

# Marketwatch Report

Q3-2022



## County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q3-2022	1-Yr Chg	Q3-2022	1-Yr Chg	Q3-2022	1-Yr Chg	Q3-2022	1-Yr Chg	Q3-2022	1-Yr Chg
Monroe County	621	↓ - 7.6%	2,555	↓ - 18.2%	2,495	↓ - 10.6%	\$222,000	↑ + 11.0%	\$645.7	↓ - 3.1%
Ontario County	194	↓ - 14.5%	466	↓ - 14.0%	403	↓ - 0.2%	\$260,000	↑ + 4.0%	\$127.4	↑ + 12.6%
Livingston County	79	↑ + 21.5%	181	↓ - 15.4%	154	↓ - 4.9%	\$179,900	↓ - 2.7%	\$32.5	↓ - 7.2%
Wayne County	96	↓ - 5.0%	298	↓ - 11.3%	303	↓ - 3.2%	\$190,000	↑ + 8.5%	\$64.3	↑ + 4.7%
Genesee County	67	↑ + 34.0%	188	↑ + 3.3%	143	↓ - 5.9%	\$178,500	↑ + 7.5%	\$28.7	↑ + 5.2%
Orleans County	76	↑ + 28.8%	138	→ 0.0%	123	↓ - 3.1%	\$160,000	↑ + 12.3%	\$20.5	↓ - 1.3%
Wyoming County	46	↓ - 19.3%	86	↓ - 40.3%	85	↓ - 24.8%	\$150,500	↑ + 0.3%	\$15.6	↓ - 7.7%
Yates County	48	↑ + 20.0%	87	↓ - 12.1%	61	↓ - 24.7%	\$229,900	↑ + 2.2%	\$23.1	↓ - 14.4%
Allegany County	67	↓ - 28.7%	121	↓ - 24.4%	79	↓ - 12.2%	\$124,900	↑ + 10.6%	\$11.4	↓ - 4.3%
Steuben County	110	↑ + 35.8%	143	↑ + 0.7%	97	↓ - 20.5%	\$152,000	↑ + 16.9%	\$18.9	↓ - 27.6%
Seneca County	41	↑ + 41.4%	84	↓ - 8.7%	75	↓ - 1.3%	\$177,900	↑ + 7.0%	\$21.6	↑ + 7.7%
Cayuga County	162	↑ + 24.6%	214	↓ - 15.1%	193	↓ - 9.4%	\$180,000	↓ - 2.7%	\$46.4	↓ - 0.6%

# Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	09-2021	09-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
<b>Homes for Sale</b>		1,608	<b>1,612</b>	+ 0.2%	--	--	--
<b>New Listings</b>		1,682	<b>1,405</b>	- 16.5%	14,124	<b>12,968</b>	- 8.2%
<b>Pending Sales</b>		1,353	<b>1,044</b>	- 22.8%	11,994	<b>10,640</b>	- 11.3%
<b>Closed Sales</b>		1,586	<b>1,294</b>	- 18.4%	10,919	<b>10,085</b>	- 7.6%
<b>\$ Volume of Closed Sales</b> (in millions)		\$368.9	<b>\$319.7</b>	- 13.3%	\$2,368.5	<b>\$2,401.7</b>	+ 1.4%
<b>Median Sales Price</b>		\$186,000	<b>\$204,000</b>	+ 9.7%	\$180,000	<b>\$200,000</b>	+ 11.1%
<b>Pct. of Orig. Price Received</b>		105.3%	<b>106.4%</b>	+ 1.0%	105.4%	<b>108.5%</b>	+ 2.9%
<b>Months Supply of Inventory</b>		1.3	<b>1.4</b>	+ 7.7%	--	--	--
<b>Housing Affordability Index</b>		223	<b>161</b>	- 27.8%	230	<b>164</b>	- 28.7%

# Local Market Update for September 2022

A RESEARCH TOOL FROM UNYREIS



## Activity Overview

Area	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	09-2022	1-Yr Chg	09-2022	1-Yr Chg	09-2022	1-Yr Chg	09-2022	1-Yr Chg	09-2022	1-Yr Chg
<b>Monroe County</b>	<b>621</b>	<b>- 7.6%</b>	<b>805</b>	<b>- 16.3%</b>	<b>758</b>	<b>- 18.1%</b>	<b>\$215,000</b>	<b>+ 7.5%</b>	<b>\$190.7</b>	<b>- 13.5%</b>
Chili	17	- 26.1%	33	- 25.0%	32	0.0%	\$202,650	+ 4.5%	\$6.9	+ 7.8%
Clarkson	5	+ 25.0%	1	- 87.5%	9	+ 12.5%	\$275,000	+ 35.8%	\$2.6	+ 44.4%
Gates	17	- 45.2%	33	- 36.5%	28	- 39.1%	\$180,000	+ 12.1%	\$5.0	- 33.3%
Greece	81	0.0%	125	- 25.6%	99	- 35.7%	\$180,000	+ 0.6%	\$21.2	- 33.5%
Hamlin	4	- 33.3%	7	- 41.7%	8	- 11.1%	\$210,000	+ 19.3%	\$1.9	+ 11.8%
Ogden/Spencerport	15	+ 36.4%	21	+ 40.0%	24	- 4.0%	\$250,450	+ 22.2%	\$6.4	- 3.0%
Parma/Hilton	11	- 42.1%	18	- 14.3%	14	- 46.2%	\$225,950	+ 6.1%	\$3.4	- 45.2%
Riga/Churchville	2	0.0%	4	+ 33.3%	4	- 33.3%	\$216,500	+ 9.6%	\$1.0	- 23.1%
Sweden/Brockport	12	+ 9.1%	9	+ 12.5%	15	- 25.0%	\$243,000	+ 17.1%	\$3.4	- 22.7%
Wheatland/Mumford/Scottsville	8	0.0%	8	- 11.1%	1	- 80.0%	\$150,000	- 46.7%	\$0.2	- 84.6%
Brighton	20	- 33.3%	33	- 19.5%	53	+ 29.3%	\$280,000	+ 19.1%	\$16.0	+ 33.3%
East Rochester	2	- 60.0%	6	- 25.0%	4	- 69.2%	\$128,763	- 1.0%	\$0.6	- 68.4%
Henrietta	31	- 11.4%	36	- 28.0%	49	0.0%	\$227,000	+ 2.0%	\$12.2	+ 7.0%
Irondequoit	28	- 52.5%	72	- 32.1%	82	- 6.8%	\$189,950	+ 5.5%	\$16.2	- 8.0%
Mendon/Honeoye Falls	14	- 17.6%	16	- 15.8%	8	- 33.3%	\$420,000	+ 1.9%	\$3.7	- 33.9%
Penfield	37	+ 19.4%	34	- 26.1%	46	- 25.8%	\$326,750	- 1.7%	\$17.7	- 17.3%
Perinton/Fairport	27	- 12.9%	51	+ 4.1%	57	- 19.7%	\$315,000	- 2.5%	\$19.7	- 14.0%
Pittsford	38	- 37.7%	36	- 45.5%	39	- 18.8%	\$460,000	+ 13.5%	\$19.3	- 4.9%
Rush	6	+ 20.0%	3	+ 50.0%	2	- 33.3%	\$365,500	+ 1.5%	\$0.7	- 30.0%
Webster	47	+ 11.9%	56	+ 7.7%	41	- 24.1%	\$295,900	+ 8.6%	\$12.7	- 14.2%
City of Rochester	199	+ 24.4%	203	+ 10.9%	143	- 6.5%	\$132,028	- 2.6%	\$20.0	- 10.3%
<b>Ontario County</b>	<b>194</b>	<b>- 14.5%</b>	<b>142</b>	<b>- 17.9%</b>	<b>124</b>	<b>- 15.6%</b>	<b>\$257,000</b>	<b>+ 14.3%</b>	<b>\$40.8</b>	<b>- 2.2%</b>
Canandaigua	40	- 20.0%	37	+ 12.1%	32	+ 6.7%	\$329,500	+ 6.3%	\$11.4	- 18.0%
Victor	50	0.0%	27	- 43.8%	19	- 32.1%	\$420,000	+ 35.3%	\$9.7	+ 14.1%
<b>Livingston County</b>	<b>79</b>	<b>+ 21.5%</b>	<b>58</b>	<b>- 14.7%</b>	<b>37</b>	<b>- 30.2%</b>	<b>\$185,000</b>	<b>+ 2.8%</b>	<b>\$8.4</b>	<b>- 28.2%</b>
Avon & Geneseo	22	+ 100.0%	13	- 13.3%	12	- 33.3%	\$275,000	+ 16.5%	\$3.4	- 22.7%
<b>Wayne County</b>	<b>96</b>	<b>- 5.0%</b>	<b>87</b>	<b>- 11.2%</b>	<b>108</b>	<b>+ 4.9%</b>	<b>\$186,500</b>	<b>+ 9.7%</b>	<b>\$23.0</b>	<b>+ 17.9%</b>
Macedon	3	- 62.5%	7	- 36.4%	9	+ 28.6%	\$265,807	+ 32.9%	\$2.3	+ 43.8%
<b>Genesee County</b>	<b>67</b>	<b>+ 34.0%</b>	<b>49</b>	<b>- 7.5%</b>	<b>46</b>	<b>- 11.5%</b>	<b>\$170,000</b>	<b>+ 6.6%</b>	<b>\$9.1</b>	<b>+ 2.2%</b>
Batavia	37	+ 85.0%	25	+ 8.7%	20	- 9.1%	\$167,500	+ 38.5%	\$4.0	+ 33.3%
<b>Orleans County</b>	<b>76</b>	<b>+ 28.8%</b>	<b>40</b>	<b>- 13.0%</b>	<b>38</b>	<b>- 5.0%</b>	<b>\$133,500</b>	<b>- 3.4%</b>	<b>\$5.6</b>	<b>- 5.1%</b>
<b>Wyoming County</b>	<b>46</b>	<b>- 19.3%</b>	<b>24</b>	<b>- 40.0%</b>	<b>25</b>	<b>- 46.8%</b>	<b>\$160,000</b>	<b>+ 10.3%</b>	<b>\$4.5</b>	<b>- 36.6%</b>
<b>Yates County</b>	<b>48</b>	<b>+ 20.0%</b>	<b>27</b>	<b>- 15.6%</b>	<b>22</b>	<b>- 26.7%</b>	<b>\$240,000</b>	<b>+ 6.7%</b>	<b>\$6.8</b>	<b>- 39.8%</b>
<b>Allegany County</b>	<b>67</b>	<b>- 28.7%</b>	<b>35</b>	<b>- 23.9%</b>	<b>33</b>	<b>+ 37.5%</b>	<b>\$124,900</b>	<b>- 0.1%</b>	<b>\$4.9</b>	<b>+ 58.1%</b>
<b>Steuben County</b>	<b>110</b>	<b>+ 35.8%</b>	<b>44</b>	<b>- 20.0%</b>	<b>25</b>	<b>- 51.0%</b>	<b>\$157,500</b>	<b>+ 21.2%</b>	<b>\$5.5</b>	<b>- 54.2%</b>
<b>Seneca County</b>	<b>41</b>	<b>+ 41.4%</b>	<b>26</b>	<b>- 7.1%</b>	<b>22</b>	<b>- 24.1%</b>	<b>\$176,450</b>	<b>+ 6.6%</b>	<b>\$6.5</b>	<b>- 13.3%</b>
<b>Cayuga County</b>	<b>162</b>	<b>+ 24.6%</b>	<b>64</b>	<b>- 21.0%</b>	<b>55</b>	<b>- 35.3%</b>	<b>\$185,000</b>	<b>+ 12.1%</b>	<b>\$13.6</b>	<b>- 31.3%</b>
<b>Chautauqua County</b>	<b>273</b>	<b>+ 7.9%</b>	<b>126</b>	<b>- 20.3%</b>	<b>154</b>	<b>+ 23.2%</b>	<b>\$152,000</b>	<b>+ 4.8%</b>	<b>\$29.5</b>	<b>+ 3.5%</b>
<b>Cattaraugus County</b>	<b>191</b>	<b>- 1.5%</b>	<b>91</b>	<b>- 13.3%</b>	<b>68</b>	<b>- 20.0%</b>	<b>\$150,000</b>	<b>+ 23.0%</b>	<b>\$14.5</b>	<b>- 4.6%</b>

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## Activity Overview

Area	New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg	YTD	1-Yr Chg
<b>Monroe County</b>	<b>7,345</b>	<b>- 10.7%</b>	<b>5,844</b>	<b>- 9.2%</b>	<b>\$213,000</b>	<b>+ 9.8%</b>	<b>\$1,441.9</b>	<b>- 1.9%</b>
Chili	304	- 2.9%	249	- 5.0%	\$225,100	+ 19.1%	\$58.5	+ 7.3%
Clarkson	59	- 9.2%	43	- 15.7%	\$240,000	+ 7.6%	\$11.6	+ 3.6%
Gates	284	- 27.0%	249	- 24.5%	\$180,000	+ 12.5%	\$44.9	- 16.9%
Greece	1,117	- 13.1%	910	- 9.7%	\$195,000	+ 10.2%	\$193.8	- 1.4%
Hamlin	59	- 6.3%	43	- 12.2%	\$180,000	+ 5.3%	\$8.9	0.0%
Ogden/Spencerport	173	- 12.6%	138	- 19.3%	\$230,000	+ 10.6%	\$35.3	- 15.3%
Parma/Hilton	154	- 17.6%	135	- 8.2%	\$249,900	+ 21.3%	\$36.6	+ 7.3%
Riga/Churchville	47	+ 4.4%	33	- 25.0%	\$206,000	+ 6.2%	\$8.1	- 6.9%
Sweden/Brockport	102	- 22.7%	76	- 30.9%	\$192,450	+ 5.7%	\$16.2	- 23.2%
Wheatland/Mumford/Scottsville	39	- 30.4%	34	- 17.1%	\$155,000	- 9.3%	\$5.0	- 37.5%
Brighton	360	- 6.5%	326	+ 11.3%	\$275,000	+ 6.6%	\$105.2	+ 17.3%
East Rochester	53	- 36.9%	53	- 32.9%	\$165,000	+ 11.9%	\$9.6	- 20.0%
Henrietta	377	- 9.2%	311	- 8.8%	\$233,000	+ 8.4%	\$78.5	+ 0.5%
Irondequoit	636	- 17.2%	572	- 9.8%	\$189,000	+ 11.2%	\$113.7	- 2.9%
Mendon/Honeoye Falls	115	+ 0.9%	68	- 18.1%	\$405,500	+ 15.9%	\$29.9	- 8.0%
Penfield	407	- 15.4%	319	- 16.3%	\$325,000	+ 15.0%	\$113.9	- 2.8%
Perinton/Fairport	493	- 13.8%	428	- 5.5%	\$313,500	+ 10.0%	\$146.1	+ 6.9%
Pittsford	391	- 22.9%	276	- 19.3%	\$425,000	+ 2.4%	\$130.9	- 15.1%
Rush	27	- 12.9%	15	- 34.8%	\$283,000	+ 13.2%	\$4.1	- 33.9%
Webster	485	- 10.2%	353	- 14.7%	\$279,900	+ 3.0%	\$107.0	- 10.7%
City of Rochester	1,663	+ 4.5%	1,213	+ 2.9%	\$135,000	+ 3.8%	\$184.1	+ 9.5%
<b>Ontario County</b>	<b>1,361</b>	<b>- 1.4%</b>	<b>967</b>	<b>+ 0.8%</b>	<b>\$245,000</b>	<b>+ 12.9%</b>	<b>\$288.5</b>	<b>+ 13.9%</b>
Canandaigua	311	+ 13.1%	193	+ 10.3%	\$334,000	+ 21.5%	\$69.2	+ 15.1%
Victor	299	- 6.3%	189	- 6.9%	\$390,000	+ 19.4%	\$77.7	+ 12.3%
<b>Livingston County</b>	<b>478</b>	<b>- 6.3%</b>	<b>341</b>	<b>- 10.0%</b>	<b>\$179,950</b>	<b>+ 6.6%</b>	<b>\$75.0</b>	<b>+ 3.3%</b>
Avon & Geneseo	109	- 0.9%	80	- 3.6%	\$230,000	+ 9.5%	\$22.5	+ 14.8%
<b>Wayne County</b>	<b>884</b>	<b>- 5.0%</b>	<b>692</b>	<b>- 7.4%</b>	<b>\$189,500</b>	<b>+ 11.5%</b>	<b>\$145.3</b>	<b>+ 4.2%</b>
Macedon	70	- 5.4%	55	0.0%	\$230,000	+ 16.8%	\$12.8	+ 10.3%
<b>Genesee County</b>	<b>468</b>	<b>- 3.3%</b>	<b>365</b>	<b>- 6.2%</b>	<b>\$172,250</b>	<b>+ 11.2%</b>	<b>\$70.2</b>	<b>+ 8.3%</b>
Batavia	209	- 1.9%	155	- 15.3%	\$160,000	+ 14.9%	\$27.1	- 2.2%
<b>Orleans County</b>	<b>402</b>	<b>+ 6.3%</b>	<b>305</b>	<b>- 8.1%</b>	<b>\$145,000</b>	<b>+ 7.4%</b>	<b>\$48.0</b>	<b>- 0.4%</b>
<b>Wyoming County</b>	<b>282</b>	<b>- 18.0%</b>	<b>236</b>	<b>- 5.6%</b>	<b>\$157,500</b>	<b>+ 8.6%</b>	<b>\$42.3</b>	<b>+ 9.3%</b>
<b>Yates County</b>	<b>223</b>	<b>- 9.3%</b>	<b>148</b>	<b>- 20.9%</b>	<b>\$209,750</b>	<b>- 4.7%</b>	<b>\$52.6</b>	<b>- 15.7%</b>
<b>Allegany County</b>	<b>268</b>	<b>- 25.6%</b>	<b>221</b>	<b>- 14.0%</b>	<b>\$115,000</b>	<b>+ 28.2%</b>	<b>\$29.1</b>	<b>- 0.7%</b>
<b>Steuben County</b>	<b>388</b>	<b>- 1.0%</b>	<b>291</b>	<b>- 4.9%</b>	<b>\$135,000</b>	<b>+ 7.4%</b>	<b>\$56.1</b>	<b>+ 3.3%</b>
<b>Seneca County</b>	<b>234</b>	<b>+ 4.0%</b>	<b>186</b>	<b>+ 1.1%</b>	<b>\$160,413</b>	<b>+ 13.4%</b>	<b>\$45.1</b>	<b>+ 15.3%</b>
<b>Cayuga County</b>	<b>619</b>	<b>- 3.6%</b>	<b>474</b>	<b>- 2.5%</b>	<b>\$170,000</b>	<b>+ 3.6%</b>	<b>\$105.0</b>	<b>+ 11.0%</b>
<b>Chautauqua County</b>	<b>1,267</b>	<b>0.0%</b>	<b>953</b>	<b>- 4.1%</b>	<b>\$150,000</b>	<b>+ 18.1%</b>	<b>\$179.0</b>	<b>+ 3.3%</b>
<b>Cattaraugus County</b>	<b>714</b>	<b>- 10.3%</b>	<b>559</b>	<b>- 13.2%</b>	<b>\$137,500</b>	<b>+ 5.9%</b>	<b>\$111.1</b>	<b>- 4.7%</b>