

Monthly Indicators



August 2026

U.S. existing-home sales edged down 1.7% from the previous month to a seasonally adjusted annual rate of 4.06 million units, according to the National Association of REALTORS® (NAR). Regionally, sales increased in the Northeast, held steady in the West, and declined in the Midwest and South. On a year-over-year basis, sales rose in the Midwest and West while remaining flat in the Northeast and South.

New Listings increased 5.1 percent to 13,640. Pending Sales decreased 4.0 percent to 9,837. Inventory increased 8.0 percent to 34,037.

Median Sales Price increased 5.8 percent from \$450,000 to \$476,000. Days on Market increased 5.0 percent to 42. Months Supply of Inventory increased 5.6 percent to 3.8.

Nationally, the median existing-home sales price climbed to \$431,400, as inventory remained at a 4.6-month supply at the current sales pace, NAR reported. Year-to-date sales are up 2.4%, reflecting stable demand even amid elevated mortgage rates. Homes are sitting on the market longer and fewer buyers are bidding above asking price compared to a year earlier, though local market conditions vary widely.

Activity Snapshot

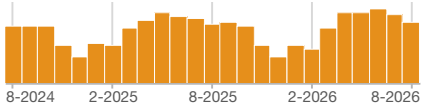
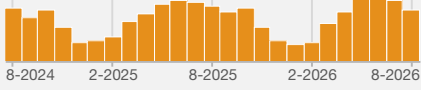
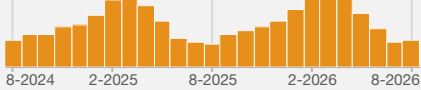
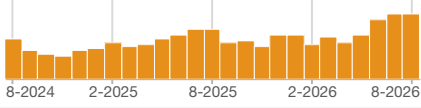
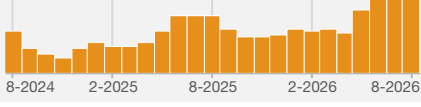
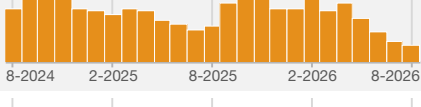
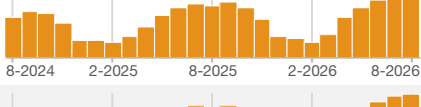
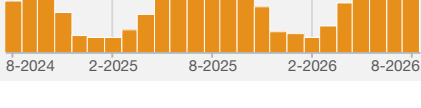
- 1.8%	+ 5.8%	+ 8.0%
One-Year Change in Closed Sales All Properties	One-Year Change in Median Sales Price All Properties	One-Year Change in Homes for Sale All Properties

Residential activity in New York State composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

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Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

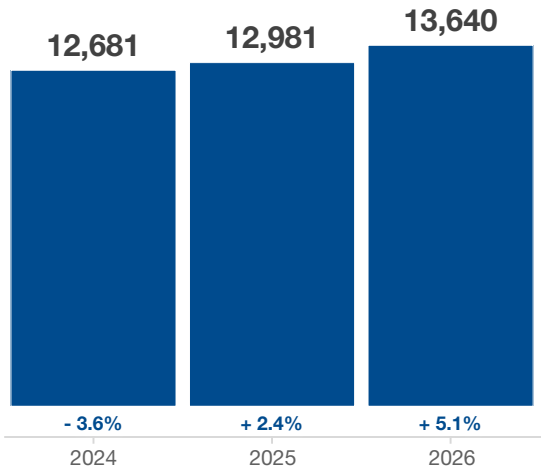
Key Metrics	Historical Sparkbars	8-2025	8-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		12,981	13,640	+ 5.1%	102,624	105,922	+ 3.2%
Pending Sales		10,247	9,837	- 4.0%	72,926	73,383	+ 0.6%
Closed Sales		10,864	10,673	- 1.8%	66,733	66,000	- 1.1%
Days on Market Until Sale		40	42	+ 5.0%	49	52	+ 6.1%
Median Sales Price		\$450,000	\$476,000	+ 5.8%	\$431,000	\$450,000	+ 4.4%
Average Sales Price		\$596,215	\$633,578	+ 6.3%	\$573,144	\$602,777	+ 5.2%
Percent of List Price Received		102.5%	102.6%	+ 0.1%	101.9%	101.8%	- 0.1%
Housing Affordability Index		92	86	- 6.5%	96	91	- 5.2%
Inventory of Homes for Sale		31,512	34,037	+ 8.0%	—	—	—
Months Supply of Inventory		3.6	3.8	+ 5.6%	—	—	—

New Listings

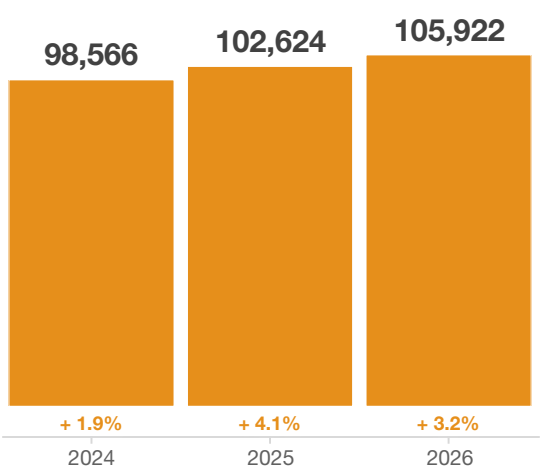
A count of the properties that have been newly listed on the market in a given month.



August

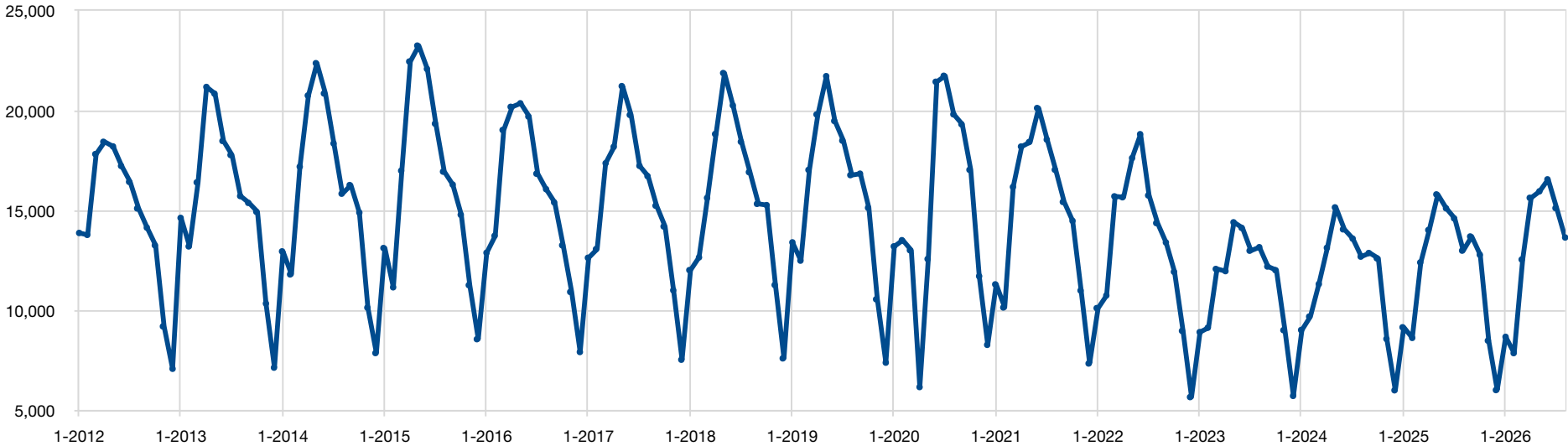


Year to Date



New Listings		Prior Year	Percent Change
September 2025	13,690	12,861	+ 6.4%
October 2025	12,773	12,595	+ 1.4%
November 2025	8,471	8,557	- 1.0%
December 2025	5,995	5,984	+ 0.2%
January 2026	8,660	9,139	- 5.2%
February 2026	7,846	8,609	- 8.9%
March 2026	12,535	12,387	+ 1.2%
April 2026	15,627	14,012	+ 11.5%
May 2026	15,951	15,797	+ 1.0%
June 2026	16,551	15,103	+ 9.6%
July 2026	15,112	14,596	+ 3.5%
August 2026	13,640	12,981	+ 5.1%
12-Month Avg	12,238	11,885	+ 3.0%

Historical New Listings by Month

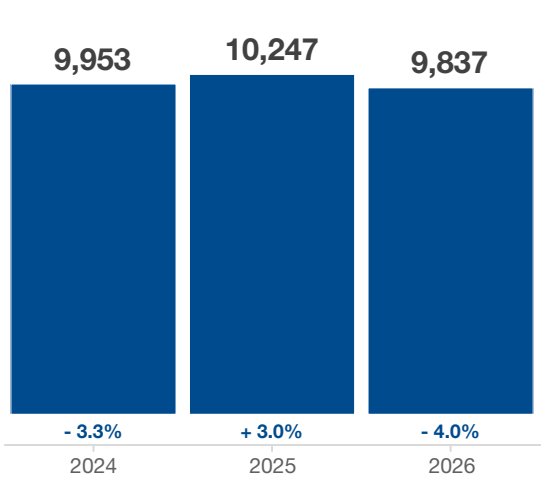


Pending Sales

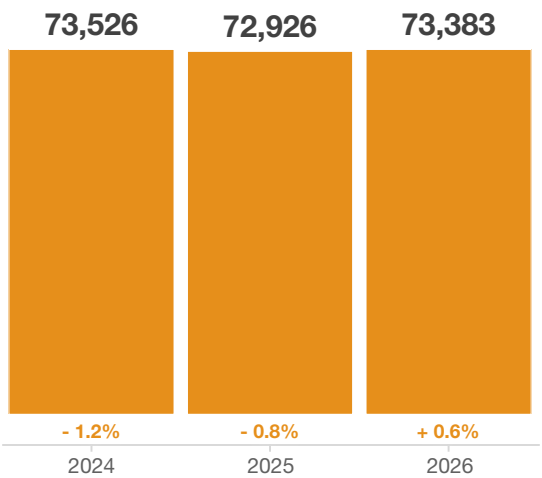
A count of the properties on which offers have been accepted in a given month.



August



Year to Date



Pending Sales		Prior Year	Percent Change
September 2025	9,617	8,951	+ 7.4%
October 2025	10,011	9,773	+ 2.4%
November 2025	7,757	7,802	- 0.6%
December 2025	6,281	6,208	+ 1.2%
January 2026	5,957	6,309	- 5.6%
February 2026	6,195	6,696	- 7.5%
March 2026	8,297	8,574	- 3.2%
April 2026	9,536	9,423	+ 1.2%
May 2026	11,007	10,338	+ 6.5%
June 2026	11,757	10,723	+ 9.6%
July 2026	10,797	10,616	+ 1.7%
August 2026	9,837	10,247	- 4.0%
12-Month Avg	8,921	8,805	+ 1.3%

Historical Pending Sales by Month

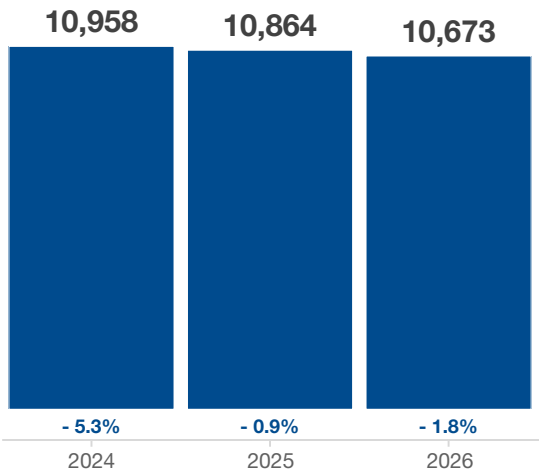


Closed Sales

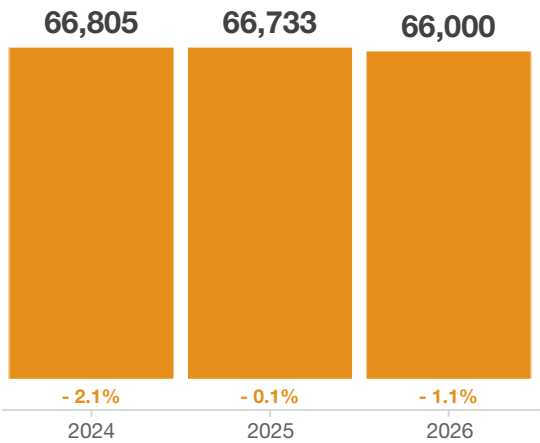
A count of the actual sales that closed in a given month.



August

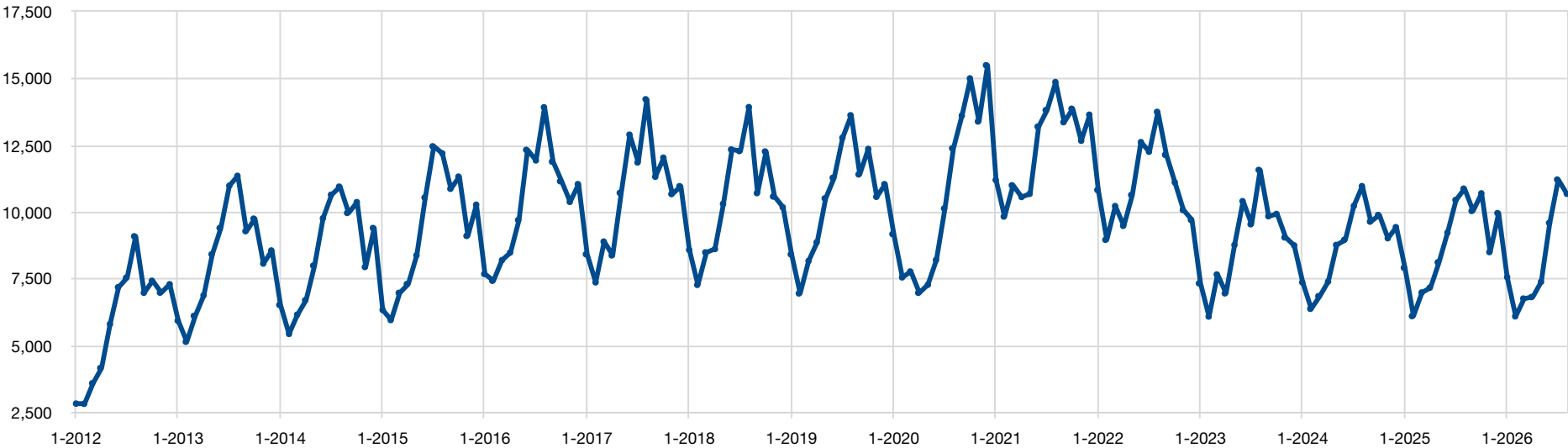


Year to Date



	Closed Sales	Prior Year	Percent Change
September 2025	10,029	9,630	+ 4.1%
October 2025	10,687	9,877	+ 8.2%
November 2025	8,488	9,007	- 5.8%
December 2025	9,946	9,421	+ 5.6%
January 2026	7,547	7,900	- 4.5%
February 2026	6,079	6,088	- 0.1%
March 2026	6,745	6,972	- 3.3%
April 2026	6,801	7,152	- 4.9%
May 2026	7,372	8,103	- 9.0%
June 2026	9,579	9,214	+ 4.0%
July 2026	11,204	10,440	+ 7.3%
August 2026	10,673	10,864	- 1.8%
12-Month Avg	8,763	8,722	+ 0.5%

Historical Closed Sales by Month

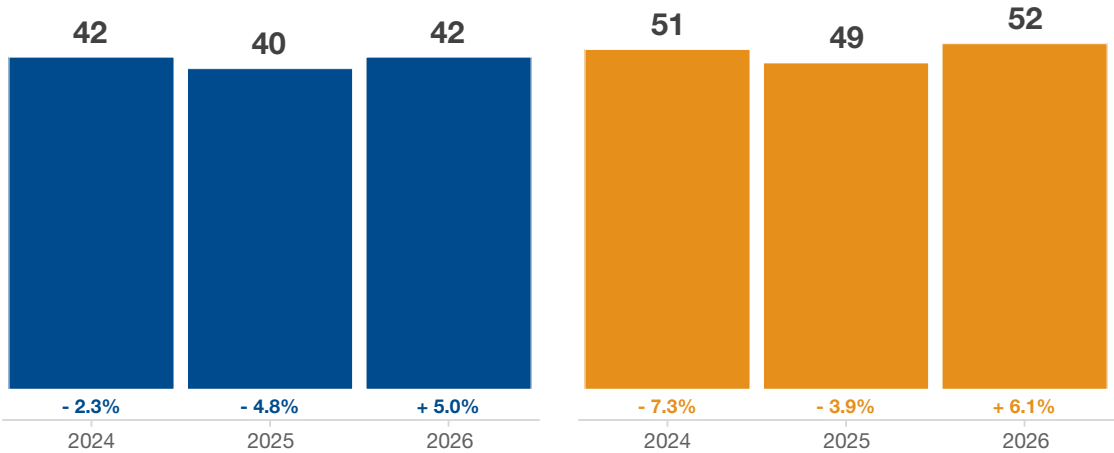


Days on Market Until Sale

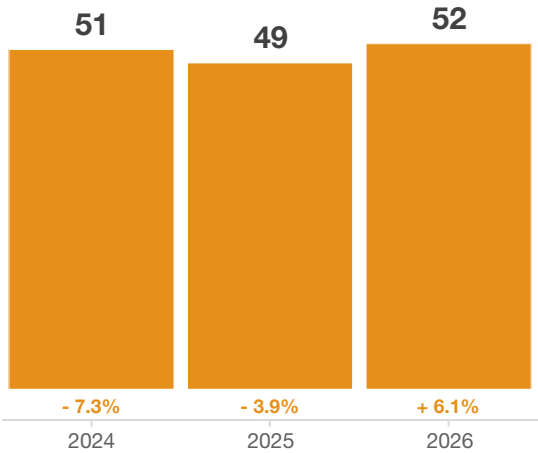
Average number of days between when a property is listed and when an offer is accepted in a given month.



August



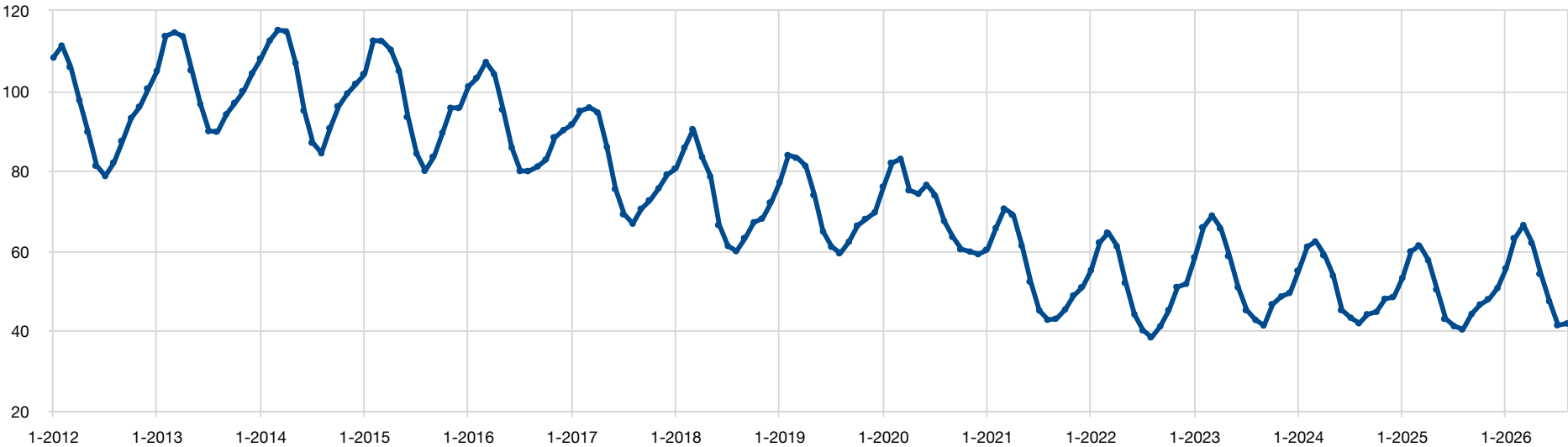
Year to Date



Days on Market		Prior Year	Percent Change
September 2025	44	44	0.0%
October 2025	47	45	+ 4.4%
November 2025	48	48	0.0%
December 2025	51	48	+ 6.3%
January 2026	56	53	+ 5.7%
February 2026	63	60	+ 5.0%
March 2026	66	61	+ 8.2%
April 2026	62	58	+ 6.9%
May 2026	54	50	+ 8.0%
June 2026	47	43	+ 9.3%
July 2026	41	41	0.0%
August 2026	42	40	+ 5.0%
12-Month Avg*	50	48	+ 4.2%

* Days on Market for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

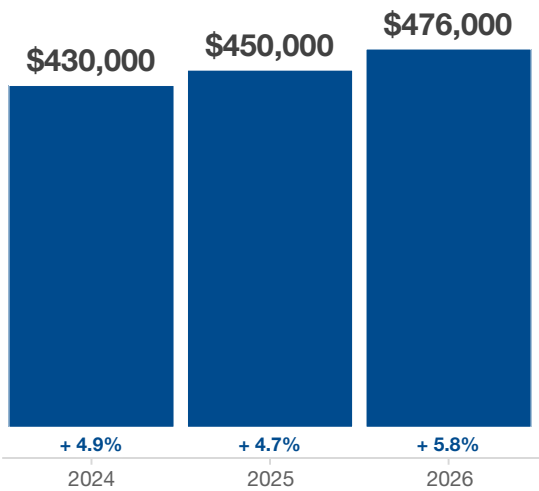


Median Sales Price

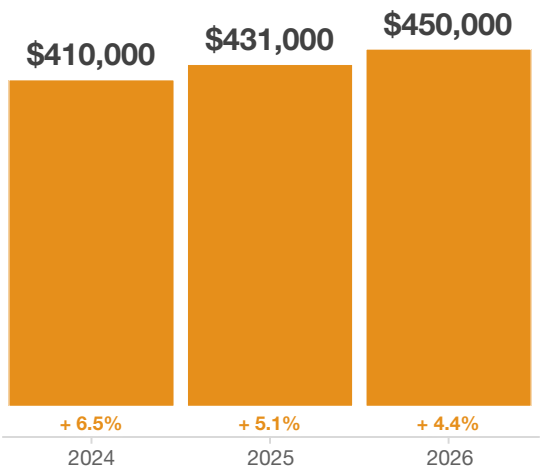
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



August



Year to Date



	Median Sales Price	Prior Year	Percent Change
September 2025	\$425,000	\$410,000	+ 3.7%
October 2025	\$427,100	\$405,250	+ 5.4%
November 2025	\$419,000	\$400,000	+ 4.8%
December 2025	\$438,500	\$411,500	+ 6.6%
January 2026	\$440,000	\$415,000	+ 6.0%
February 2026	\$420,000	\$425,000	- 1.2%
March 2026	\$435,000	\$419,000	+ 3.8%
April 2026	\$425,000	\$420,000	+ 1.2%
May 2026	\$439,900	\$430,000	+ 2.3%
June 2026	\$465,000	\$440,000	+ 5.7%
July 2026	\$475,000	\$450,000	+ 5.6%
August 2026	\$476,000	\$450,000	+ 5.8%
12-Month Avg*	\$440,000	\$425,000	+ 3.5%

* Median Sales Price for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Median Sales Price by Month

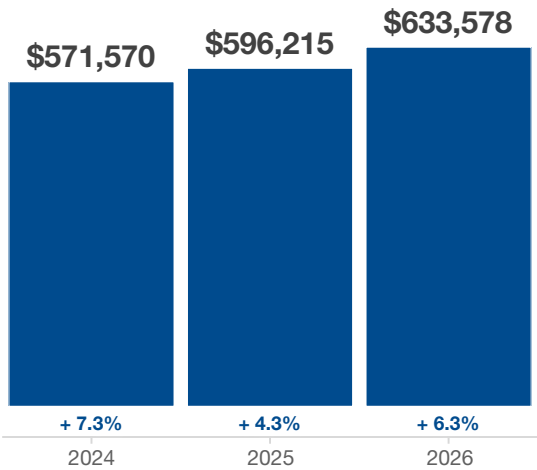


Average Sales Price

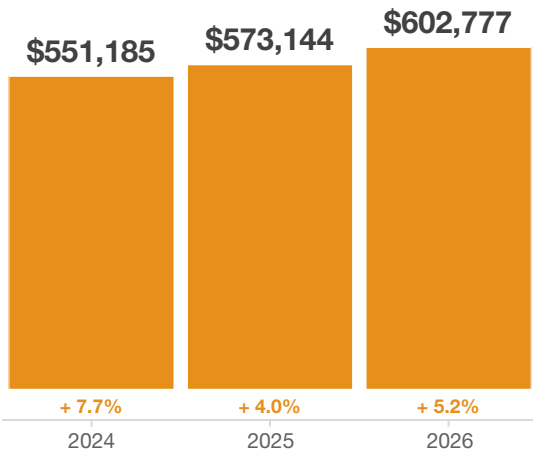
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



August



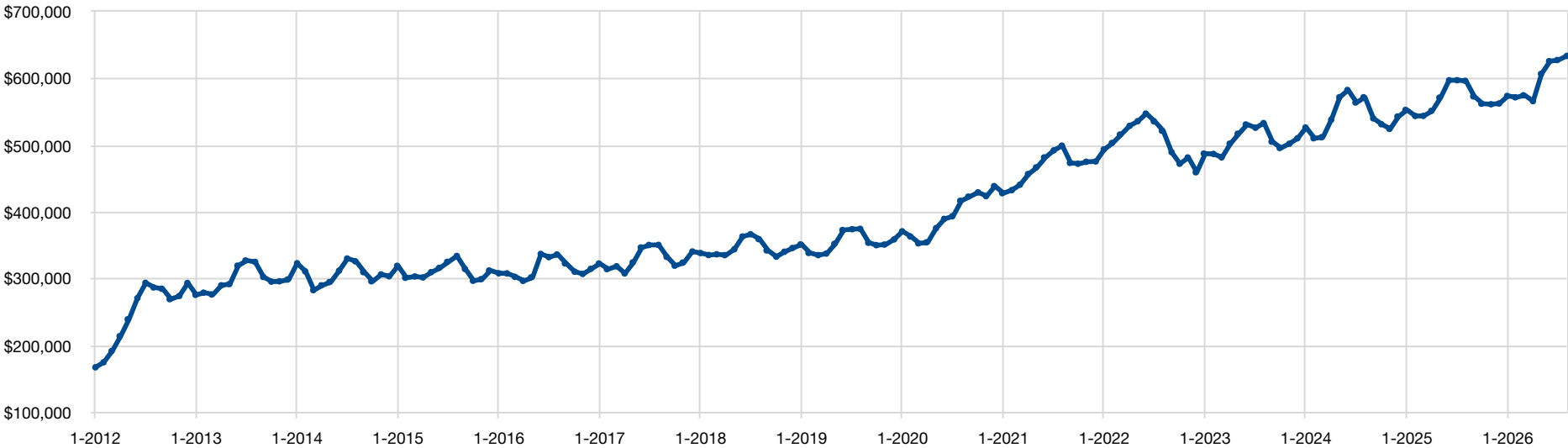
Year to Date



	Avg. Sales Price	Prior Year	Percent Change
September 2025	\$572,920	\$539,921	+ 6.1%
October 2025	\$561,885	\$531,216	+ 5.8%
November 2025	\$561,130	\$524,140	+ 7.1%
December 2025	\$562,288	\$542,737	+ 3.6%
January 2026	\$573,527	\$552,580	+ 3.8%
February 2026	\$571,526	\$543,532	+ 5.2%
March 2026	\$574,496	\$543,638	+ 5.7%
April 2026	\$565,800	\$551,167	+ 2.7%
May 2026	\$606,660	\$571,047	+ 6.2%
June 2026	\$625,671	\$597,037	+ 4.8%
July 2026	\$627,376	\$597,145	+ 5.1%
August 2026	\$633,578	\$596,215	+ 6.3%
12-Month Avg*	\$588,582	\$559,186	+ 5.3%

* Avg. Sales Price for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Average Sales Price by Month

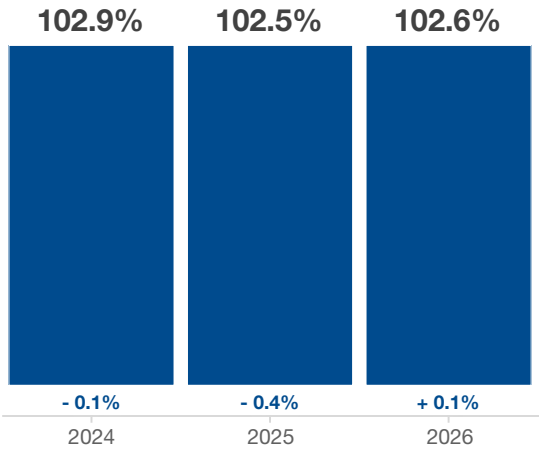


Percent of List Price Received

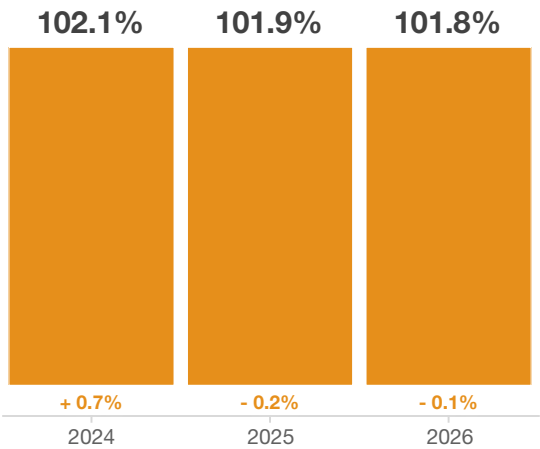
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



August



Year to Date



	Pct. of List Price Received	Prior Year	Percent Change
September 2025	101.9%	102.2%	- 0.3%
October 2025	101.2%	101.7%	- 0.5%
November 2025	100.9%	101.3%	- 0.4%
December 2025	100.6%	100.9%	- 0.3%
January 2026	99.8%	100.3%	- 0.5%
February 2026	99.5%	99.8%	- 0.3%
March 2026	100.3%	100.3%	0.0%
April 2026	101.1%	101.6%	- 0.5%
May 2026	102.4%	102.8%	- 0.4%
June 2026	103.3%	103.1%	+ 0.2%
July 2026	103.5%	103.1%	+ 0.4%
August 2026	102.6%	102.5%	+ 0.1%
12-Month Avg*	101.6%	101.8%	- 0.2%

* Pct. of List Price Received for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

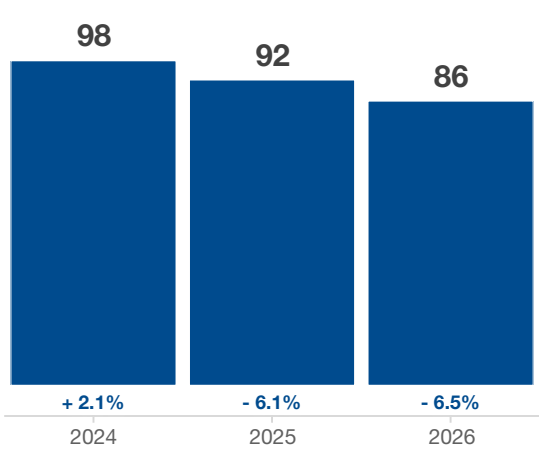


Housing Affordability Index

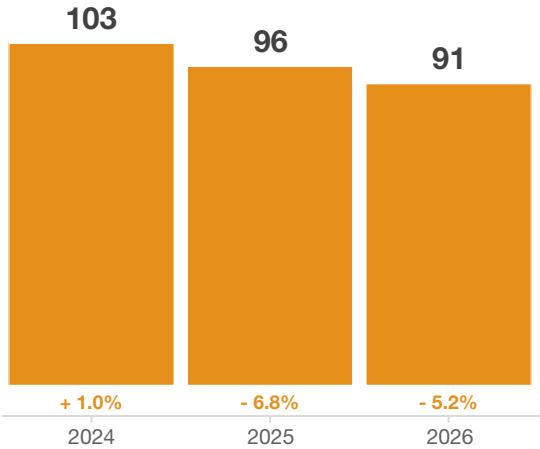
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



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Year to Date



Affordability Index		Prior Year	Percent Change
September 2025	100	106	- 5.7%
October 2025	101	103	- 1.9%
November 2025	102	102	0.0%
December 2025	98	98	0.0%
January 2026	98	97	+ 1.0%
February 2026	104	96	+ 8.3%
March 2026	97	98	- 1.0%
April 2026	100	97	+ 3.1%
May 2026	95	94	+ 1.1%
June 2026	90	93	- 3.2%
July 2026	87	91	- 4.4%
August 2026	86	92	- 6.5%
12-Month Avg	97	97	0.0%

Historical Housing Affordability Index by Month

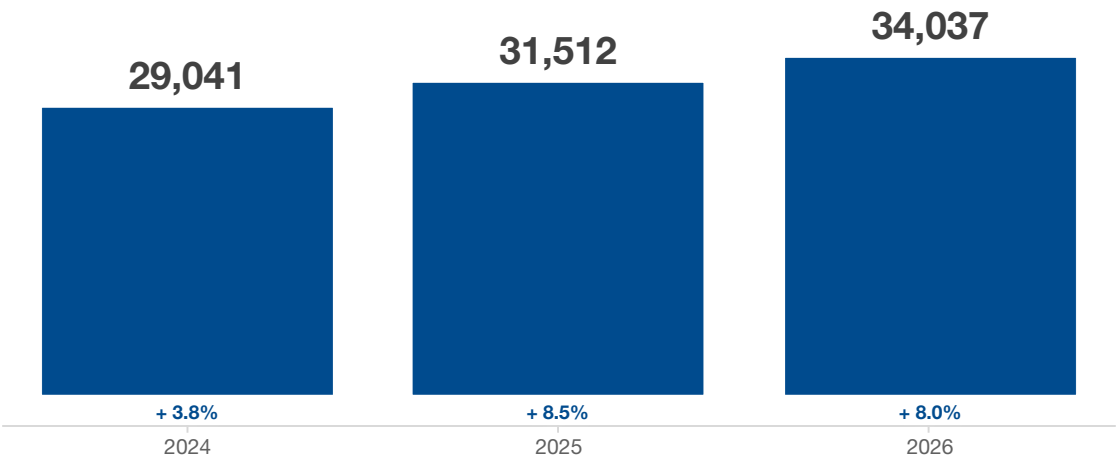


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



August



Homes for Sale		Prior Year	Percent Change
September 2025	32,131	30,037	+ 7.0%
October 2025	31,125	29,629	+ 5.0%
November 2025	28,612	27,526	+ 3.9%
December 2025	24,603	24,023	+ 2.4%
January 2026	24,157	23,678	+ 2.0%
February 2026	23,538	23,334	+ 0.9%
March 2026	25,259	24,604	+ 2.7%
April 2026	28,914	26,799	+ 7.9%
May 2026	31,179	29,546	+ 5.5%
June 2026	32,959	31,129	+ 5.9%
July 2026	33,888	31,858	+ 6.4%
August 2026	34,037	31,512	+ 8.0%
12-Month Avg	29,200	27,806	+ 5.0%

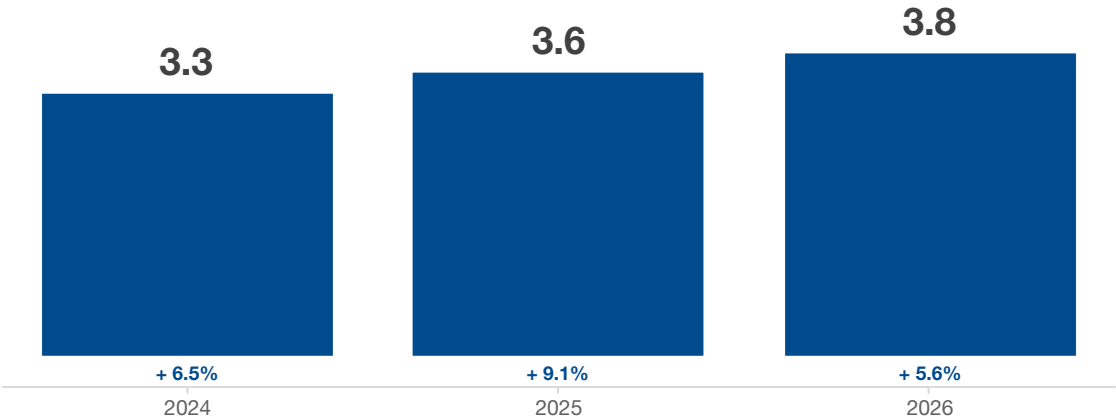
Historical Inventory of Homes for Sale by Month



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

August



Months Supply		Prior Year	Percent Change
September 2025	3.6	3.4	+ 5.9%
October 2025	3.5	3.4	+ 2.9%
November 2025	3.2	3.1	+ 3.2%
December 2025	2.8	2.7	+ 3.7%
January 2026	2.7	2.7	0.0%
February 2026	2.7	2.7	0.0%
March 2026	2.9	2.8	+ 3.6%
April 2026	3.3	3.1	+ 6.5%
May 2026	3.5	3.4	+ 2.9%
June 2026	3.7	3.5	+ 5.7%
July 2026	3.8	3.6	+ 5.6%
August 2026	3.8	3.6	+ 5.6%
12-Month Avg*	3.3	3.2	+ 4.0%

* Months Supply for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



Activity by County

New Listings, Closed Sales, Median Sales Price, Homes for Sale, and Months Supply are based on monthly figures.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	8-2025	8-2026	+ / -	8-2025	8-2026	+ / -	8-2025	8-2026	+ / -	8-2025	8-2026	+ / -	8-2025	8-2026	+ / -
Albany* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Allegany	46	53	+ 15.2%	39	32	- 17.9%	\$147,000	\$177,500	+ 20.7%	127	115	- 9.4%	5.0	3.9	- 22.0%
Bronx	222	211	- 5.0%	115	128	+ 11.3%	\$419,500	\$477,500	+ 13.8%	925	936	+ 1.2%	8.6	7.7	- 10.5%
Broome	182	215	+ 18.1%	132	142	+ 7.6%	\$215,000	\$221,525	+ 3.0%	327	376	+ 15.0%	2.5	2.8	+ 12.0%
Cattaraugus	88	92	+ 4.5%	60	71	+ 18.3%	\$175,000	\$190,000	+ 8.6%	222	257	+ 15.8%	4.0	4.6	+ 15.0%
Cayuga	92	96	+ 4.3%	57	48	- 15.8%	\$264,000	\$230,000	- 12.9%	141	211	+ 49.6%	3.1	4.6	+ 48.4%
Chautauqua	194	182	- 6.2%	115	116	+ 0.9%	\$177,500	\$207,300	+ 16.8%	304	404	+ 32.9%	3.4	4.6	+ 35.3%
Chemung	100	113	+ 13.0%	70	79	+ 12.9%	\$177,500	\$172,340	- 2.9%	208	280	+ 34.6%	3.2	4.9	+ 53.1%
Chenango	45	40	- 11.1%	34	32	- 5.9%	\$188,245	\$238,500	+ 26.7%	145	164	+ 13.1%	5.5	5.8	+ 5.5%
Clinton	79	85	+ 7.6%	49	49	0.0%	\$245,000	\$267,000	+ 9.0%	204	236	+ 15.7%	4.4	5.2	+ 18.2%
Columbia	111	101	- 9.0%	69	68	- 1.4%	\$684,000	\$633,500	- 7.4%	384	371	- 3.4%	6.8	6.2	- 8.8%
Cortland	30	47	+ 56.7%	40	34	- 15.0%	\$204,500	\$243,000	+ 18.8%	62	91	+ 46.8%	2.7	3.5	+ 29.6%
Delaware	82	91	+ 11.0%	39	38	- 2.6%	\$295,000	\$337,000	+ 14.2%	302	356	+ 17.9%	7.9	9.0	+ 13.9%
Dutchess	273	298	+ 9.2%	236	242	+ 2.5%	\$495,000	\$525,000	+ 6.1%	810	869	+ 7.3%	4.0	4.2	+ 5.0%
Erie	966	1,067	+ 10.5%	872	816	- 6.4%	\$307,761	\$320,000	+ 4.0%	1,122	1,397	+ 24.5%	1.8	2.2	+ 22.2%
Essex	76	71	- 6.6%	45	53	+ 17.8%	\$305,000	\$399,000	+ 30.8%	299	303	+ 1.3%	7.8	8.0	+ 2.6%
Franklin	52	48	- 7.7%	33	29	- 12.1%	\$275,000	\$265,000	- 3.6%	236	200	- 15.3%	9.9	7.2	- 27.3%
Fulton* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Genesee	44	49	+ 11.4%	41	34	- 17.1%	\$235,000	\$215,000	- 8.5%	54	59	+ 9.3%	1.5	1.7	+ 13.3%
Greene	97	88	- 9.3%	51	54	+ 5.9%	\$372,500	\$364,950	- 2.0%	490	489	- 0.2%	9.4	10.0	+ 6.4%
Hamilton	16	18	+ 12.5%	16	10	- 37.5%	\$190,000	\$472,500	+ 148.7%	58	47	- 19.0%	7.0	5.4	- 22.9%
Herkimer	73	84	+ 15.1%	49	44	- 10.2%	\$195,000	\$210,000	+ 7.7%	192	209	+ 8.9%	5.3	5.3	0.0%
Jefferson	148	152	+ 2.7%	136	116	- 14.7%	\$235,000	\$234,000	- 0.4%	386	573	+ 48.4%	4.1	7.3	+ 78.0%
Kings	270	261	- 3.3%	118	141	+ 19.5%	\$616,000	\$750,000	+ 21.8%	1,352	1,324	- 2.1%	10.3	9.9	- 3.9%
Lewis	33	28	- 15.2%	12	25	+ 108.3%	\$161,500	\$249,900	+ 54.7%	82	110	+ 34.1%	5.5	6.6	+ 20.0%
Livingston	67	68	+ 1.5%	54	56	+ 3.7%	\$222,500	\$247,200	+ 11.1%	80	76	- 5.0%	2.2	1.9	- 13.6%
Madison	66	68	+ 3.0%	80	62	- 22.5%	\$239,250	\$304,250	+ 27.2%	107	165	+ 54.2%	2.2	3.8	+ 72.7%
Monroe	662	766	+ 15.7%	770	701	- 9.0%	\$285,000	\$315,000	+ 10.5%	518	572	+ 10.4%	0.9	1.0	+ 11.1%
Montgomery* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Nassau	1,018	1,118	+ 9.8%	1,061	1,035	- 2.5%	\$841,000	\$880,000	+ 4.6%	2,690	2,713	+ 0.9%	3.3	3.3	0.0%
New York†	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Niagara	257	272	+ 5.8%	181	159	- 12.2%	\$253,500	\$280,000	+ 10.5%	355	445	+ 25.4%	2.3	3.0	+ 30.4%

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Activity by County

New Listings, Closed Sales, Median Sales Price, Homes for Sale, and Months Supply are based on monthly figures.



	New Listings			Closed Sales			Median Sales Price			Homes for Sale			Months Supply		
	8-2025	8-2026	+ / -	8-2025	8-2026	+ / -	8-2025	8-2026	+ / -	8-2025	8-2026	+ / -	8-2025	8-2026	+ / -
Oneida	261	286	+ 9.6%	139	188	+ 35.3%	\$241,000	\$250,000	+ 3.7%	389	591	+ 51.9%	2.9	4.4	+ 51.7%
Onondaga	482	490	+ 1.7%	434	453	+ 4.4%	\$290,750	\$315,000	+ 8.3%	497	757	+ 52.3%	1.4	2.3	+ 64.3%
Ontario	147	138	- 6.1%	115	113	- 1.7%	\$289,900	\$360,000	+ 24.2%	201	230	+ 14.4%	2.2	2.4	+ 9.1%
Orange* (2)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Orleans	51	35	- 31.4%	30	33	+ 10.0%	\$189,000	\$222,600	+ 17.8%	66	50	- 24.2%	2.5	1.7	- 32.0%
Oswego	139	155	+ 11.5%	87	98	+ 12.6%	\$239,000	\$251,500	+ 5.2%	219	312	+ 42.5%	2.9	3.7	+ 27.6%
Otsego	65	65	0.0%	42	37	- 11.9%	\$200,000	\$196,500	- 1.8%	175	210	+ 20.0%	4.9	5.8	+ 18.4%
Putnam* (2)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Queens	982	1,054	+ 7.3%	581	565	- 2.8%	\$642,000	\$670,000	+ 4.4%	3,973	3,891	- 2.1%	6.9	6.6	- 4.3%
Rensselaer* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Richmond	289	290	+ 0.3%	217	201	- 7.4%	\$705,000	\$713,750	+ 1.2%	870	736	- 15.4%	4.3	3.8	- 11.6%
Rockland* (2)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
St Lawrence	24	17	- 29.2%	8	12	+ 50.0%	\$230,000	\$170,213	- 26.0%	77	100	+ 29.9%	7.1	10.1	+ 42.3%
Saratoga* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Schenectady* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Schoharie* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Schuyler	20	22	+ 10.0%	21	20	- 4.8%	\$375,000	\$292,500	- 22.0%	45	68	+ 51.1%	4.0	6.1	+ 52.5%
Seneca	29	33	+ 13.8%	21	29	+ 38.1%	\$200,000	\$250,000	+ 25.0%	48	52	+ 8.3%	2.4	2.4	0.0%
Steuben	113	112	- 0.9%	78	84	+ 7.7%	\$187,500	\$210,000	+ 12.0%	195	247	+ 26.7%	2.9	4.0	+ 37.9%
Suffolk	1,480	1,529	+ 3.3%	1,332	1,345	+ 1.0%	\$680,000	\$735,000	+ 8.1%	3,758	3,661	- 2.6%	3.4	3.3	- 2.9%
Sullivan	163	158	- 3.1%	82	89	+ 8.5%	\$408,000	\$327,500	- 19.7%	699	707	+ 1.1%	10.5	9.7	- 7.6%
Tioga	30	51	+ 70.0%	37	23	- 37.8%	\$199,000	\$285,000	+ 43.2%	84	103	+ 22.6%	3.0	3.7	+ 23.3%
Tompkins	88	104	+ 18.2%	73	70	- 4.1%	\$405,000	\$403,708	- 0.3%	186	258	+ 38.7%	3.4	4.9	+ 44.1%
Ulster	219	228	+ 4.1%	163	163	0.0%	\$465,000	\$506,000	+ 8.8%	781	750	- 4.0%	5.6	5.3	- 5.4%
Warren	110	115	+ 4.5%	77	79	+ 2.6%	\$350,000	\$370,000	+ 5.7%	248	285	+ 14.9%	3.8	4.4	+ 15.8%
Washington* (1)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Wayne	84	106	+ 26.2%	89	77	- 13.5%	\$282,500	\$280,000	- 0.9%	93	118	+ 26.9%	1.4	1.7	+ 21.4%
Westchester* (2)	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Wyoming	46	30	- 34.8%	35	35	0.0%	\$200,150	\$190,000	- 5.1%	52	62	+ 19.2%	2.1	2.5	+ 19.0%
Yates	34	32	- 5.9%	17	24	+ 41.2%	\$335,000	\$391,250	+ 16.8%	49	60	+ 22.4%	2.6	3.6	+ 38.5%
New York State	12,981	13,640	+ 5.1%	10,864	10,673	- 1.8%	\$450,000	\$476,000	+ 5.8%	31,512	34,037	+ 8.0%	3.6	3.8	+ 5.6%

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