

Marketwatch Report

Q3-2020



County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q3-2020	1-Yr Chg	Q3-2020	1-Yr Chg	Q3-2020	1-Yr Chg	Q3-2020	1-Yr Chg	Q3-2020	1-Yr Chg
Monroe County	787	↓ - 38.6%	3,238	↓ - 0.1%	2,506	↓ - 10.4%	\$180,000	↑ + 9.8%	\$533.2	↓ - 0.6%
Ontario County	308	↓ - 26.8%	641	↑ + 0.5%	358	↓ - 18.5%	\$204,500	↑ + 5.4%	\$95.4	↓ - 9.8%
Livingston County	110	↓ - 31.7%	220	↓ - 2.7%	157	↓ - 15.6%	\$159,900	↑ + 7.7%	\$32.6	↑ + 0.8%
Wayne County	168	↓ - 36.8%	385	↓ - 3.3%	293	↓ - 10.1%	\$155,000	↑ + 6.9%	\$48.8	↓ - 1.0%
Genesee County	73	↓ - 38.1%	173	↓ - 17.6%	141	↑ + 9.3%	\$149,900	↑ + 15.3%	\$21.9	↑ + 21.2%
Orleans County	77	↓ - 23.0%	165	↑ + 5.1%	98	↓ - 15.5%	\$118,725	↑ + 8.0%	\$12.6	↓ - 4.4%
Wyoming County	56	↓ - 52.5%	116	↓ - 19.4%	86	↓ - 23.9%	\$145,000	↑ + 10.1%	\$13.6	↓ - 13.5%
Yates County	57	↓ - 49.6%	108	↓ - 16.9%	72	↓ - 7.7%	\$201,000	↑ + 16.7%	\$24.8	↑ + 9.2%
Allegany County	97	↓ - 44.9%	136	↑ + 3.8%	79	↓ - 11.2%	\$85,000	↓ - 1.7%	\$9.3	↑ + 2.8%
Steuben County	143	↓ - 31.3%	180	↓ - 10.4%	122	↑ + 13.0%	\$112,500	↑ + 12.2%	\$22.3	↑ + 25.5%
Seneca County	51	↓ - 37.0%	102	↑ + 4.1%	68	↓ - 15.0%	\$140,450	↑ + 6.5%	\$16.1	↑ + 20.6%
Cayuga County	198	↓ - 25.8%	273	↑ + 5.8%	176	↓ - 13.3%	\$152,919	↑ + 11.9%	\$32.0	↓ - 2.4%

Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	09-2019	09-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Homes for Sale		3,365	2,161	- 35.8%	--	--	--
New Listings		1,819	1,832	+ 0.7%	16,552	14,473	- 12.6%
Pending Sales		1,300	1,402	+ 7.8%	12,147	11,469	- 5.6%
Closed Sales		1,435	1,473	+ 2.6%	10,976	9,561	- 12.9%
\$ Volume of Closed Sales (in millions)		\$257.2	\$310.6	+ 20.8%	\$1,918.5	\$1,789.3	- 6.7%
Median Sales Price		\$151,757	\$170,000	+ 12.0%	\$147,900	\$158,000	+ 6.8%
Pct. of Orig. Price Received		97.2%	101.4%	+ 4.3%	96.8%	98.6%	+ 1.9%
Months Supply of Inventory		2.7	1.8	- 33.3%	--	--	--
Housing Affordability Index		218	203	- 6.9%	223	219	- 1.8%

Local Market Update for September 2020

A RESEARCH TOOL FROM UNYREIS



Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	09-2020	1-Yr Chg	09-2020	1-Yr Chg	09-2020	1-Yr Chg	09-2020	1-Yr Chg	09-2020	1-Yr Chg
Monroe County	787	-38.6%	1,020	+0.6%	832	+3.7%	\$177,500	+10.9%	\$176.4	+19.7%
Chili	18	-55.0%	43	0.0%	26	+18.2%	\$170,500	+16.6%	\$4.7	+30.6%
Clarkson	7	-30.0%	7	+75.0%	7	+133.3%	\$159,900	-30.5%	\$0.9	+28.6%
Gates	36	-16.3%	66	+29.4%	48	+60.0%	\$148,450	+13.8%	\$7.1	+77.5%
Greece	102	-46.6%	146	-12.0%	132	-3.6%	\$163,500	+10.5%	\$23.3	+8.9%
Hamlin	9	-50.0%	10	0.0%	10	-9.1%	\$169,000	+12.7%	\$1.8	-5.3%
Ogden/Spencerport	28	+16.7%	29	+11.5%	16	-5.9%	\$190,000	-15.6%	\$3.2	-17.9%
Parma/Hilton	34	-42.4%	20	-13.0%	24	-20.0%	\$222,500	+42.6%	\$5.8	+11.5%
Riga/Churchville	4	-42.9%	6	+100.0%	5	-16.7%	\$111,000	-16.5%	\$0.6	-33.3%
Sweden/Brockport	11	-45.0%	15	+114.3%	12	-25.0%	\$147,750	+1.0%	\$1.9	-24.0%
Wheatland/Mumford/Scottsville	4	-50.0%	8	+60.0%	4	-50.0%	\$165,000	+12.0%	\$0.7	-41.7%
Brighton	24	-48.9%	48	+2.1%	39	-17.0%	\$230,000	+27.8%	\$11.3	+16.5%
East Rochester	7	-30.0%	13	+62.5%	5	-28.6%	\$131,000	+63.8%	\$0.6	-14.3%
Henrietta	49	+2.1%	62	+55.0%	43	-12.2%	\$200,000	+13.6%	\$9.1	-2.2%
Irondequoit	65	-35.6%	112	+20.4%	88	+29.4%	\$155,000	+18.8%	\$14.9	+60.2%
Mendon/Honeoye Falls	20	-47.4%	18	-28.0%	9	-10.0%	\$220,000	-17.0%	\$3.4	+36.0%
Penfield	41	-40.6%	50	-7.4%	45	-15.1%	\$270,000	+17.9%	\$13.3	+1.5%
Perinton/Fairport	52	-58.1%	70	-29.3%	61	-14.1%	\$262,000	+17.0%	\$16.0	-10.1%
Pittsford	46	-55.3%	41	-26.8%	45	+15.4%	\$380,000	+27.1%	\$19.5	+57.3%
Rush	5	-54.5%	2	-71.4%	4	+100.0%	\$249,000	+18.6%	\$1.1	+175.0%
Webster	57	-46.7%	69	-18.8%	60	+7.1%	\$247,500	+4.9%	\$17.5	+25.9%
City of Rochester	170	-16.3%	185	+13.5%	150	+26.1%	\$124,200	+24.2%	\$20.0	+56.3%
Ontario County	308	-26.8%	217	+4.8%	136	-3.5%	\$231,250	+31.0%	\$39.4	+29.2%
Canandaigua	67	-38.5%	37	-27.5%	25	0.0%	\$253,000	+15.0%	\$7.5	+27.1%
Victor	66	-9.6%	35	+6.1%	29	+20.8%	\$392,850	+29.1%	\$11.6	+54.7%
Livingston County	110	-31.7%	60	-18.9%	60	-10.4%	\$166,750	+17.4%	\$14.6	+29.2%
Avon & Geneseo	27	-10.0%	16	+77.8%	14	-6.7%	\$180,500	-0.8%	\$3.5	+20.7%
Wayne County	168	-36.8%	122	-9.6%	108	0.0%	\$172,250	+26.7%	\$19.0	+24.2%
Macedon	4	-71.4%	5	-54.5%	11	+120.0%	\$190,000	-5.0%	\$2.0	+122.2%
Genesee County	73	-38.1%	55	-21.4%	53	+35.9%	\$149,500	+24.7%	\$8.4	+58.5%
Batavia	35	-20.5%	27	-6.9%	24	+41.2%	\$127,500	+44.9%	\$3.0	+66.7%
Orleans County	77	-23.0%	68	+65.9%	33	-15.4%	\$117,000	+5.6%	\$4.1	-10.9%
Wyoming County	56	-52.5%	34	-2.9%	34	-5.6%	\$146,500	+8.4%	\$5.2	-7.1%
Yates County	57	-49.6%	30	+7.1%	25	-21.9%	\$200,000	+25.8%	\$10.3	+18.4%
Allegany County	97	-44.9%	41	-4.7%	24	-11.1%	\$95,500	+6.1%	\$2.9	-3.3%
Steuben County	143	-31.3%	56	-6.7%	51	+45.7%	\$112,000	+2.8%	\$8.1	+32.8%
Seneca County	51	-37.0%	30	+25.0%	25	0.0%	\$135,000	-21.0%	\$4.5	-16.7%
Cayuga County	197	-25.9%	87	+16.0%	75	+8.7%	\$156,000	+13.2%	\$14.8	+35.8%
Chautauqua County	345	-41.0%	182	+15.2%	166	+33.9%	\$138,250	+6.0%	\$30.5	+50.2%
Cattaraugus County	286	-39.0%	109	+6.9%	60	+15.4%	\$150,000	+36.4%	\$11.2	+75.0%

Local Market Update for September 2020

A RESEARCH TOOL FROM UNYREIS



Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
Monroe County	8,150	- 12.1%	5,654	- 15.0%	\$167,500	+ 8.1%	\$1,106.5	- 8.3%
Chili	275	- 16.2%	212	- 17.8%	\$170,500	+ 13.7%	\$38.3	- 8.2%
Clarkson	69	- 8.0%	44	- 8.3%	\$165,000	0.0%	\$7.1	- 12.3%
Gates	365	- 6.6%	263	- 10.5%	\$140,000	+ 11.6%	\$37.8	+ 1.6%
Greece	1,247	- 15.0%	920	- 14.0%	\$152,000	+ 7.0%	\$153.4	- 7.1%
Hamlin	88	- 24.8%	50	- 25.4%	\$147,000	+ 13.2%	\$8.1	- 14.7%
Ogden/Spencerport	191	- 11.6%	124	- 25.3%	\$186,250	- 2.0%	\$26.6	- 21.8%
Parma/Hilton	168	- 33.3%	126	- 25.9%	\$193,450	+ 21.3%	\$26.3	- 16.0%
Riga/Churchville	55	+ 7.8%	35	+ 2.9%	\$170,000	+ 1.8%	\$5.8	- 1.7%
Sweden/Brockport	117	- 23.5%	68	- 43.3%	\$141,000	- 5.4%	\$10.7	- 39.9%
Wheatland/Mumford/Scottsville	41	- 22.6%	24	- 38.5%	\$146,530	+ 1.9%	\$4.1	- 29.3%
Brighton	381	- 10.1%	294	- 14.3%	\$230,000	+ 17.9%	\$76.8	- 5.3%
East Rochester	60	- 31.8%	51	- 30.1%	\$119,000	+ 8.2%	\$6.1	- 22.8%
Henrietta	511	+ 6.2%	307	- 10.5%	\$178,000	+ 5.8%	\$58.3	- 8.5%
Irondequoit	748	- 11.6%	563	- 16.0%	\$149,000	+ 13.3%	\$89.9	- 2.5%
Mendon/Honeoye Falls	129	- 14.0%	88	+ 4.8%	\$320,000	+ 8.9%	\$30.9	+ 17.5%
Penfield	418	- 19.5%	324	- 18.0%	\$240,000	+ 4.3%	\$83.0	- 14.5%
Perinton/Fairport	644	- 18.7%	473	- 11.4%	\$238,000	+ 8.2%	\$120.1	- 8.7%
Pittsford	487	- 18.7%	288	- 18.9%	\$350,050	+ 16.7%	\$109.2	- 10.0%
Rush	34	- 30.6%	33	+ 22.2%	\$250,000	- 3.8%	\$8.9	+ 27.1%
Webster	611	- 15.7%	354	- 17.3%	\$226,500	+ 7.9%	\$88.6	- 9.4%
City of Rochester	1,513	+ 0.9%	1,013	- 10.9%	\$108,600	+ 14.3%	\$116.9	- 6.2%
Ontario County	1,711	- 6.8%	857	- 13.3%	\$199,250	+ 6.7%	\$208.4	- 9.1%
Canandaigua	344	- 20.6%	181	- 11.3%	\$240,000	+ 4.4%	\$51.0	- 4.0%
Victor	306	- 10.0%	167	- 22.0%	\$330,000	+ 13.8%	\$55.6	- 14.6%
Livingston County	534	- 19.6%	350	- 17.3%	\$145,000	+ 0.7%	\$61.9	- 10.4%
Avon & Geneseo	112	- 17.6%	63	- 38.2%	\$180,000	+ 5.9%	\$14.7	- 21.8%
Wayne County	930	- 11.3%	657	- 12.4%	\$144,900	+ 7.3%	\$102.8	- 5.9%
Macedon	61	- 31.5%	55	- 19.1%	\$170,500	+ 6.6%	\$9.8	- 12.5%
Genesee County	413	- 13.4%	313	+ 6.8%	\$138,000	+ 13.1%	\$44.5	+ 14.4%
Batavia	179	- 10.9%	136	+ 9.7%	\$122,047	+ 16.2%	\$17.0	+ 18.1%
Orleans County	378	- 3.1%	257	- 5.9%	\$109,205	+ 9.2%	\$28.9	- 1.0%
Wyoming County	314	- 17.6%	204	- 8.9%	\$128,000	+ 5.8%	\$26.6	- 8.0%
Yates County	234	- 32.4%	158	- 7.6%	\$166,500	- 1.0%	\$43.9	0.0%
Allegany County	327	- 26.5%	191	- 18.4%	\$78,250	- 2.2%	\$18.8	- 10.5%
Steuben County	442	- 11.8%	270	+ 1.9%	\$100,000	+ 11.1%	\$39.5	+ 7.3%
Seneca County	224	- 17.9%	154	- 13.5%	\$117,750	+ 1.7%	\$27.2	0.0%
Cayuga County	637	- 16.2%	411	- 7.8%	\$135,000	+ 3.8%	\$67.6	+ 4.0%
Chautauqua County	1,232	- 21.8%	872	- 1.6%	\$115,000	+ 12.7%	\$129.4	+ 3.1%
Cattaraugus County	740	- 14.9%	482	- 5.5%	\$109,000	+ 22.5%	\$70.5	+ 18.5%