

Monthly Indicators



March 2026

U.S. existing-home sales climbed 1.5% month-over-month and 4.1% year-over-year, reaching a seasonally adjusted annual rate of 4.06 million units, according to the National Association of REALTORS® (NAR). The increase was partly driven by falling mortgage rates, which recently hit their lowest level in more than a year. Regionally, monthly sales advanced in the Northeast, South, and West, while the Midwest experienced a slight decline.

New Listings decreased 0.1 percent to 12,372. Pending Sales decreased 3.3 percent to 8,294. Inventory decreased 0.8 percent to 24,384.

Median Sales Price increased 3.8 percent from \$419,000 to \$435,000. Days on Market increased 9.8 percent to 67. Months Supply of Inventory remained the same as this time last year, at 2.8 months.

Housing inventory edged up 1.3% from the previous month to 1.55 million units, 14.0% higher than the same period last year. This represents a 4.6-month supply at the current sales pace, according to NAR. The median existing-home price grew 2.1% year-over-year to \$415,200, continuing the trend of annual price gains. The Midwest saw the largest year-over-year increase in median sales price, followed by the Northeast and South, while prices remained mostly flat in the West.

Activity Snapshot

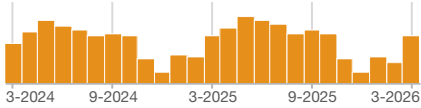
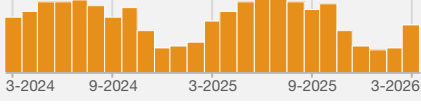
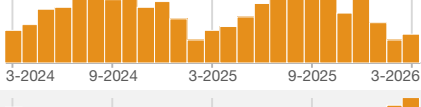
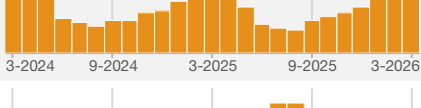
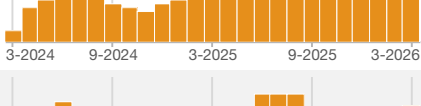
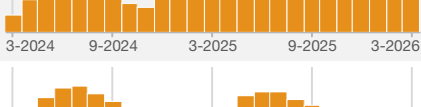
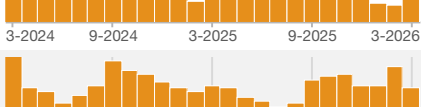
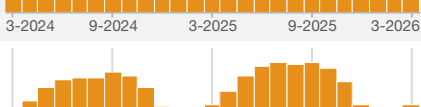
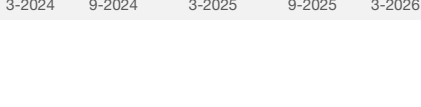
- 5.7%	+ 3.8%	- 0.8%
One-Year Change in Closed Sales All Properties	One-Year Change in Median Sales Price All Properties	One-Year Change in Homes for Sale All Properties

Residential activity in New York State composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

Activity Overview	2
New Listings	3
Pending Sales	4
Closed Sales	5
Days on Market Until Sale	6
Median Sales Price	7
Average Sales Price	8
Percent of List Price Received	9
Housing Affordability Index	10
Inventory of Homes for Sale	11
Months Supply of Inventory	12
Activity by County	13

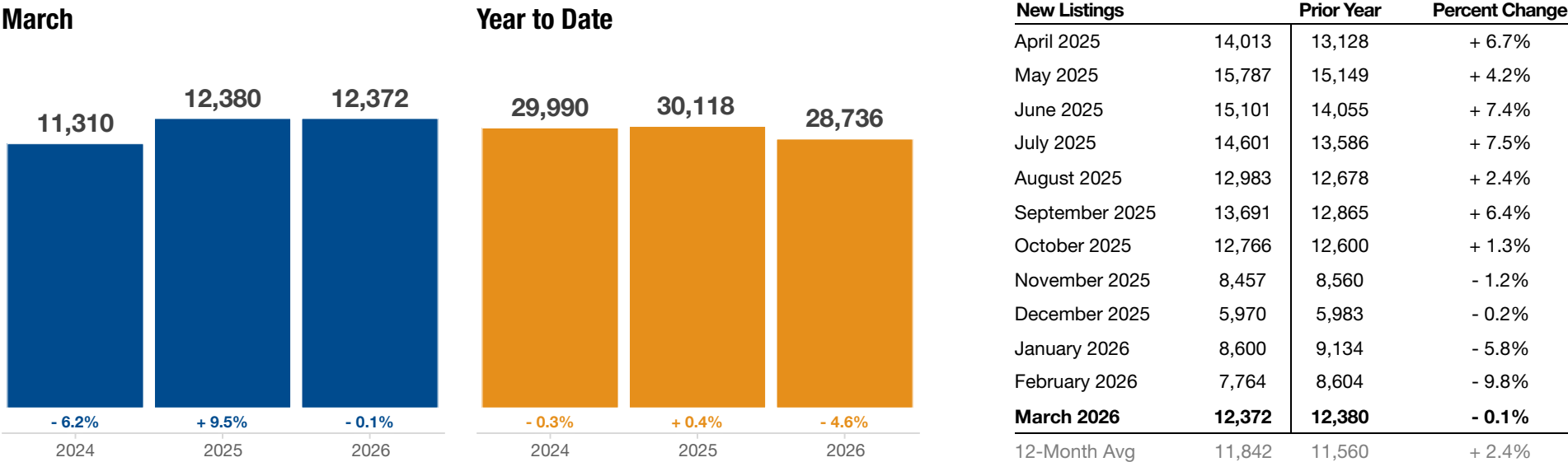
Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

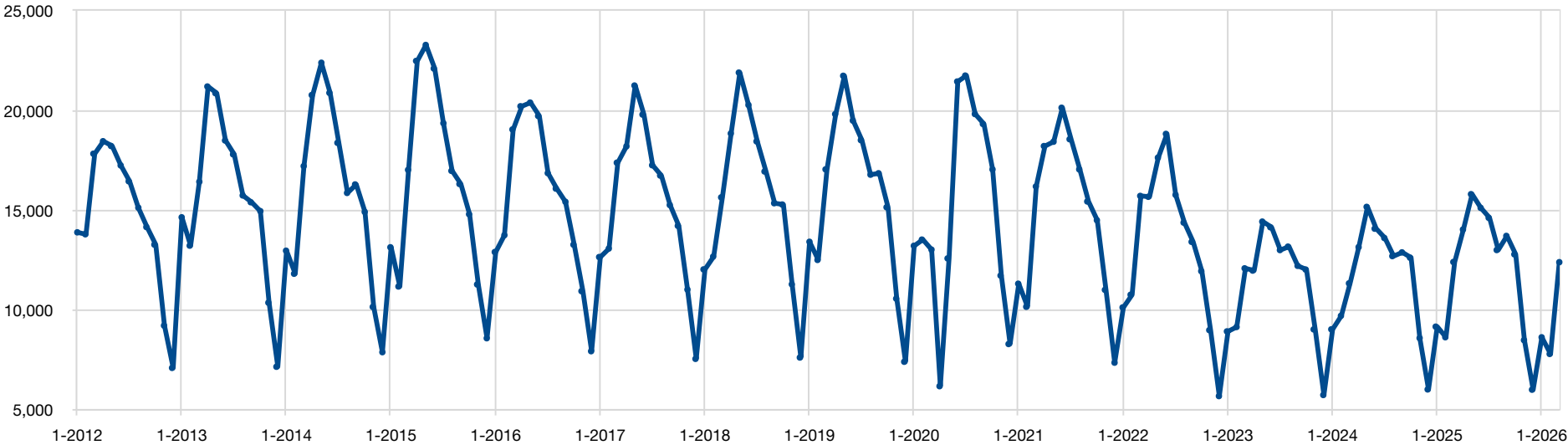
Key Metrics	Historical Sparkbars	3-2025	3-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		12,380	12,372	- 0.1%	30,118	28,736	- 4.6%
Pending Sales		8,574	8,294	- 3.3%	21,600	20,594	- 4.7%
Closed Sales		6,971	6,574	- 5.7%	20,975	20,109	- 4.1%
Days on Market Until Sale		61	67	+ 9.8%	58	61	+ 5.2%
Median Sales Price		\$419,000	\$435,000	+ 3.8%	\$420,000	\$432,000	+ 2.9%
Average Sales Price		\$543,490	\$576,326	+ 6.0%	\$546,723	\$574,211	+ 5.0%
Percent of List Price Received		100.3%	100.3%	0.0%	100.1%	99.9%	- 0.2%
Housing Affordability Index		98	97	- 1.0%	98	98	0.0%
Inventory of Homes for Sale		24,574	24,386	- 0.8%	—	—	—
Months Supply of Inventory		2.8	2.8	0.0%	—	—	—

New Listings

A count of the properties that have been newly listed on the market in a given month.

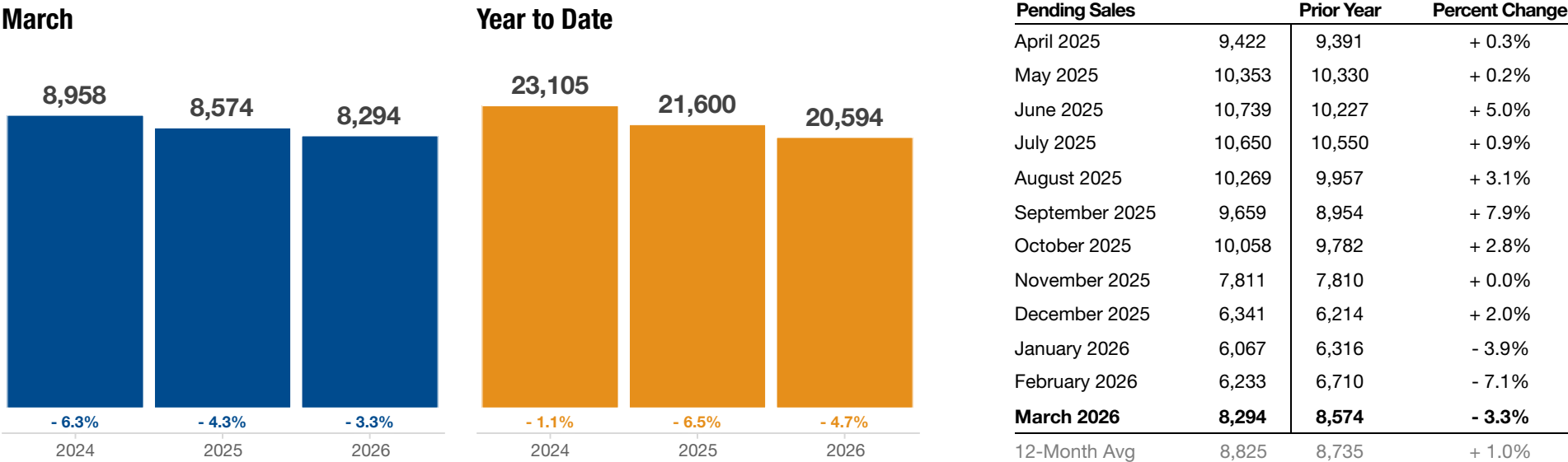


Historical New Listings by Month



Pending Sales

A count of the properties on which offers have been accepted in a given month.

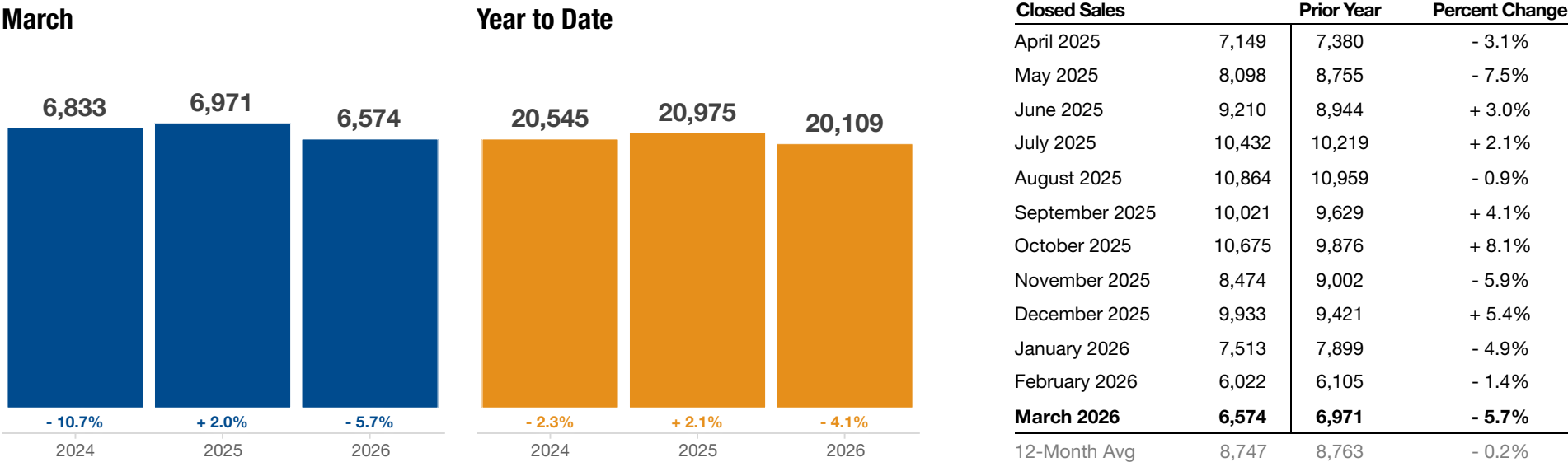


Historical Pending Sales by Month

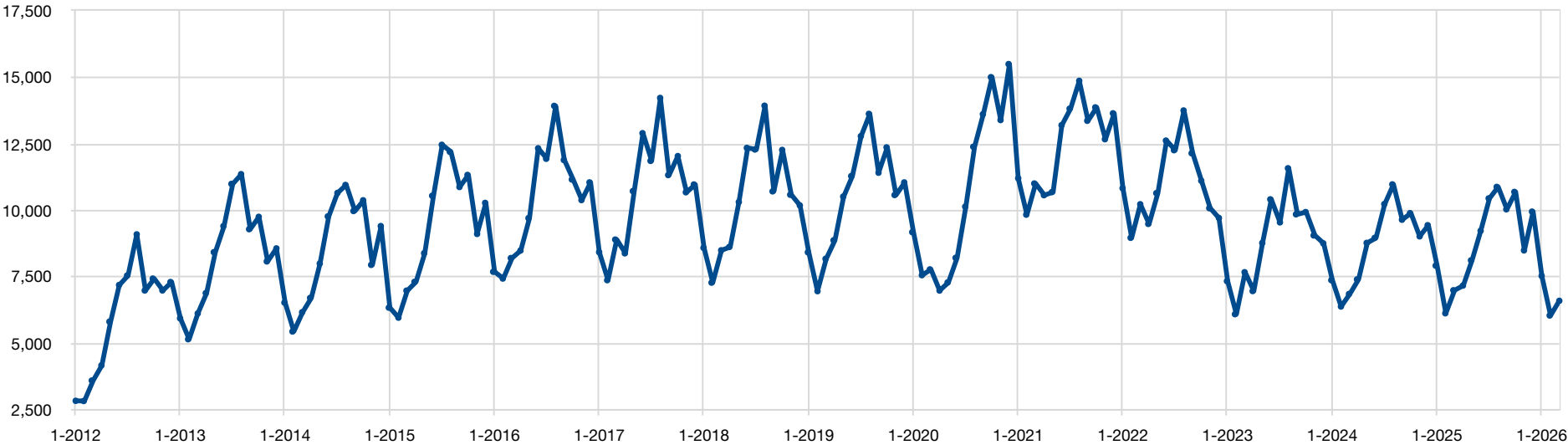


Closed Sales

A count of the actual sales that closed in a given month.

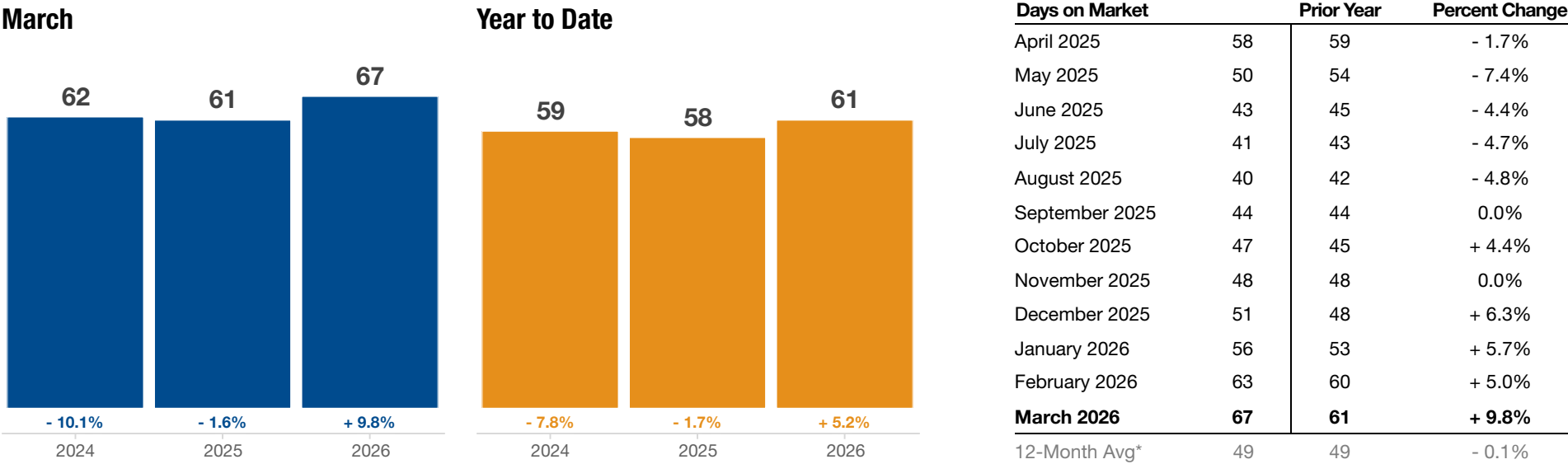


Historical Closed Sales by Month



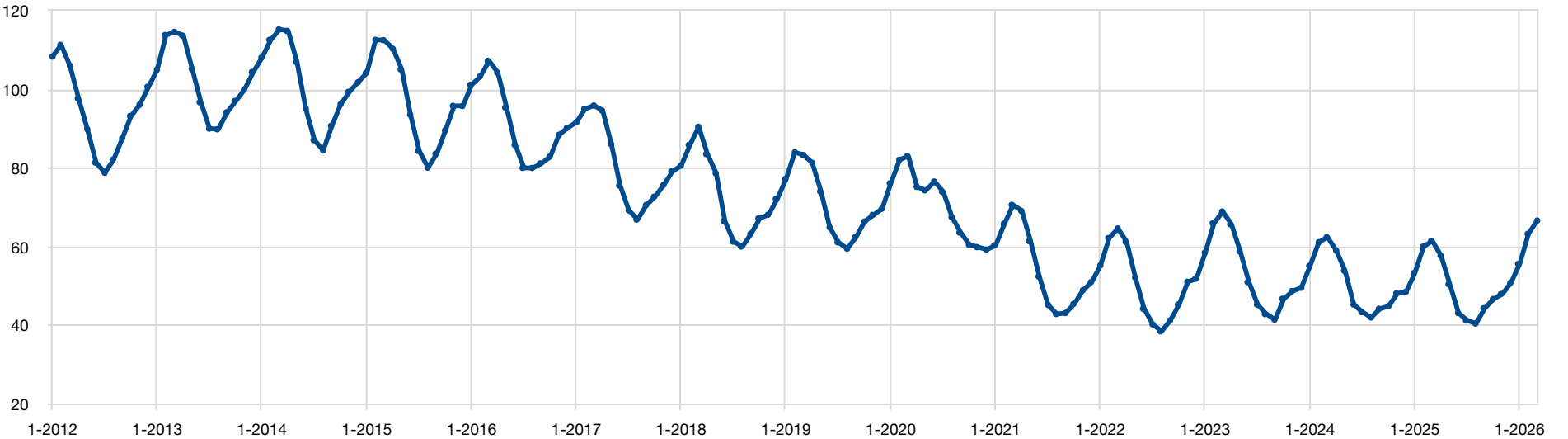
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



* Days on Market for all properties from April 2025 through March 2026. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

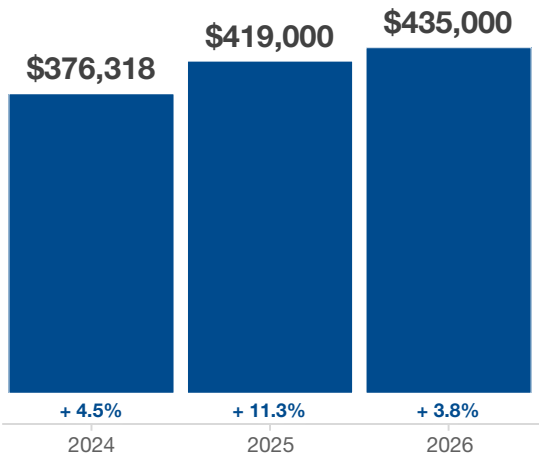


Median Sales Price

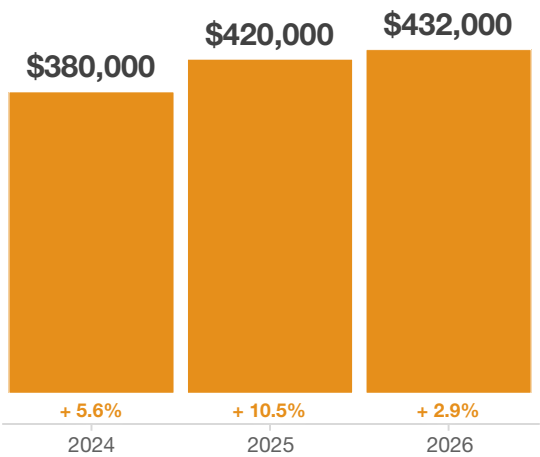
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



Year to Date



	Median Sales Price	Prior Year	Percent Change
April 2025	\$420,000	\$405,000	+ 3.7%
May 2025	\$430,000	\$416,000	+ 3.4%
June 2025	\$440,000	\$439,000	+ 0.2%
July 2025	\$450,000	\$429,500	+ 4.8%
August 2025	\$450,000	\$430,000	+ 4.7%
September 2025	\$425,000	\$410,000	+ 3.7%
October 2025	\$425,575	\$405,000	+ 5.1%
November 2025	\$418,000	\$400,000	+ 4.5%
December 2025	\$438,000	\$410,750	+ 6.6%
January 2026	\$440,000	\$415,000	+ 6.0%
February 2026	\$420,500	\$425,000	- 1.1%
March 2026	\$435,000	\$419,000	+ 3.8%
12-Month Avg*	\$433,000	\$418,000	+ 3.6%

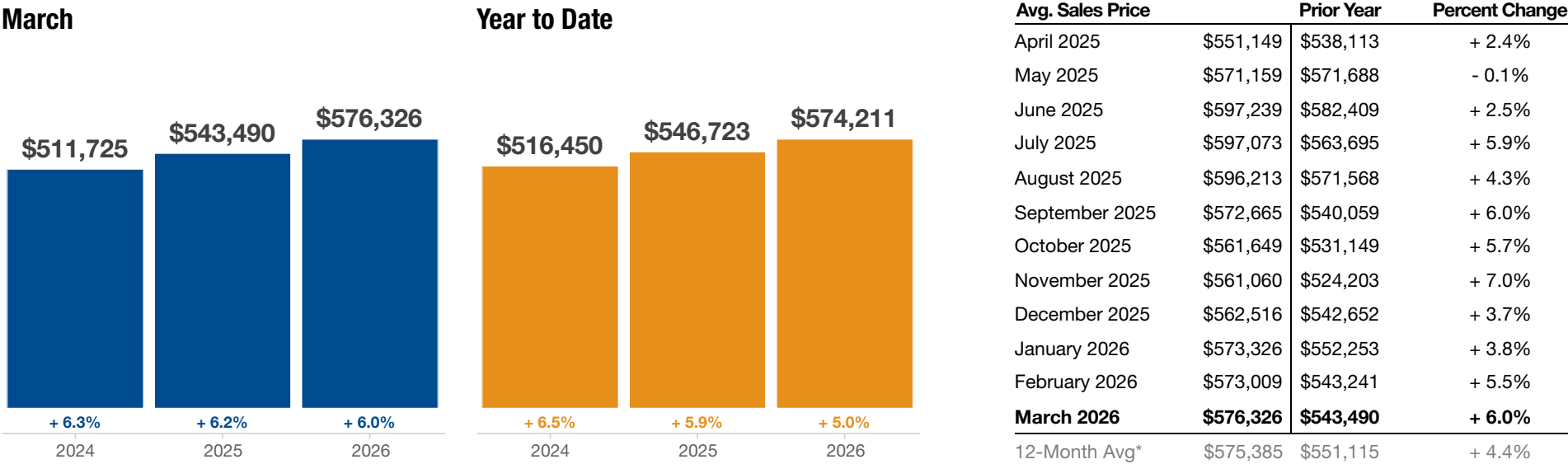
* Median Sales Price for all properties from April 2025 through March 2026. This is not the average of the individual figures above.

Historical Median Sales Price by Month



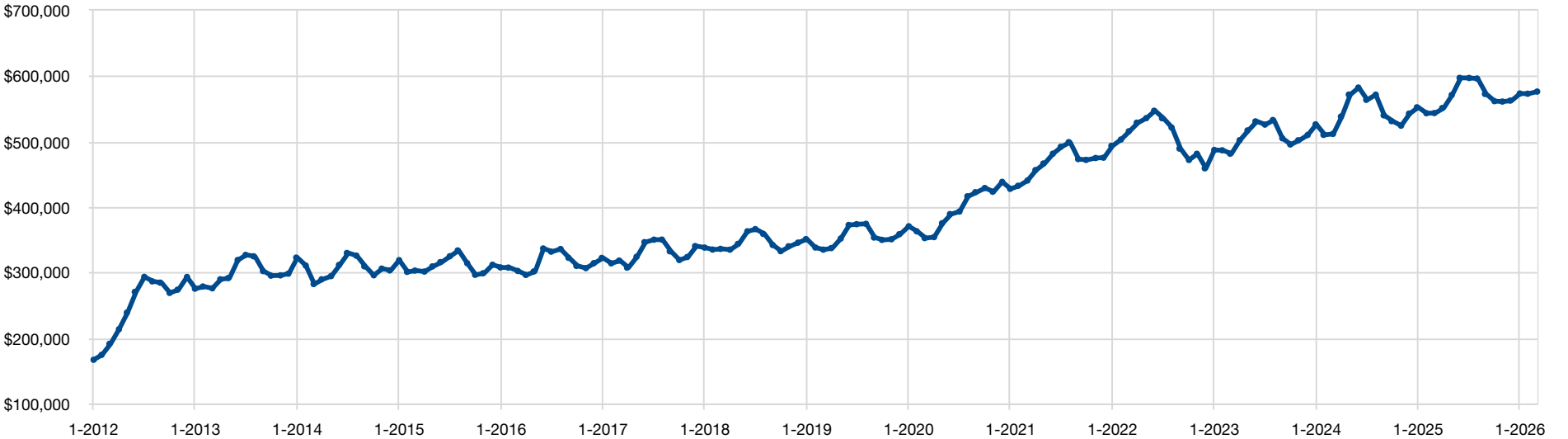
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



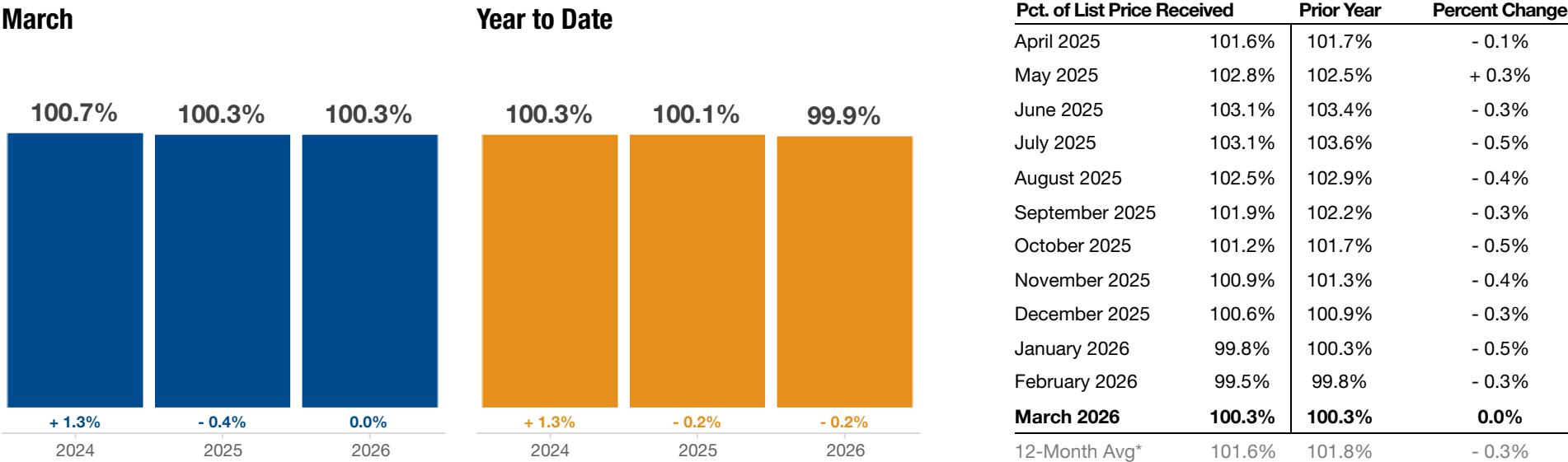
* Avg. Sales Price for all properties from April 2025 through March 2026. This is not the average of the individual figures above.

Historical Average Sales Price by Month



Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



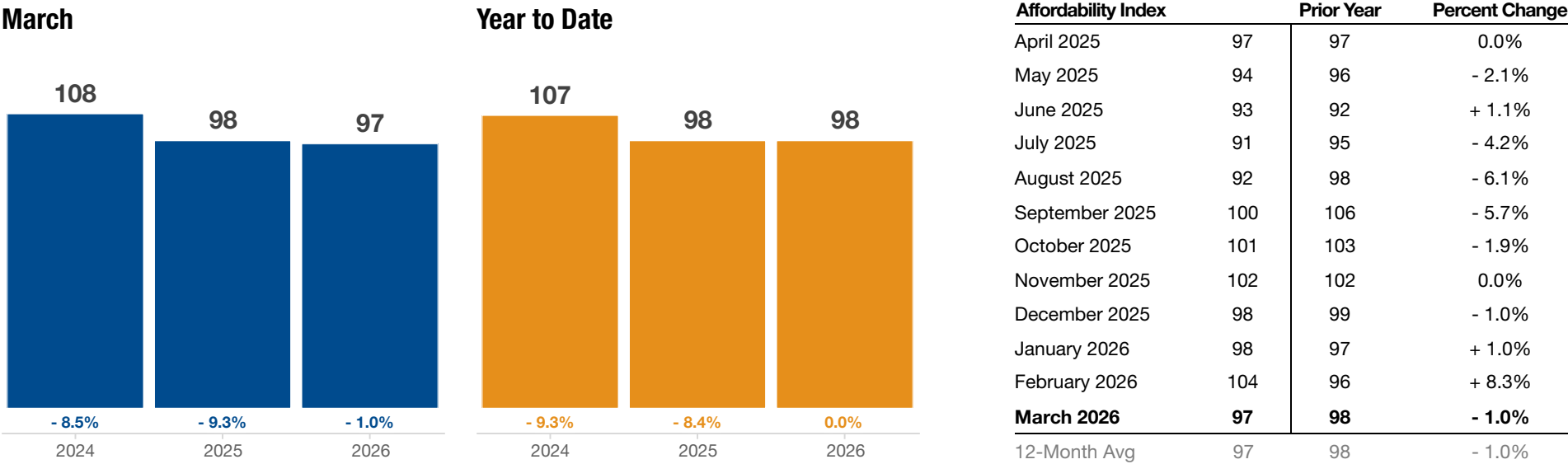
* Pct. of List Price Received for all properties from April 2025 through March 2026. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

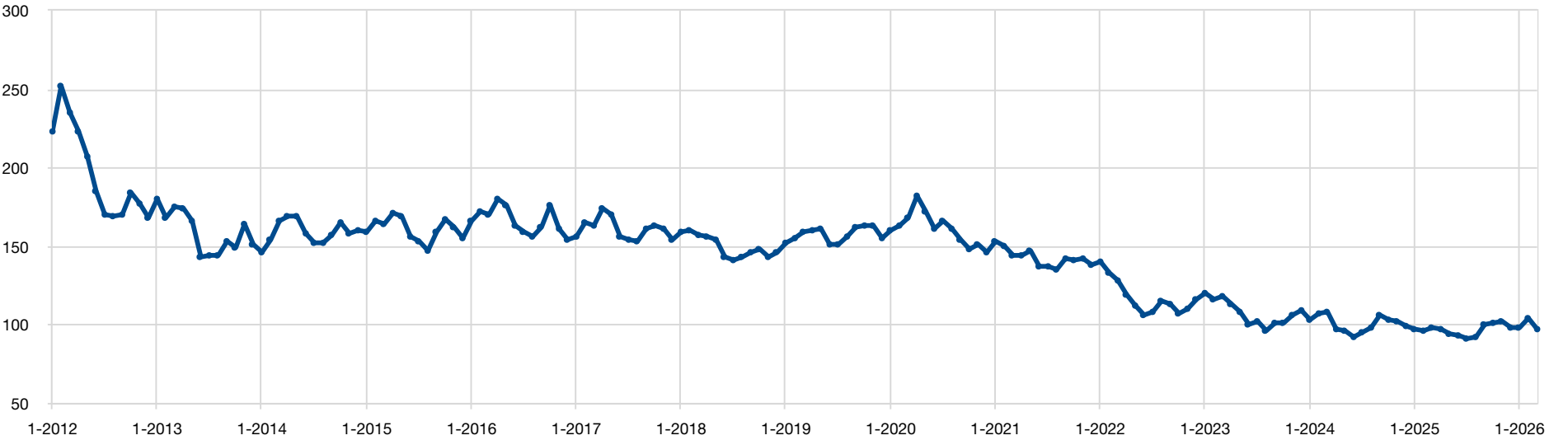


Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

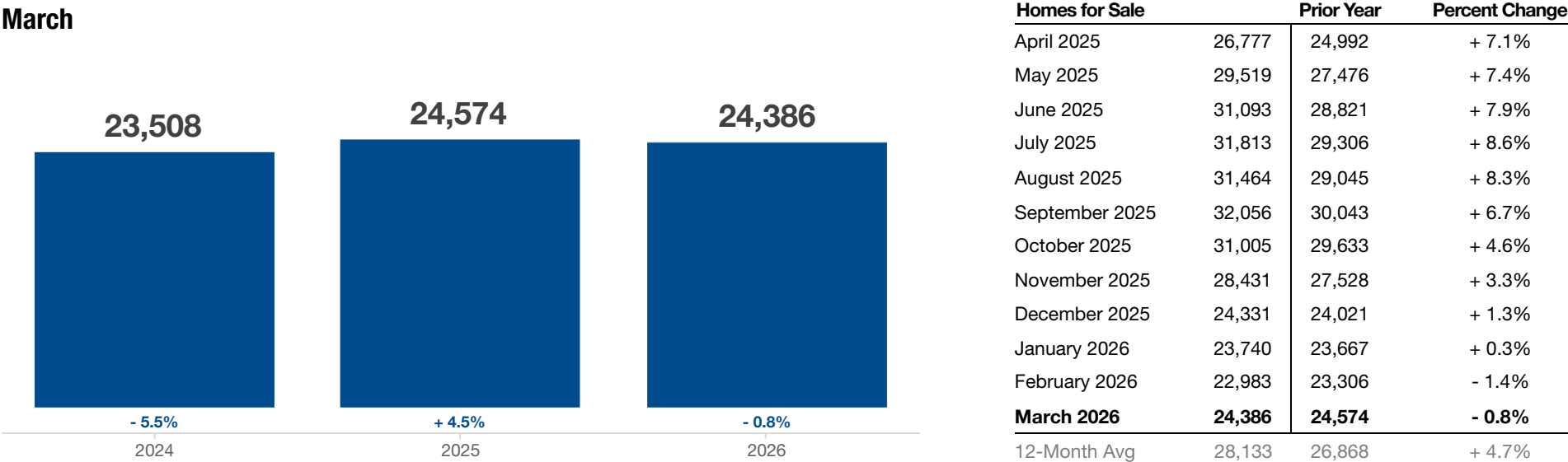


Historical Housing Affordability Index by Month



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

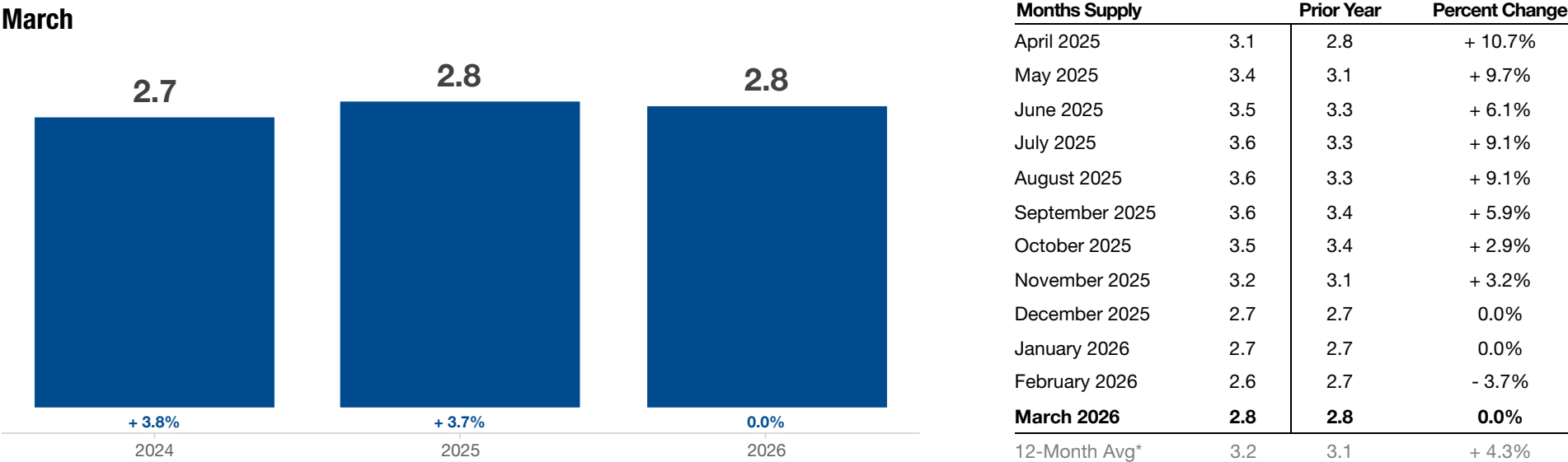


Historical Inventory of Homes for Sale by Month



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



* Months Supply for all properties from April 2025 through March 2026. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



Activity by County

New Listings, Closed Sales, Median Sales Price, Homes for Sale, and Months Supply are based on monthly figures.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -
Albany* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Allegany	32	26	- 18.8%	20	14	- 30.0%	\$127,500	\$125,000	- 2.0%	76	66	- 13.2%	3.2	2.4	- 25.0%
Bronx	255	255	0.0%	112	119	+ 6.3%	\$339,500	\$400,000	+ 17.8%	833	824	- 1.1%	7.5	6.9	- 8.0%
Broome	154	162	+ 5.2%	106	93	- 12.3%	\$177,750	\$203,000	+ 14.2%	264	258	- 2.3%	2.0	2.0	0.0%
Cattaraugus	80	83	+ 3.8%	47	34	- 27.7%	\$205,000	\$175,750	- 14.3%	181	208	+ 14.9%	3.4	3.8	+ 11.8%
Cayuga	60	55	- 8.3%	34	34	0.0%	\$197,500	\$195,000	- 1.3%	71	129	+ 81.7%	1.6	2.8	+ 75.0%
Chautauqua	103	114	+ 10.7%	56	81	+ 44.6%	\$123,500	\$165,000	+ 33.6%	222	214	- 3.6%	2.7	2.3	- 14.8%
Chemung	92	98	+ 6.5%	48	45	- 6.3%	\$159,500	\$181,450	+ 13.8%	135	200	+ 48.1%	2.0	3.6	+ 80.0%
Chenango	37	29	- 21.6%	21	19	- 9.5%	\$195,994	\$140,000	- 28.6%	98	114	+ 16.3%	3.6	4.2	+ 16.7%
Clinton	54	51	- 5.6%	33	32	- 3.0%	\$255,000	\$189,250	- 25.8%	131	128	- 2.3%	3.1	2.7	- 12.9%
Columbia	94	79	- 16.0%	52	48	- 7.7%	\$529,900	\$600,000	+ 13.2%	260	237	- 8.8%	4.4	4.2	- 4.5%
Cortland	23	32	+ 39.1%	16	16	0.0%	\$194,670	\$227,500	+ 16.9%	34	55	+ 61.8%	1.5	2.3	+ 53.3%
Delaware	49	54	+ 10.2%	32	35	+ 9.4%	\$292,500	\$271,000	- 7.4%	165	193	+ 17.0%	4.1	4.9	+ 19.5%
Dutchess	267	272	+ 1.9%	153	164	+ 7.2%	\$450,000	\$490,000	+ 8.9%	574	574	0.0%	2.8	2.7	- 3.6%
Erie	643	717	+ 11.5%	423	375	- 11.3%	\$260,000	\$275,000	+ 5.8%	636	725	+ 14.0%	1.0	1.2	+ 20.0%
Essex	42	35	- 16.7%	32	29	- 9.4%	\$342,500	\$390,000	+ 13.9%	201	214	+ 6.5%	5.2	5.9	+ 13.5%
Franklin	34	28	- 17.6%	18	22	+ 22.2%	\$124,977	\$153,175	+ 22.6%	153	133	- 13.1%	6.4	4.9	- 23.4%
Fulton* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Genesee	36	30	- 16.7%	40	24	- 40.0%	\$179,950	\$203,500	+ 13.1%	37	20	- 45.9%	1.1	0.6	- 45.5%
Greene	96	87	- 9.4%	43	47	+ 9.3%	\$352,500	\$425,000	+ 20.6%	389	389	0.0%	7.3	7.9	+ 8.2%
Hamilton	7	7	0.0%	2	11	+ 450.0%	\$172,500	\$250,000	+ 44.9%	33	26	- 21.2%	4.7	2.7	- 42.6%
Herkimer	62	56	- 9.7%	30	25	- 16.7%	\$172,000	\$177,600	+ 3.3%	108	124	+ 14.8%	3.0	3.1	+ 3.3%
Jefferson	109	120	+ 10.1%	58	66	+ 13.8%	\$193,750	\$244,500	+ 26.2%	232	317	+ 36.6%	2.7	3.6	+ 33.3%
Kings	291	327	+ 12.4%	135	125	- 7.4%	\$700,000	\$700,000	0.0%	1,199	1,262	+ 5.3%	8.7	9.8	+ 12.6%
Lewis	16	24	+ 50.0%	16	21	+ 31.3%	\$156,750	\$185,000	+ 18.0%	47	80	+ 70.2%	3.2	5.2	+ 62.5%
Livingston	42	41	- 2.4%	22	16	- 27.3%	\$171,500	\$210,000	+ 22.4%	45	44	- 2.2%	1.2	1.2	0.0%
Madison	40	41	+ 2.5%	33	27	- 18.2%	\$172,000	\$230,000	+ 33.7%	59	83	+ 40.7%	1.3	1.8	+ 38.5%
Monroe	683	629	- 7.9%	427	362	- 15.2%	\$240,000	\$266,500	+ 11.0%	371	314	- 15.4%	0.6	0.5	- 16.7%
Montgomery* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Nassau	1,232	1,204	- 2.3%	696	639	- 8.2%	\$777,000	\$800,000	+ 3.0%	2,272	2,115	- 6.9%	2.8	2.6	- 7.1%
New York†	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Niagara	181	172	- 5.0%	129	103	- 20.2%	\$215,000	\$202,500	- 5.8%	203	223	+ 9.9%	1.3	1.5	+ 15.4%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity. * Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below: (1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191 (2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833

Activity by County

New Listings, Closed Sales, Median Sales Price, Homes for Sale, and Months Supply are based on monthly figures.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -
Oneida	126	163	+ 29.4%	96	100	+ 4.2%	\$214,000	\$229,000	+ 7.0%	213	301	+ 41.3%	1.7	2.2	+ 29.4%
Onondaga	338	309	- 8.6%	278	237	- 14.7%	\$237,750	\$269,000	+ 13.1%	342	385	+ 12.6%	1.0	1.2	+ 20.0%
Ontario	113	123	+ 8.8%	72	69	- 4.2%	\$242,500	\$260,000	+ 7.2%	121	129	+ 6.6%	1.3	1.5	+ 15.4%
Orange* (2)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Orleans	29	33	+ 13.8%	15	20	+ 33.3%	\$175,000	\$187,500	+ 7.1%	35	34	- 2.9%	1.3	1.2	- 7.7%
Oswego	68	71	+ 4.4%	50	56	+ 12.0%	\$157,500	\$220,000	+ 39.7%	109	144	+ 32.1%	1.5	1.7	+ 13.3%
Otsego	44	47	+ 6.8%	30	27	- 10.0%	\$200,000	\$233,200	+ 16.6%	94	129	+ 37.2%	2.6	3.6	+ 38.5%
Putnam* (2)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Queens	1,251	1,197	- 4.3%	527	498	- 5.5%	\$572,500	\$560,900	- 2.0%	3,815	3,498	- 8.3%	6.4	6.0	- 6.3%
Rensselaer* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Richmond	265	294	+ 10.9%	192	153	- 20.3%	\$652,500	\$725,000	+ 11.1%	667	576	- 13.6%	3.3	3.0	- 9.1%
Rockland* (2)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
St Lawrence	20	11	- 45.0%	5	6	+ 20.0%	\$65,000	\$218,500	+ 236.2%	49	57	+ 16.3%	4.8	5.3	+ 10.4%
Saratoga* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Schenectady* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Schoharie* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Schuyler	14	13	- 7.1%	9	7	- 22.2%	\$195,000	\$210,000	+ 7.7%	32	33	+ 3.1%	2.7	2.9	+ 7.4%
Seneca	24	27	+ 12.5%	18	20	+ 11.1%	\$171,050	\$183,905	+ 7.5%	31	32	+ 3.2%	1.7	1.5	- 11.8%
Steuben	88	86	- 2.3%	48	46	- 4.2%	\$153,000	\$145,500	- 4.9%	165	165	0.0%	2.6	2.7	+ 3.8%
Suffolk	1,655	1,571	- 5.1%	876	816	- 6.8%	\$635,000	\$670,000	+ 5.5%	3,260	2,775	- 14.9%	3.0	2.5	- 16.7%
Sullivan	121	126	+ 4.1%	50	66	+ 32.0%	\$342,450	\$327,000	- 4.5%	398	415	+ 4.3%	6.0	5.9	- 1.7%
Tioga	38	32	- 15.8%	22	14	- 36.4%	\$230,000	\$200,000	- 13.0%	75	67	- 10.7%	2.9	2.3	- 20.7%
Tompkins	89	104	+ 16.9%	33	34	+ 3.0%	\$365,000	\$365,000	0.0%	84	168	+ 100.0%	1.6	3.2	+ 100.0%
Ulster	171	167	- 2.3%	134	112	- 16.4%	\$401,875	\$417,500	+ 3.9%	514	487	- 5.3%	3.7	3.5	- 5.4%
Warren	86	59	- 31.4%	52	42	- 19.2%	\$380,000	\$332,500	- 12.5%	144	148	+ 2.8%	2.3	2.3	0.0%
Washington* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Wayne	51	73	+ 43.1%	57	47	- 17.5%	\$205,000	\$235,000	+ 14.6%	52	73	+ 40.4%	0.8	1.0	+ 25.0%
Westchester* (2)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Wyoming	23	16	- 30.4%	14	16	+ 14.3%	\$115,500	\$166,650	+ 44.3%	24	23	- 4.2%	1.2	0.9	- 25.0%
Yates	23	18	- 21.7%	9	13	+ 44.4%	\$240,000	\$238,500	- 0.6%	30	32	+ 6.7%	1.8	1.8	0.0%
New York State	12,380	12,372	- 0.1%	6,971	6,574	- 5.7%	\$419,000	\$435,000	+ 3.8%	24,574	24,386	- 0.8%	2.8	2.8	0.0%

† Data is included in the calculation of state totals. However, New York County data is incomplete and does not accurately represent activity. * Data is included in the calculation of the state totals. For this county's statistical data, contact the corresponding local board/association listed below: (1) Greater Capital Association of REALTORS®, 451 New Karner Road, Albany, NY 12205, 518-464-0191 (2) Hudson Gateway Association of REALTORS®, One Maple Avenue, White Plains, NY 10605, 914-681-0833