

# Marketwatch Report

Q3-2021



## County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q3-2021	1-Yr Chg	Q3-2021	1-Yr Chg	Q3-2021	1-Yr Chg	Q3-2021	1-Yr Chg	Q3-2021	1-Yr Chg
Monroe County	668	↓ - 11.9%	3,125	↓ - 4.2%	2,691	↑ + 2.0%	\$201,000	↑ + 11.7%	\$643.8	↑ + 14.9%
Ontario County	244	↓ - 15.0%	542	↓ - 15.6%	392	↑ + 4.0%	\$246,000	↑ + 16.0%	\$108.5	↑ + 8.1%
Livingston County	77	↓ - 26.7%	214	↓ - 4.0%	158	↓ - 4.2%	\$184,950	↑ + 12.1%	\$33.9	↑ + 0.3%
Wayne County	108	↓ - 28.9%	336	↓ - 12.7%	293	↓ - 6.7%	\$179,000	↑ + 16.4%	\$58.1	↑ + 12.5%
Genesee County	47	↓ - 33.8%	182	↑ + 2.8%	149	↓ - 2.0%	\$167,000	↑ + 11.6%	\$26.9	↑ + 14.9%
Orleans County	55	↓ - 34.5%	138	↓ - 28.9%	123	↑ + 0.8%	\$142,500	↑ + 20.0%	\$20.1	↑ + 26.3%
Wyoming County	55	→ 0.0%	143	↑ + 23.3%	106	↑ + 14.0%	\$149,450	↑ + 3.1%	\$15.6	↑ + 4.9%
Yates County	40	↓ - 25.9%	99	↓ - 12.4%	77	↓ - 3.8%	\$226,000	↑ + 15.3%	\$26.2	↓ - 3.0%
Allegany County	97	↓ - 1.0%	160	↑ + 14.3%	87	↑ + 4.8%	\$115,000	↑ + 38.6%	\$11.7	↑ + 23.3%
Steuben County	88	↓ - 26.1%	142	↓ - 22.0%	118	↓ - 4.1%	\$130,000	↑ + 15.0%	\$25.5	↑ + 13.7%
Seneca County	39	↓ - 9.3%	92	↓ - 9.8%	74	↑ + 4.2%	\$166,250	↑ + 17.9%	\$19.3	↑ + 11.5%
Cayuga County	163	↑ + 14.0%	252	↓ - 8.0%	207	↑ + 8.4%	\$189,000	↑ + 25.2%	\$46.0	↑ + 32.6%

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	09-2020	09-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Homes for Sale		1,971	1,684	- 14.6%	--	--	--
New Listings		1,833	1,682	- 8.2%	14,477	14,123	- 2.4%
Pending Sales		1,519	1,321	- 13.0%	11,567	11,998	+ 3.7%
Closed Sales		1,641	1,460	- 11.0%	9,796	10,742	+ 9.7%
\$ Volume of Closed Sales (in millions)		\$343.7	\$340.4	- 1.0%	\$1,835.2	\$2,329.9	+ 27.0%
Median Sales Price		\$170,000	\$187,000	+ 10.0%	\$158,000	\$180,000	+ 13.9%
Pct. of Orig. Price Received		101.4%	105.4%	+ 3.9%	98.6%	105.5%	+ 7.0%
Months Supply of Inventory		1.6	1.3	- 18.8%	--	--	--
Housing Affordability Index		231	228	- 1.3%	249	237	- 4.8%

# Local Market Update for September 2021

A RESEARCH TOOL FROM UNYREIS



## Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	09-2021	1-Yr Chg	09-2021	1-Yr Chg	09-2021	1-Yr Chg	09-2021	1-Yr Chg	09-2021	1-Yr Chg
<b>Monroe County</b>	<b>668</b>	<b>- 11.9%</b>	<b>962</b>	<b>- 6.1%</b>	<b>851</b>	<b>- 8.6%</b>	<b>\$200,000</b>	<b>+ 13.2%</b>	<b>\$203.4</b>	<b>+ 3.5%</b>
Chili	21	+ 10.5%	44	+ 2.3%	30	+ 3.4%	\$191,500	+ 12.6%	\$5.9	+ 13.5%
Clarkson	6	- 33.3%	8	+ 14.3%	8	+ 14.3%	\$202,500	+ 26.6%	\$1.8	+ 100.0%
Gates	31	+ 3.3%	52	- 21.2%	43	- 14.0%	\$160,000	+ 6.7%	\$6.9	- 8.0%
Greece	74	- 25.3%	168	+ 14.3%	137	- 8.1%	\$183,360	+ 14.6%	\$29.0	+ 11.5%
Hamlin	5	- 50.0%	12	+ 20.0%	9	- 18.2%	\$176,000	+ 18.9%	\$1.7	- 10.5%
Ogden/Spencerport	11	- 52.2%	15	- 48.3%	22	+ 29.4%	\$225,875	+ 15.8%	\$6.1	+ 69.4%
Parma/Hilton	22	- 29.0%	21	+ 5.0%	24	- 4.0%	\$203,000	- 9.8%	\$5.5	- 9.8%
Riga/Churchville	1	- 75.0%	3	- 50.0%	6	- 14.3%	\$197,500	+ 9.1%	\$1.3	+ 18.2%
Sweden/Brockport	11	+ 22.2%	8	- 46.7%	19	+ 11.8%	\$194,900	+ 18.8%	\$4.1	+ 41.4%
Wheatland/Mumford/Scottsville	7	+ 133.3%	9	+ 12.5%	5	+ 25.0%	\$281,500	+ 70.6%	\$1.3	+ 85.7%
Brighton	30	+ 15.4%	41	- 14.6%	41	- 6.8%	\$235,000	+ 2.2%	\$12.0	- 4.0%
East Rochester	4	- 42.9%	8	- 38.5%	13	+ 160.0%	\$130,000	- 0.8%	\$1.9	+ 216.7%
Henrietta	37	- 26.0%	50	- 19.4%	44	- 17.0%	\$216,250	+ 9.7%	\$10.1	- 9.0%
Irondequoit	61	+ 7.0%	106	- 5.4%	80	- 13.0%	\$179,950	+ 16.1%	\$16.0	+ 3.2%
Mendon/Honeoye Falls	16	- 11.1%	19	+ 5.6%	8	- 33.3%	\$416,250	+ 97.0%	\$3.4	- 15.0%
Penfield	32	- 20.0%	46	- 8.0%	56	+ 9.8%	\$332,500	+ 15.9%	\$19.5	+ 29.1%
Perinton/Fairport	30	- 43.4%	49	- 31.0%	69	- 1.4%	\$323,114	+ 21.9%	\$22.3	+ 17.4%
Pittsford	61	+ 29.8%	66	+ 61.0%	45	- 6.3%	\$425,000	+ 14.6%	\$19.4	- 4.4%
Rush	6	+ 20.0%	2	0.0%	3	- 25.0%	\$360,000	+ 44.6%	\$1.0	- 9.1%
Webster	43	- 23.2%	52	- 26.8%	50	- 26.5%	\$276,000	+ 11.5%	\$14.0	- 28.9%
City of Rochester	159	- 1.9%	183	- 1.6%	139	- 17.3%	\$135,500	+ 13.4%	\$20.2	- 6.5%
<b>Ontario County</b>	<b>244</b>	<b>- 15.0%</b>	<b>173</b>	<b>- 20.6%</b>	<b>136</b>	<b>- 9.9%</b>	<b>\$222,450</b>	<b>- 6.3%</b>	<b>\$37.7</b>	<b>- 12.1%</b>
Canandaigua	54	- 10.0%	33	- 10.8%	29	+ 3.6%	\$310,000	+ 7.8%	\$13.0	+ 52.9%
Victor	53	- 15.9%	48	+ 37.1%	26	- 13.3%	\$281,389	- 28.3%	\$7.7	- 34.7%
<b>Livingston County</b>	<b>77</b>	<b>- 26.7%</b>	<b>68</b>	<b>+ 13.3%</b>	<b>49</b>	<b>- 26.9%</b>	<b>\$179,900</b>	<b>+ 5.8%</b>	<b>\$10.6</b>	<b>- 32.1%</b>
Avon & Geneseo	14	- 46.2%	15	- 6.3%	17	- 5.6%	\$231,000	+ 25.5%	\$4.1	- 4.7%
<b>Wayne County</b>	<b>108</b>	<b>- 28.9%</b>	<b>98</b>	<b>- 19.7%</b>	<b>89</b>	<b>- 29.4%</b>	<b>\$170,000</b>	<b>+ 5.3%</b>	<b>\$16.9</b>	<b>- 21.4%</b>
Macedon	8	+ 166.7%	11	+ 120.0%	6	- 57.1%	\$198,500	+ 6.4%	\$1.3	- 51.9%
<b>Genesee County</b>	<b>47</b>	<b>- 33.8%</b>	<b>53</b>	<b>- 3.6%</b>	<b>49</b>	<b>- 21.0%</b>	<b>\$161,001</b>	<b>+ 7.5%</b>	<b>\$8.5</b>	<b>- 13.3%</b>
Batavia	17	- 50.0%	23	- 14.8%	21	- 16.0%	\$120,000	- 4.0%	\$2.9	- 6.5%
<b>Orleans County</b>	<b>55</b>	<b>- 34.5%</b>	<b>46</b>	<b>- 37.0%</b>	<b>38</b>	<b>- 19.1%</b>	<b>\$138,200</b>	<b>+ 17.1%</b>	<b>\$5.7</b>	<b>- 6.6%</b>
<b>Wyoming County</b>	<b>55</b>	<b>0.0%</b>	<b>40</b>	<b>+ 17.6%</b>	<b>42</b>	<b>+ 5.0%</b>	<b>\$140,000</b>	<b>- 3.4%</b>	<b>\$6.3</b>	<b>0.0%</b>
<b>Yates County</b>	<b>40</b>	<b>- 25.9%</b>	<b>32</b>	<b>+ 6.7%</b>	<b>28</b>	<b>- 3.4%</b>	<b>\$222,500</b>	<b>+ 27.9%</b>	<b>\$10.8</b>	<b>- 5.3%</b>
<b>Allegany County</b>	<b>97</b>	<b>- 1.0%</b>	<b>46</b>	<b>+ 12.2%</b>	<b>23</b>	<b>- 8.0%</b>	<b>\$118,000</b>	<b>+ 26.9%</b>	<b>\$3.0</b>	<b>0.0%</b>
<b>Steuben County</b>	<b>88</b>	<b>- 26.1%</b>	<b>55</b>	<b>- 3.5%</b>	<b>48</b>	<b>- 7.7%</b>	<b>\$130,000</b>	<b>+ 15.6%</b>	<b>\$11.6</b>	<b>+ 41.5%</b>
<b>Seneca County</b>	<b>39</b>	<b>- 9.3%</b>	<b>28</b>	<b>- 6.7%</b>	<b>27</b>	<b>- 3.6%</b>	<b>\$165,500</b>	<b>+ 20.4%</b>	<b>\$6.7</b>	<b>+ 17.5%</b>
<b>Cayuga County</b>	<b>163</b>	<b>+ 14.0%</b>	<b>81</b>	<b>- 8.0%</b>	<b>80</b>	<b>- 2.4%</b>	<b>\$179,250</b>	<b>+ 14.5%</b>	<b>\$19.2</b>	<b>+ 15.7%</b>
<b>Chautauqua County</b>	<b>259</b>	<b>- 19.3%</b>	<b>158</b>	<b>- 14.1%</b>	<b>120</b>	<b>- 29.0%</b>	<b>\$147,500</b>	<b>+ 5.4%</b>	<b>\$28.1</b>	<b>- 9.6%</b>
<b>Cattaraugus County</b>	<b>192</b>	<b>- 34.0%</b>	<b>106</b>	<b>- 3.6%</b>	<b>80</b>	<b>+ 27.0%</b>	<b>\$124,000</b>	<b>- 11.4%</b>	<b>\$14.5</b>	<b>+ 26.1%</b>

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Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
<b>Monroe County</b>	<b>8,222</b>	<b>+ 0.2%</b>	<b>6,331</b>	<b>+ 9.1%</b>	<b>\$194,700</b>	<b>+ 16.2%</b>	<b>\$1,447.0</b>	<b>+ 27.2%</b>
Chili	313	+ 13.4%	260	+ 20.4%	\$187,000	+ 9.7%	\$54.0	+ 38.5%
Clarkson	65	- 7.1%	52	+ 18.2%	\$219,250	+ 32.9%	\$11.4	+ 60.6%
Gates	389	+ 6.0%	326	+ 22.1%	\$160,000	+ 14.3%	\$53.3	+ 38.8%
Greece	1,285	+ 2.8%	985	+ 4.3%	\$178,000	+ 16.9%	\$192.5	+ 22.4%
Hamlin	63	- 28.4%	48	- 5.9%	\$171,750	+ 17.6%	\$8.8	+ 7.3%
Ogden/Spencerport	198	+ 3.1%	166	+ 30.7%	\$210,000	+ 13.5%	\$40.8	+ 48.9%
Parma/Hilton	187	+ 11.3%	144	+ 14.3%	\$205,500	+ 6.2%	\$33.2	+ 25.8%
Riga/Churchville	45	- 18.2%	44	+ 12.8%	\$194,000	+ 7.8%	\$8.7	+ 29.9%
Sweden/Brockport	132	+ 11.9%	109	+ 49.3%	\$181,300	+ 25.0%	\$20.8	+ 76.3%
Wheatland/Mumford/Scottsville	56	+ 36.6%	41	+ 64.0%	\$170,980	+ 17.1%	\$8.0	+ 90.5%
Brighton	385	+ 0.3%	291	- 3.6%	\$258,000	+ 12.2%	\$89.4	+ 13.2%
East Rochester	84	+ 40.0%	79	+ 54.9%	\$147,500	+ 23.9%	\$12.0	+ 96.7%
Henrietta	415	- 20.2%	334	+ 1.2%	\$215,000	+ 19.4%	\$76.3	+ 20.2%
Irondequoit	768	+ 2.7%	622	+ 8.7%	\$170,000	+ 14.5%	\$114.8	+ 25.9%
Mendon/Honeoye Falls	114	- 12.3%	79	- 13.2%	\$350,000	+ 11.1%	\$30.3	- 3.8%
Penfield	481	+ 14.8%	369	+ 11.1%	\$284,000	+ 18.3%	\$113.8	+ 33.1%
Perinton/Fairport	572	- 12.9%	450	- 7.2%	\$280,000	+ 17.6%	\$135.7	+ 9.7%
Pittsford	507	+ 2.2%	340	+ 14.9%	\$417,000	+ 19.8%	\$153.1	+ 36.8%
Rush	31	- 6.1%	23	- 28.1%	\$250,000	- 1.2%	\$6.2	- 28.7%
Webster	540	- 12.6%	410	+ 12.6%	\$273,400	+ 19.6%	\$119.0	+ 30.5%
City of Rochester	1,592	+ 5.0%	1,159	+ 11.7%	\$130,000	+ 22.6%	\$165.0	+ 38.4%
<b>Ontario County</b>	<b>1,380</b>	<b>- 20.3%</b>	<b>946</b>	<b>+ 7.6%</b>	<b>\$216,000</b>	<b>+ 8.1%</b>	<b>\$248.3</b>	<b>+ 16.1%</b>
Canandaigua	275	- 20.1%	173	- 6.5%	\$272,000	+ 11.0%	\$58.9	+ 12.4%
Victor	319	+ 3.9%	201	+ 17.5%	\$325,000	- 1.5%	\$68.4	+ 20.4%
<b>Livingston County</b>	<b>510</b>	<b>- 5.4%</b>	<b>374</b>	<b>+ 4.5%</b>	<b>\$169,000</b>	<b>+ 12.7%</b>	<b>\$71.4</b>	<b>+ 13.2%</b>
Avon & Geneseo	110	- 2.7%	82	+ 20.6%	\$208,750	+ 16.0%	\$19.2	+ 20.0%
<b>Wayne County</b>	<b>931</b>	<b>+ 0.1%</b>	<b>726</b>	<b>+ 6.8%</b>	<b>\$170,000</b>	<b>+ 18.1%</b>	<b>\$136.1</b>	<b>+ 28.5%</b>
Macedon	74	+ 21.3%	54	- 6.9%	\$193,500	+ 11.2%	\$11.4	+ 9.6%
<b>Genesee County</b>	<b>484</b>	<b>+ 14.7%</b>	<b>386</b>	<b>+ 16.6%</b>	<b>\$155,000</b>	<b>+ 12.7%</b>	<b>\$64.3</b>	<b>+ 37.1%</b>
Batavia	213	+ 15.8%	182	+ 30.0%	\$140,000	+ 15.8%	\$27.6	+ 59.5%
<b>Orleans County</b>	<b>378</b>	<b>- 13.7%</b>	<b>327</b>	<b>+ 5.8%</b>	<b>\$135,000</b>	<b>+ 22.7%</b>	<b>\$47.4</b>	<b>+ 33.9%</b>
<b>Wyoming County</b>	<b>343</b>	<b>+ 8.5%</b>	<b>243</b>	<b>+ 15.2%</b>	<b>\$142,550</b>	<b>+ 10.9%</b>	<b>\$37.4</b>	<b>+ 34.5%</b>
<b>Yates County</b>	<b>246</b>	<b>+ 2.5%</b>	<b>184</b>	<b>+ 10.8%</b>	<b>\$220,000</b>	<b>+ 33.3%</b>	<b>\$61.6</b>	<b>+ 33.9%</b>
<b>Allegany County</b>	<b>360</b>	<b>+ 7.8%</b>	<b>254</b>	<b>+ 30.3%</b>	<b>\$89,900</b>	<b>+ 15.6%</b>	<b>\$29.1</b>	<b>+ 53.2%</b>
<b>Steuben County</b>	<b>392</b>	<b>- 11.7%</b>	<b>302</b>	<b>+ 11.4%</b>	<b>\$125,750</b>	<b>+ 25.8%</b>	<b>\$53.8</b>	<b>+ 35.9%</b>
<b>Seneca County</b>	<b>225</b>	<b>+ 0.4%</b>	<b>182</b>	<b>+ 15.9%</b>	<b>\$141,450</b>	<b>+ 17.9%</b>	<b>\$38.4</b>	<b>+ 34.7%</b>
<b>Cayuga County</b>	<b>642</b>	<b>- 0.2%</b>	<b>479</b>	<b>+ 12.4%</b>	<b>\$164,950</b>	<b>+ 22.2%</b>	<b>\$93.6</b>	<b>+ 32.8%</b>
<b>Chautauqua County</b>	<b>1,267</b>	<b>+ 1.9%</b>	<b>989</b>	<b>+ 12.1%</b>	<b>\$127,000</b>	<b>+ 10.4%</b>	<b>\$173.1</b>	<b>+ 32.3%</b>
<b>Cattaraugus County</b>	<b>791</b>	<b>+ 6.5%</b>	<b>636</b>	<b>+ 30.3%</b>	<b>\$130,000</b>	<b>+ 19.3%</b>	<b>\$115.6</b>	<b>+ 62.4%</b>