

# Marketwatch Report

Q1-2021



## County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2021	1-Yr Chg	Q1-2021	1-Yr Chg	Q1-2021	1-Yr Chg	Q1-2021	1-Yr Chg	Q1-2021	1-Yr Chg
Monroe County	377	↓ - 53.5%	1,912	↓ - 17.0%	1,486	↓ - 1.8%	\$168,000	↑ + 12.1%	\$295.5	↑ + 13.4%
Ontario County	174	↓ - 42.8%	317	↓ - 32.4%	224	↓ - 5.9%	\$190,000	↑ + 14.5%	\$50.7	↑ + 3.0%
Livingston County	45	↓ - 58.3%	99	↓ - 30.8%	98	↓ - 2.0%	\$148,800	↑ + 6.3%	\$16.5	↑ + 8.7%
Wayne County	74	↓ - 56.5%	198	↓ - 15.0%	199	↑ + 14.4%	\$155,500	↑ + 24.4%	\$33.0	↑ + 35.9%
Genesee County	35	↓ - 40.7%	109	↑ + 4.8%	100	→ 0.0%	\$138,500	↑ + 14.3%	\$14.7	↑ + 18.8%
Orleans County	37	↓ - 57.5%	107	↓ - 18.9%	104	↑ + 5.1%	\$130,750	↑ + 35.6%	\$13.5	↑ + 30.7%
Wyoming County	25	↓ - 68.4%	74	↓ - 16.9%	68	↑ + 28.3%	\$135,500	↑ + 5.4%	\$10.3	↑ + 60.9%
Yates County	48	↓ - 37.7%	52	↓ - 1.9%	52	↑ + 40.5%	\$217,200	↑ + 60.9%	\$16.9	↑ + 130.3%
Allegany County	72	↓ - 42.9%	84	↑ + 7.7%	85	↑ + 57.4%	\$89,820	↑ + 43.1%	\$9.1	↑ + 114.1%
Steuben County	84	↓ - 45.1%	101	↓ - 21.1%	86	↑ + 14.7%	\$120,000	↑ + 30.4%	\$12.2	↑ + 33.3%
Seneca County	26	↓ - 58.7%	44	↓ - 36.2%	57	↑ + 16.3%	\$135,000	↑ + 42.3%	\$10.1	↑ + 41.5%
Cayuga County	111	↓ - 38.3%	140	↓ - 5.4%	124	↑ + 6.0%	\$152,000	↑ + 28.1%	\$21.2	↑ + 25.0%

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	03-2020	03-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Homes for Sale		2,220	1,110	- 50.0%	--	--	--
New Listings		1,419	1,429	+ 0.7%	3,952	3,239	- 18.0%
Pending Sales		1,064	1,218	+ 14.5%	2,992	2,922	- 2.3%
Closed Sales		854	846	- 0.9%	2,610	2,684	+ 2.8%
\$ Volume of Closed Sales (in millions)		\$141.9	\$159.9	+ 12.7%	\$423.3	\$503.7	+ 19.0%
Median Sales Price		\$145,000	\$160,000	+ 10.3%	\$139,900	\$160,000	+ 14.4%
Pct. of Orig. Price Received		96.1%	101.4%	+ 5.5%	95.2%	100.3%	+ 5.4%
Months Supply of Inventory		1.8	0.9	- 50.0%	--	--	--
Housing Affordability Index		232	226	- 2.6%	240	226	- 5.8%

# Local Market Update for March 2021

A RESEARCH TOOL FROM UNYREIS



## Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	03-2021	1-Yr Chg	03-2021	1-Yr Chg	03-2021	1-Yr Chg	03-2021	1-Yr Chg	03-2021	1-Yr Chg
<b>Monroe County</b>	<b>377</b>	<b>- 53.5%</b>	<b>857</b>	<b>+ 2.0%</b>	<b>459</b>	<b>- 11.7%</b>	<b>\$176,000</b>	<b>+ 13.5%</b>	<b>\$96.5</b>	<b>+ 5.7%</b>
Chili	7	- 56.3%	31	+ 34.8%	15	- 28.6%	\$183,085	+ 28.9%	\$2.9	- 17.1%
Clarkson	5	- 66.7%	2	- 80.0%	4	+ 300.0%	\$224,500	+ 136.3%	\$0.8	+ 700.0%
Gates	11	- 52.2%	35	+ 25.0%	28	+ 7.7%	\$144,000	+ 4.2%	\$3.9	+ 14.7%
Greece	56	- 40.4%	140	+ 13.8%	83	- 16.2%	\$170,017	+ 11.9%	\$15.8	- 1.9%
Hamlin	4	- 63.6%	5	0.0%	4	0.0%	\$115,500	- 16.6%	\$0.5	0.0%
Ogden/Spencerport	10	- 50.0%	19	- 5.0%	12	- 14.3%	\$194,000	+ 14.8%	\$2.6	- 18.8%
Parma/Hilton	17	- 56.4%	21	+ 10.5%	10	0.0%	\$213,500	+ 62.4%	\$2.5	+ 56.3%
Riga/Churchville	5	+ 25.0%	10	+ 100.0%	4	+ 33.3%	\$220,000	+ 134.0%	\$1.0	+ 233.3%
Sweden/Brockport	5	- 64.3%	12	+ 33.3%	5	+ 66.7%	\$160,000	- 8.6%	\$0.8	+ 60.0%
Wheatland/Mumford/Scottsville	1	- 87.5%	7	+ 16.7%	2	--	\$202,750	--	\$0.4	--
Brighton	15	- 60.5%	41	- 4.7%	20	- 25.9%	\$266,500	+ 21.1%	\$5.9	- 1.7%
East Rochester	2	- 60.0%	8	+ 60.0%	4	+ 100.0%	\$110,000	- 2.2%	\$0.6	+ 200.0%
Henrietta	26	- 51.9%	42	- 40.8%	29	0.0%	\$200,000	+ 19.8%	\$6.0	+ 15.4%
Irondequoit	20	- 56.5%	86	+ 45.8%	43	- 27.1%	\$158,000	+ 7.5%	\$7.5	- 17.6%
Mendon/Honeoye Falls	5	- 66.7%	11	0.0%	4	- 55.6%	\$391,000	+ 22.2%	\$1.9	- 34.5%
Penfield	23	- 43.9%	54	0.0%	26	0.0%	\$291,500	+ 21.5%	\$7.9	+ 21.5%
Perinton/Fairport	17	- 74.6%	51	- 32.0%	24	- 45.5%	\$227,500	+ 4.6%	\$5.8	- 42.6%
Pittsford	34	- 58.5%	51	- 16.4%	20	+ 5.3%	\$405,050	+ 26.6%	\$8.4	+ 31.3%
Rush	2	- 71.4%	4	+ 33.3%	2	- 33.3%	\$295,000	+ 20.4%	\$0.6	- 14.3%
Webster	32	- 48.4%	67	+ 11.7%	27	+ 28.6%	\$280,000	+ 14.3%	\$8.5	+ 54.5%
City of Rochester	80	- 46.7%	160	+ 6.7%	93	- 7.0%	\$125,000	+ 39.0%	\$12.3	+ 29.5%
<b>Ontario County</b>	<b>174</b>	<b>- 42.8%</b>	<b>122</b>	<b>- 24.2%</b>	<b>73</b>	<b>- 13.1%</b>	<b>\$183,000</b>	<b>- 11.8%</b>	<b>\$14.9</b>	<b>- 22.4%</b>
Canandaigua	39	- 47.3%	18	- 45.5%	11	- 47.6%	\$260,000	+ 13.0%	\$3.0	- 46.4%
Victor	50	- 30.6%	28	- 20.0%	13	+ 8.3%	\$225,000	- 36.6%	\$3.5	- 22.2%
<b>Livingston County</b>	<b>45</b>	<b>- 58.3%</b>	<b>41</b>	<b>- 14.6%</b>	<b>31</b>	<b>0.0%</b>	<b>\$148,100</b>	<b>+ 6.5%</b>	<b>\$5.2</b>	<b>+ 23.8%</b>
Avon & Geneseo	16	- 15.8%	11	+ 83.3%	5	+ 25.0%	\$184,000	+ 37.8%	\$0.9	+ 50.0%
<b>Wayne County</b>	<b>74</b>	<b>- 56.5%</b>	<b>84</b>	<b>+ 3.7%</b>	<b>71</b>	<b>+ 26.8%</b>	<b>\$155,500</b>	<b>+ 13.5%</b>	<b>\$12.2</b>	<b>+ 48.8%</b>
Macedon	4	- 63.6%	6	- 25.0%	6	+ 50.0%	\$164,500	- 1.5%	\$1.1	+ 57.1%
<b>Genesee County</b>	<b>35</b>	<b>- 40.7%</b>	<b>50</b>	<b>+ 61.3%</b>	<b>26</b>	<b>+ 8.3%</b>	<b>\$152,000</b>	<b>+ 25.8%</b>	<b>\$4.0</b>	<b>+ 42.9%</b>
Batavia	18	- 21.7%	32	+ 166.7%	14	+ 75.0%	\$140,000	+ 27.9%	\$2.0	+ 122.2%
<b>Orleans County</b>	<b>37</b>	<b>- 57.5%</b>	<b>44</b>	<b>0.0%</b>	<b>36</b>	<b>+ 12.5%</b>	<b>\$122,000</b>	<b>+ 18.4%</b>	<b>\$3.9</b>	<b>+ 21.9%</b>
<b>Wyoming County</b>	<b>25</b>	<b>- 68.4%</b>	<b>32</b>	<b>- 22.0%</b>	<b>26</b>	<b>+ 136.4%</b>	<b>\$131,250</b>	<b>- 2.8%</b>	<b>\$4.2</b>	<b>+ 180.0%</b>
<b>Yates County</b>	<b>48</b>	<b>- 37.7%</b>	<b>21</b>	<b>+ 5.0%</b>	<b>12</b>	<b>- 7.7%</b>	<b>\$159,000</b>	<b>+ 9.7%</b>	<b>\$2.8</b>	<b>+ 12.0%</b>
<b>Allegany County</b>	<b>72</b>	<b>- 42.9%</b>	<b>42</b>	<b>+ 27.3%</b>	<b>25</b>	<b>+ 108.3%</b>	<b>\$90,140</b>	<b>+ 46.0%</b>	<b>\$2.9</b>	<b>+ 190.0%</b>
<b>Steuben County</b>	<b>84</b>	<b>- 45.1%</b>	<b>41</b>	<b>- 10.9%</b>	<b>27</b>	<b>+ 3.8%</b>	<b>\$130,000</b>	<b>+ 44.8%</b>	<b>\$4.0</b>	<b>+ 73.9%</b>
<b>Seneca County</b>	<b>26</b>	<b>- 58.7%</b>	<b>24</b>	<b>+ 26.3%</b>	<b>20</b>	<b>+ 42.9%</b>	<b>\$135,000</b>	<b>+ 18.8%</b>	<b>\$3.3</b>	<b>+ 50.0%</b>
<b>Cayuga County</b>	<b>111</b>	<b>- 38.3%</b>	<b>70</b>	<b>+ 32.1%</b>	<b>40</b>	<b>+ 29.0%</b>	<b>\$131,250</b>	<b>+ 54.4%</b>	<b>\$6.1</b>	<b>+ 74.3%</b>
<b>Chautauqua County</b>	<b>215</b>	<b>- 50.1%</b>	<b>131</b>	<b>+ 13.9%</b>	<b>86</b>	<b>+ 21.1%</b>	<b>\$117,500</b>	<b>+ 30.6%</b>	<b>\$13.0</b>	<b>+ 49.4%</b>
<b>Cattaraugus County</b>	<b>177</b>	<b>- 54.6%</b>	<b>87</b>	<b>+ 17.6%</b>	<b>54</b>	<b>- 5.3%</b>	<b>\$120,000</b>	<b>+ 28.3%</b>	<b>\$10.4</b>	<b>+ 46.5%</b>

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
<b>Monroe County</b>	<b>1,912</b>	<b>- 17.0%</b>	<b>1,486</b>	<b>- 1.8%</b>	<b>\$168,000</b>	<b>+ 12.1%</b>	<b>\$295.5</b>	<b>+ 13.3%</b>
Chili	64	- 14.7%	62	- 4.6%	\$178,000	+ 15.3%	\$11.8	+ 6.3%
Clarkson	14	- 30.0%	13	+ 30.0%	\$223,000	+ 63.7%	\$2.7	+ 80.0%
Gates	88	- 7.4%	89	+ 30.9%	\$142,900	+ 11.9%	\$12.7	+ 47.7%
Greece	306	- 10.5%	250	- 3.1%	\$160,000	+ 13.5%	\$43.8	+ 8.1%
Hamlin	15	- 21.1%	14	+ 55.6%	\$134,500	+ 2.8%	\$2.4	+ 84.6%
Ogden/Spencerport	40	- 21.6%	41	+ 13.9%	\$185,000	+ 11.1%	\$8.9	+ 21.9%
Parma/Hilton	45	+ 4.7%	33	+ 22.2%	\$202,000	+ 26.3%	\$8.3	+ 69.4%
Riga/Churchville	16	+ 6.7%	15	+ 36.4%	\$149,900	+ 30.5%	\$2.8	+ 75.0%
Sweden/Brockport	30	+ 7.1%	22	+ 15.8%	\$163,750	+ 31.0%	\$4.1	+ 64.0%
Wheatland/Mumford/Scottsville	11	- 8.3%	9	+ 125.0%	\$146,100	+ 9.4%	\$1.3	+ 116.7%
Brighton	76	- 35.0%	63	- 22.2%	\$232,000	+ 18.4%	\$17.6	- 3.3%
East Rochester	16	+ 14.3%	17	+ 41.7%	\$127,000	+ 41.5%	\$2.3	+ 109.1%
Henrietta	109	- 28.3%	93	+ 16.3%	\$186,000	+ 17.7%	\$19.3	+ 35.0%
Irondequoit	177	+ 0.6%	152	- 3.8%	\$152,250	+ 8.7%	\$25.3	+ 5.9%
Mendon/Honeoye Falls	24	- 35.1%	18	- 33.3%	\$336,000	+ 13.9%	\$7.2	- 17.2%
Penfield	128	+ 10.3%	78	- 6.0%	\$268,750	+ 12.0%	\$22.2	+ 4.7%
Perinton/Fairport	116	- 40.2%	81	- 32.5%	\$226,200	+ 6.5%	\$19.3	- 26.6%
Pittsford	109	- 27.3%	58	0.0%	\$361,550	+ 26.3%	\$23.9	+ 29.9%
Rush	6	- 25.0%	6	- 14.3%	\$225,000	- 8.2%	\$1.4	- 17.6%
Webster	138	- 10.4%	88	+ 15.8%	\$239,500	+ 13.5%	\$24.3	+ 38.9%
City of Rochester	384	- 20.8%	284	- 6.6%	\$120,000	+ 33.3%	\$34.0	+ 14.5%
<b>Ontario County</b>	<b>317</b>	<b>- 32.4%</b>	<b>224</b>	<b>- 5.9%</b>	<b>\$190,000</b>	<b>+ 14.5%</b>	<b>\$50.7</b>	<b>+ 2.8%</b>
Canandaigua	62	- 35.4%	43	- 17.3%	\$234,900	+ 1.7%	\$10.9	- 20.4%
Victor	74	- 25.3%	39	+ 5.4%	\$269,900	- 9.9%	\$11.7	+ 9.3%
<b>Livingston County</b>	<b>99</b>	<b>- 30.8%</b>	<b>98</b>	<b>- 2.0%</b>	<b>\$148,800</b>	<b>+ 6.3%</b>	<b>\$16.5</b>	<b>+ 8.6%</b>
Avon & Geneseo	21	- 12.5%	16	- 20.0%	\$179,950	+ 2.8%	\$3.3	- 28.3%
<b>Wayne County</b>	<b>198</b>	<b>- 15.0%</b>	<b>199</b>	<b>+ 14.4%</b>	<b>\$155,500</b>	<b>+ 24.4%</b>	<b>\$33.0</b>	<b>+ 35.8%</b>
Macedon	16	- 15.8%	14	+ 16.7%	\$166,000	- 0.6%	\$2.5	+ 8.7%
<b>Genesee County</b>	<b>109</b>	<b>+ 4.8%</b>	<b>100</b>	<b>0.0%</b>	<b>\$138,500</b>	<b>+ 14.3%</b>	<b>\$14.7</b>	<b>+ 19.5%</b>
Batavia	57	+ 21.3%	46	+ 24.3%	\$133,000	+ 20.9%	\$6.3	+ 43.2%
<b>Orleans County</b>	<b>107</b>	<b>- 18.9%</b>	<b>104</b>	<b>+ 5.1%</b>	<b>\$130,750</b>	<b>+ 35.6%</b>	<b>\$13.5</b>	<b>+ 31.1%</b>
<b>Wyoming County</b>	<b>74</b>	<b>- 16.9%</b>	<b>68</b>	<b>+ 28.3%</b>	<b>\$135,500</b>	<b>+ 5.4%</b>	<b>\$10.3</b>	<b>+ 60.9%</b>
<b>Yates County</b>	<b>52</b>	<b>- 1.9%</b>	<b>52</b>	<b>+ 40.5%</b>	<b>\$217,200</b>	<b>+ 60.9%</b>	<b>\$16.9</b>	<b>+ 131.5%</b>
<b>Allegany County</b>	<b>84</b>	<b>+ 7.7%</b>	<b>85</b>	<b>+ 57.4%</b>	<b>\$89,820</b>	<b>+ 43.1%</b>	<b>\$9.1</b>	<b>+ 116.7%</b>
<b>Steuben County</b>	<b>101</b>	<b>- 21.1%</b>	<b>86</b>	<b>+ 14.7%</b>	<b>\$120,000</b>	<b>+ 30.4%</b>	<b>\$12.2</b>	<b>+ 34.1%</b>
<b>Seneca County</b>	<b>44</b>	<b>- 36.2%</b>	<b>57</b>	<b>+ 16.3%</b>	<b>\$135,000</b>	<b>+ 42.3%</b>	<b>\$10.1</b>	<b>+ 42.3%</b>
<b>Cayuga County</b>	<b>140</b>	<b>- 5.4%</b>	<b>124</b>	<b>+ 6.0%</b>	<b>\$152,000</b>	<b>+ 28.1%</b>	<b>\$21.2</b>	<b>+ 25.4%</b>
<b>Chautauqua County</b>	<b>290</b>	<b>- 13.4%</b>	<b>281</b>	<b>+ 18.1%</b>	<b>\$110,000</b>	<b>+ 20.9%</b>	<b>\$43.0</b>	<b>+ 36.9%</b>
<b>Cattaraugus County</b>	<b>196</b>	<b>- 15.5%</b>	<b>177</b>	<b>+ 12.7%</b>	<b>\$120,000</b>	<b>+ 37.1%</b>	<b>\$30.9</b>	<b>+ 60.1%</b>