

# Quarterly Indicators



## Q2-2023

Affordability challenges continue to limit market activity, with buyers and sellers at a standstill due to fluctuations in mortgage interest rates, which are up considerably from this time last year. Prospective buyers have been sidelined by elevated sales prices and higher borrowing costs, causing existing-home sales to fall, while many would-be sellers with low-rate mortgages have delayed their decision to sell in hopes market conditions will improve, further constraining an already limited supply of homes and driving sales prices higher.

Pending Sales in New York State were down 9.2 percent to 34,643. Closed Sales decreased 22.6 percent to 26,315. Inventory shrunk 25.3 percent to 31,605 units.

Prices were still soft as the Median Sales Price was down 1.8 percent to \$405,000. Days on Market increased 11.3 percent to 59 days. Months Supply of Inventory was down 8.6 percent to 3.2 months.

Imbalances in supply and demand have boosted competition among homebuyers, especially in more affordable markets, where homes are selling quickly even as sales prices continue to rise. But the shortage of existing homes for sale has also led an increasing number of buyers to the new-home market, which has seen construction and new-home sales surge in recent months, exceeding expectations and causing builder confidence to rise to levels not seen in nearly a year.

## Activity Snapshot

**- 22.6%**      **- 1.8%**      **- 25.3%**

One-Year Change in **Closed Sales**      One-Year Change in **Median Sales Price**      One-Year Change in **Homes for Sale**

Residential activity in New York State composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

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# Activity Overview

Key metrics by reported quarter and for year-to-date (YTD) starting from the first of the year.

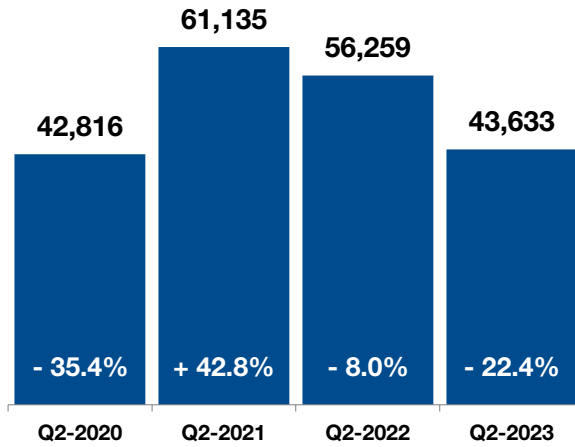


Key Metrics	Historical Sparkbars	Q2-2022	Q2-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
<b>New Listings</b>		56,259	<b>43,633</b>	- 22.4%	96,183	<b>76,717</b>	- 20.2%
<b>Pending Sales</b>		38,149	<b>34,643</b>	- 9.2%	68,652	<b>60,123</b>	- 12.4%
<b>Closed Sales</b>		33,997	<b>26,315</b>	- 22.6%	65,328	<b>48,180</b>	- 26.2%
<b>Days on Market</b>		53	<b>59</b>	+ 11.3%	57	<b>62</b>	+ 8.8%
<b>Median Sales Price</b>		\$412,250	<b>\$405,000</b>	- 1.8%	\$405,000	<b>\$390,000</b>	- 3.7%
<b>Average Sales Price</b>		\$552,815	<b>\$531,448</b>	- 3.9%	\$538,288	<b>\$517,800</b>	- 3.8%
<b>Pct. of List Price Received</b>		102.9%	<b>101.5%</b>	- 1.4%	101.6%	<b>100.3%</b>	- 1.3%
<b>Housing Affordability Index</b>		100	<b>90</b>	- 10.0%	101	<b>94</b>	- 6.9%
<b>Inventory of Homes for Sale</b>		42,286	<b>31,605</b>	- 25.3%	--	--	--
<b>Months Supply of Inventory</b>		3.5	<b>3.2</b>	- 8.6%	--	--	--

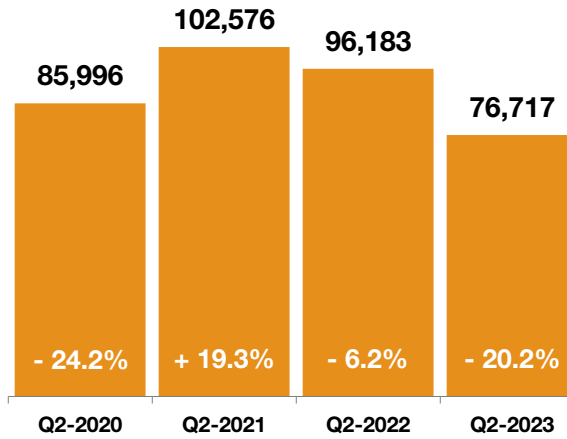
# New Listings

A count of the properties that have been newly listed on the market in a given quarter.

## Second Quarter

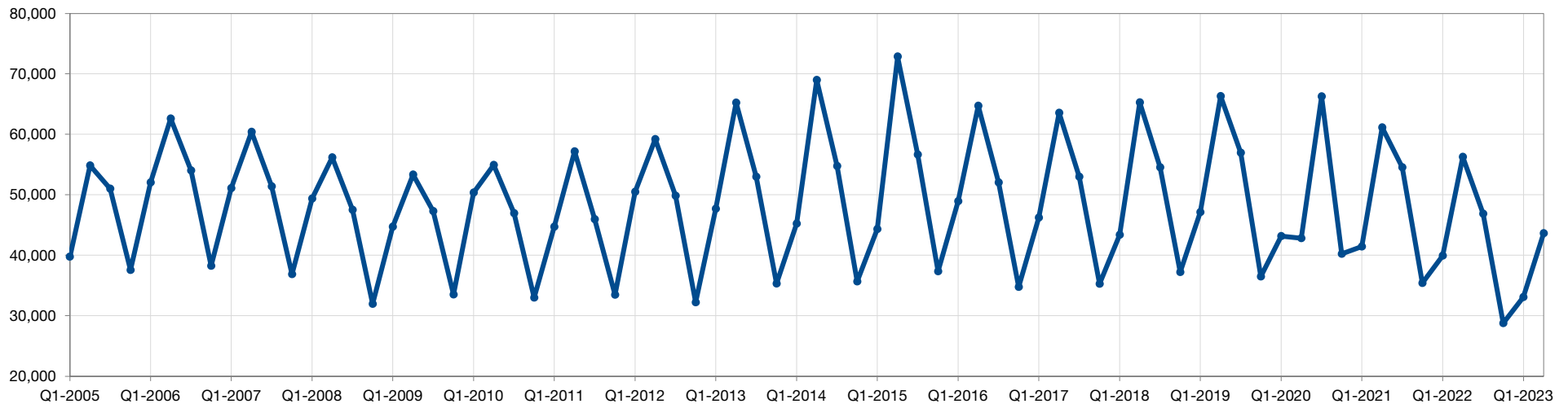


## Year to Date



	New Listings	Percent Change
Q3-2020	66,264	+16.4%
Q4-2020	40,240	+10.3%
Q1-2021	41,441	-4.0%
Q2-2021	61,135	+42.8%
Q3-2021	54,518	-17.7%
Q4-2021	35,424	-12.0%
Q1-2022	39,924	-3.7%
Q2-2022	56,259	-8.0%
Q3-2022	46,878	-14.0%
Q4-2022	28,766	-18.8%
Q1-2023	33,084	-17.1%
<b>Q2-2023</b>	<b>43,633</b>	<b>-22.4%</b>

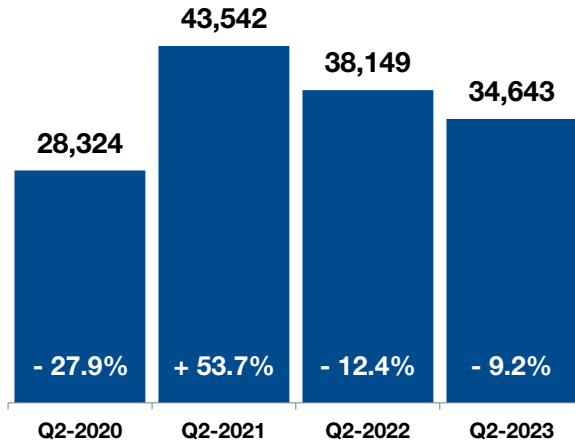
## Historical New Listings by Quarter



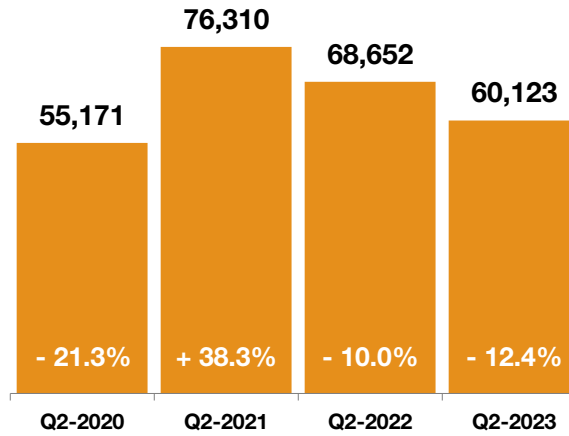
# Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

## Second Quarter

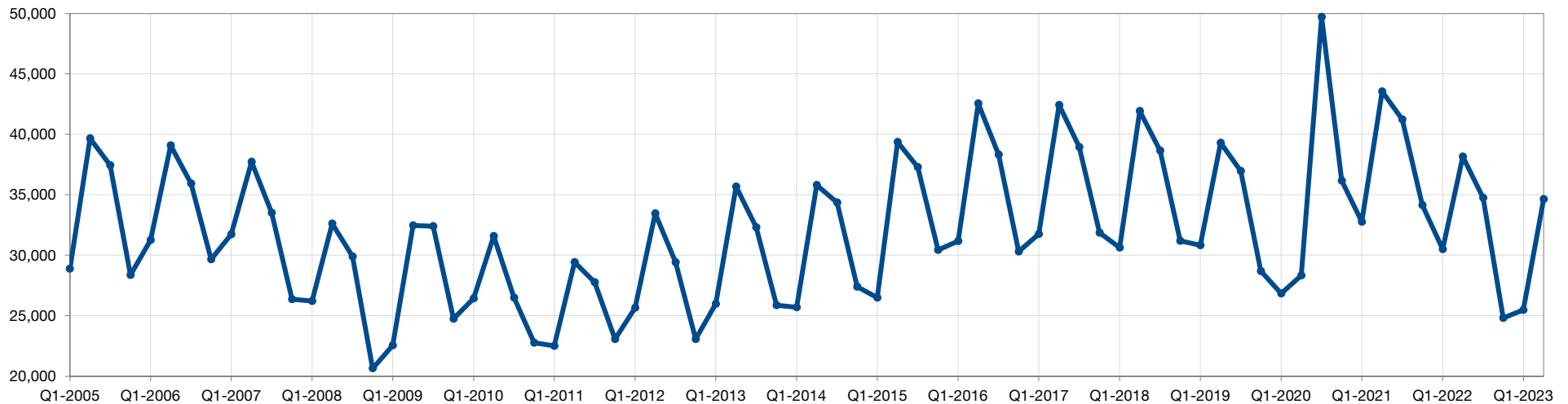


## Year to Date



	Pending Sales	Percent Change
Q3-2020	49,710	+34.4%
Q4-2020	36,165	+26.1%
Q1-2021	32,768	+22.1%
Q2-2021	43,542	+53.7%
Q3-2021	41,234	-17.1%
Q4-2021	34,149	-5.6%
Q1-2022	30,503	-6.9%
Q2-2022	38,149	-12.4%
Q3-2022	34,749	-15.7%
Q4-2022	24,806	-27.4%
Q1-2023	25,480	-16.5%
<b>Q2-2023</b>	<b>34,643</b>	<b>-9.2%</b>

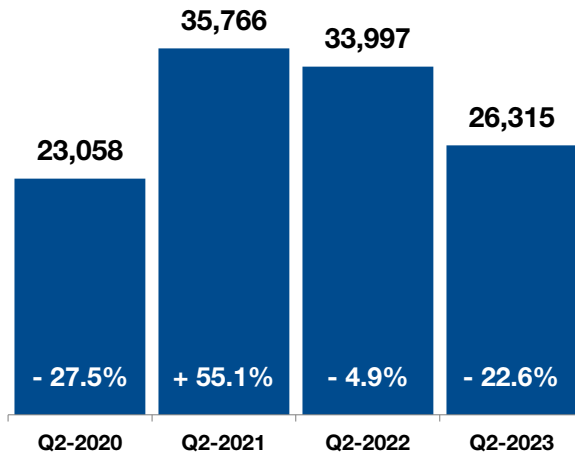
## Historical Pending Sales by Quarter



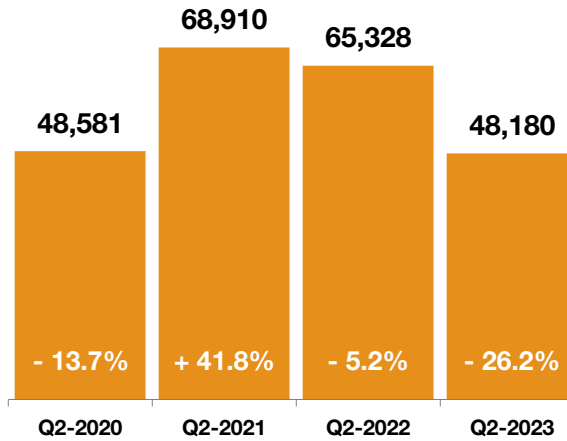
# Closed Sales

A count of the actual sales that closed in a given quarter.

## Second Quarter

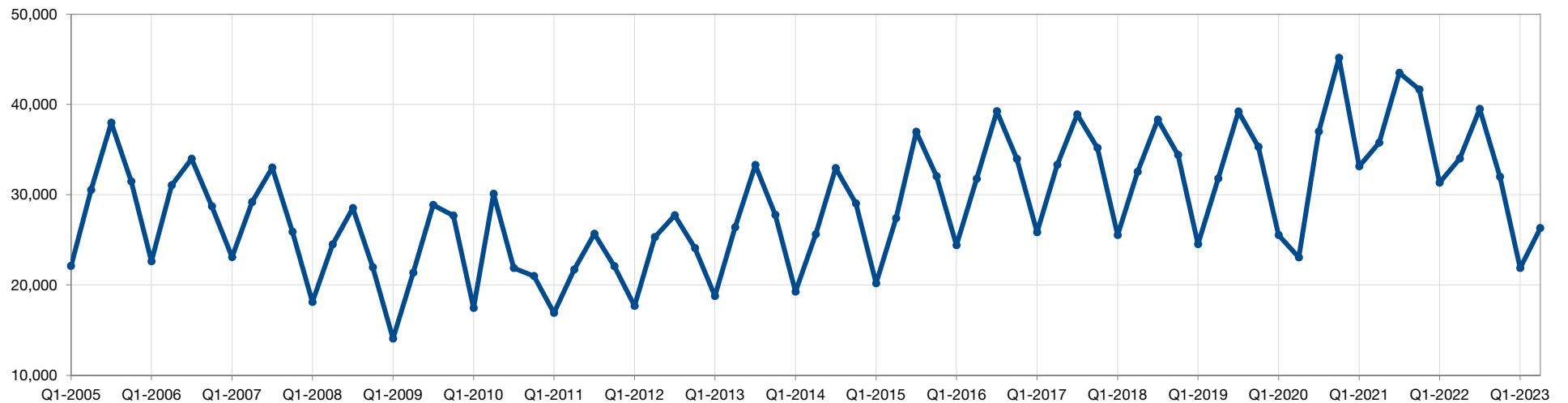


## Year to Date



	Closed Sales	Percent Change
Q3-2020	36,988	-5.7%
Q4-2020	45,152	+27.9%
Q1-2021	33,144	+29.9%
Q2-2021	35,766	+55.1%
Q3-2021	43,474	+17.5%
Q4-2021	41,651	-7.8%
Q1-2022	31,331	-5.5%
Q2-2022	33,997	-4.9%
Q3-2022	39,475	-9.2%
Q4-2022	31,995	-23.2%
Q1-2023	21,865	-30.2%
<b>Q2-2023</b>	<b>26,315</b>	<b>-22.6%</b>

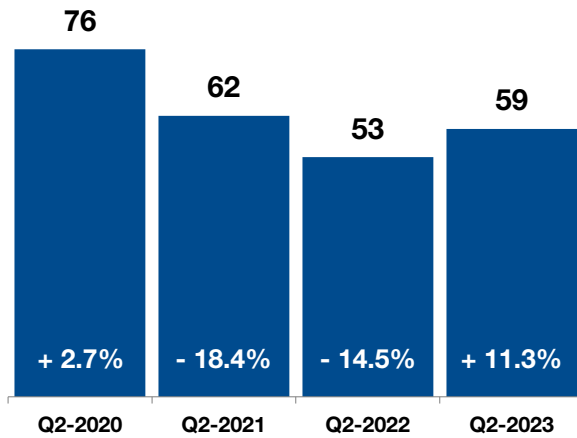
## Historical Closed Sales by Quarter



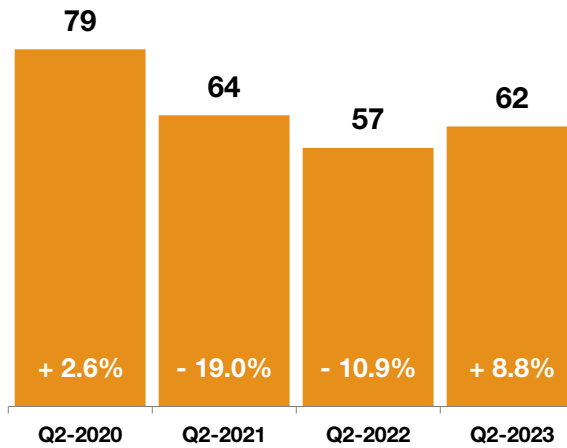
# Days on Market

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

## Second Quarter

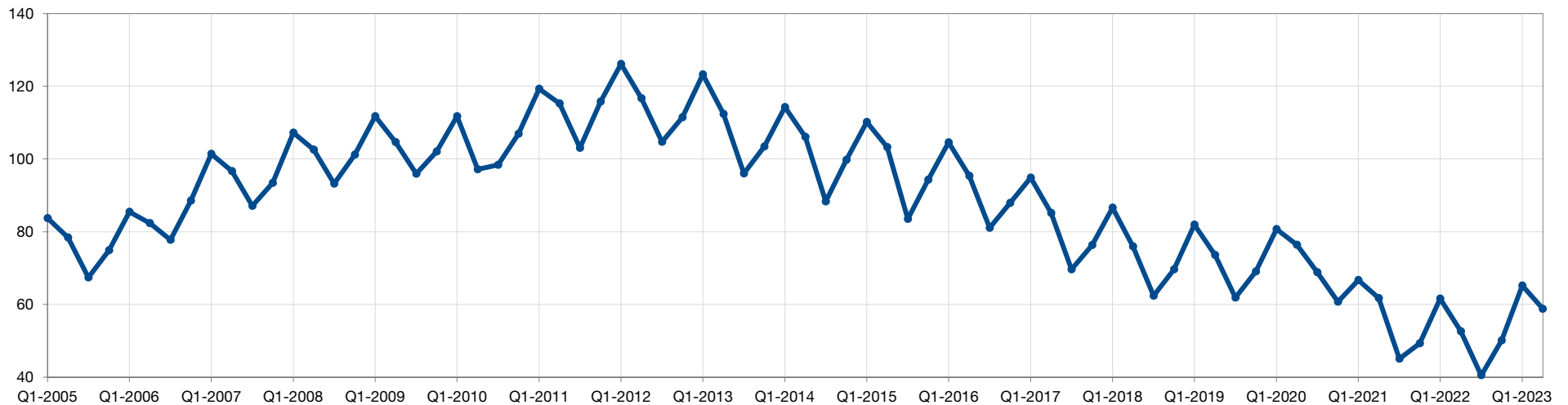


## Year to Date



	Days on Market	Percent Change
Q3-2020	69	+11.3%
Q4-2020	61	-11.6%
Q1-2021	67	-17.3%
Q2-2021	62	-18.4%
Q3-2021	45	-34.8%
Q4-2021	49	-19.7%
Q1-2022	62	-7.5%
Q2-2022	53	-14.5%
Q3-2022	41	-8.9%
Q4-2022	50	+2.0%
Q1-2023	65	+4.8%
<b>Q2-2023</b>	<b>59</b>	<b>+11.3%</b>

## Historical Days on Market by Quarter

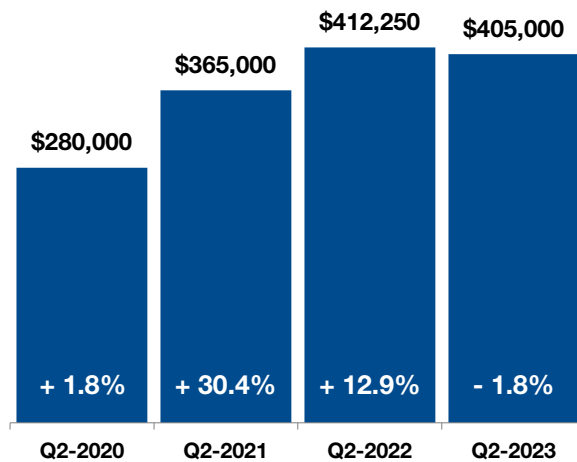


# Median Sales Price

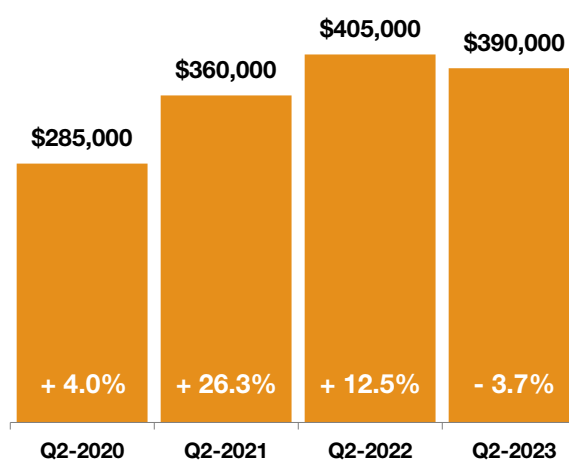
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.



## Second Quarter

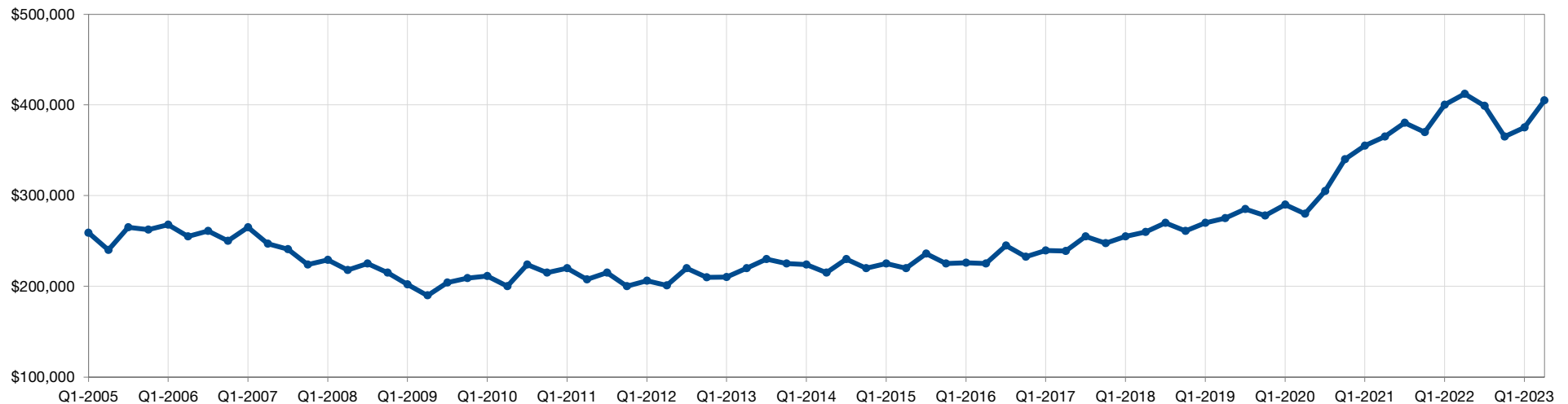


## Year to Date



	Median Sales Price	Percent Change
Q3-2020	\$305,000	+7.0%
Q4-2020	\$339,900	+22.3%
Q1-2021	\$355,000	+22.4%
Q2-2021	\$365,000	+30.4%
Q3-2021	\$380,294	+24.7%
Q4-2021	\$370,000	+8.9%
Q1-2022	\$399,958	+12.7%
Q2-2022	\$412,250	+12.9%
Q3-2022	\$399,000	+4.9%
Q4-2022	\$365,000	-1.4%
Q1-2023	\$375,000	-6.2%
<b>Q2-2023</b>	<b>\$405,000</b>	<b>-1.8%</b>

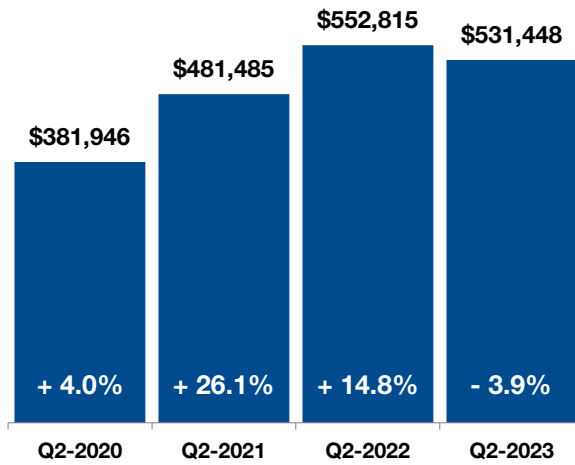
## Historical Median Sales Price by Quarter



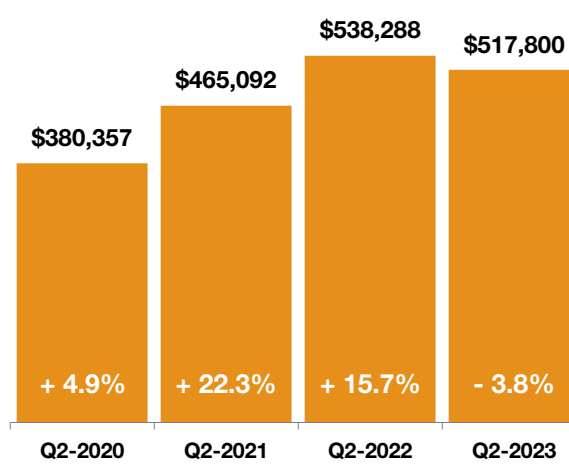
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given quarter.

## Second Quarter

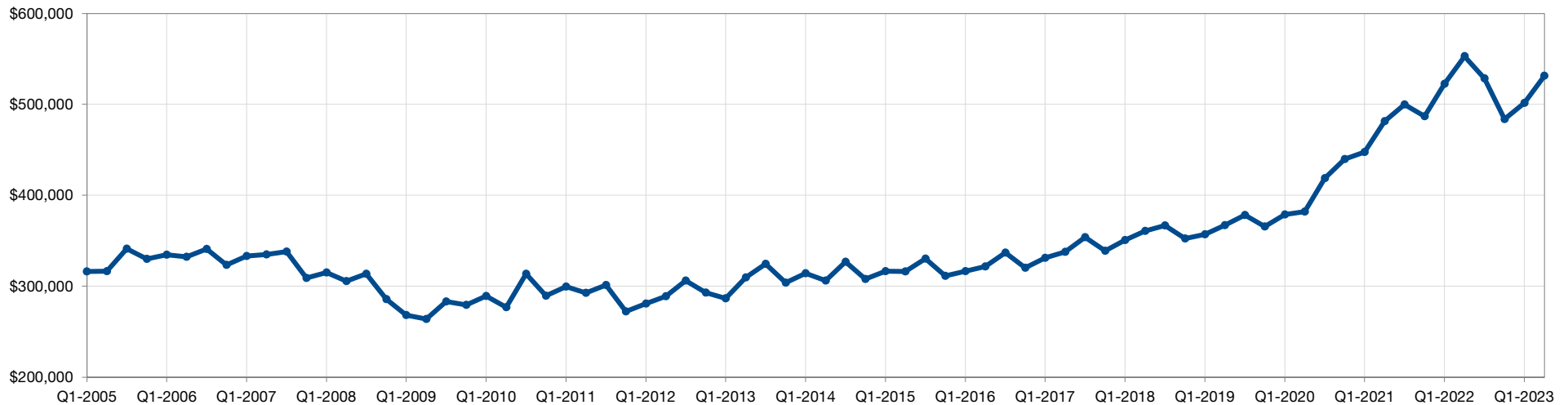


## Year to Date



	Avg. Sales Price	Percent Change
Q3-2020	\$418,814	+10.8%
Q4-2020	\$439,596	+20.3%
Q1-2021	\$447,407	+18.1%
Q2-2021	\$481,485	+26.1%
Q3-2021	\$499,650	+19.3%
Q4-2021	\$486,761	+10.7%
Q1-2022	\$522,529	+16.8%
Q2-2022	\$552,815	+14.8%
Q3-2022	\$528,379	+5.7%
Q4-2022	\$483,764	-0.6%
Q1-2023	\$501,378	-4.0%
<b>Q2-2023</b>	<b>\$531,448</b>	<b>-3.9%</b>

## Historical Average Sales Price by Quarter

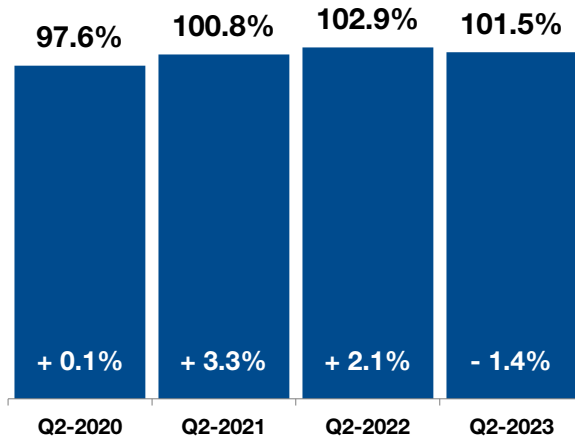




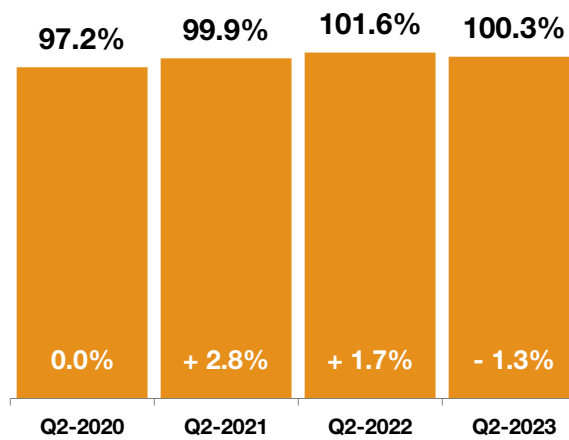
# Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given quarter, not accounting for seller concessions.

## Second Quarter

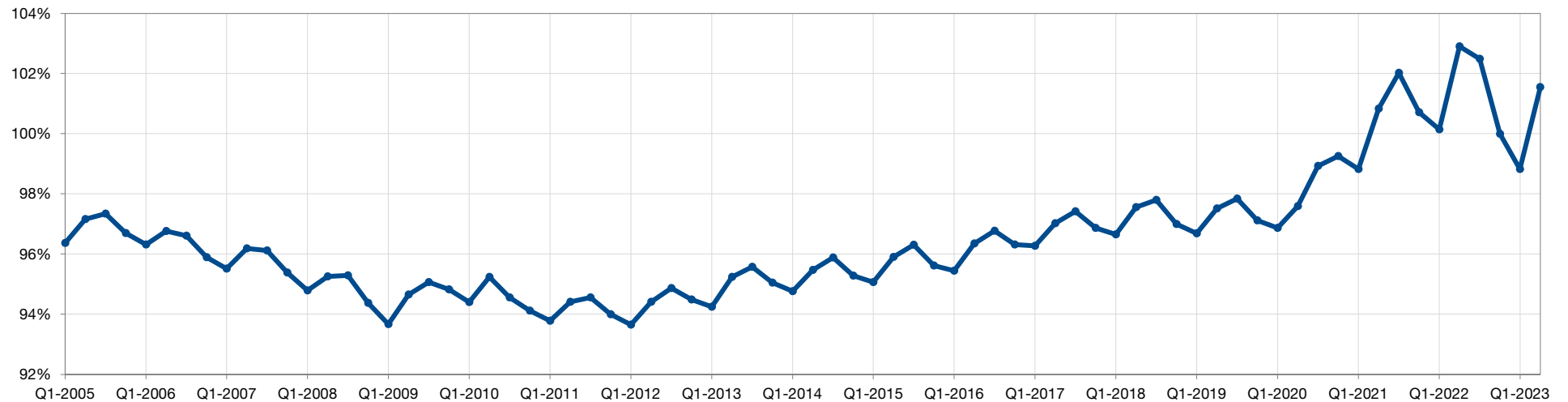


## Year to Date



	Pct. of List Price Received	Percent Change
Q3-2020	98.9%	+1.1%
Q4-2020	99.3%	+2.3%
Q1-2021	98.8%	+2.0%
Q2-2021	100.8%	+3.3%
Q3-2021	102.0%	+3.1%
Q4-2021	100.7%	+1.4%
Q1-2022	100.1%	+1.3%
Q2-2022	102.9%	+2.1%
Q3-2022	102.5%	+0.5%
Q4-2022	100.0%	-0.7%
Q1-2023	98.8%	-1.3%
<b>Q2-2023</b>	<b>101.5%</b>	<b>-1.4%</b>

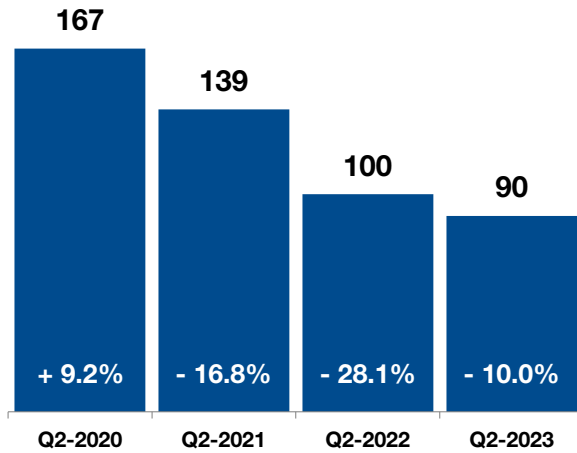
## Historical Percent of List Price Received by Quarter



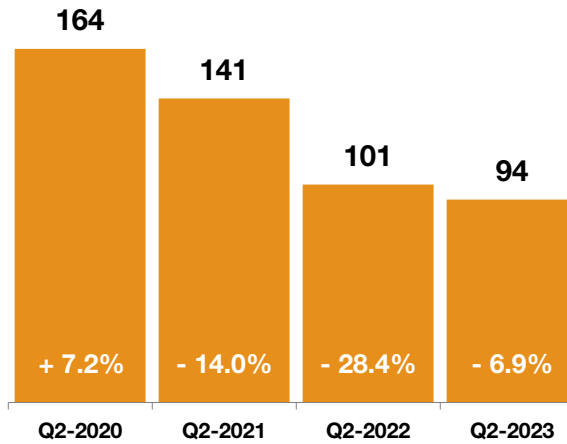
# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## Second Quarter

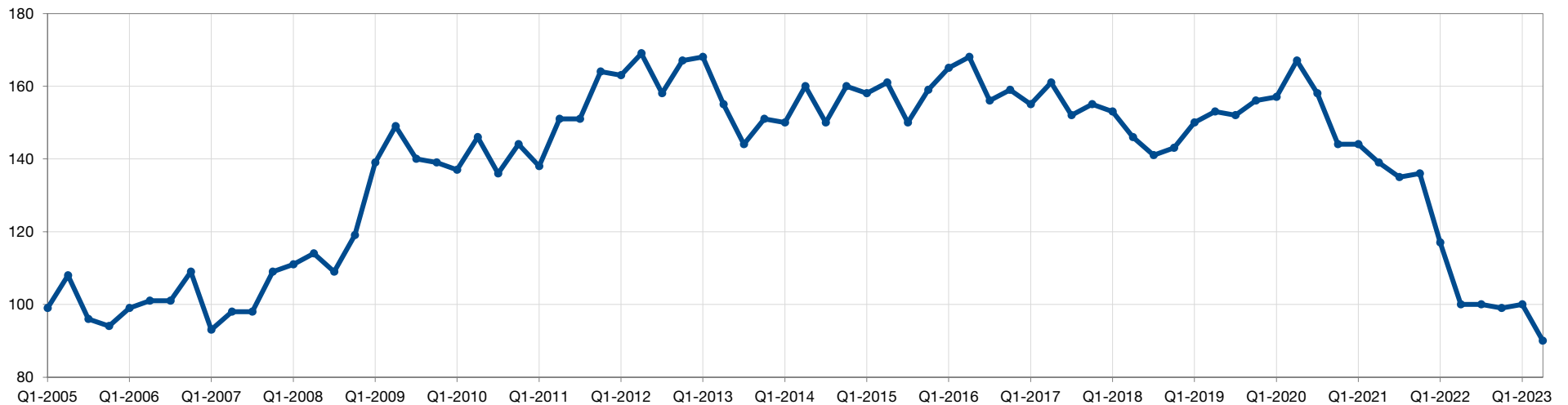


## Year to Date



	Affordability Index	Percent Change
Q3-2020	158	+3.9%
Q4-2020	144	-7.7%
Q1-2021	144	-8.3%
Q2-2021	139	-16.8%
Q3-2021	135	-14.6%
Q4-2021	136	-5.6%
Q1-2022	117	-18.8%
Q2-2022	100	-28.1%
Q3-2022	100	-25.9%
Q4-2022	99	-27.2%
Q1-2023	100	-14.5%
<b>Q2-2023</b>	<b>90</b>	<b>-10.0%</b>

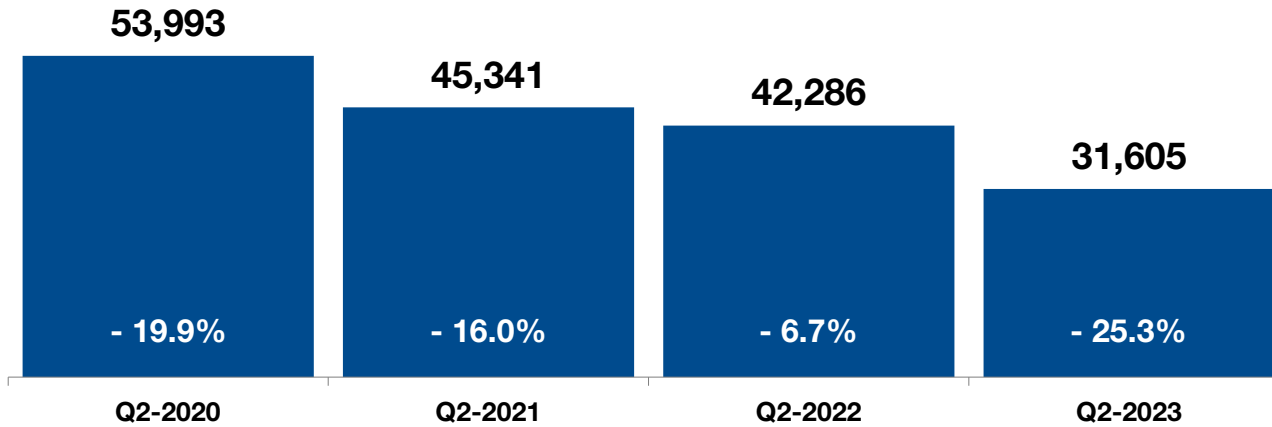
## Historical Housing Affordability Index by Quarter



# Inventory of Homes for Sale

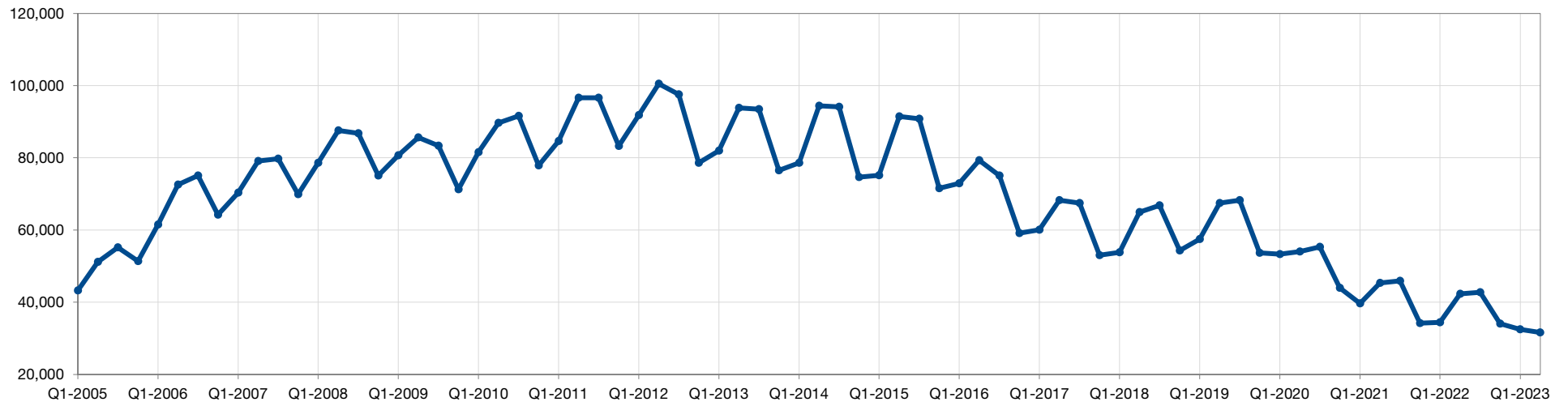
The number of properties available for sale in active status at the end of a given quarter.

## Second Quarter



	Homes for Sale	Percent Change
Q3-2020	55,297	-18.9%
Q4-2020	43,930	-18.1%
Q1-2021	39,658	-25.6%
Q2-2021	45,341	-16.0%
Q3-2021	45,877	-17.0%
Q4-2021	34,160	-22.2%
Q1-2022	34,400	-13.3%
Q2-2022	42,286	-6.7%
Q3-2022	42,728	-6.9%
Q4-2022	34,017	-0.4%
Q1-2023	32,443	-5.7%
<b>Q2-2023</b>	<b>31,605</b>	<b>-25.3%</b>

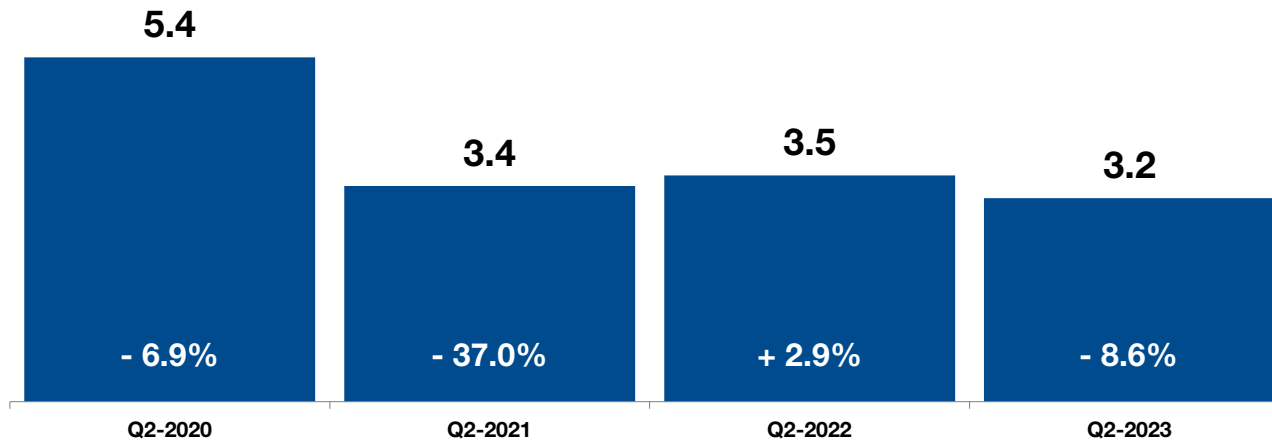
## Historical Inventory of Homes for Sale by Quarter



# Months Supply of Inventory

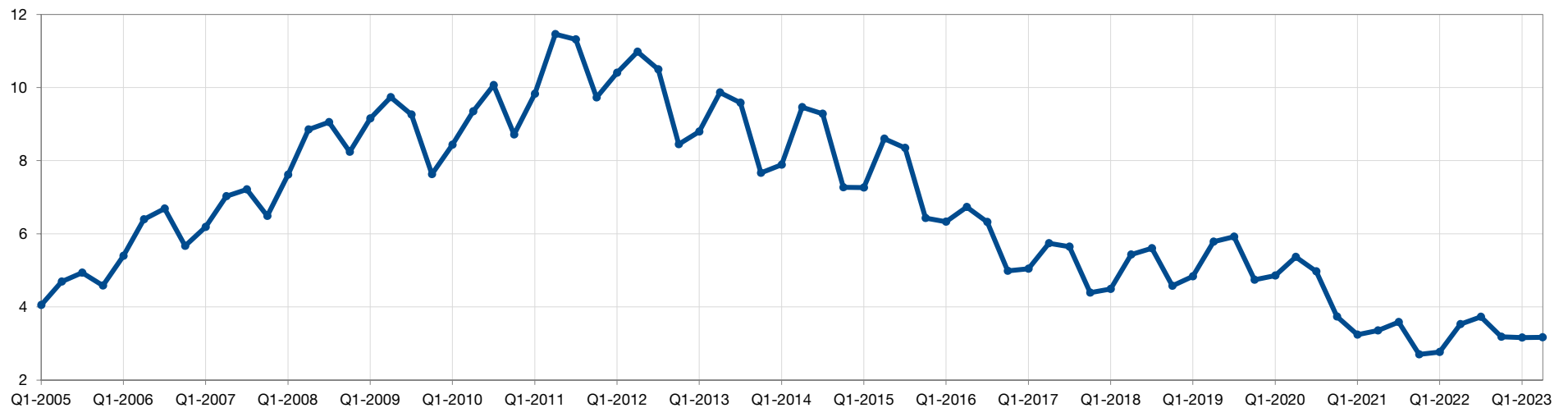
The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 12 months.

## Second Quarter



	Months Supply	Percent Change
Q3-2020	5.0	-15.3%
Q4-2020	3.7	-21.3%
Q1-2021	3.2	-34.7%
Q2-2021	3.4	-37.0%
Q3-2021	3.6	-28.0%
Q4-2021	2.7	-27.0%
Q1-2022	2.8	-12.5%
Q2-2022	3.5	+2.9%
Q3-2022	3.7	+2.8%
Q4-2022	3.2	+18.5%
Q1-2023	3.2	+14.3%
<b>Q2-2023</b>	<b>3.2</b>	<b>-8.6%</b>

## Historical Months Supply of Inventory by Quarter



# Activity by County

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -
<b>Albany*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Allegany</b>	110	121	<b>+10.0%</b>	79	62	<b>-21.5%</b>	\$97,000	\$131,700	<b>+35.8%</b>	65	79	<b>+21.5%</b>	2.1	3.0	<b>+42.9%</b>
<b>Bronx</b>	960	708	<b>-26.3%</b>	469	382	<b>-18.6%</b>	\$500,000	\$452,500	<b>-9.5%</b>	1,220	854	<b>-30.0%</b>	8.0	5.9	<b>-26.3%</b>
<b>Broome</b>	646	492	<b>-23.8%</b>	408	352	<b>-13.7%</b>	\$160,100	\$169,900	<b>+6.1%</b>	409	233	<b>-43.0%</b>	2.7	1.7	<b>-37.0%</b>
<b>Cattaraugus</b>	274	255	<b>-6.9%</b>	172	137	<b>-20.3%</b>	\$146,400	\$150,000	<b>+2.5%</b>	159	166	<b>+4.4%</b>	2.4	3.0	<b>+25.0%</b>
<b>Cayuga</b>	278	205	<b>-26.3%</b>	160	121	<b>-24.4%</b>	\$168,950	\$183,700	<b>+8.7%</b>	124	111	<b>-10.5%</b>	2.1	2.5	<b>+19.0%</b>
<b>Chautauqua</b>	492	380	<b>-22.8%</b>	280	271	<b>-3.2%</b>	\$155,000	\$139,900	<b>-9.7%</b>	207	196	<b>-5.3%</b>	1.9	2.0	<b>+5.3%</b>
<b>Chemung</b>	336	254	<b>-24.4%</b>	224	174	<b>-22.3%</b>	\$150,000	\$145,965	<b>-2.7%</b>	181	91	<b>-49.7%</b>	2.3	1.4	<b>-39.1%</b>
<b>Chenango</b>	166	144	<b>-13.3%</b>	116	89	<b>-23.3%</b>	\$140,200	\$140,000	<b>-0.1%</b>	160	167	<b>+4.4%</b>	4.0	5.1	<b>+27.5%</b>
<b>Clinton</b>	225	205	<b>-8.9%</b>	155	135	<b>-12.9%</b>	\$192,500	\$186,000	<b>-3.4%</b>	151	135	<b>-10.6%</b>	3.0	3.0	<b>0.0%</b>
<b>Columbia</b>	305	285	<b>-6.6%</b>	173	128	<b>-26.0%</b>	\$380,500	\$450,000	<b>+18.3%</b>	364	320	<b>-12.1%</b>	5.8	6.2	<b>+6.9%</b>
<b>Cortland</b>	129	97	<b>-24.8%</b>	117	72	<b>-38.5%</b>	\$169,000	\$164,800	<b>-2.5%</b>	52	56	<b>+7.7%</b>	1.4	2.2	<b>+57.1%</b>
<b>Delaware</b>	302	243	<b>-19.5%</b>	139	108	<b>-22.3%</b>	\$250,000	\$220,100	<b>-12.0%</b>	359	294	<b>-18.1%</b>	6.1	6.3	<b>+3.3%</b>
<b>Dutchess</b>	1,317	1,034	<b>-21.5%</b>	721	590	<b>-18.2%</b>	\$410,000	\$414,000	<b>+1.0%</b>	981	753	<b>-23.2%</b>	3.7	3.2	<b>-13.5%</b>
<b>Erie</b>	3,058	2,625	<b>-14.2%</b>	1,813	1,545	<b>-14.8%</b>	\$250,000	\$250,000	<b>0.0%</b>	883	825	<b>-6.6%</b>	1.2	1.3	<b>+8.3%</b>
<b>Essex</b>	204	217	<b>+6.4%</b>	115	128	<b>+11.3%</b>	\$261,500	\$252,500	<b>-3.4%</b>	249	253	<b>+1.6%</b>	5.1	6.1	<b>+19.6%</b>
<b>Franklin</b>	176	152	<b>-13.6%</b>	81	79	<b>-2.5%</b>	\$143,000	\$170,000	<b>+18.9%</b>	171	145	<b>-15.2%</b>	5.4	5.0	<b>-7.4%</b>
<b>Fulton*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Genesee</b>	167	141	<b>-15.6%</b>	113	83	<b>-26.5%</b>	\$172,778	\$170,000	<b>-1.6%</b>	44	39	<b>-11.4%</b>	1.0	1.0	<b>0.0%</b>
<b>Greene</b>	359	302	<b>-15.9%</b>	226	125	<b>-44.7%</b>	\$325,000	\$346,000	<b>+6.5%</b>	440	385	<b>-12.5%</b>	6.3	7.0	<b>+11.1%</b>
<b>Hamilton</b>	44	35	<b>-20.5%</b>	14	20	<b>+42.9%</b>	\$222,500	\$202,600	<b>-8.9%</b>	55	48	<b>-12.7%</b>	6.5	5.0	<b>-23.1%</b>
<b>Herkimer</b>	209	172	<b>-17.7%</b>	129	101	<b>-21.7%</b>	\$148,000	\$149,450	<b>+1.0%</b>	550	555	<b>+0.9%</b>	12.4	14.7	<b>+18.5%</b>

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# Activity by County (continued)

Key metrics by report quarter for the counties in the state of New York.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -
<b>Jefferson</b>	557	445	<b>-20.1%</b>	340	282	<b>-17.1%</b>	\$199,900	\$201,294	<b>+0.7%</b>	286	355	<b>+24.1%</b>	2.3	3.9	<b>+69.6%</b>
<b>Kings</b>	969	775	<b>-20.0%</b>	594	378	<b>-36.4%</b>	\$682,500	\$607,000	<b>-11.1%</b>	1,597	1,477	<b>-7.5%</b>	8.3	10.6	<b>+27.7%</b>
<b>Lewis</b>	87	79	<b>-9.2%</b>	59	46	<b>-22.0%</b>	\$173,000	\$190,000	<b>+9.8%</b>	79	102	<b>+29.1%</b>	4.0	6.7	<b>+67.5%</b>
<b>Livingston</b>	203	196	<b>-3.4%</b>	98	124	<b>+26.5%</b>	\$191,500	\$191,000	<b>-0.3%</b>	69	64	<b>-7.2%</b>	1.6	1.5	<b>-6.3%</b>
<b>Madison</b>	248	210	<b>-15.3%</b>	143	100	<b>-30.1%</b>	\$190,000	\$221,000	<b>+16.3%</b>	172	189	<b>+9.9%</b>	3.3	4.4	<b>+33.3%</b>
<b>Monroe</b>	2,876	2,379	<b>-17.3%</b>	1,982	1,583	<b>-20.1%</b>	\$221,250	\$245,000	<b>+10.7%</b>	552	435	<b>-21.2%</b>	0.8	0.7	<b>-12.5%</b>
<b>Montgomery*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Nassau</b>	5,192	3,928	<b>-24.3%</b>	3,431	2,549	<b>-25.7%</b>	\$690,000	\$671,000	<b>-2.8%</b>	3,562	2,452	<b>-31.2%</b>	3.0	2.5	<b>-16.7%</b>
<b>New York†</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Niagara</b>	802	651	<b>-18.8%</b>	477	437	<b>-8.4%</b>	\$184,313	\$200,000	<b>+8.5%</b>	334	246	<b>-26.3%</b>	1.9	1.5	<b>-21.1%</b>
<b>Oneida</b>	679	582	<b>-14.3%</b>	427	303	<b>-29.0%</b>	\$171,720	\$173,920	<b>+1.3%</b>	1,810	1,812	<b>+0.1%</b>	11.2	13.9	<b>+24.1%</b>
<b>Onondaga</b>	1,762	1,359	<b>-22.9%</b>	1,110	920	<b>-17.1%</b>	\$209,500	\$225,000	<b>+7.4%</b>	508	519	<b>+2.2%</b>	1.2	1.5	<b>+25.0%</b>
<b>Ontario</b>	513	372	<b>-27.5%</b>	343	238	<b>-30.6%</b>	\$259,000	\$289,500	<b>+11.8%</b>	168	159	<b>-5.4%</b>	1.5	1.8	<b>+20.0%</b>
<b>Orange</b>	1,713	1,202	<b>-29.8%</b>	981	810	<b>-17.4%</b>	\$392,000	\$395,000	<b>+0.8%</b>	1,369	777	<b>-43.2%</b>	3.6	2.5	<b>-30.6%</b>
<b>Orleans</b>	161	101	<b>-37.3%</b>	108	73	<b>-32.4%</b>	\$142,750	\$157,000	<b>+10.0%</b>	65	41	<b>-36.9%</b>	2.2	1.5	<b>-31.8%</b>
<b>Oswego</b>	433	302	<b>-30.3%</b>	267	173	<b>-35.2%</b>	\$150,000	\$172,000	<b>+14.7%</b>	199	152	<b>-23.6%</b>	2.1	2.0	<b>-4.8%</b>
<b>Otsego</b>	258	204	<b>-20.9%</b>	156	105	<b>-32.7%</b>	\$203,750	\$219,000	<b>+7.5%</b>	257	221	<b>-14.0%</b>	5.3	5.8	<b>+9.4%</b>
<b>Putnam</b>	524	343	<b>-34.5%</b>	281	239	<b>-14.9%</b>	\$449,000	\$450,000	<b>+0.2%</b>	339	200	<b>-41.0%</b>	2.9	2.3	<b>-20.7%</b>
<b>Queens</b>	5,172	4,309	<b>-16.7%</b>	2,915	1,940	<b>-33.4%</b>	\$670,000	\$647,500	<b>-3.4%</b>	5,809	4,964	<b>-14.5%</b>	6.1	6.2	<b>+1.6%</b>
<b>Rensselaer*</b>	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
<b>Richmond</b>	1,596	1,115	<b>-30.1%</b>	1,053	790	<b>-25.0%</b>	\$670,000	\$640,000	<b>-4.5%</b>	1,474	1,001	<b>-32.1%</b>	4.1	3.8	<b>-7.3%</b>
<b>Rockland</b>	1,126	795	<b>-29.4%</b>	622	510	<b>-18.0%</b>	\$575,000	\$588,000	<b>+2.3%</b>	713	414	<b>-41.9%</b>	2.8	2.1	<b>-25.0%</b>

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Key metrics by report quarter for the counties in the state of New York.



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	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -	Q2-2022	Q2-2023	+ / -
St Lawrence	384	348	-9.4%	203	177	-12.8%	\$135,000	\$125,000	-7.4%	355	299	-15.8%	4.9	4.1	-16.3%
Saratoga*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schenectady*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schoharie*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Schuyler	69	63	-8.7%	42	23	-45.2%	\$262,500	\$268,000	+2.1%	37	35	-5.4%	2.4	2.8	+16.7%
Seneca	116	86	-25.9%	67	38	-43.3%	\$145,000	\$194,425	+34.1%	44	49	+11.4%	1.8	2.6	+44.4%
Steuben	330	288	-12.7%	221	172	-22.2%	\$151,100	\$155,000	+2.6%	208	151	-27.4%	2.7	2.3	-14.8%
Suffolk	6,381	4,418	-30.8%	4,158	3,200	-23.0%	\$550,000	\$555,000	+0.9%	4,096	2,616	-36.1%	2.8	2.2	-21.4%
Sullivan	495	427	-13.7%	281	209	-25.6%	\$259,000	\$275,000	+6.2%	955	840	-12.0%	9.6	10.4	+8.3%
Tioga	162	113	-30.2%	111	76	-31.5%	\$180,000	\$170,000	-5.6%	103	55	-46.6%	2.9	1.8	-37.9%
Tompkins	362	293	-19.1%	193	183	-5.2%	\$370,000	\$321,000	-13.2%	133	87	-34.6%	1.9	1.4	-26.3%
Ulster	831	707	-14.9%	451	357	-20.8%	\$370,000	\$400,000	+8.1%	685	588	-14.2%	4.1	4.2	+2.4%
Warren	321	248	-22.7%	194	165	-14.9%	\$275,000	\$282,500	+2.7%	208	137	-34.1%	3.0	2.2	-26.7%
Washington*	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Wayne	358	256	-28.5%	225	163	-27.6%	\$200,000	\$210,000	+5.0%	91	86	-5.5%	1.1	1.3	+18.2%
Westchester	3,965	2,967	-25.2%	2,617	1,969	-24.8%	\$650,000	\$650,000	0.0%	2,686	1,650	-38.6%	3.1	2.4	-22.6%
Wyoming	124	108	-12.9%	77	61	-20.8%	\$175,000	\$153,750	-12.1%	52	41	-21.2%	1.8	1.9	+5.6%
Yates	95	84	-11.6%	46	52	+13.0%	\$171,250	\$226,000	+32.0%	39	39	0.0%	2.0	2.1	+5.0%
<b>New York State</b>	<b>56,259</b>	<b>43,633</b>	<b>-22.4%</b>	<b>33,997</b>	<b>26,315</b>	<b>-22.6%</b>	<b>\$412,250</b>	<b>\$405,000</b>	<b>-1.8%</b>	<b>42,286</b>	<b>31,605</b>	<b>-25.3%</b>	<b>3.5</b>	<b>3.2</b>	<b>-8.6%</b>

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