b>Seneca County</b>	<b>\$97,250</b>	<b>\$107,500</b>	<b>\$108,400</b>	<b>\$118,450</b>	<b>\$124,200</b>	<b>+ 4.9%</b>	<b>+ 27.7%</b>
<b>Cayuga County</b>	<b>\$108,150</b>	<b>\$109,900</b>	<b>\$114,800</b>	<b>\$128,000</b>	<b>\$132,425</b>	<b>+ 3.5%</b>	<b>+ 22.4%</b>

# Marketwatch Report

Q4-2019



## County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q4-2019	1-Yr Chg	Q4-2019	1-Yr Chg	Q4-2019	1-Yr Chg	Q4-2019	1-Yr Chg	Q4-2019	1-Yr Chg
Monroe County	846	↓ - 13.9%	1,994	↓ - 1.4%	2,124	↓ - 3.7%	\$151,501	↑ + 4.5%	\$379.9	↓ - 0.1%
Ontario County	322	↓ - 13.7%	396	↑ + 4.5%	383	↑ + 31.2%	\$180,000	↑ + 2.9%	\$86.7	↑ + 41.6%
Livingston County	119	↓ - 5.6%	139	↑ + 6.9%	164	↑ + 10.8%	\$144,000	↑ + 8.6%	\$26.0	↑ + 10.7%
Wayne County	219	↓ - 1.4%	242	↓ - 5.8%	263	↓ - 7.1%	\$147,187	↑ + 11.5%	\$41.9	↑ + 1.1%
Genesee County	77	↑ + 10.0%	109	↑ + 19.8%	145	↑ + 9.0%	\$125,000	↑ + 8.2%	\$18.8	↑ + 16.6%
Orleans County	86	↓ - 21.8%	116	↑ + 30.3%	130	↓ - 15.0%	\$119,950	↓ - 0.0%	\$15.2	↓ - 5.8%
Wyoming County	80	↑ + 8.1%	73	↑ + 10.6%	88	↓ - 8.3%	\$110,000	↑ + 3.8%	\$10.6	↓ - 2.4%
Yates County	89	→ 0.0%	65	↑ + 8.3%	85	↑ + 18.1%	\$169,000	↑ + 2.4%	\$22.2	↑ + 15.7%
Allegany County	143	↓ - 22.3%	80	↓ - 13.0%	93	↓ - 9.7%	\$92,500	↑ + 32.1%	\$10.3	↑ + 9.0%
Steuben County	163	↓ - 8.9%	110	↓ - 6.0%	124	↑ + 1.6%	\$95,000	↑ + 1.1%	\$18.2	↑ + 4.5%
Seneca County	66	↓ - 19.5%	61	→ 0.0%	62	↑ + 5.1%	\$135,000	↑ + 8.0%	\$10.4	↑ + 13.0%
Cayuga County	225	↑ + 11.9%	169	↑ + 9.7%	176	↓ - 6.9%	\$140,000	↑ + 12.0%	\$29.8	↓ - 2.3%